GMAGAZINE WALLSTREET

Manual

Analyses -- Records -- Graphic Reviews -- Statistics

PUBLISHED FEBRUARY 20, 1926

To Our Readers



HE purpose of this Manual, the fourth of our series, is to present to readers in as compact a form as possible *all* the essential facts and figures bearing on economic, financial and industrial developments of the past year. Several features

which were included in the 1925 Manual have been omitted and several new ones included. We have paid more attention this time to Curb Market and over-the-counter issues, in recognition of the growing part they are playing in the investment life of this country. Bank and insurance stocks, and allied securities, have likewise been given a place.

The features which have always distinguished THE MAGAZINE OF WALL STREET'S Manual among contemporary reviews have been retained. Among the more important of these are the tables presenting data on leading corporations in the various industrial fields. In most cases, these tables offer a picture of the company's history from 1913 until the end of 1925. Figures for 1925 have been included in nearly all instances, either as estimates or actual official statements. Where

figures on earnings for 1925 have been impossible to obtain, this has been due principally to the tardiness of companies in issuing reports, in most cases representing companies which issue only one report a year, thus making estimates of their earnings an impracticable task.

We believe the Manual as it stands, represents an improvement over last year's issue. The data is more complete and practical and a number of new features installed. The general articles on market or industrial situations are brief but offer an adequate picture. They are worth studying for their value in giving the investor a background of the situation in 1926.

The Manual, of course, is a reference work and is intended for this use. Consequently, it may be referred to with benefit at any time during the coming year.

The editors have made every effort to eliminate error but in a Manual which contains so many figures as this, allowance must be made for the fact that an occasional error has been made. We would appreciate it if any subscriber noting a mistake in figures would inform us.

What the Reader Will Find in The Magazine of Wall Street

1. Regular Departments Covering Securities in Their Respective Groups:

Railroad
Public Utility
Mining
Petroleum
Bonds
Miscellaneous Industrials
Bank and Insurance Stocks
Unlisted Public Utility and Municipal Bonds

2. Markets

N. Y. Stock Exchange N. Y. Curb Market Over-the-Counter Bond Market Wheat Corn

- 3. Special Services to Subscribers
 Privilege of Inquiries on Securities
 Privilege of Inquiries on Insurance
 Privilege of Inquiries on Income Tax
 Privilege of Inquiries on Inheritance Tax
- 4. Statistical Features
 Railroad Earnings
 Public Utility Earnings
 Mining Earnings
 Petroleum Earnings
 Misc. Industrial Earnings
 Changes in Company Capitalization
- 5. Special Features
 Statements from World's Business and Financial
 Leaders
 Washington News Department
 Foreign Developments
 New Trends in Industry
 Current Financial Developments

Our principal job is to indicate to investors where the best security opportunities exist. Each issue of the Magazine contains a number of suggestive articles written exclusively for this purpose. To date, our record has been satisfactory to subscribers and readers and it goes without saying that every effort will be made to continue this record.

The Institution of

MAGAZINE WALL STREET

THE MAGAZINE OF WALL STREET is more than a fortnightly publication. It is an institution with seven separate service organizations serving a clientele numbering many thousands. It serves the salaried man or the wage earner striving to attain to financial independence as well as the man with a multitude of business interests. The services of THE MAGAZINE OF WALL STREET are, first,—

The Magazine of Wall Street

which has the largest attested circulation of any financial publication in the world. It has as its goal a nation of intelligent investors. It is the lowest cost investment insurance policy issued. It is non-technical and guides the lay reader through the different mazes of profitable investment, and at the same time provides a liberal education in investment, finance, and economics.

Individual Inquiry Service

The entire staff and extensive research files of the free inquiry service are constantly at the service of subscriber-readers of the magazine. The department offers a personal service, each inquiry being studied from the special view-point of the inquirer, taking into consideration his particular resources or circumstances. The replies are confidential and are sent by mail or wire.

The Investment and Business Forecast

keeps the investor in intimate touch with conditions, enabling him to take advantage of the short swings and long pulls, or the occasional reactions or brief upward movements of the security markets. It supplements and does not duplicate THE MAGAZINE OF WALL STREET advices and meets the requirements of the average investor. It enables him to supplement his income yield with a trading gain.

The Trend Trading Service

is a fast wire trading service, dealing only with New York Stock Exchange securities and adapted to the requirements of the active trader who desires to take advantage of the market's minor fluctuations by operating on both the long and short sides of the market.

The Richard D. Wyckoff Analytical Staff Service

offers to its Associate Members a distinctly Individual Advisory Service on speculative investment transactions. It is practically the Associate Members' personal Investment Staff. Subscribers are advised not only what and when to buy and sell, but are also guided as to the size of the commitments in each security.

The Investors' Advisory Board Service

This is a unique personal service for conservative investors, trustees of estates, those acting in a fiduciary capacity and others who have in mind the protection of their capital and appreciation of income.

The Financial Book Department

This department developed out of the demands made upon the magazine and its related services for advice regarding the books to be read by those who are endeavoring to perfect their knowledge of various phases of finance. During the past fifteen years a number of books published by THE MAGAZINE OF WALL STREET have attained recognition as standard text books.

The summary gives only an idea of the scope of The Institution of THE MAGAZINE OF WALL STREET but will enable you to determine wherein we may serve you to even better advantage than we are doing now.

Mark the coupon for the special information you wish to obtain and it will be sent to you immediately without the assumption of any obligation by you.

-----CLIP AND MAIL THIS COUPON-THE MAGAZINE OF WALL STREET SERVICE DEPARTMENT 42 Broadway, New York City. Gentlemen: Please send me complete information regarding: ☐ The Magazine of Wall Street ☐ The Trend Trading Service ☐ The Inquiry Department ☐ The Richard D. Wyckoff Analytical Staff ☐ The Investment and Business Forecast ☐ The Financial Book Department ☐ The Investors' Advisory Board It is understood that no obligation is assumed by me in asking for this information. NameStreet Address City and StateOccupation My available capital is: For investment \$..........For trading purposes \$......

1925 Stock Listings on N. Y. Stock Exchange

| in 1925 | (\$1, Bonds | Capitalization (000,000) Preferred | Shares Common | Working Capital (\$1,000,000) | z-1925 Earned Per Share | 1925 P Since High | rice Range Listing Low | Div. Rate \$ Per Share |
|--------------------------------------|----------------|------------------------------------|-----------------------|-------------------------------------|-------------------------------|-------------------------|------------------------------|------------------------------|
| Ahumada Lead | | | 1,192,018 | 0.09 | \$1.40 | 12% | 7% | 1.0 |
| Alabama & Vicksburg Railway | 2.5 | **** | 42,000 | 1.10 | 15.00 | 110% | 103 | 8.00 |
| Amer. Brown Boveri Elec | 5.7 | 8.0 . | 585,000 | 11.30 | N. F. | 58% | 47% | |
| Armour & Co., Iil., "A" | 142.5 | 59.2 | 200,000 | 144.00 3.00 | 3.50 6.00 | 27½ 60¾ | 39 | 3.00 |
| Belding Bres. | | | 415,032 | 7,80 | 5.00 | 41% | 37 | 8.00 |
| Bottony Cons. Mills "A" | 9.5 | 5.0 | a497,187 | 16.00 | N. F. | 46 | 40% | 4,00 |
| Briggs Manufacturing | | | 1,999,688 | 15.30 | 8,50 | 44% | 27 | 8,00 |
| Brunswick-Balke-Collender | 1.6 | 4.5 | 500,000 | 21.80 | N. F. | 49% | 24 | |
| Byers, A. M | 4.9 | 4.5 | 150,000 | 6.10 | 6.00 | 44% | 23 | •••• |
| Carolina, Clinohfield & Ohio Railway | 28,4 | **** | 250,000 | 5.20 | N. F. | 781/2 | 751/4 | 8,00 |
| Childs | 5.6 | 5.0 | 810,378 | 0.60 | 6,00 | 74% | 49% | 8,40 |
| Christie Brown | 1.0 8.5 | 0.9 b | 76,659 | 0.73 29.41 | 6.00 | 64½ 52 | 48% | **** |
| Commercial Credit | 5.0 | 8.0 | 2,720,000 480,000 | 24.50 | 5.50 | 551/4 | 381/4 | 1.50 |
| Coty | | | 809,800 | 3.00 | N. F. | 601/4 | 48 | 8,80 |
| Cuba Co | 54.0 | 2.5 | 640,000 | 6,38 | N. F. | 54% | 4414 | 4.00 |
| Oudahy Packing | 24.2 | 8.5 | 172,495 | 29,40 | c10.40 | 107 | 931/6 | 7.00 |
| Dodge Bros. "A" | 75.0 | 0.8 | a2,434,524 | 34,80 | 7.00 | 48% | 21% | **** |
| Elec. Power & Light | | d . | 1,541,019 | 1.00 | N. F. | 401/6 | 17% | **** |
| Essex Cotton Mills 1st Pfd | **** | 8.0 | 300,000 | 3.10 | | 971/4 | 98 | 0 |
| Eureka Vaouum Cleaner | | | 250,000 | 3.60 | 6.70 | 571/6 | 48% | 4,00 |
| First National Pictures 8% Pfd | | 4.5 | 60,000 | 7.70 | N. F. | 110 | 100 | 8.00 |
| First National Stores | 4.0 | 4.5 | 565,000 | 4.89 | 2,50 N. F. | 40 85 | 381/ ₆ | 4.00 |
| Fox Film "A" Gabriel Snubbers "A" | 4,3 | •••• | a500,000 a200,000 | 5.80 0.90 | 6,50 | 39% | 28% | 2,50 |
| Gen. Gas & Elec, of Del. "A" | | f | £200,000 | 0.06 | N. F. | 61% | 58% | 1,50 |
| Gen. Outdoor Advertising "A" | 1.3 | 2.8 | a767,384 | 2.60 | 15.00 | 54% | 4514 | 4.00 |
| Sen. Ry. Signal | | 2.5 | 325,000 | 2.50 | 5.00 | 80% | 68 | 4,25 |
| Botham Silk Hosiery | **** | 5.4 | 320,000 | 1.67 | h4.50 | 48 | 39 | 2,50 |
| Bould Coupler "A" | 4.0 | 4.4 | 300,000 | 1.60 | 2,23 | 23 | 18% | 2,00 |
| Hackensack Water | 6.7 | 2,3 | 205,000 | j | N. F. | No | Sales | 1.50 |
| Howe Sound | 2.9 | | 396,830 | 1.90 | 8,00 | 31% | 161/4 | 2,00 |
| International Match Priopig Pfd | | 81.5 | 1,000,990 | 2.04 | N. F. | 60% | 56% | 3,20 |
| Lehn & Fink Products | | **** | 265,000 | 1,10 | 6.00 | 441/4 | 371/4 | 8.00 |
| Long-Bell Lumber "A" | 16.8 | **** | a1,136,490 | 12.30 | 1.00 | 53 23¾ | 451/4 | 4,00 |
| Louisville Gas & Elec. "A" | 29.0 | **** | 1,140,063 a784,286 | 1.90 | 2,50 | 26% | 18% | 1.78 |
| Maytag Co., The | 29.0 | | 1,600,000 | 1,50 | N. F. | 26% | 21% | 2,00 |
| Mid-Continent Petroleum | 13.9 | 6.6 | 1,357,415 | 19.04 | 10.70 | 88 | 25% | |
| Motion Picture Capital | | 0.6 | 141,774 | 2.50 | 1.45 | 201/2 | 19% | 1,50 |
| Moto-Meter "A" | | | a400,000 | 1.40 | 9.00 | 44% | 40 | 3.60 |
| Kotor Wheel | **** | 1.2 | 550,000 | 4.40 | 5.00 | 35 | 18 | 2.00 |
| furray Body | 4.9 | 2.5 | 234,573 | 4.80 | N. F. | 421/2 | 51/4 | |
| Wational Distillers Products | 3.0 | k | 168,800 | 3.10 | 4.00 | 43% | 29% | **** |
| Wational Tea | 0.6 | 8,2 | 150,000 | 3,82 | 10.75 | 250 | 201 | 9.00 |
| few York Railways | 58.7 | m | 90,200 | 1 | Nil | 12 7310 | y262 | **** |
| f. Y. Rys. Participation | 148.3 | | n18,040 385,000 | 20.76 | N. F. | 961/4 | 941/4 | 6.00 |
| forwalk Tire & Rubber | 0.7 | 1.1 | 149,500 | 1,40 | 3,00 | 181/4 | 121/4 | 1.60 |
| il Well Supply | 2.0 | 7.0 | 325,000 | 19.00 | N. F. | 38 | 33% | 2.00 |
| ppenheim Collins | | | 200,000 | 2.60 | r5.20 | 58 | 411/4 | 3,00 |
| utlet Co | **** | 4.0 | 100,000 | 2.90 | s6,22 | 57 | 491/4 | |
| aige-Detroit Motor Car | 2.5 | 2.3 | 676,500 | 6.00 | 5.00 | 33 | 17% | 1.80 |
| an Amer. Western "B" | 11.2 | | a500,000 | 6.10 | N. F. | 40% | 371/4 | 2.00 |
| athe Exchange "A" | 1.2 | 0.8 | a166,208 | 5.10 | 8.50 | 90% | 70 | 5,60 |
| enick & Ford | 3.8 | 3.4 | 488,778 | 4.80 | t2.30 | 28 | 17 | |
| ub. Serv. Elec. & Gas Pfd | 63.4 | 85.0 | 6,925,000 | 5.40 | 00,00 | 100% | 981/2 | 5.00 |
| teid Ice Cream | 2.0 | 2.3 | 150,000 140,000 | 1.60 | 8.00 | 60¾ 50¼ | 48 | 4.00 |
| afety Cableeagrave Corp | 0.9 | 1.1 | 100,000 | 1,10 | 1,70 | 16% | 131/4 | 1,20 |
| hattuck, F. G | | | 800,000 | 1.60 | 3.50 | 92 | 40% | 2.00 |
| hubert Theatre | 7,2 | | 150,000 | 11.69 | t2,42 | 551/2 | 811/4 | |
| pear & Co | | 6,0 | 225,000 | 9.20 | Nil | 24 | 181/6 | **** |
| un Oil | 10.4 | | 1,056,226 | 12.20 | 4.50 | 43% | 381/6 | 1.00 |
| ymington "A" | 1.0 | | a.500,000 | 1.50 | 2.50 | 251/6 | 19% | 2,00 |
| niversal Pictures 1st Pfd | | 4.9 | 250,000 | 6.70 | N. F. | 1031/4 | 94% | 8,00 |
| tilities Power & Light "A" | | 5.0 | a483,750 | 1.50 | N. F. | 38 | 30 | 2.00 |
| icksburg, Shreveport & Pacific Ry | 3.8 | 2.1 | 28,565 | 0.70 | 5,00 | 911/2 | 85 | 5.00 |
| Valworth Co | 11.5 | 1.2 | 300,000 | 11.69 | 4,85 N. F. | 951/4 | 211/4 | 1.80 |
| Vard Baking "B" | 5.5 | - 81.2 | a584,061 a550,000 | 1.80 | 5.50 | 22% | 37¼ 17¼ | 1.50 |
| Varner Bros. Cv. "A" | 1.0 | 2,5 | 89,792 | 3.20 | N. F. | 501/4 | 48 | 4.00 |
| | | | a200,000 | 1.90 | 3.50 | 28% | 19% | 2,00 |
| | 0.9 | | | | | | | |
| Veston Elec. Instrument "A" | 0.9 | 8.0 | 200,000 | 1.50 | 4.00 | 49% | 831/6 | 2.00 |
| | 0.9 | | | | | | | 2.00 4.00 |

x Estimated. y Odd lot. N. F. No Figures. a Combined "A" & "B". b 218,800 shs. no par value. c Actual, Yr. ended Oct. 31. d 201,-556 shs. 1st Prd. and 190,000 shs. 2nd Prd.; both no par value. e Co in process of dissolution; holders of Prd. to receive \$101.75 per sh. in liquidation. f 59,961 shs 36 Class "A", 40,233 shs. 37 Class "B"; and \$1,417 Class "B"; all no par values. g 162,153 shs. Class "A", 192,872 shs. Class "B", 363,644 Dividend Participations: all no par value. h Before Prd. 5tk, sinking fund deductions. j Current liabilities exceed current assets. k 110,000 shs. no par value. m 184,830 shs. no par value. n Each Ctf. carries non-detachable Stk. Trust Ctf. for N. Y. Rys. Corp. Com. Stk. p 200,000 shs. no par value. r Actual, Yr. ended July. s Actual, Yr. ended Jan, 31, 1925. t Actual, Yr. ended June 30.

Foreign Draft Collections

The following are the services rendered by our Foreign Draft Collection Department:

The careful examination and comparison of documents to make certain that they conform one with the other when they are forwarded to the collecting bank.

The prompt dispatching of drafts and documents, if necessary by the same steamer carrying the merchandise, thus assuring their prompt or simultaneous arrival at the point of destination.

The issuance to our clients of advices identical with our instructions to the collecting bank, eliminating subsequent confusion or delay, should it be necessary to transmit new or additional instructions.

The care and attention given to the following of an item in order that no undue delay may occur in accounting to our customers for the proceeds,

The careful selection of foreign collecting banks to insure the collection of drafts according to instructions and at minimum rates.

The gathering and collating of up-to-date data regarding local conditions in all foreign countries, such as the custom laws, the essential facts regarding negotiable instruments and the protesting of a negotiable instrument.

The co-operation of our Foreign Credit Department and its willingness and ability to supply up-to-date credit information on many thousands of foreign names.

The supplying to customers of instruction blanks, so that concise and complete instructions may be given us.

The valuable facilities for out-of-town exporters in transacting New York or foreign business offered by the offices of our district representatives through their close contact with the main office.

We do not perform the services enumerated above merely as a part of a big bank's routine. Equitable Service is a very human thing which reaches beyond the daily routine of the teller's or loan clerk's window. It includes the knowledge, experience, and sympathetic cooperation of our officers.



What are your facilities for handling export collections?

The wise exporter will entrust his foreign drafts for collection to a bank equipped to give a comprehensive service in the field of foreign banking.

Local banks wishing to amplify their foreign services should read the column at the left... then communicate with the nearest representative of The Equitable.

THE EQUITABLE TRUST COMPANY OF NEW YORK

37 WALL STREET

UPTOWN OFFICE: Madison Avenue at 45th Street IMPORTERS AND TRADERS OFFICE: 247 Broadway

DISTRICT REPRESENTATIVES

PHILADELPHIA: Packard Building BALTIMORE: Keyser Bldg., Calvert & Redwood Sts. CHICAGO: 105 South La Salle St. SAN FRANCISCO: 485 California St.

LONDON · PARIS

MEXICOCITY

Total resources more than \$450,000,000

Specialist in All Bank Stocks

McCLURE, JONES & CO.

Members New York Stock Exchange

115 BROADWAY

NEW YORK

Odd Lot Dealings in 1925

Record Volume of New York Stock Exchange Transactions

a Testimony to Small Investor's Importance

A N odd lot in stock market parlance is not some left over remnant of a security issue which, like a broken line of merchandise, must be offered at bargain prices to attract a buyer. On the contrary, "odd lot" is a technical term intended to distinguish any block of less than 100 shares of a given stock. In other words, the unit of trading on the New York Stock Exchange is 100 shares and only transactions in such 100 share blocks are recorded on the ticker tape. Any order for less than 100 shares of stock, whether 1 share or 99 shares, is described as an odd lot.

Since dealings in odd lots are not reported officially, it is not possible to determine the volume of actual share transactions in odd lots. However, it is generally believed that such dealings approximate roughly one-third of the daily turnover on the New York Stock Exchange, a percentage that does not vary very widely from one year to the

These odd lot transactions, therefore, constitute an addition to the reported daily volume of stock exchange sales and add an important item to the sum total of yearly dealings. Thus, while sales of 100 share lots reached the record total of 453,796,000 in 1925, it is safe to assume that odd lot dealings added approximately 151,000,000 shares to this unprecedented figure.

In fact, the small investor and speculator, whose market operations are confined to 10, 25 and 50 share lots, undoubtedly played a large part in the making of the 1925 bull market since it is acknowledged that odd lot dealings last year were unusually heavy.

The spread of public interest in matters financial has followed logically upon the heels of the educational campaigns of the Liberty Loan flotations during the war period. In recent years, moreover, there has developed a marked trend toward public ownership of leading industries. The effort of public utility companies to promote distribution of their securities among consumers and the gradual drift of old, established enterprises from the hands of a few original owners have done much to broaden the scope of investment opportunities for the small investor.

A further evidence of this drift from closely held control to wide distribution of partnership in representative corporations is to be seen in the steady admission of new securities to the New York Stock Exchange listings. Obviously, this steady accretion of new listings would, in itself, account for a larger volume of odd lot dealings. Hence, 1925 marked but another period in the small investor's advance to recognition in things financial.

\$50.000.000

General Motors Acceptance Corporation

5% SERIAL GOLD NOTES

Dated March 1, 1926. Due \$5,000,000 annually March 1, 1927 to 1936, inclusive. Interest payable March 1 and September 1.

Principal and interest payable in United States gold coin of the present standard of weight and fineness, at the office of J. P. Morgan & Co., New York City.

Notes in coupon form in denomination of \$1,000 registerable as to principal only. Redeemable, but only as to the whole amount of any one or more maturities, on any interest date, at the option of the Corporation, on sixty days' notice, at 100% plus a premium of 1/2% for each six months of unexpired life.

BANKERS TRUST COMPANY, NEW YORK, TRUSTEE,

Mr. Curtis C. Cooper, President of the Corporation, has summarized as follows his letter describing this issue:

OWNERSHIP
AND HISTORY

The entire capital stock of General Motors Acceptance Corporation, except directors' qualifying shares, is owned by General Motors Corporation, which has paid an average price of \$125 per share in cash therefor, thus providing a paid surplus equal to 25% of the capital stock. The Banking Law, and is subject to examination by the State Superintendent of Banks. Beginning operation with capital funds of \$2,500,000, additional capital has been provided in proportion with the growth of the business until today the Corporation employs approximately \$20,250,000 of capital funds, represented by capital stock of \$13,500,000 and surplus and undivided profits of \$6,750,000.

BUSINESS

The business of the Corporation consists of financing (through the purchase of receivables), exclusively for General Motors distributors and dealers, the distribution and sale of General Motors products, including the nationally known automobiles, Buick, Cadillac, Chevrolet, Oakland, Oldsmobile, Pontiac and Refrigerators.

Refrigerators.

Refrigerators.

In the seven years from its organization to December 31, 1925, the Corporation purchased receivables amounting \$1,091,389,555, of which, as of December 31, 1925, \$975,102,795 had been liquidated with a loss ratio of less than 1/7 of 1%. The Credit Reserve Fund set up as of December 31, 1925 against receivables, amounted to \$1,511,902, which exceeds the total credit loss experienced from the organization of the Corporation to that date. In 1925, the total amount of receivables purchased was \$281,426,773, comprising 392,397 items averaging \$717 each.

The receivables held on December 31, 1925, amounted to \$11,628,760, consisting of over 260,000 items with average outstanding balances of less than \$450, and distributed throughout the United States, Canada, Great Britain and other foreign countries.

The experience of the Corporation has been that the collection of receivables held plus its cash balances would normally be sufficient to liquidate its entire outstanding obligations in less than seven months.

The purpose of this issue is to fund at a fixed rate of interest a portion of the Corporation's normal borrowings, and to provide for the further growth of its business. After giving effect to the issue of these Notes, the Corporation's other borrowings, consisting of bank loans and will amount to approximately \$75,000,000. PURPOSE OF short-term notes,

EARNINGS

The Corporation has consistently maintained the policy of charging for its services rates which yield a reasonable but not excessive banking profit on the capital employed. Such profit, after providing for the Corporation's expenses and interest on its indebtedness, has been sufficient to permit dividends since the end of 1922 at an average rate exceeding 12 per cent. on the capital stock as outstanding from time to time, and, in addition, to build up undivided profits of \$3,374,998 since organization in 1919.

THE ABOVE NOTES ARE OFFERED FOR SUBSCRIPTION, SUBJECT TO THE CONDITIONS STATED BELOW, AT THE FOLLOWING PRICES, PLUS ACCRUED INTEREST.

| Notes due 1927 at 100 % to yie | ld 5 % Notes | due 1932 at 97 | .47% to yield 51/2% |
|----------------------------------|---------------|----------------|----------------------|
| Notes due 1928 at 99.53% to yiel | d 51/4% Notes | due 1933 at 97 | 1.13% to yield 51/2% |
| Notes due 1929 at 99.31% to yiel | d 51/4% Notes | due 1934 at 96 | 5.80% to yield 51/2% |
| Notes due 1930 at 98.23% to yiel | d 51/2% Notes | due 1935 at 96 | .49% to yield 51/2% |
| Notes due 1931 at 97.84% to yiel | d 51/2% Notes | due 1936 at 96 | 5.19% to yield 51/2% |

Subscription books will be opened at the office of J. P. Morgan & Co. at 10 o'clock A. M., Wednesday, February 17, 1926, and will be closed in their discretion. The right is reserved to reject any and all applications, and also in any case to award a smaller amount than applied for. Subscriptions for an equal amount of all maturities will receive prior consid-

All subscriptions received are to be subject to the due authorization and issue of the Notes as planned, and to approval by counsel of the form and validity of the documents and proceedings.

The amounts due on allotments will be payable at the office of J. P. Morgan & Co., in New York funds to their order, and the date of payment (on or about March 3, 1926) will be stated in the notice of allotment. Temporary Notes, exchangeable for definitive Notes when received, will be delivered.

J. P. MORGAN & CO.

THE NATIONAL CITY COMPANY, New York FIRST NATIONAL BANK, New York BANKERS TRUST COMPANY, New York

New York, February 17, 1926.

ork 18

nce fa

ren

On cal ock

ck.

on .00

ch

he

re ot.

ot to

re

it gs he ck ot

he ·e ed

es m le ne it 35 25

C re

s,

le e

d

Securities

A Retrospect of the 1925 Stock Market

Causes of the Bull Market—Comparison of Present Prices with Those of Past—The Investor's Problem

> By RICHARD D. WYCKOFF Editor, The Magazine of Wall Street

STOCK market history for last year is very easy to describe. With the exception of two important reactions, in March and November, it was a bull market from beginning to end—the greatest bull market in the history of the world. More stocks went to record high prices; more stocks listed; more shares traded in by a greater number of persons than ever before.

A graph showing the movements of the average price of fifty leading stocks, appearing with this article, forms a very interesting study of the angle at which the advance proceeded. A very remarkable fact is that the low point of these averages for the 1925 stock market year was identical with the high points of the same averages for the previous fifteen years. The year's market structure was therefore raised upon the roofs of all the other such edifices erected during that long series of years. All this points to a new era in Wall Street.

Taking the low point of the averages as 101, and the high as 138, the rise of 37 points compares favorably with the best previous record in any calendar year, but if we remember that this rise is the latest section of other advancing periods, such as 1921-2, 1923-4, as shown in the graph, it assumes an increasing importance to every investor. If we accept the views of those who consider that the recent bull market began in 1921, it has been running over four years. If we date its inception from 1923, it has run two years. This time element has, in the past, proved a very vital factor and may be compared to the advance of an army into enemy territory at an increasing distance from its own base and multiplying its weakness as the line is further extended.

Causes of Market Advance

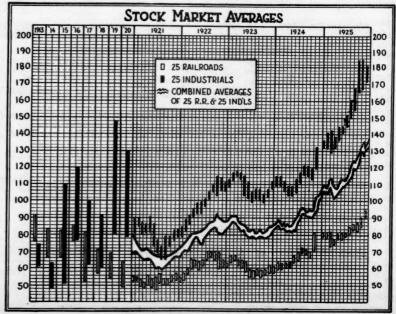
In observing in the yearly summaries the various causes and conditions which brought about this bull market, we find so-called authorities differing as to whether, fundamentally, it was due to easy money, improvement in the agricultural situation, installment buying, the building boom and accompanying high wages, prohibition, etc. All of these are contributing factors, at least, and we shall not attempt to say what percentage of credit belongs to any of them. But one thing is certain: If ever a bull market lifted itself by its own bootstraps, this is the one.

The increase in value of all of the stocks listed on the New York Stock Exchange, the Curb, Over-the-Counter, and by private sale, has been estimated by the New York Times at \$7,000,000,-000. The securities of numerous companies rose in value from \$40,000,000 to \$267,000,000, the latter figure being attributed to General Motors, with Kresge in second place at \$208,000,-While a certain amount of allowance must be made for the losses on short sales by traders, there is no way of ascertaining these figures. Should the market continue to rise to any extent and add another billion or so to these figures, the effect would be increasingly stimulating.

Many economists claim that, fundamentally, all wealth comes out of the We do not intend to dispute this statement; rather, it is our intention to regard these seven billions in the light of a new crop—a money crop which has been harvested by security holders throughout the country. Valuation of crops forms an important function of the agricultural bureau at Washington, but we seldom hear anything about this sort of money crop, which, wherever it comes from, is just as effective in stimulating business, building, employment, purchasing power, including installment buying, as any other kind of crop. In fact, it is in some respects more stimulating because increased security valuation can im-mediately be turned into cash, and that is more than one can say about other kinds of crops, minerals, etc., which come out of the ground.

Year End Position

However, the important point about



the 1925 market is not what it did, but the financial picture which it presents at the year's end. Observing this in its broadest aspect we find a very unusual situation. First of all, the average prices which in 1921 were around 60, stand at 137 (they have since gone higher). Prices, therefore, have more than doubled; the increase is 130% over the 1921 low. Analyzing these average prices we find that they would be set at much higher levels if allowance were made for the splitting up of shares, stock dividends, substitution of certain securities for others which were more characteristic of current markets. Off-hand we should say that at least fifteen to twenty points could be added to these averages were such allowance made. This would bring the figure well above 150, or two and a half times the amount represented at the starting point. Bear in mind that 150, theoretically, is where prices stood at the end of the year.

Huge Collateral Loans

la.

he

ate

en-

in

or

ity

18-

nc-

at

IV-

op,

ist

SS.

W-

ny

in

180

m-

at

ch

ut

How much of this seven illion dollars increased valuation is being carried on margin or on collateral by the banks, cannot be estimated, but the swollen condition of brokers' loans and bankers' portfolios proves that holders' securities are far from paid in full.

The very presence of so many hundred thousands of new faces in the brokerage offices and new accounts on their books indicates a new and greater public than Wall Street ever previously welcomed and marks a distributing power which makes it possible for bankers quickly to place record volumes of new securities. There are about a thousand houses engaged in this branch of Wall Street operations. They make the distribution of a fifty-million-dollar issue a matter of an overnight announcement of its coming.

One of the weak points in this disposal of vast quantities of securities to the public is found in the capitalization, not only of past earning power, but of what it is hoped these corporations will earn in coming years. A great deal of this is predicated upon what prominent persons have indicated as a long period of prosperity. The truth is that no one can tell exactly or even approximately how long our prosperity will last, not only because of the weakening process previously described but owing to new developments which arise in such a way as to knock all previous calculations into a cocked hat. Wall Street's memory is short. If it will recall conditions at the tops of previous bull markets, it will doubtless find that then-prevailing indications were not eventually borne out by the stock market or business statistics. If this should occur during the coming year it will be the exception.

Along in December the prediction was freely made that large interests would complete the distribution of their stocks early in January for the reason that income taxes on profits then realized would not be payable until 1927, by which time surtaxes would probably

undergo further cuts. On this assumption the public was inclined to close out long stocks and venture into the short side in the belief that when large interests did sell it would result in a declining market. It remains to be seen whether this sort of reasoning will prove accurate. We believe if the facts were known, unless there were some great haste about selling, prices were more likely to be advanced in order to facilitate distribution by running in the shorts and creating a new phase of bullish enthusiasm necessary to produce the requisite buying power. The early days of the new year witnessed considerable strength which might readily be interpreted as indicating operations for distribution purposes.

The Investor's Problem

The important decision for the investor to make at the year's end was this: Whether he would be justified in maintaining an attitude of continued optimism based on what he believed to be the stock market's promise for the coming year. At such times the average man is apt to be carried away by the enthusiasm of the moment generated by the spectacle of a more or less continuously advancing market. Whether such a conclusion will eventually be proven correct, only the 1926 market can answer.

The average speculative and even investment account is apt at this stage to appear very much like an inverted pyramid. If one were blessed with infallible judgment he would undoubtedly possess the greatest number of shares in a period such as 1921 when public liquidation resulted in a commercial panic and a stock market depression. As prices rose first 100% and then 150% over his original purchasing levels, he would undoubtedly be found with fewer and fewer stocks. At the psychological moment he would not have any. The important thing now, therefore, is for every investor to make up his mind when that psychological moment has arrived, for the degree of success in his whole bull campaign will be determined by his ability to pick the top. No matter how much his securities may have increased in value during the past year, he will, if he does not close out his stocks at the right moment, be obliged to carry some shrinkages on the debit side. These latter will produce the final answer-not what he has made in gross, but what he has left, representing his net.

The well worn expression that while the market may eventually go down there are always some securities worth more than they are selling for, is generally true; but investors should remember that when the bull market finally culminates it may be under conditions which will affect all securities regardless of their value and earning power. Hence, the more the market advances the greater caution should be exercised; the less securities should be "on hand" and the greater the amount of cash or short term securities should be added to one's investments.



Established 1856

H. HENTZ & COMPANY

Commission Merchants and Brokers

> 60 Beaver Street, New York

268 Penobscot Bldg., Detroit

55 Congress Street, Boston

231 So. La Salle Street, Chicago

116 Bay Street East, Savannah

20 Rue de la Paix, Paris, France

Orders executed for future delivery on the following Exchanges:

COTTON

On the New York, New Orleans, Chicago and Liverpool Cotton Exchanges.

COFFEE & SUGAR On the New York Coffee and Sugar Exchange, Inc.

RUBBER

On the Rubber Exchange of New York, Inc., and London Rubber Trade Ass'n.

COTTON SEED OIL
On the New York Produce Ex-

change and New Orleans Cotton Exchange.

GRAINS

On the Chicago Board of Trade and Winnipeg Grain Exchange.

PROVISIONS

On the Chicago Board of Trade.

STOCKS AND BONDS On the N. Y. Stock Exchange.

Dividend Changes in 1925

In Stocks Listed on the New York Stock Exchange

| | | * | | | Present |
|--------------------------------|---------|---------|-----------------|---------------|--------------|
| | | | -Cash I | ivs. | R'g'lar |
| horas ventarios y | | Divs. | Pa Including | | Cash Div. |
| Company | 1924 | 1925 | 1924 | 1925 | Rate |
| Allis-Chalmers | | | \$4.00 | \$5.50 | \$6.00 |
| Amer. Bank Note | | 400% | a12.50 | a8.00 | b1.60 |
| Amer. Beet Sugar Pfd | | | 6.00 | 6.49 | 7.00 |
| Amer, Brake Shoe | | | 5.00 | 5.25 | 6,00 |
| Amer. Can | | **** | 6.00 | 7.00 | 5.00 |
| Amer. Chicle 7% Pfd | | | 0.00 | 2.33 | .8,00 |
| Amer. Metal | | | 3.00 | 18.00 3.25 | 4,00 |
| Amer. Radiator | | 50% | 4.00 | 4.00 | 4.00 |
| Amer. Safety Razor | | | 0,00 | 3.00 | 3.00 |
| Amer. Smelting & Refining | | | 6.00 | 6.25 | 7,00 |
| Amer, Sugar Ref | | | 0.00 | 1.25 | 5.00 |
| Amer. Tobacco & Tob. "B" | | 100% | a12.50 | ъ8.25 | ъ8.00 |
| Amer. Typefounders | | | 7.00 | 7.50 | 8.00 |
| Amer. W. W. & Elec | *** | 5% | 0.00 | 1.20 | 1.20 |
| Anaconda | • • • • | **** | 0.75 | 3.00 | 3.00 |
| Assoc, Dry Goods | | 300% | a0.00 | ъ1.25 | b2.50 |
| Assoc. Oil | *** | | 0.00 | 1.75 5.00 | 2.00 |
| Autosales Fid | | | 0.00 | 5.00 | |
| Brooklyn Union Gas | | | 3.00 | 11.00 | 4.00 |
| Buffalo & Susquehanna | | | 7.00 | 6.00 | |
| Butte & Superior | | | 0.00 | 2.00 | 2.00 |
| California Petroleum | | | 7.00 | 7.50 | 8.00 |
| Calumet & Arizona | | | 2.00 | 4.00 | 4.00 |
| Calumet & Hecla | | | 0.50 | 1.50 | |
| Case Thresh. Mach, Pfd | *** | | 1.75 | 0.00 | 7.00 |
| Cerro de Pasco | | **** | 4.00 | 5.00 | 4.00 |
| Certain-teed Prods | | **** | 0.00 | 2.00 | 4.00 |
| C. C. C. & St. L | *** | **** | 4.75 | 5.00 | 7.00 3.60 |
| Com, Inv. Trust | • • • | | 1.88 3,00 | 2.60 | 2,00 |
| Cuban-Amer. Sugar | | | 3.00 | 2.75 | 2.00 |
| - | | | | | |
| Deere Pfd | | | 3.00 | 6.00 | 7.00 |
| Douglas-Pectin | * * * | 40-4 | 1.00 | 1.25 | 1.00 |
| Dupont de Nemours | | 40% | 8.00 5.25 | 0.00 | 0.00 |
| Durham Hosiery Pfd | | •••• | 0,00 | 0.00 | 0.00 |
| Eaton Axle & Spring | | | 1.70 | 1.00 | 2.00 |
| Exchange Buffet | *** | **** | 2.00 | 1.625 | 1.50 |
| Fisher Body Corp | | 300 | a0.00 | ъ5.00 | b5.00 |
| Fisk Rubber 1st Pfd | | | 0.00 | 5.50 | 7.00 |
| Fleischmann | | 200% | a3.50 | a5.25 | b4.00 |
| Foundation | | **** | 6.00 | 8.00 | 8.00 |
| General Electric | • | a | 8.00 | 8.00 | 8.00 |
| General Motors | | | 1.25 | 7.00 | 6.00 |
| General Petroleum | | | 2.00 | 2.25 | 3.00 |
| Goodrich (B, F.) | | | 0.00 | 2.00 | 4.00 |
| Goodysar Tire & Rubber Pfd | *** | **** | 0.00 | 5.25 | 7.00 |
| Great Northern Ore | *** | | 4.00 | 1.75 | |
| Gulf States Steel | *** | 11.5% | 5.00 | 5.00 | 5.00 |
| Hanna (M. A.) 1st Pfd | | | 7.00 | 3.50 | 0.00 |
| Harbison-Walker Refr | | 331/3% | 6.00 | 8.00 | 6.00 |
| Hartman | | **** | 4.00 | 2.50 | 2.50 |
| Hayes Wheel | | **** | 3.00 | 3.50 | 3.00 |
| Hudson & Manhattan | | • • • • | 0.00 | 2.50 | 2.50 |
| Indian Motorcycle | | | 0.00 | 1.50 | |
| Ingersoll-Rand | 10% | 300% | 8.00 | 8.00 | 8.00 |
| Inspiration Cop | | | 0.50 | 1.00 | 2.00 |
| International Business Machine | *** | 20% | 0.00 | 4.00 | 8.00 |
| International Nickel | | | 0.00 | 1.00 | 2.00 |
| International Salt | | | 7.00 | 6.00 | 6.00 |
| Iron Products | | • | 4.50 | 2.75 | |
| Jewel Tea Pfd | | | 0.00 | 12.25 | 7.00 |
| Kayser (Julius) | | | 0.00 | 0.75 | 3.00 |
| Kinney (G. R.) | | | 0.00 | 8.00 | 4.00 |
| Kresge (S. S.) | | 50% | 8.00 | 8.00 | 8.00 |
| Laclede Gas | | | 8,25 | 10.00 | 8.00 |
| Liggett & Myers & "B" | • • • • | | 12.00 | 16.00 | 12.00 |
| | | | | | |
| McCrory Stores "B" | 8% | | 0.40 | 0.40 | 1.60 |
| ATHURS | *** | 50% | 6.00 | 6.00 | 6.00 |

| | 13 | _Stk. | Divs. | Cash I | divs.— | Present R'g'lar Cash Div. |
|---------|------------------------|-------|---------|--------------------|---------------|------------------------------------|
| O | ompany | 1924 | 1925 | (Including 1924 | 1925 | Rate |
| Magm | a Copper | | | 0.00 | 1,50 | 3.00 |
| | i Sugar | | | 5,00 | 3,75 | 0.00 |
| | ttan Elec. Supply | | | 4.00 | 4,125 | 4.50 |
| | ttan Ry. Gtd | | | 0.00 | 28.00 | |
| | ttan Modified Gtd | | | 4.25 | 3.25 | |
| Manha | ttan Shirt | | | 3.00 | 1.50 | 1.50 |
| | Electric | | | 0.00 | 2.375 | |
| Marla | nd Oil | | | 0.00 | 2.50 | 4.00 |
| | nd-Rockwell | | | 0,00 | °1.00 | |
| Martin | -Parry | | | 3.75 | 3.00 | |
| | an Seaboard | | | 1.50 | 0.00 | 0.00 |
| Miami | Copper | | | 2.00 | 1.25 | 1.00 |
| | nd Steel Products Pfd | | | 8.67 | 10.00 | 8.00 |
| Nash | Motors | | | 10.00 | 16.00 | 7.00 |
| Nation | nal Cloak & Suit | | | 0.00 | 3.00 | 4.00 |
| | Air Brake | | | 4.00 | 3,50 | |
| | Canners | 3% | 8% | 2.00 | 2.00 | 2,00 |
| | Ont. & West | | | 0.00 | 1.00 | |
| Nunna | lly | | | 1.00 | 1.25 | 1.50 |
| 0 | 8114 | | | 1.25 | 1.775 | 1.80 |
| 100 | um Circuit | 100 | | 7.50 | 6.00 | 6.00 |
| | | 10% | 5% | 3.00 | 4.00 | 8.00 |
| Owens | Bottle | *** | 070 | 3.00 | 2.00 | 0.00 |
| Pacific | Coast 2d Pfd | | | 0.00 | 1.00 | |
| | Oil | | | 2.00 | 2.50 | 8.00 |
| Pacific | Tel, & Tel | | | 0.00 | 6.00 | |
| | rd Motor Car | *** | 10% | 4.20 | 6.40 | 2.00 |
| Penns | vlvania Coal & Coke | *** | | 4.00 | 0.00 | 0.00 |
| | s-Jones | | | 0.00 | 2.00 | 4.00 |
| | argh Terminal Coal Pfd | | | 0.00 | 6,00 | 6.00 |
| | d Steel Car | | | 2.00 | 0.00 | .0.00 |
| | d Steel Pfd | | | 3.50 | 5.25 | 7.00 |
| | ers & Refiners Pfd | | **** | 3.50 | 1.75 | 0.00 |
| | Alegre Sugar | | | 5.00 | 2.50 | 0.00 |
| | y Steel Spring | | | 8.00 1.50 | 0.50 | 0.00 |
| | lds Spring | • • • | | 4,365 | 1.735 | |
| Royal | Dutch, N. Y. Shs | | •••• | 2,000 | 1.100 | • • • • |
| St. Jo | seph Lead | | 25% | 2.00 | 3.00 | 2.00 |
| St. Lo | uis-San Francisco | | | 0.00 | 5.50 | 7.00 |
| Shell | Union Oil | | | 1.00 | 1.40 | 1.40 |
| | ns Co | *** | 8% | 1.00 | 2.00 | 2.00 |
| | Petroleum | | | 0.00 | 1.00 | 1.00 |
| | 0il | | | 0.00 | 0.50 | |
| | rn Railway | | | 3.75 | 5.00 | 7.00 |
| | rd Plate Glass Pfd | | | 7.00 | 5.25 | 0.00 |
| | rt-Warner Spdmetr | 12000 | | 7.75 | 6.00 b5,25 | 5,00 b5,00 |
| Studeb | aker | 150% | | ъз.00 | 00,20 | |
| Telaut | ograph | | | 0.00 | 0.50 | 0.50 |
| | ssee Cop. & Chem | | | 0.25 | 0.50 | 1.00 |
| Texas | Gulf Sulphur | | | 8,50 | 9.25 | 8.00 |
| Under | wood Type | | | 3.00 | 4.00 | 3.00 |
| | Tank Car | | 331/49 | | 5.00 | 5.00 |
| | Alloy Steel | | 00 78 7 | 1,25 | 0.00 | 0.00 |
| | Drug | | | 6.00 | 6.50 | 7.00 |
| | Paperboard | | | 0.00 | 0.50 | |
| | Hoffman Mach, | | | 0.50 | 2.25 | 3,00 |
| | Realty & Imp | *** | 175% | 8.00 | 8.50 | 10.00 |
| | Smelt., Ref. & Min | | | 0.00 | 2.25 | 3.50 |
| | Copper | | | 4.00 | 3.00 | 5.00 |
| | | | | 0.00 | 1.00 | 2.00 |
| | ium Corp | * * * | | 0.00 | | |
| | | * * 1 | | 0.00 | 6.00 | |
| | h Pfd. "A" | | | 0.00 | 3.75 | 5.00 |
| Weber | & Heilbronner | | g | a0.00 | 2.00 | |
| | rn Pacific | | h | a0.00 | a5.00 | |
| | rn Pacific Pfd | | h | 6.00 | 6.00 | 6.00 |
| | | | | 0.60 | 5.25 | 7.00 |
| Wrigle | y (Wm., Jr.) | * * * | | 3.00 | 4.00 | 3.00 |
| | | | | | | |

a On old stock. b On new stock. c 5% in "Special" stock. d 5% in "Special" stock, and 1 sh. Electric Bond Share Securities Corp. e 1-5 sh. Essex Foundry. g Out. stock reduced 66%%; afterward Pd. 2% stock div. and then 18% stock div. h 1-6 sh. Com. plus 1-6 sh. Pfd.

BEAR MARKET AHEAD?

In the past four years, we have had the biggest bull market on record. In 1921 industrial stocks sold below 65 on the average. They have since advanced to above 160—two and a half times as high as four years ago.

Most investors make money in such a market. That is natural. Unfortunately, the majority lose all of their profits, and more, in the bear market that always follows.

SELL NOW?

In 1921, when industrial stocks sold at an average of 65, they offered the greatest bargain opportunity in ten years. That was the time to buy.

In 1926, the stock market, as shown by the averages, has reached the highest level on record. Is this the time to sell?

WHAT'S AHEAD NOW-A LONG DOWN SWING?

In spite of the generally high levels, many claim the outlook warrants further appreciation! What are the exact facts in regard to the future, from a financial, economic and business standpoint?

Are recent bullish forecasts simply a repetition of those we always hear after stock prices have doubled? Is the distribution of stocks, at existing levels just as insistent as was the accumulation of 1921? Will such distribution mean a broad bear market for the long pull?

The answers to these questions are of utmost importance to every investor. The plain, unvarnished facts in the present situation are given, specific recommendations made, in a new ANALYSIS now available.

SEND FOR IT AND READ IT CAREFULLY

SIMPLY ASK FOR BULLETIN AFS

American Institute of Finance

141 Milk Street, Boston, Mass.

Return the attached coupon and we will gladly mail you, without obligation, this analysis of the long pull outlook in the present stock market situation. American Institute of Finance
141 Milk Street, Boston, Mass.

Please send me Bulletin AFS

Name

Street

City and State

Sent Cash Div. Rate 3.00 4.50

...

1.50

4.00

...

0.00 1.00

8.00 7.00

4.00

2,00 1,50 1,80

6.00

3.00

8.00

2.00 0.00

4.00 6.00 0.00 7.00

0.00

8.00

...

2.00

7.00 1.40

2.00

7.00 0.00

5.00 5.00

0.50 1.00 8.00

3.00 5.00 0.00

7.00

3,00 0,00 3,50 5,00

2.00

5.00

...

3.00 7.00 3.00

in

T

Record of Stock Market in 1925

New York Stock Exchange Transactions

| , | Rang | e for Y | ear 1925 | | o for Ye | | | e for Y | ear 1925 |
|-----|--|-------------------|---|---|--|--|---|----------------------------------|---|
| | Stock & Div. Rate High | h Lov | Last Ch'ge | Stock & Div. Eate High | Low | Last Ch'ge | | h Low | |
| | ABITIBI PWR & P (4) 76% Adams Express (6) 117% Advance Rumely 20 | 90 | 74 + 12 106 + 17% 17% + 2% 57% + 6% | Assoc Dry Goods (2½), 61% Ass Dry Gds 1 pf (6)102 Ass Dry Gds 2 pf (7)108 Associated Oil (2) 47½ | 94 101 | 53 102 + 8 107 + 4½ 46¼ + 12% 138 + 30 97 + 3% 9% + 5% | Chicago Gt Western 15 Chic Gt Western pf 323 Chic Mil & St Paul 163 | 6 31/4 | 10%- 4% |
| | Advance Rumely pf (8) 68% Ahumada Lead (†1) 12% Air Reduction (†5)117% | 47 | | | 116% | 46% + 12% 138 + 20 | C M & St P ct of dp. 11 C M & St P pf 283 | 4 7 | 19 - 7% |
| | Alax Eulipper 1078 | 0 72 | 10%+ 21% | Atch Top & S Fe pf (5) 98 Atlanta Birm & At 11% | 921/2 | 9% + 5% | C M & St P pf ct of dp 22 Chic & Northw (4) 83 | 12% 47½ 101% | 18% 80% + 10% 120 + 7% |
| | Alabama & Vicks (8).1101/2 | 103 | 10%— 3% 110% 1%+ % | Atlan Coast Line (†9).268 Atl Gulf & W Indies 77 Atl Gulf & W Indies pf 60 | 147¼ 20 31 | 63 + 41% | Chic & Northw (4) 83 Chic & Northw pf (7).120 Chic Pneum Tool (5).128 Chic Rock Isl & Pac. 587 | 801/4 | 121 + 22% |
| | Albany & Busq (†11)203 Allegheny & West (6).*103 | *103 | 903 + 25½ *108 | Atlantic Refining1171/2 | 951/2 | 53% + 23% 108% + 13% 116 + 2 | Chic R I & P pf (7)100 Chic R I & P pf (6) 89 | 92 82 | 99% + 6% 87% + 3% |
| | All Amer Cables (7)133% | 140 119 80 | 140 131 + 81/4 114 + 301/4 190 + 33/4 | Atlantic Refin pf (7)117% Atlas Powder (4) 65 | 113½ 45 90½ | 57 + 7 | Chic St P Minn & O., 59% | 8374 | 56 + 6° |
| | Allied Chem & Dye (4).116% Allied Ch & Dye pf (7).191% | 117 | 190 + 8% 98 + 21% | Atlas Powder pf (6) 94 Atlas Tack 21 Austin-Nichols 32½ | 9% | 17 + 6% | C St P Minn & O ctfs. 57 C St P M & O pf (5).120% C St P M & O pf ct (5).120 | 731/4 | |
| | Allis-Chalmers Mfg (6). 97% Allis-Chal Mfg pf (7)109 Amer Agric'l Chem 29% | 1081/4 | 109 + 4% | Austin-Nichols pf (7) 95 Auto Knitter Hosiery 41/4 | 87% | 17 + 6% 27% - 2% 98 + 2% % - 1% | C St P M & O pf ct (5).120 Chic Yellow Cab (4)55 Childs Co (\$2.40)747 | 441/2 | 481/4 61/4 |
| | Amer Agric'l Chem pt 82% Am Bank Note (1.60) 44% | 39% | 79% + 36% | Autosales pf (2½) 25½ | 12 | 4½+ ½ 21½+ 5½ | Chile Copper (2½) 37% Chine Copper 28% | 19 | 1914- 8% |
| | Am Beet Sugar (4) 43 | 29% | 56 + 3% 32 - 8% | BALDWIN LOCO (7) 146 | 107 | 130 | Christie Brown ctfs 641/ Chrysler Corp253 | 1081/4 | 205% |
| | Am Bosch Magneto 541/2 | 261/6 | | Baldwin Loco pf (7)116% Balti & Ohio (5) 94% Balti & Ohio pf (4) 67% | 107 71 62% | 111 — 5 93% + 14% 67% + 3 | Chrysler Corp pf (8)1117 Chrysler Corp new 53 Cl Cin Chi & St L (7).200 | 48% | 51% 200 + 55 |
| | Am Br Shoe & Fdy (6).156 Am Br Sh & Fdy pf (7).114% Am Brown Boveri Elec. 53% | 107% | 114% + 7% | Bangor & Aroostook (3) 56% Bangor & As't'k pf (7) 100 Barnet Leather 73% | 351/4 | 45 + 5 98 + 5% | CLCCCASSEL DI (D).120 | 115 | 118 |
| | Am Br'n Boy El pf (7). 98 | 15814 | 97 292½+132½ | Barnet Leather of (7),107 | 35 94% | 101 + 6 | Cleve & Pitts (3½) 70% Cleve & Pitts spec (2).*40 Cluett-Peabody (5) 71% | *39% | 671/4+ 6% |
| | Am Can pf (7)121% | 471/4 | 1211/4 + 61/4 | Barnsdall Cl A (50c) 331/2 Barnsdall Cl B (50c) 30 | 18% | 33¼ + 9¾ 29¾ + 11¾ | Cluett-Peabody pf (7).109 | 103% | 104 + 2 153% + 73% |
| | Am Car & Fdy pf (7)128 | 971/4 | 109 | Bayuk Cigars | 381/4 931/4 | 46 - 1 100 + 3% | Coca-Cola pf (7)101% Colorado Fuel & Iron. 48% Col F & Iron pf (8)110% Colorado & Southern70% | 99 321/4 | 100¼ + 1¼ 36¼ — 6¼ |
| | Am Chain Cl A (2) 26% Am Chicle 62 | 221/s 37 | 94% + 11/9 47 + 81/6 | Beech-Nut Pack (†3) 77% | 60 | *38% 68%— 1% | Colorado & Southern 701/2 | 106 | 106 + 3% 64 + 19% |
| | Am Chicle ctfs 581/2 Am Chicle prior pf (7). 92 | 85 | 88 | Beech-N Pck pf B (7).115 Belding Bros (3) 41% Bethlehem Steel | 113½ 37 | 113½ + 5¼ 39% 48¼ — 2¼ | Col & Sou 1 pf (4) 66% Col & Sou 2 pf (4) 62% Colum Gas & El (2.60).86 | 60 64 45% | 66% + 4% 60 + 4 83% + 36% |
| | Am Chicle pr pf ctfs (7) 90 Am Druggists Bynd 6% | 90 41/4 125 | 90 4¼— 1¼ 136 — 26 | Bethlehem Steel 53% Bethleh Steel pf (7)102 Bethleh Steel pf (8)116% | 93¼ 109 | 100¼ + 5½ 115½ + 5½ 6¼ + ¾ | Colum G & El pf (7).1141/4 Columbia Carbon (4) 623/4 Commerc Credit (1½). 551/4 | 1041/4 | 114% + 9% |
| | Am Express (6) 166 Am & For Power 51% Am & For Pwr pf (7) 94 | 271/4 | 41% | Booth Fisheries 8 % Booth Fisheries 1 pf 52 | 41/6 | 6½ + ½ 45½ + 15½ | Commerc Credit (1%). 55% Com Credit pf (1%) 27 | 381/2 251/4 | 58½ + 9½ 47% |
| | Am & F Pr 25% pd (7).142 Am Hide & Leather 14% | 114% | 135 + 81/2 | Bot Con Mills Cl A (4), 46 | 40% | 43 | Com Credit pf B (2) 27% Com Invest Tr (3.60). 84% | 50 | 72 + 20 |
| | Am Ice (†10)139 | 581/2 83 | 61½ — 7½ 134 + 43¾ | Brit Empire Steel 5 Brit Emp Steel 1 pf. 36 Brit Emp Steel 2 pf. 14 | 22 | 2 - 1 27 - 41/4 | Com Invest Tr pf (7).107% Com Solvents A (4)190 | 100 80 | 103½+ ½ 120 — 3½ |
| | Am International 46% | 38% | 194 + 43% 83% + 3% 44% + 10% 15% + 4% | Brit Emp Steel 2 pf., 14 Bklyn Edison Elec (8),156½ Bklyn-Manh Tran (3), 64 | 6% 120% 35% | 134 + 13% | Com Solvents B189 Congoleum-Nairn (2) 431/2 | 76 15% | 118%— 3% 17%— 24% |
| | Am LaF Fire Eng (1) 20 Am LaF F Eng pf (7).100 | 95½ 90 | 98% + % 58% + 85 | Blyn-Man Tran pf (6). 83% Blyn Union Gas (†11).100% | 72% | 134 + 13% 60% + 24 80% + 8% 76% — 1% | Conley Tin Foil stpd ex 161/2% liq div 17 Consolidated Cigar 63% | 261/6 | 62% + 36% 98% + 17% |
| | Am Linseed | 53 1041/4 | 87 + 84 118% + 10% | Brown Shoe (4)157 Brown Shoe new w i 461/4 | 641/2 | 135 + 62% | Consolid Distributors 9% | 31/4 | 93% + 17% |
| | | 118 | 5414 + 114 | Brown Shoe pf (7)109 | 96 24 | 27% | Consolidated Gas (5) 97 Consolidated Textile 51/4 | 741/4 | 94½ + 17½ 2% - 1% |
| | Am Metal (4) 57% Am Metal pf (7) 119 Am Piano pf (7) 100% | 90 | 116 + ½ 96½ + 1½ 114½ + 26 126½ + 1½ 79½ — 1½ | Bruns Term & Ry Sec. 17% Buff Roch & Pitts (4). 92% Bu Roh & Pitts pf (6) 98% Buffalo & Susqueh (3),105 | 48 | 18 + 8 81% + 14% 98% + 11% | Cont Can pf (7)118 | 60% 114 | 92 + 23% 117% + 5 |
| 1 | Am Radiator pf (7)130% | 125 | 114% + 26 | Bu Reh & Pitts pf (6) 98% Buffalo & Susqueh (3),105 | 86% 70 | 70 - 15 | Continental Insur (6)140 Cont Motors (80e)151/2 | 103 814 38% | 133 + 29 |
| | Am Rail Express (6) 84 Am Republics 79% | 76 48 36% | 79 + 25 56 + 181/2 | Buff & Susqueh pf (4) 54 Burns Bros Cl A (10).136 Burns Bros pf (7) | 92% | 54 + 4 132 + 35% | Corn Prod Ref (2) 42% Corn Prod Ref pf (7).127 Coty Inc (3.80) 60% | 118% | 42 + 1% 123% + 2% 89% |
| | Am Safety Razor (3) 76% Am Ship & Commerce. 14% Am Smelt & Ref (7)144% | 51/6 90% | 5%- 6% 144%+ 45% | Burns Bros pf (7) 99 Burns Bros Cl B (8) 39 Burns Bros pr pf (7).117 | 17 | 98¼ + 1¼ 37% + 15% 114 + 4 | Crex Carpet (4) 641/4 | 86 | 63 + 20 79½ + 5½ |
| - 1 | Am Smelt & Ref nf (7),115% | 105% | 113% + 7% | Burns Bros pr pf (7).117 Burroughs Ad Moh (3).103 Bush Terminal 28 | 65 | 91 + 261/4 | Crucible Steel (5) 84% Crucible Steel pf (7)102 Cuba Cane Sugar 14% | 92 | 100 + 7 |
| | Am Snuff (12)154 Am Snuff pf (6)102 Am Steel Foundries (3) 471/2 | 981/4 37% | 102 + 7% | Bush Term deb (7) 89% Bush T Bldgs pf (7)103 Butte Cop & Zc (50c). 8% | 961/4 | 9814+ 14 | Cuba Cane Sugar pf 62% Cuba Co. (4) 54% Cuba R R pf (6) 89 | 441/4 | 431/4— 15% |
| | Am Stl F'dries pf (7)113% Am Sugar Ref (5) 77% | 108 | 119% + 6% 75 + 29% 108% + 10% | Butte Cop & Ze (50c). 8% Butte & Superior (2)24% | 61/4 | 5%— 2% 14%— 8% 22 — 2% | Cuba R R pf (6) 59 Cuban Amer Sug (2) 33½ Cub Am Sug pf (7)101 | 20 | 86 94 — 576 98 — 74 |
| - 4 | Am Sug Ref pf (7)104¼ Am Sumatra Tobacco 24½ Am Sumatra Tob pf120½ | 6 | 11 - 1 105 + 67% | Butte & Superior (2) 24 1/4 Butterick Co 28 3/4 Byers (A M) 44 1/4 Byers (A M) pf (7) 100 | 17 23 951/4 | 85% 99% | Cuban Dominican Sug. 6% Cuban Dom Sugar pf. 44% | 21/2 | 314- 27% 1614- 27% |
| 1 | Am Tel & Cable (5) 47 Am Tel & Tel (9)145 | 37¾ 180% | 149% + 1914 | | | | Cushman's Sons (3) 104 Cushman's Sons (3) 104 Cushm Sons pf (7) 108 Cushm Sons pf (8) 104% | 981/4 | 95 + 33% |
| 4 | Am Tobacco (†9)1211/2 | 881/ | 119% + 27% | CADDO CENT O & R. 2% California Pack (6)136½ California Petrol (2)34% | 100% | 128½ + 24 34 + 10¼ | Cushm Sons pf (7)108 Cushm Sons pf (8)1041/2 | 101 | 104 + 3 |
| 1 | m Tobacco pf (6)110 | 1041/2 | 108% + 1% 119 + 8 107 - % | Callahan Zino & Lead. 4% Calumet & Aris (†5). 61% | 45 | 34 + 10½ 2 - 2½ 60½ + 3½ 13% - 4½ 57 + 3½ 147½ - 2% 78½ 65½ + 1½ 97 - 22 | Cuyamei Fruit (9) 59 | 44 | 46 - 7% |
| 1 | m Type ders pf (7)111 m W Wks & El (1.20) 761/4 | 105% | 71% + 31% | Calum & Hecla (1½). 18% Canada Southern (3) 57 | 121/2 | 13% — 9% 57 + 3% | DANL BOONE W M. 7% Davison Chemical 49% De Beers Mines (1.92) 29 | 27% | %— 6% 40 — 5% 29 + 6% 107% + 26% 100 + 23% 145% + 1% 46% + 2% |
| 1 | im Wholesale pf (7).100% im Woolen | 98 96 34% | 71%+ 31% 100 + 1 100 + 7% 41%- 23% 87 - 9% 1%- 3 | Caro Clinchf & O (3) 781/2 | 1861/4 751/4 24 | 781/4 | Deere & Co pf (7)110 Delaware & Hud (9) 160% | 901/4 881/4 1831/4 | 107% + 26% |
| 1 | im Woolen pf (7) 96% im Writ Paper pf 7% | 691/4 | 87 - 91/4 | Case (J I) T M pf (7).1071/2 Central Leather Co 23% | 60 | 97 + 33 19 + 14 | Del Lack & W (†7)147% Denv & Rio Gr W pf., 60 | 125 | 145% + 1% 46% + 3% |
| | m Writ Paper of otfs. 4 | 11/4 | 1/4 1/4 8/4 8/4 8/4 | Central Leather Co pf. 71 Cent R of N J (†12).321 | 49¼ 965 | 66% + 10% 305 + 15 | Detroit Edison Co (8).1891/2 Detroit & Mackinso 51 | 110 | 46% + 8% 185% + 25% 40 + 5 |
| - 4 | Am Zinc L & S 12% Am Zinc L & B pf 44% Anaconda Copper (3) 53% | 94% 35% | 87½ + 2% 50% + 2% | Century Ribbon M (2), 47% Century Rib M pf (7), 98% | 99% 965 30% 94 | 97 + 33 19 + 4 664 + 104 305 + 15 324 + 2 944 - 44 | Detroit & Mackin pf 79 Devoe & Ray A (2.40) 901/4 | 60 53 | 9014 |
| 4 | inn Arbor 48 | 22 40 26 | 8½ - 3½ 87½ + 2% 50¼ + 2% 66½ + 26¼ 66½ + 22½ 44 + 15½ 105 + 15 | COLLO DE LESCO OD (10) OT/8 | 431/4 403/4 891/4 803/4 871/4 891/4 | 52% - 7% 47 + 3 102% + 16% 101% + 29% 48 + 12 126% - 31% 126% - 90% | De Beers Mines (1.92) 29 Deere & Co pf (7) 129 Delaware & Hud (9)160% Delaware & Hud (9)160% Delaware & Rud (9) 160% Delaware & Rud (9) 160% Denv & Rlo Gr W (17) 147% Denv & Rlo Gr W pf 60 Detroit & Mackins of 72 Devoc & Ray A (2.40) 90% Devoc & Ra | 97% | 107% + 10% 110 — 8 |
| | rcher-Daniels-Midland. 46% irch-Danis-Mdld pf (7).105 irmour & Co pf Del (7).100 | 901/4 | 106 + 15 97 + 4 | Certain-teed P 2 pf (7).103 Chandler Motor (3)59 | 801/4 | 10114 + 29% | Dodge Bros pf (7) 91% Dome Mines (2) 18% | 21 3/4 78 3/4 12 3/4 14 | 45% 87% 17 + 3% |
| 4 | rmour & Co Ill Cl A (2) 271/2 | 20 | 161/4 | Ches & Ohio (4)1301/2 Ches & O et of dp (4).1261/2 | 89¼ 93¼ | 126% + 31% 126% | Douglas Pectin (†1¼). 23½ Duluth So Shore & Atl 5½ | 14 2% 3% | 17 + 3% 19% + 3% 5% + 1% |
| 1 | Armour & Co Ill pf (7) 93% Arnold, Constable & Co 17% | 90 | 90 1414 + 6 | Ches & O pf (6½)130 Ches & O pf ct (6½).114½ | 114% | 126¼ 128 + 20¼ 114¼ .7%— % | Dul So Shore & Atl pf. 8% Du Pont de Nem (†14) | 3% | 8 + 1 |
| 1 | rroh-Danis-Mdid pf (7).108 rmour & Co pf Del (7).109 rmour & Co III GIA (2) 271/4 rmour & Co III GIA (2) 274/4 rmour & Co III gr (7) 533/4 rmoid, Constable & Co 177/6 rmoid, Constable cfts. 169/6 rmoid, Constable new. 30 retinem (3) | 10 27 39 | 27 | Certain-teed Prod (4). 88% Certain-teed P 1 pf (7).110 Certain-teed P 2 pf (7).108 Chandler Motor (3) 88 Chas & Ohio (4) 130% Ches & O ct of dp (4).128% Ches & O pf (6%) 130 Ches & O pf (6%) 130 Ches & O pf (6%) 130 Chicap & Alton 10% Chicap & Alton ctfs 9 Chic & Alton pf 19% Chic & East Illinois 38% Chic & East Illi pf 57% | 3% 5% 5% | 7%- % | ex 40% stock div2714 Dupont de N deb (6)104½ Duques Light 1 pf (7).1184 | 134¼ 94 106 | 232 +1321/4 1011/4 + 71/4 1121/4 + 71/4 |
| 1 | Artloom (3) 60% Artloom pf (7)110 Art Metal Const (1.60). 20% | | 110 19% + 41/4 | Chie & East Illinois 381/4 Chie & East Ill pf 571/4 | 29% | 13%— 2% 35 — % 48%— 7% | Durham Hosiery 23 Durham Hosiery pf 65% | 8 431/4 | 14 + 9 65% + 25% |
| - | | | -/- | | | | | | |

| Dange Range | for Ye | ar 1995 | Range | for Yes | r 1925 | Range | for Yes | r 1925 |
|--|-----------------------|---|---|-----------------------|--|---|-------------------------|---|
| Stock & Div. Rate High | Low | Last Ch'go | Stock & Div. Rate High | Low | Last Ch'ge | Stock & Div. Rate High | | East Oh'ge 23%+ 6% |
| EASTM KODAK (†8).118 Eastm Kodak pf (6)115% Eaton Axle & Spr (2). 30% | 104% | 111% + ¼ 115% + 6% 29% + 14% | Hoe (R) & Co Cl A 48% Homestake Mining (†7) 50 Household Prod (†3%). 47% | 43 | 30 — 19 48 + 5 46 + 11 | McIntyre Pore Mines (1) 22% Mack Trucks (6) ex-d | 117 | 100000000000000000000000000000000000000 |
| Eaton Axle & Spr (2). 30% El Pow & Light etfs. 40% | 17% | 32 | | 84% 59 16% | 7214 714 | 50% atk | 104 | 151% + 74% 110 + 3% 104% + 5% |
| Eaton Arie & Spr (2), 80% El Pow & Light offs. 40% El Pow & Lept pf (7), 94% El Pow & Lt pf etfs 40% pd (7)110 El Pow & Lt pf etfs full pd (7) 11044 | 100 | 106% | Housen & Man (2) 31% Hudson & Man (2%) 38% Hudson & Man pf (5) . 72 Hudson Motor Car (3) .129% | 91% 84% 83% | 38 + 10% 71 + 6% | Mackay Cos (7)141 Mackay Cos pf (4) 77% | 114 | 188 + 23 72% + 4% 108% + 34 |
| El Pow & Lt pf ctfs full pd (7)110% | | 10714 | Hudson Motor Car (3).189% Hupp Motor Gar (1) 31 Hydraulic Steel pf 7% | 33% | 46 + 11 72½ - 7½ 27% - 7½ 38 + 10½ 71 + 6½ 111½ + 75% 27½ + 9% 4½ - 1½ | Mackay Cos (7)141 Mackay Cos pf (4) 77% Macy (B H) & Co118 Macy (B H) pf (7)118 | 891/4 1143/4 34 | 108% + 3% 118 + 3% 43 + % |
| Elec Stor Bat (†6) 80 Elk Horn Coal 15 | 60% | 7314 + 1114 | THE SHALL SHALL SELVE TO THE SELVE TO | | | Mahon Coal R R (50).*805 | *800 | *805 25 — 8% 79%— 18% |
| File Flows Cos of 25 | 1% | 8 + 1/2 | ILLINOIS CENT (7)1951/2 Illinois Central pf (6).1251/2 Ill Cent leased lines (4) 78 | 112% | 129½ + 7½ 124¾ + 9 | Mallinson & Co 37½ Mallinson & Co pf (7). 92 Manati Sugar 55 | 7914 | 79¼— 13¾ 48 — 10% |
| Emerson-Brintingham . 5% Emerson-Brinting pf . 26% Endicott Johnson (5) . 74% | 68% | 22 + 8 68%— % 112%— % | Indep Oil & Gas (1). 41% Indian Motorcycle (50c) 24 | 131/4 | 32% + 16% 18% + 3% | Manati Sugar pf (7) 89¼ Manhattan Beach 2¼ Manhattan El Sup (4½) 59 | 79 21/4 49/4 | 49 — 101/6 801/6— 21/6 21/4 + 11/6 561/6 + 13 |
| Endicott-Johns pf (7)118% Erie | 26% 25% | 68% - % 112% - ¼ 39 + 7% 37% + 9% 44% - 1% | Ind Motorcycle pf (7). 99 Indian Refining 144 Indian Refining ctfs 12% | 88 | 78 + 4 32%+ 16% 18%+ 2% 95% 12%+ 7% 11% | Manhattan El Sup (4%) 59 Manhattan Elev gtd (7) ex \$28 back div119% | 48% | 90 + 35% |
| Frie 1 pf 4914 | 35 36% | 935-74 | Indian Refining offs 19% Indian Refining pf110 | 77 | 700 T 00 | Man Elev mod gtd (5). 51% Manhattan Shirt (1%) 34% | 381/6 | 41% + 7½ 38½ + 8½ |
| Erie 2 pf | 401/6 | 49 - 1/2 | Indian Refining of 1. 110 Ingersell Rand pf (6), *105 Inland Steel (2%) 50 Inland Steel pf (7) 112 Ingersell Rand pf (7) 12 Ingersell Rand pf (8), 50 Inland Steel pf (7) 12 Ingersell Rand Range (9), 323% | *105 88% | *105 | Manhat'n Shirt pf (7).116% | 105 | 116% + 4% 33 + 3% 36% — 2% |
| Essex Cot M 1 pf (7). 97½ Eureka Vacuum Cl (4) 57½ | 96 4814 | 60% 96 | | 1041/4 | 112 + 5 25 - 7% | Market St Ry 19 | 80% | 8 - 2 |
| Exchange Buffet (1½) 19% | 16% | 17 _ i | Interboro Rap Transit 341/2 International Agric 241/2 | 181/6 | 30½— 1 19¾+ 12¼ | Market St Ry pf 4614 Market St Ry prior pf. 6514 Market St Ry 2d pf 35 | 241/4 421/4 15 | 35 — 7 43 — 7 15 — 74 |
| FAIRBANKS CO 4% Fairbanks Morse (2.60) 54% | 21/4 321/4 | 9%- ¼ 51%+ 18% | Inter Agric prior pf 85 Inter Bus Mach (8) ex | 110 | 85 + 34 144% + 46% | Marland Oil (4) 60% | 32% 10% | 48 — 7 15 — 7½ 59½ + 20½ 28 + 14½ |
| Fairb Morse pf (7)110% Famous P-Lasky (8)114% | 90% | 108 + 111/2 | 20% stock div1761/4 Inter Cement (4) 811/5 Inter Cement pf (7)107 | 59 1091/4 | 6814 + 1314 | Martin-Parry (2) 37% Mathieson Alkali (4) 107% | 19 51 | 106 + 4914 |
| Fam P-Lasky pf (8)120 Fed Lt & Trac (x1.40) 371/4 Fed Lt & Trac pf (6). 89 | 103% 20 82% | 117 + 10 36% | Inter Comb Eng (2) 691/2 Inter Harvester (5)1381/4 | 31¾ 96¼ | 62½ + 25½ 129½ + 22½ | May Dept Stores (5)1391/4 | 100 | 136% + 27% |
| Fed Min & Smelt 95 1/2 Fed Min & Sm pf (7). 99 % | 151/4 | 951/4 + 711/4 | Inter Comb Eng (2) 69½ Inter Harvester (5)138¼ Inter Harvester pf (7).121 Inter Match pf (3.20) 60% | 113% 56% | 11914 + 414 | May Dept Strs pf (7)124 Maytag Co (2) 26% Metro Goldwyn Pio pf | 116¾ 21% | 194 + 11/4 |
| Fid-Phenix F Ins (6).179 Fifth Ave Bus (64c) 17% | 147% | 99½ + 37% 178 + 32 15¼ + 3¼ | Inter Mer Marine pf. 52% | 7% 27 24% | 10% - 2% | (1.80) | 18 +225 | 221/4 + 51/4 |
| First Nat Pic 1 pf (8).110 First Natl Stores 40 | 381/4 | 38% | Inter Nickel (2) 48½ Inter Nickel pf (6)102 International Paper 67% | 94 60% | 102 + 25½ 129% + 22½ 129% + 22½ 119¼ + 4¼ 57% 10% - 2% 41½ - 3½ 45 + 18½ 102 + 8½ 63½ 88 + 13¼ | Mexican Seaboard 221/2 Miami Copper (1) 343/4 | 9 | 11%— 9% 19%— 10% |
| Fish Rubber 28% Fisk Rubber 1 pf (7).116% | 10% 75% | 97% 23% + 10% 114% + 29% | Inter Paper pf (6) 88 Inter Paper pf (7) 99% | 71 86 | 003/ | Mich Central (†27½)*750 Mid-Continent Petrol 38 | *510 25% | *750 87 + 101/4 94 + 14 |
| Fisk Rubber 2 pf*95 | *95 5214 | 5574 | Int Paper pf (7) 1st pd 67 Inter Rys of Cen Am 33% | 611/4 18 | 67 31 + 12% 63% + 2% 85 + 6 172% + 57% 116 — 3% | Mid-Cont Petrol pf (7). 94% Middle States Oil 3% Middle States Oil ctfs. 1% | 88 % 11/4 | 1%+ % |
| Fleischmann Co 57½ Foundation Co (8)183¾ Fox Film Class A (4). 85 | 891/s 681/s | 158 + 66% | Int Rys Cen Am pf (5) 661/2 International Salt (6) 871/2 International Shoe (6).1993/4 | 591/4 67 | 85 + 8 1793/ + 873/ | Midland Stl Prod pf (†11)147 | 96 | |
| Franklin Simon pf (7).106 Freeport-Texas 24% | 101% | 106 + 1½ 20% + 9% | Inter Shoe pf (8)191 Inter Tel & Tel (6)144 | 1141/4 | 121 + 28 | Minnespelis & St Louis 4 | 21/2 30% | 128 + 39 314 + 14 50 - 14 |
| GABRIEL SNUB CI A (†8%) | 9874 | 391/4 | Intertype Corp (†1½) 29% Iowa Central 3½ Iron Products (2) ex | 18 | 28½ + 2% 2½ + % | Minn St P & S S M pf. 86% M St P & S S M lad | 40 | 731/9 11/9 |
| Gardner Motor 161/4 Gen Am Tank Car (3). 60 | 28% 41% 44% | 9¼ + 5½ 54% + 2¾ | Iron Products (2) ex 20% stock div105 | 50 | 50 — 22 | lines (4) 68 Miss Kans & Texas 45½ Miss Kan & Tex pf (5) 92½ | 571/4 281/4 743/4 | 08¼ + 8¾ 41 + 12½ 92 + 17¼ 39¼ + 8 87¾ + 18¾ 80½ + 9¾ 111¼ + 1¼ 80¼ + 33¼ 35¼ + 1¾ 79¼ + 1¼ 79¼ - 1¾ 20¼ |
| Gen Am Tk Car pf (7).104 General Asphalt 70 | 96 | 101½ + 3¾ 67 + 4½ | JEWEL TEA 26% Jewel Tea pf (7)118% | 181/4 | 241/4 + 4 1151/4 + 12 153/4 - 41/4 | Missouri Pacific 41% Missouri Pacific pf 91% | 30% | 39½ + 8 87% + 15% |
| Gen Asphalt pf (8)109 Gen Baking pf (8)140 General Cigar (8)1151/4 | 861/2 118 841/2 | 105 + 3 140 + 20 114½ + 17% | Jones Bros Tea 21% Jones & L'ghlin pf (7).116 | 11% | 15%— 4¼ 113%+ 2½ 48¼— ½ | Montana Power (4) 991/4 Montana Power pf (7).117 | 100 | 80% + 9% 111% + 1% |
| | 105 | 107 + 2 116 9 | Jordan Motor Car (3) 65 | 111% 35% | 4814- 1/4 | Montgomery Ward 84% Moon Motors (3) 42 | 23% | 80% + 33% 85% + 12 |
| Gen Cigar deb pf (7) 116 Gen Gas & El A (1½). 61% Gen Gas & El 7% pf A.100 Gen Gas & El 8% pf A.110 | 58% | 58% | RAN CITY PR & L 1st pf (7)109% Kansas City Southern 51 | 99 | 109 + 10 48 + 14 | Morris & Essex (3%) 80% Mother Lode C. (%) 9% Motion Picture (1%) 20% | 771/4 6 1954 | 7% - 1% |
| Gen Elec (8) ex Elec | 110 | 110 326 + 731/4 | Mans City So of (4) 631/4 | 28% 57 | 69% + 5% | Motor Wheel (†2.30) 35 | 40 18 | 431/2 |
| Bond & Share 337¼ Gen El Special (60e) 11% Gen Motors (†12) 149¾ | 227¼ 10¾ 64% | 11% + ¼ 117% + 51% | Kansas & Gulf 1½ Kayser (Julius) Co (3) 42½ Kayser (J) Co 1 pf (8).103½ | 18% | 69% + 5% 14 - % 40 + 13 103% + 14% | Mullins Body 81 1/2 Mullins Body pf (8) 89 1/2 | 13 801/4 301/4 | 30 17½ + 1½ 89½ + 7½ |
| Gen Motors pf (8) 99 Gen Motors pf (7)115 | 90 | 99 + 6% 115 + 13 | Kelly-Springfield Tire 21% Kelly-Springfield T pf. 74 | 191/4 | 18 + % 71 + 21 69% + 15% 119% + 20% | Munsingwear (3) 89 Murray Body 421/2 | 51/4 | 39 + 6 |
| Gen Motors deb (6) 99½ Gen Outdr Adv Cl A (4) 54¾ | 881/4 451/4 | 99% + 7% | Kelly-Spring Tire 1 pf. 72 Kelsey Wheel (6)124 Kelsey Wheel pf (7)112 | 43 87 1071/4 | 1194 + 204 | NASH MOTORS (†16).488 Nash Motors pf (7)107 | 1931/4 | 464% + 965% |
| Gen Outdr Adv vot tr etfs 34% Gen Petroleum (3) 59% Gen Ry Signal (†4%) 80% Gen Ry Signal pf (6)105% | 361/4 42 | 31¼ 53% + 16% 77% | Kennecott Copper (4). 591/4 Keystone Tire & Rubber 31/2 | 461/4 | 113 + 5% 55 - % 1%- 1% 86 + 1% | Nash Chatt & St L (7)107 Nash Chatt & St L (7)192 Nat Acme, stamped 12% | 103% 143 41/4 | 106% + 1% 192 + 47 13% + 6 |
| Gen Ry Signal pf (6)105% Gen Refractories (2)58% | 90% | 103 50 — 3 | Kinney (G R) Co (4).103 Kinney (G R) pf (8)105 | 72 95 | 86 + 1/4 100% + 4% | Mat Riscuit (14) 79 | 18314 | 76% + 4% |
| Gimbel Bros pf (7)1141/2 | 1091/4 | 77¼ + 81% 110¼ + 6% | Krasea (S S) Co (S) av | 355 | 885 +568% | Nat Biscuit pf (7)128% Nat Cloak & Suit (4) 84% Nat Clk & Suit pf (7)104 | 491/4 873/4 | 127% + 1 59% — 16% 98 — 8 |
| Ginter Co (1½) ex 38½% stock div 58 | 22% | | 50% stock div885 Kresge (S S) pf (7)116 Kresge Dept Stores 45% Kresge Dpt St pf (8). 97% | 110¼ 28¼ 88 | 113 381/4— 147/6 947/6 + 47/6 440 +1171/4 | Nat Clk & Suit pf (7)104 Nat Dairy Prod (3) 81% Mat Depart Stores 45 Nat Dpt St 1st pf (7).109 | 381/4 96 | 79% + 37% 41% + 3% 98 - 3 |
| Glidden Co (2) 261/4 Gold Dust 51 Gotham Silk Hos (21/4) . 42 | 37 | 39% + 21% 23% + 9% 47% + 8% 39% 102% 62% + 24% 97% + 6% 103% + 14% 106 - 1% | Kress (S H) Co (4)440 Kress (S H) Co pf (7).124 | 390 124 | 440 +1171/4 | Nat Distillers Prod 48% | 29% 58% | 31% |
| Gotham Stik Hos pf (7).102½ Goodrich (B F) Co (4) 74¾ Goodrich (B F) pf (7).108 Goody'r T&Rub pf (7).114% | 991/2 363/4 | 109% | Kuppenheimer (B) & Co | 23% | 201/4 41/4 | Nat Enam & Stpg 41% Nat Enam & Stpg pf (7) 89% National Lead (8) 174% | 25 75 | 39½ + 7½ 89 + 8 |
| Goody'r T&Rub pf (7).108 | 8614 | 97% + 6% 108% + 14% | Kuppenheimer (B) & Co pf (7)1001/2 | 98% | 100 + 31/4 | National Lead (8)174% National Lead of (7)118% Nat Rys of Mex 1st of. 8% | 1381/4 | 168 + 6% |
| Gould Coupler Cl A (2), 23 | 103 18% 13 | 20 | LACLEDE GAS (†10)178 Laclede Gas pf (5) 85 Lee Rubber & Tire 19 | 1101/4 | 188¼ + 47¼ 85 + 6 | Nat Rys of May 2d of 214 | 3% 1% 54% 104% | 6% + 1% 3 + 1 86% - 5% |
| Granby Consolidated 21% Gt Northern pf (5) 82% Gt No ctfs for ore prop | 60 | 20½ · · · · · · · · · · · · · · · · · · · | Lee Rubber & Tire 19 Lehigh Valley (31/4) 881/4 | 11% | 13 + 16 8514 + 734 | National Supply (3)71 National Supply pf (7).110 National Tea Co (9).250 National Surety Co (9).292 | 104% | 86½ - 8% 108½ + ½ 937% |
| (1%) 40% Gt West Sugar (8) 113% | 25 91 | 26% — % 95 + 2% 113% + 1% | Tabo & Tink (2) 4414 | 37¼ 57 | | Nevada Consol Cop (1). 107a | 1134 | 214 + 48 18 — 8 |
| Green Bay & Western, 761/4 | 75 | 761/4 | Liggett & Myers (†4) 92 Liggett & M Cl B (†4) 89% Liggett & Myers pf (7).194 Lima Locomotive (4) 74% | 551/4 1161/4 60 | 124 + 434 1934 - 74 | New Orins Tex & M (7).1341/2 Newpt News & H Ry | 11914 | 131% + 18% 109 + 88 |
| Greene Cananea Copper. 1914 Guantanamo Sugar 614 Guantan Sugar pf (8). 80% | 11% 8% | 12%— 6% 5 — % 80%— 8% | Loews Incor (2) 44% | 22 | 87 + 201/4 871/4 + 201/4 124 + 41/4 691/6 - 7/6 381/4 + 141/4 75/4 + 11/6 | G & E (5) | | 105 ± 1874 |
| Gulf Mob & Nor of (6) 10914 | 23 891/4 | 100% + 6% | Loft, Incorporated 91/2 Long-Bell Lum Cl A (4) 53 Loose-Wiles Bisoult143/4 | 451/4 | 139 + 601/4 | N Y Air Brake (8) 86% N Y Air Brake Cl A (4) 57% | 311/4 | 37 — 18% 55%— 1% 79% + 44% 118 + 28 134% + 18% |
| Gulf States Steel (5)., 95% | 67% 101% | 92½ + 6¼ 107 + 6¾ | Loose-Wiles Biscuit143% Loose-Wiles B 1 pf (7)119 Loose-Wiles Bis 2 pf (7)148 Lorillard (P) Co (3)39% | 101¼ 104 30¼ | 139 + 60¼ 112 + 6 139 + 35 35% + % | N Y Canners (2) 811/2 N Y Canners 1st pf (7).1121/4 | 91% 95 118% | 119 + 28 |
| HANNA (M A) 1st pf. 89 | 421/4 | 51 - 36 | Louisiana Oil Refining 23% | 1081/4 | 35% + % 113 + % 19% + 4% | N Y Central (7)137½ N Y Chi & St L (6)183 NY Chi & St L offs (6).156 | 118 | 156 |
| Hartman Corp (2½) 37½ H'v'na El Ry L & P (6).246 H'v'na El Ry L & P | 25¾ 112 | 34% | Louis Gas & El Cl A (1%) | 23 | | NY Chi & St L pf (6). 98% | 881/4 | 98 + 8% |
| pf (6) | 119 30 | 1191/4 | Ludlum Steel (2) 60 | 106 31% | 23½ 142½ + 34½ 53½ + 17½ | N Y Dock 45% | 89¼ 18 58¼ | 931/4 851/4 + 81/4 73 + 181/4 |
| Hayes Wheel pf (7%).106 Helme (G W) (†6%) 77% | 100 | 119% 44% + 7% 105 + 3% 71 - 13 | McCRORY STRS CI B | 770 | 11884 1 0414 | N Y Dock pf (5) 78 N Y & Harlem (5) 200 N Y Lack & Wn (5) 100% | 161% | 73 + 18% 200 + 40 100 |
| Heeking Valley (4)138 | 1141/4 | 71 - 13 115 + 9 138 + 42 | (\$5.60) | 109% | 118% + 24% 108% + 4% | N Y New Haven & H 47 | 88 | 46 + 14% |

%

%%% 4%% % T

| Range for | Year 1925 | Range for Yes | r 1925 | Range | |
|---|---|---|--|---|---|
| Stock & Div. Rate High I | ow Last Ch'ge | Stock & Div. Rate High Low | Not | Stock & Div. Rate High Union Bag & Paper 86 | Low Last Ch'ge 36 65 + 22% |
| N Y Ontario & West. 34% 3 N Y Rwys pt ctfs*310 *38 N Y Rwys pf ctfs 12 | | Rad Crp of Am pf (31/2) 54 45 | 45 — 5 | Union Oil of Cal (1.80) 43% Union Pacific (10) 1534 | 38 41% + 4 138% 150 + % |
| N Y State Rwys 441/2 2 N Y State Rwys pf 581/2 5 N Y Steam 1st pf (7).102 9 | 1 51 | ctfs (4) | 74 + 31/4 174% + 37/4 118½ - ½ | Union Pac pf (4) 771/4 Un Tank Car (5) ex 331/3% st div 134 | |
| Hiagara Falls Pwr (2), 77 Niar Falls Pwr pf (1%) 29 | 5% · 67 + 22 7% · 28% + % | Rand Mines (3.31) 39½ 33¾ Ray Consol Copper 17¾ 11¾ Reading (4) 91¼ 69¾ | 33% + % 12% — 4% 89% + 15 | Union Tank Car pf (7).117% | 94 94 + ¼ 113¼ 115 + 1 24 28¼ + ¼ 60¼ 93¼ + 31¼ |
| Niag Look & 0 Pwr pf (7) | 174 3614 + 1154 | Reading 1st pf (2) 41 35% Reading 2d pf (2) 44% 36% | 40 + 21/2 | Unit Cig Stor (*3½)115½ Unit Cig Stor pf (7)133½ United Drug (7)162½ Unit Drug 1 pf (3½)56½ | 110% 156% + 36% |
| Norfolk & West (78)1017s 120 Norf & West pf (4) 86 70 North Am (blogs atk). 75 42 | 86 + 10% 1% 64% + 22% | Reid Ice Cream pf (7).100 92% Remington Typewriter.117% 46% | 55½ 98½ 113 + 60% | United Dyswood of (7) 67 | 52 55% + 2% 9 12 - 14% 60 60 - 26 |
| North Am Edison of (6) 96% 9 | 5% 49% + 2% 4% 95 8% 80 | Rem'gtonType 1 pf (7).109½ 100 Rem Type 1 pf Ser S | 113 + 60% 107% + 8 | United Fruit (10)946 United Paperbd (50c). 33½ United Ry Investm 33½ United Ry Inv pf 83½ | 204% 237 + 20 18% 32 + 10% 18 23% — 3% |
| Northern Pacific (5) 781/4 50 | 8½ 76 + 6¾ 2½ 13 | Rem Type 2d pf (8)113½ 103 Rensselaer & Sara (8).*120 *118 | 103 + 5½ 108 - ¼ •120 | U B Cast If P & Pay. EDV | 48% 78% + 19% 131% 204% + 38% |
| | 16%+ 8 | Replogle Steel 23¼ 12% Repub Iron & Steel 64% 42½ Repub Iron & Stl pf (7) 95 84¼ | 15½— 5½ 59½— 2¾ 94 + ¼ 9¼— 7 | U S C I P & F pf (7).113 U S Distributing 631/4 U S Distrib pf (7)250 | 91 100¼— 3¾ 30¼ 56 + 17½ 130 250 + 90% |
| Oil Well Supply of (7) .105 100 | 3% 33% 3% 105 5% 10 + 3% | Reynolds Spring 18 8 Reynolds Tobacco B (4) 95% 78% Reynolds Tob A (4)148 140 | 9% — 7 95 + 19% 140 + 28% | U S Express 4% U S Hoffman Mch (3). 49% U S Ind Alcohol 98 | 3% 4 — 1 23 45% + 22% 70% 74% — 10% |
| Onyx Hosiery of (7), 97 | 35 + 16% | Robert Reis & Co 281/4 10 Robt Reis & Co 1st pf 941/4 63 Rossia Ins Co of Am (6) 971/2 85 | 95 + 19½ 140 + 28½ 17 + 5 82 + 12 90½— 2½ | U S Ind Alcoh pf (7).115 U S R & I (10) x d | 102 105 |
| Ornheum Circ (1.80) 32% 24 | | Royal Dutch NY Shares (a 2.98½) 57% 48¼ | 56 + 2% 61% — % | 10% stk 184½ U S Realty & I new 70½ United States Rubber. 97½ | 67 67% 33¼ 80¼ + 39¼ |
| Orpheum Circ pf (8)107 Otis Elevator (6)140½ Otis Elevator pf (6)12 Otis Steel | 129% + 40% 104% - % 11% + 2% | Rutland pf 62% 42 BAFETY CABLE (4) 50% 48 | | U S Rubber 1 pf (8)108% U S Sm R & M (3%). 51 U S Smelt Ref & M pf | 92% 107 + 11% 30 49% + 11% |
| Outlet Company 57 45 | 014 90 + 31 014 5014 1001/2 | St Joseph Lead (†3) 52½ 35¾ St Louis-San Fran (7).102¼ 57½ St Louis-San Fr pf (6). 92¼ 76 | 49 45% + % 99% + 37½ 87½ + 8½ | U S Steel (†7)13914 | 44 49¼ + 3 112% 135% + 16¼ 122% 126 + 2% |
| | 8% 63% + 16% | St Louis Southwestern 691/4 433/4 | | U S Tobacco (3) 59% U S Tobacco pf (7)114 Univers Pict 1 pf (8) .103% | 51½ 56 + 1 105% 114 + 6 |
| PACIFIC COAST 401/2 20 Pacific Coast 1st pf (5) 78 64 | | Savage Arms | 76 + 4½ 90 + 6½ 129½ + 14% 114% + 2 | Univ Pipe & Radiat 50% Univ Pipe & R pf (7). 94 | 94% 95 26 28 — 18 65 78% + 14 |
| Pacific Coast 2d pf (1) 54 34 Pacific Gas & Elec (8) .137% 109 | 1% 52 + 11% 1% 129% + 26% 1% 12% + 3% | Seaboard Air Line 54¼ 20% Seaboard Air Line pf. 51½ 35 Seagrave (1.20) 16% 13¼ | 114% + 2 50% + 28% 47% + 8% 13% | Utah Copper (8)111 Util P & Lt Cl A (2). 38 | 82 98 + 10% 30 35 |
| Pacific Mills (3) 59 50 | 59 54 75% ± 2114 | Seagrave (1.20) 16¾ 13¼ Sears Roebuck Co (6) .236½ 147½ Seneca Copper 11 9 Shattuck-Arizona 7½ 5¼ | 235 + 80% 9% 6½— 1% | VANADIUM CORP (2) 34% Van Raalte 26% | 25% 31% + 1% 15% 20 + 1% |
| Pacific Tel & Tel pf (6).103% 92 Packard Motor Car (2). 48% 15 | 118 + 24 103½ + 10½ 41½ + 26 | Shell Trnspt & Trdng | 69% | Van Raalte 1 pf (7) 80 Vicksbg, Shr & Pac (5) 91½ | 60 72 + 5 85 91 89 89 |
| Pan-Am Pet & Tr (6). 83% 59 | % 76 + 12 | (2.16) | 48% + 6% 28 + 5% 104 + 4% | Virginia-Carol Chem 8% Va-Carol Chem Cl B 4% | 1½ 1½- 1 ½ 1 - ½ |
| Pan-Am W Pet B (2) 49% 37 | 1/4 46 ·· | Sherwn-Williams pf (7) 106% 102% Simms Petroleum (1) 281% 173% Shubert Theatre 551/2 511/2 | 104½ + ½ 28 + 5 53½ | Virginia-Carol Chem 8% Va-Carol Chem Cl B. 4% Va-Carol Chem pf 23% Va-Carol Chem pf 23% Va-Carol Chem pf ctfs 20 Va-Carol Chem pf ctfs 20 Va-Carol Chem pf ctfs 21% | 1% 1%+ % 4 9%+ 5% |
| Parish & Bingham stpd 2 1 Park & Tilford 35 1/2 25 | 16 2 + 14 27 - 7% | Simmons Co (†2%) 54% 31% Simmons Co pf (7) 106% 100% Sinclair Consol Oil 24% 17 | 54 + 21 105% + 5% 23% + 6% 92 + 13 | | % 1%+ % 18% 19% 56% 63% |
| Pathe Ex Cl A (c5) 90% 70 Penick & Ford 28 17 Penick & Ford pf (7).105½ 100 | 18% | DRULY VII (8) 3872 2174 | 0878 + 0 | Va-Car Ch 6% pf w i. 63% Va-Car Ch 7% pf w i. 95% Virg Ir Coal & Coke. 46 Va Ir C & C pf (5). 79% | 92 ¹ / ₄ 95 ¹ / ₈ 30 43 + 1 ¹ / ₈ 70 77 - 2 |
| Penney (J C) pf (7)105¼ 105 Penn Coal & Coke 26% 12 Penn Railroad (3) 55% 42 | 3/ 15 - 107/ | Sloss-Shef S & I nf (7) 104 92 | 135¼ + 53¼ 103 + 8 103% + 1% 109 + 32% | V Vivaudou 28% Virg Ry & Pow (6)150 | 7¼ 26¾ + 18% 64% 150 + 82% |
| Penn Seaboard Steel 3 1 People's Gas Chic (8) 1221/4 112 Peoria & Eastern 21 1/4 13 | 2½ + ½ 118% + 3% | So Porto Rico Sug (6) .109% 62 S Porto Rico Sug pf (8) .113% 99% Southern Railway (7)120% 77% | 109 + 32½ 112½ + 12½ 119 + 41 92% + 8% | Va Ry & Power pf (6) 97 Vulcan Detinning 11 ¹ / ₄ Vulcan Detin pf (7)103 ¹ / ₂ | 97 97 + 8 6 11½ + 4½ 80 103½ + 35½ |
| Pere Marq ctfs (4) 82½ 60 | 1% 82½ ··· | spatning (A G) & B | - Th | | 191/2 43%+ 22% |
| Pere Marq pr pf offs (5) 87 Pere Marq pr pf (5) 89% Pere Marq (2) 85% Pere Marq pf (5) 79% 68 | 89% + 9% 34 84% + 18% | Spear & Co pf (7) 92 781/4 | 101 + 11/4 15 811/2 | WABASH | 38½ 58 + 20 14½ 17¾ — 1½ |
| Pere Marq pf (5) 79% 68 Philadelphia Co (4) 67¼ 51 Philadelphia Co pf (3) 49 45 | 1/2 681/4 + 13 | | 27¾ + 10¼ 102¼ + 6¼ 55¾ + 15% | Ward Baking Class A.198 Ward Baking Class B. 951/2 Ward Baking pf (7)112 | 116 195 37 ¹ / ₄ 83 ¹ / ₆ 94 ¹ / ₄ 110 |
| Phila Co 5% pf (5) 37 37 Phila & Read Coal & I. 52½ 37 | 37 | Standard Milling (5) 88 62 | 103¼ + 6¼ 55¼ + 15% 54½ 86½ + 16½ 86¾ + 6¾ | Warner Bros Pic Cl A (1½) | 171/4 173/4 |
| Philips Jones (4) 90% 51 | % 19% + 4% 54% — 28% | Stand Oil of Cal (2) 67½ 51½ Stand Oil of N J (1) 47½ 38% Stand O of N J pf (7).119 116½ | 61% - % 61% - % 46 + 5½ 117 - ½ 7% - 8½ 55½ - 24½ 82 + 19 91½ + 21½ 743½ - 43½ | Warren Bros 1 pf (3), 43 | 43 43 |
| Phillips-Jones pf (7) 95% 81 Phillips Petroleum (3) 47% 36 Phoenix Hosiery 42% 18 | 1/4 461/4 + 91/4 | Stand O of N J pf (7).119 116¼ Standard Plate Glass 16 5% Stand Plate Glass pf 70 55½ | 7½— 8½ 55½— 24½ | Weber & Heilbr (4)1001/2 Wells-F ex 1-30 sh Am | 51 801/8 |
| Phoenix Hosiery pf (7) 99 84 Pierce-Arrow | 7/ 983/ 1 911/ | Sterling Prod (†5) 82 62'4 Stewart-W Speed (†6). 96'5 Stromberg Carbur (6). 89'4 61 Studebaker Co (†6) 68'4 41'4 | 82 + 19 91½ + 21½ 74¾ + 4¾ | Ry Exp 19 | 3½ 4½ + 2% 107 121 96 97 |
| Pierce Oil 3½ 1 Pierce Oil pf 40 20 Pierce Petroleum 8½ 4 | 1/4 251/4 + 1/4 | Studebaker Co (†6) 68% 41¼ Studebaker Co pf (7).125 112 Submarine Boat 12 3 | 74% + 4% 57% + 11% 123 + 9 3% - 6% | West Penn Co (4)145 West Penn Co pf (7)100 | 97 122 + 2 94 95% + % 104 108% + 4% |
| Pittsburg Coal 54½ 37 | 83 - 15% | Nun Oil (1) 4314 3814 | 40% 3 — 1% 24½— 10½ | Western Maryland 18% Western Maryl 2 pf 261/4 | 11 16% + 1% |
| Pitts Cin Ch & S L (4).*90 *90 Pitts Ft W & Chi (7).135 134 Pitts Ft W & Chi pf (7).143% 139 | *90 135 — 5 1/4 143% + 4% | Superior Oil | 131/2 | Western Pacific 391/2 Western Pac pf (6) 81 West Union Tel (8) 144/2 West'h'se Air Br (†7) .144 | 16 24 + ¼ 19¾ 38% 72 79½ 116¼ 136 + 19¾ |
| Pittsburg Steel pf (7).1021/2 95 Pittsburgh Term Coal 633/4 30 Pitts Term Coal pf (6) 881/4 79 | 59½— 2¾ 87 — 1 | Symington Cl A (2) 251/8 193/4 | 201/4 | West'h'se Air Br (†7).144 West'h'se E & M (4). 84 Westinghouse 1 pf (4) 87 | 97 124% + 18% 68% 74% + 3% 79% 87 + 5 |
| Pitts Util pf (†1.20) 17% 12 Pitts Util pf ctfs (†1.20) 16 12 | % 15½+ ½ | Tenn Cop & Chem (1). 16 7% Texas Co (3) 55 42% Tex Gulf Sulph (†8%).121% 97½ | 14 + % 14½ + 5½ 54% + 11¼ 121 + 13 | Wester El In Cl A (2) 2874 | 79½ 87 + 5 9¼ 17½ 19% 27¾ 10¾ 31½ |
| Pitts Util pf ctfs new (†1.20) | 118 + 461/6 | Tex & Pac Coal & Oil. 23% 10% | 17% + 5% | Wheeling & Lake Eric. 32 Wheel & Lake Eric pf. 53% White Eagle Oil (2) 31% | 22 49½ + 20¾ 25½ 28¾ + ½ |
| Porto Rican Am Tob. 62% 40 Postum Cereal 121 64 Pressed Steel Car 701/4 45 | % 107 68% + 8 | The Fair (2.40) 391/4 321/4 | 83½ 13½ + ½ | White Motors (4)104½ White Rk Min Springs (†2.40)49¾ | 57½ 83 + 11½ 33½ 36 |
| Pressed Stl Car pf (7). 92½ 76 Producers & Refiners 32% 12 Producers & Refiners pf 47% 27 | % 91 + 4 % 17% — 11% | Third Avenue 15% 7½ Tide Water Oil (1) 36% 30½ Tide Water Oil pf (5) 101 99 Timken Roll Bear (†4) 59% 37% | 35% 99½ 54% + 16% | Wickwire Spencer Steel offs 5% Willys-Overland 34% | 2 3½ 9½ 31¼ + 20¾ |
| Pub Service N T (5) 2774 80 | % 80¼ + 11¼ 116¼ + 4 | Tob Prod Cl A (7) 11034 9314 | 96½ + 24% 108½ + 15½ | do pf (7) ex-d 29% | |
| Pub Serv El & 6 pf (6),100% 92 Pub Serv El Pw pf (7),108 100 | 1/4 97% · · · · · · · · · · · · · · · · · · · | Transcontinental Oil 5% 3½ Transue & W S F (2). 35 24½ Twin City Rap Tr (4). 78½ 58 Twin City R T pf (7).101 94½ | 4½+ ¼ 26½— 4½ 77½+ 15% 101 + 7¾ | Wilson & Co 13% Wilson & Co pf 60 Wilson & Co off 6 Wilson & Co pf ctfs 6 Wilson & Co pf ctfs 42 Woolw (F W) Co (3) . 220 | 72¼ 93% + 47% 4% 4%— 2% 17 18%— % 4½ 4% |
| Punta Alegro Sugar 47¼ 33 Pure Oil (1½) 38¾ 25 | | Twin City R T pf (7).101 941/2 UNDERW TYPW (†4) 651/4 381/4 | 101 + 7% 54% + 14% | Wilson & Co pf ctfs 42 Woolw (F W) Co (3).220 Worthington Pump 79% | 17 18 + 1 1124 2114 + 864 354 43% — 34% |
| Pure Oil pf (8) 108% 103 | 106% + 2% | Underw Typw pf (7)1211/4 115 | 121 + 6 | Worth Pump pf B (6). 76% | 00 0079-1274 |

Over 50 Years of Service to Investors

For more than half a century we have been assisting investors in the selection of sound securities.

1 2% 0%

1/2 %

1/8

We invite you to consult with us in respect to your investments and request that you write for our carefully selected

6% and Safety List

recently compiled by our information department.

> Mailed upon request to Dept. "M"

Orvis Brothers & @

60 Broadway New York

BRANCH OFFICES

44th St. and Madison Ave., New York
Tennessee Ave. and The Boardwalk,
Atlantic Ci.y, N. J.

Members
New York Stock Exchange
New York Cotion Exchange
Chicago Board of Trade
NY Coffee & Sugar Exchange
New York Produce Exchange
New Orleans Cotton Exchange

Dyer, Hudson & Company

Brokers

Established 1874

New York 66 Broadway Telephones Hanover 7800-15 Private Wires Cable Address Dyhudson

> GEORGE R. DYER H. KIERSTEDE HUDSON C. ALAN HUDSON JAMES F. JOHNSTON W. A. MOORE, JR. F. J. FOLEY

> > Branch Offices:

Fifth Ave. Bldg., Fifth Ave. and 23d St. 2581 Broadway, N. W. Cor. 97th St., N. Y. Brighton Casino, Atlantic City, N. J.

Cincinnati, O. Wilmington, Del. Syracuse, N. Y. Scranton, Pa.

Wilkes-Barre, Pa. Binghamton, N. Y. Newark, N. J. Cleveland, Ohio

MEMBERS OF

New York Stock Exchange New York Cotton Exchange New York Coffee Exchange Iew York Curb Market Ass'n.

(Continued from previous page.) Range for Year 1925

Last Ch'ge High Low Stock & Div. Rate Worth Pump pf A (7). 88 Wright Aeronaut (1)., 32% Wrigley (Wm Jr) (†4) 57% (†5). 70% Yellow Tr & C (750). 48% Yellow Tr & C pf (7).100 Youngstown S & T (4) 92% 62 22% 90 63 65% - 7% 94 86% + 16%

RIGHTS

14 % 4 % 8% 1/64 % 1/64 1/64 1/64 % 1/64 234

1% 15¼ 15¼ 1/128 1/128 1/6 5

Dividend rates as given in the above table are the annual cash payments based on the latest quarterly or half-yearly declarations. Unless otherwise noted, extra or special dividends are not included.

*Odd lot sales. †Partly extra. ‡Plus 4% in stock payable 1% quarterly. §Payable in preferred stock. x Partly stock. a Declared this year—no regular rate. b 10% in common stock payable 2½% quarterly. e Payable in stock.

Greene, Cooke & Hardy

Members New York Stock Exchange

50 Broad Street. New York City

Brokers in Underlying Rail Road and Public Utilities Bonds



W. B. Hibbs & Co.

Hibbs Building 725 15th St.,

Washington, D. C.

MEMBERS

New York Stock Exchange Boston Stock Exchange Philadelphia Stock Exchange Washington Stock Exchange New York Cotton Exchange Chicago Board of Trade New York Curb Market American Bankers Association District Bankers Association

HOSE with an active interest in Securities should read during the coming year our

Monthly Economic and Financial Review

Copies mailed regularly on request

HARVEY FISK & SONS

Members New York Stock Exchange

New York City 120 Broadway Branch Office, 255 West 57th Street

Curb Market Record for 1925

| Industria | als | | | 25 Low | Net Close Change | Righ | 25 Low | Met Close Change |
|--|------------------|------------------------|--|------------------------|---|---|------------------------|----------------------------|
| | 25 | Met | Bucyrus Mfg pr (7)111 Buffale Niagara E 351/4 | 104% | 108 + 8 | Estey Welde A (2) 28 | 25 | 88% |
| | 531/a | Close Change | Burr'scha Ad Moh pr (7) 107 | 103 | 10514+ 114 | Estay Welde B 7½ Eureka Vac Cleaner (4) 55½ Electric Refrig w i 91½ | 89% | 53 |
| Abr & Straus 58% Abr & Straus pr (7)108 | 105% | 107 | Burdines Inc 26% Butler Bros (2½) 36% | 32 | 21% ··· | | 874 | 10 |
| Acme Packing 6 Allied Pack cft 2 | 2 | 9 | By-Frod Coke (1) 02 | 61 | 62 | Fageol Motors | 81/6 | 91/4 |
| | 33 99 | 72 + 35 102 + 21/2 | Can D G Ale (11/4) 511/4 Can Ind Alcohol (11/4). 15% | 151/4 | 151/4 | Fajardo Sugar (2)145 Fed Finance A (2)361/4 | 120 | 138 + 16 |
| Aero Supply A (1½) 20½ | 18 | 20 | Car Light & Power 61/4 | 300 | 401 | Fed Finance B (1) 191/2 Fed Motor & Tr (1.20), 47% | 16 | 16½ ··· 36½ ··· |
| Adironack Fower | 811/6 | 100% | Carolina Pwr pr (7)101½ Celluloid Co | 100 | 101% | Fed Finance B (1) 36% Fed Finance B (1) 19% Fed Motor & Tr (1.20). 47% Federated Metals 42 Film Inspection 11% | 18 | 18 - 20% |
| | 80 | 3% | Celluloid Co pr (8) 97 | 65 | 68 + 30 | Film Inspection 11½ Firestone Tire & R (6).120 Firestone T & R pr (6).100 | 104 | 120 |
| Allied Pack prior pr. 67 Alpha Port Cem (6) 150 | 108 | 35% | Cent Steel (4) 82 Cent Steel pr (8) 105 | 68 51 | 78 + 9 | Firestone T & R 1 pr (7) 99% | 961/4 | 991/6 |
| Aluminum Co Am war 71 Alum Co Am pr (6) 99% | 53 981/4 | 63 | Cont Toroga Sugar *81 | 105 50 ₀ | 105 50 — 10 | Fisk Rubber 1 pr1091/2 Ford Motor Canada (10).690 | 1031/4 | 109½ 622 +113 |
| Aluminum Mfg 38 | 35 81/4 | 35 | Cent Teresa Sugar pr. 1½ Cent C I Pipe (1) 30% Cent States Elec pr100 | *85 | 50 — 10 1 — 1¼ 26¼— 8½ | For Theatre A 32 | 17% | 191/2 |
| Amal Leather pr | 1241/4 | 76 + 17 | Cent States Elec pr100 C G Sprg & Bump (.40) 81/2 | 99 | 71/6 | Franklin Mfg 43 | 161/6 | 32½ ··· |
| Am Brick Co (1) 191/4 | 191/6 | 191/4 | Chatterson & Sons (8) 48 | 12 | 29 | Franklin Mfg pr (7) 96 Freed-Eisemann 33% | 6% 9% 55% | 71/4- 241/4 |
| Am Cigar Co (6)110 | | 110 + 321/2 | Car Light & Heat pr. 9 | 8 | 11%— 9% 9 + 1 43% + 9% | Freshman Co 28 Foundation Co w i 62% | 55% | 17¼ ··· |
| Am Cigar Co pr (7) 95 | 95 105 | 95 + 7 $152 + 20$ | Chic Nipple A 45 Chic Nipple B 271/2 | 111/4 | 26% + 8% 52% | Gal Houston Elec 36 | 17% | 25 |
| Am Cyanamid pr (6) 87 Am Elec Pow pr (7) 101 Am Gas & Elec (1) 84% Am Gas & Elec pr (6) 93% | 84 101 | 87 + 10 101 | Chic No Shore & Me. 52% Childs Co pr (7)125 | 48½ 113 | 119 + 6 | Gamewell Corp (5) 61% Garland S S 2 | 60 | 134 + 34 |
| Am Gas & Elec (1) 84% | 68 831/a | 80 | Christie Brown pr (7) .180 | 48 150 | 681% | Garad Corp 17% | 36 | 81/4 |
| Am Hawaiian S S 18% | 81/4 | 11 — 1 135 — 1 | Cheveler Corn w i 5774 | 54 88 | 49 | General Baking A 83% | 60 15% | 771/4 |
| Am Light & Tr (7)288 | 137 | 238 + 98 | Cum Gas & Elec (5) 92 Cinn Ind & Tr ctf 17% Cinn Ind & Tr pr 23 | 91/4 | 18 | Garad Corp 17% Genmer Mfg B (.30) 37% General Baking A 83% General Baking B 20% Gen Fireproofing (2.10) 53 Gen Gas & Elec Del A | 34% | 461/2 |
| Am Lt & Tr pr (6)119% Am Multigraph (1%) 24% | 18% | 115 + 11½ 24 + 2¼ | Cinn Gas & Eleo pr 971/2 City Ice & Fuel (2) 241/2 | 21% 91 | 92 | | 581% | 601/4 |
| Am Hawaiian S S 18% Am Laundry Mch (1).141 Am Light & Tr (7) 288 Am Lt & Tr pr (8) 119% Am Multigraph (1%) 24% Am Pow & Lt (1) 67% Am Pow & Lt pr (6) 98 Am Pab Util pr (7) 91 Am Rayon Prod (2%) 51% Am Rado Mach 8 | 31/4 | 81/4 ··· 21/4 | Cleveland Auto 32 | 191/4 | 28% + 7% 103 + 10 | Gen Gas & El Del B. 62% Gen G & E Del pr A (8).106 Gen G & E Del pr A (7) 97 | 108 | 107 |
| Am Pow & Lt pr (6). 98 | 84 | 96% + 7% 91 - % | Cleveland Auto pr (8).102 Colorado Power 361/4 Commonw. Edison (8).140 | 341/4 | 84%+ 1% | Gen G & E Del pr A (7) 97 Gen G & E Del pr B (7) 94 | 90% | 97 |
| Am Rayon Prod (2%). 51% Am Road Mach 8 | 26% | 32% | Commonw. Edison (8).140 Commonw Pwr (1.60). 431/4 | 301/4 79% | 1381/4 + 81/4 | Gen Ice Cream (2) 59 Georgia Lt & Pow 771/2 | 34 31% | 56½ 87½ |
| Am Roll Mills (2) 57 | 47 106 | 51%— 4% 106 | Commonw Pwr (1.60). 431/4 Commonw Pwr pr (6). 881/4 Commonw Power war 841/4 | 79% 25% | 87 + 4% 65% + 19% | Georgia Ry & Pow (4).148% Giant Port Cement 43% | 95 381/4 | 151 |
| Am Seating Co 339% Am Seating Co 339% Am Superpower A (1%) 41% Am Superpower B (1%) 45 Am Superpo pt pr (2%) 27% | 261/4 | 295 ··· 1 | Connor Co J T (2) 48% Cons Dairy Prod 8% | 28 53/4 | 436 5 | Gilchrist Co (8) 411/4 Gillette Saf Razor (8).1151/4 | 881/4 | 111%+ 55% |
| Am Superpower B (1%) 45 | 27% | 35% + % | Cons Gas & El Balt (2) 47% Cons G & E Balt 88 | 31 1/4 88 | 441/4 + 111/4 | Glen Alden Coal168 Goodyear Tire & Rub. 49% | 24% | 156 + 36% 37% + 11% |
| Am States Sec rts 5% | 21/2 | 1 | Consumer Co 5% | 108 | 118 - 91/2 | Gotham Silk Hose (31/4) 351/4 Gotham Silk H pr (7) 99% | 311/4 | 84 |
| Am States Sec rts 5% Am Thread pr (%) 4% Am Vitrified Prod (8)133% | | 133% | Cont Baking A (8)144 Cont Baking B421/2 | 21 % | 90 + 7½ 98½ + 7 | Godchaux Bukar 20 | 46 | 46 |
| Anco Mfg (2) 26% | 21 | 24% | Cont Baking pr (8)1061/2 Cont Gas & El pr (7). 91 Cont Gas & El pt pr (6) 96 | 911/2 | 91 | Grand Stores (7) 90 Gt Atlan & Pac pr (7).119 | | 119 + 10 |
| Appalachian Power 53 | 73 96 | 101 :: | Cont Tobacco 261/4 Courtaulds Ltd 41 | 94 | 1514- 834 | Grenan Bakeries (1) 211/4 Griffith D W 13/4 Grimes Radio 27 | *65 | 18% |
| Arizona Power 37% | 171/4 | 60% | Crane & Co pr (7)115 | 33% 115 | 34 115 | Grimes Radio 27 | | • |
| | 95 31/2 | 96 4½— 1 | Cuban Tob etf 75 Cuban Tob pr ctf (6). 65 | 6% | 61 + 541/2 | Habershaw Cable 21 Hall S & S 514 | 31/4 | 141/4 1/4 |
| Armour Leather 5% Armour Leather pr (7). 94% Armstrong Cork (6)139 | 137 | 93 + 9 | Cuneo Press | 251/4 | 49 | Hall S & S 5 % Hall S & S pr | 814 | 8 + 1% |
| Arundel Corp (1.20) 39 | 331/s 92 | 35½ ··· 92 ··· | Curtise A & M pr (7). 88% | 13 | 21% + 5% 82 + 23 | Happiness Stores F 9% | 51/4 | 71/4 + 1/4 |
| Asbestos Co Can 92 Assoc Gas & El (21/2). 451/2 Atlantic Fruit*150 | 251/4 87 | 331/4 | Curtiss Assets 49 Cons Laundress Mach. 26% | 181/2 25% | 241/6 | Havana El Util ctf 45 Havana El Util pr 70% Hazeltine Corp (1.75). 51% Hellman Inc | 66 | 68% 15% + 32% |
| Atlas Port Cement (2), 50 | 44 | 521/2 | Cohn Hall & Marx 33 | 32 | 33 | Hellman Inc 15% | 141/4 | 14% |
| Auburn Auto (3) 53 Austrian Cent C B 56% | 53 | 47½ 56%+ % | Davis (Wm) 36% Del Lack & W C'1 (7%) .144 | 25 1/2 119 | 36½ + 11½ 138 + 4 | Hellman Inc pr (2½). 34% Hercules Powder (6)140 Hercules Pow pr (7)113½ | 32 105 | 140 †30 |
| Babeeck & Wilcox (7)159% | 138 | 145 - 3 | Do Forest Radio 34 | 12 351/4 | 10½— 15½ 35½ | Meydan Uhem 34 | 1041/4 | 118% + 8% |
| Baliban & Katz (3) 83 Barcelona Tr & Lt 251/2 | 69 211/4 | 70 | Denver Tramw pr w i. 47 Detroit Creamery (4) 44 Devoe Ray'lds B (2.40) 88 | 41 50% | 44 | Hires Co | 34 | 351/2 |
| Beaver Board 8 Beaver Board pr 39 | 33 | 8 | Dixon Crucible (8)164 | 143 | 164 | Horn & Hardart (1)., 69% | 6114 | 58 |
| Bigelow Hartford (6)110 Blackstone Valley (5) 981/4 | 97 91% | 97 | Dictagraph Prod 21/4 Doehler D C 20% | 10 | 1814- 714 | Hocking Valley Prod 50 Hunt Bros Pack . (2) 30 | 50 25 | 50 25 |
| Blaw Knox (2) 61 | 54 | 59 30½ + 13½ | Dominion Stores (1) 73 Dow Chemical (4) 73 | 50 | 65 69½ 11¼— 23½ | Hydraulic Press Brick. 71/4 Hurley Mach 50 | 49 | 50 |
| Bliss & Co (1) 35 Blyn Shoe 8% | 3% | 614- 14 | Dubilier C & R 35 1/4 | 20% | 26 | Imperial Let Can 71/2 Imperial Let Gt Brit 26 | 8 | 6% |
| Bohn Alum & Brass (1) 19 Boissonault 31/2 | *20 | 16¾ 26 | Du Pont Motors 11/4 | *50 | 50 - 50 | Indust Rayon 26% | 171/2 | 25 + 41/4 171/4 — 191/4 |
| Borden C M (8)105 Borden C M pr (6)1131/4 | 106 | 99% ··· 110% + 4% | Durant Motors 21 Duz Inc 35 | 14% | 50 — 50 12% — 4% 14% — 13% 15% | Ins Co Nor Am (2) 641/6 | 561/4 | 16% + 10% |
| Borden C M (8) 105 Borden C M pr (6) 113½ Borden C M rts 4½ Boston & Maine st 48½ | 3% | 110% + 4% 3% 48% | Duz ctf 37 | 121/2 | | Inter Cons Rubber 20 Inter Concrete (1) 18% Inter Match pr (3.20). 62% | | 8 - 4% 59% + 21% |
| Boston & Maine pr A. 64 Boston & Maine pr B. 75 | 501/4 731/2 | 69 | Eastern Boll Mills (%) 44 | 41 37 | 431/4 | Inter Products 3 Inter Projector 141/2 | 371/4 21/4 131/4 | 3 |
| Boston & Maine pr C 70 Boston & Maine pr D 95 | 64 95 | 95 | East Steamship (3½) 90 | 71 80 | 85 ··· | Inter Ocean Radio 14 | *80 | 1 |
| Boston & Maine pr A. 64 Boston & Maine pr B. 75 Boston & Maine pr C. 70 Boston & Maine pr C. 70 Boston & Maine pr D. 95 Botan C M 23% Bow Bilt Hotel 2d pr 5134 | 161/4 | 15%- 4% | Edmund & Jones pr. 98 | 28 98 | 28 — 12½ 98 | Inter Util B | 6% | 8% |
| Bow Bilt Hotel 2d pr. 511/2 Brazil Tr & L (4) 821/4 | 51 1/2 49 1/4 | 51½ 79½ | Edmund & Jones | 12% 86 | 191/2 | Johns-Manville (3)185 | 1481/2 | 151% + 51% 1 - 6% |
| Bradley Fireproof*70 | 20 41/4 | 70 + 30 13 + 8 | El Auto Lite (614) 371/4 | 35 67 | 37 ··· 72½ ··· | Jones Radio Mfg 9 Keiner Williams Stamp | 1 | 1 - 6% |
| Brill Co (7)1471/2 | 125 | 142 ··· 1% | El Bond & Share (1) 911/2 El Bond & Sh pr (6)107 | 55% 101% | 75% 105% + 3 | (1.60) 23½ Kellog Spring & Sup. 43½ | 161/2 | 18 |
| Brill Co (7) | 25 | 271/2 + 21/4 | El Investors 79% | 40 74% | 721/4 + 251/4 | Kellog Spring & Sup. 1378 Kelvinator Corp 89% Keystone Solether 150 | 18% | 87 |
| British-Am Tob pr 4% Brompton P & P 25% | 20 | 941/4 | El Paso Elec (5) 75 Ely & Walker D G (4) 37 Electric Ry Sec 371/4 | 27% | 74% | Kraft Cheese (6) 99% | 25 64 | 88 |
| British-Am Tob pr 41/4 Brompton P & P 25/5 Brocklyn Boro Gas (2). 82 Brocklyn City Ry (.80) 91/4 | 61/2 | 71/2- 36 | Electric By Sec 27% Emperium Corp 41 Eng Pub Service 29 | 38 | 391/4 | Kroger G & B (2)190 | 122 | 186 |
| Brown Wm Lot 171/4 | 42% | 46 | Eng Pub Service 29 Eng Pub Ser p p pr (7).1001/2 Eng Pub Ser f p pr (7).1001/2 | 19% | 991/4 | La Salle Ex Univ (.50) 21% Lake Torp Boat 10 Lake Torp Boat 1st pr. 3% | 5 | 5 - 6 |
| Bueyrus Mfg (7) 210 | 191 | 17 + 7 190 + 78 | Eng Pub Ser f p pr (7).100% | 991/8 | 991/4 | Lake Torp Boat 1st pr 31/4 | | 3%- 3% |

| High Low | Close Change | High | Low | Close Change | | | Close Change |
|---|---|---|--------------------|--|---|-----------------|----------------------------|
| Land Co of Flor w 1 94 34 | 39 | Pines Winterfrent 55 Pillsbury Flour Mills., 45 | 521/6 311/6 | 52%+ 2% | United Ry & El Balt 21 United Gas & El (new) 57% United Gas & El ctfs. 56% Unit Lt & Pw & (2.40).167 Unit Lt & Pw B pr160 | 18 | 18% |
| Landover Holding 32 83 Landay Bros A 371/4 34 | 291/4 + 21 | Pond Creek Poc 171/2 | 17% | 171/4 | United Gas & El otfs. 56% Unit Lt & Pw A (2.40).167 | 37 | 127% |
| Landay Bros A 371/4 34 Laurentide Co Ltd 80 79% Lehigh Coal & Ny (4).115 90 Lehigh Pow Sec vtc 197 22 22 23 23 23 23 23 23 23 23 23 23 23 2 | 80 114% 191 | Pitts Lak Erie Ry (5).167 | 142 | 158 | | 45 | 591/4 |
| Tient Aut Court on certi. 2014 | 45 - 21/4 | Pitts Lak Eric Ry (5),167 Pitts Plate Glass (18),300% Power Corp N Y (1), 93% Pholps-Dodge (4)138% Pitts Steel Co (4) 99% | 331/s 125 | 791/4 | Unit Profit-Sh n (1.20) 161/4 Unit Profit-Shar pr 11 | 10% | 131/4 |
| Leh V Coal Sales (8). 87 78 Libby McNeill & Libby 9½ 6½ Libbey Ow 8h Gl (3b).240 183 | 81/4 1/4 | Pitts Steel Co (4) 99% Power Securities 26 | 991/2 | 99% | Unit Shoe Mach pr | 40% | 49¼ + 7¼ 26 — 1½ |
| Libbey Ow Sh Gl pr (7)1141/4 110 | 1141/4 | Pratt & Lambert 56 Procter & Gamble (5).140 | 109 | 53 140 + 28 | U S Gypsum (7.20) 205 | 115 25 | 109%— % |
| Liberty Radio Ch Strs 101/2 2% | 4 - 4 | Prophylactic Brush Co. (2.75b) 44% | 881/4 | 40 - 4 | U S Dairy Prod B 17 United Lt & Pow B 28 Unit Gas Improv (4)124% | 3% | 20 |
| Liggett Int Corp 93 98 Lit Bros 36 24 Long Island Lighting .150 130 | 34 | Puget Sound Pow & Lt | 4 | 51% | U S Lt & Heat pr 5% | 99% | 120 + 32% 5% + 3% |
| | 49 | Puget Sd Pow & Lt pr | 85 | 85 | U S Playing Card145 U S Rub Reclaim Co., 171/4 | 41/4 | 15% |
| Manhattan Rubber Co. 41 41 Marc Wirel Can new. 2¼ 1 Marc Wirel Lond pr 6 6 | 11% | (6) | 40% | 38% | U S Realty & Imp 72% U S Stores A 28 U S Stores B 16% | 18 | 89% 27% + 8% 13% + % |
| Marconi Wirel Lond 10 5% MacAndrews & Forbes.153 153 | 51/4 153 | Pub Serv Illinois (7)125 Pub Serv Nor Ill (6)127 | 125 | 125 | U S Stores pr 62 | 18% | 58% + 18% |
| McCall Corp153 138 | 153 | Purity Baking pr (7)100 Pyrene Mfg (1) 141/4 | 93 | 10%+ % | Utah-Idaho Sugar 4 Universal Pictures 47 | 21/2 24 9 | 39 + 23 101/4 |
| Mass Gas pr (4) 69 67 Mass Gas (2) 25 21½ McCord Rad (5) 85 75 | 82% | Railway Stl Spgs w i. 60% | 881/4 | 601/4 | Utility Shares 11% Utility Shares pr 4 Util Sh part pr (1.20) 16% Utilities Pow B offs. 19% | 2% | 3 |
| McCrory Stores new125 87 McCrory Stores war 82 43 | 108 | Rand Kardex Bur 43 Remington N Typew. 58% | 38 37 | 49% | Utilities Pow B otfs. 19% | 16% | 16 |
| Mengel Co 69% 30 Merwiban K V A 8 4% | 53 41/4— 17/6 | Rem N Type pr (7)120 Republic Ry pr 93 | 96% 78 | 98 | Valley Mould & Iron 17 Vick Chemical (3.50). 43% | 14 | 15 |
| Metro 5 and 10 A 616 6 | 145 | Reo Motor Car (1.95b) 28 Repetti Candy 75 | 151/4 | 23%+ 6 | Victor Talking Mach117 Van Camp Pack pr 25 | 65 | 88% |
| Metro 5 and 10 B 3 2% Metrop Stores 56% 45% | 81/4 ··· 23/4 ··· 471/4 ··· | Remington Arms 15 Rep Moior Truck etfs. 141/2 | 15 41/2 45 | 81/4 | | 984 | 8%— 20 |
| Metro 5 and 10 pr 52% 43 | 431/2 | Republic Ry & Lt 48 Richmond Radiat new. 21% | 131/4 | 181/4— 81/4 391/4 | Wahl Co | 74 | 74 46% + 10% |
| Michigan Sugar (.60) 7½ 7½ Middle West Util (5).124% 82½ Middle W Ut P L (7).107½ 98½ | 114 + 331/2 | Richm Rad pr n (.75), 42 Royal Typewriter 42 Rickenb Motor Co 101/4 | 20 | 42 | West Auto Sup 1st pr 281/2 Warner Bros Co (2) 25 | 2476 | 27 |
| Middle W Util pr (7).100 91 Midland Stl Co (4.45). 58 451/2 | 106% + 8¼ 96½ + 4½ 47% | Rova Radio 14% | *51 | 80 1 — 1/4 | Ware Radio Corp 4014 | 1814 | 1½- 37¾ 14%+ 3½ |
| Mesabi Iron 4% 1% Midvale Steel Co Del. 31 18 | 11/2- 1% | Rocky Mt S & R 1 Royal Bak Powd (8)221 Royal Bak P pr (8)105 | 180 100 | 198 | Warner Bres Pictures, 19 West Md RR pr (7) 821/2 Wayne Coal | 77% | 80 |
| Miller Rubber new 50 35 Miller Rubber (6)242 145 Miller Rub pr (10b)103 98 | 361/2 | Bayan Sug B pr (7)1161/2 | 113 | 113 + 18 | West Penn Elec A (7) 91% West End Chemical 10 | 87 | 881/4 |
| Mirror Co pr (7)104 102 | 100% | 84 Maurice Paper (8) 105 | 99 | 102 | Western Power100% | 30 74 | 87% + 50% |
| Mississippi Pow pr (6) 96½ 89 Moh Val new (1.40b) 45¾ 31 | 95 36 | St Regis Paper (2) 95 Safety Cable Co (1) 511/2 | 48 | 48% | Western Power etf 93½ Western Pow pr (7)100 White Rock Min Sp (2) 49½ | 851/6 157/6 | 98 + 19 36% |
| Moore Drop Forg (6). 501/4 50 Motor Prod pr new (4) 70% 681/4 | 67 | Safety Car Heat & Lt (10b) | 1071/4 | 128 + 171/2 | Wilson & Co new 1574 | 261/4 | 181/4 |
| Motion Prod125 94 Motion Pic Cap (1.50), 20 17 | 19% | Schulte R E 38% Schwartz Cigar A 18 | 25 10 | 25 | Wilson & Co A new 35 Wilson & Co pr new 751/4 Wolverine P Cem (.80) 131/2 | 68 | 701/2 |
| Mont Pow & Light169 160 | 25 ··· 160 ··· | Seiberling Rubber 341/2 Seiberling Rubber pr. 1161/2 | 22 114 | 26 | Woodward Iron 87 | 70 | 78 + 714 |
| Municipal Service Co. 15 12½ Mu-Rad Radio 6½ 3½ Music Master Corp 21½ 1¾ | 13% 2% | Servel Corp 351/4 Sherwin-Williams Co 45 | 48% | 301/4 | Yellow Taxi Corp N Y 23 | 9 | 121/4 |
| | | Sierra Pacific Electric. 301/2 | 16 121/6 | 26% + 9% 17 + 1% | Zeller Bach Corp 27% | 27 | 27%+ 6% |
| National Fireproof pr. 35 35 Natl Grocers Co (40) 6% 5% | 8 ,. | Singer Mfg (20b)410 Singer Mfg Ltd10 | 1921/4 | 8 +190 | Minin | 3 | |
| Natl Fireproofing 18 151/4 Natl Leather 61/4 31/4 | 334 | Smith (A O) (1) 651/4 | 47 | 80% | Alvarado Min 2% Amer Commander* 2 | 50 | 75 - 78 |
| Natl Elec Pow A 25% 25 Natl Pow & Lt new 36% 28% | 25½ 35¾ | Snia Viscosa 17% Southw P & L pr (7). 43% | 16 281/2 | 16 | Amer Exploration 1 Amer Tin & Tung 2 | *50 | i, :: |
| Natl Pow & Lt new 36% 28% Nat P & L pr w i (7).103 102 Natl Sugar Ref110% 109% | 102% | Southw R & L pr (7). 99 Southn Cal Edison (8).149 | 96 1011/4 | 125% + 88% | Argonaut Gold 29 | 10% | 29 |
| Nat Pb Serv A (1.60). 30 201/2 Natl Pub Serv B 201/4 131/2 | 110¼ 23% 13% | South Cal Ed A pr (7).127 South Cal Ed B pr (6). 99% Southn Cities Util (4). 71% | 1041/2 | 125% + 38% 111% + 5% 98% + 11% | Arizona Globe 86 | 7 | 16 + 7" |
| Natl Tea Co new (9).649 830 Nept Met Co N J (50) 26% 34% New Engl T & T (4)123 102 | 905 24% 115% | Southn Cities Util ctf. 65 | 45% 35 | 46% | Beaver Cons 48 Bingham Mines (100) 48% | 24 48 | 45 + 28 |
| Nevada Cal Electric 58 29 | 29 | South Dairies A (4) 66 | 88 | 50 | Bingham Mines (10e) 48½ Big Tim | 9 | 11 - 4 |
| New Engl T & T rts. 4% 4% New Engl Co (5)193 190 New Engl Co w i 57% 56 | 190 | South Dairies B 851/4 So Gas & P A n (1.75) 28 Southw Bell Ti pr (7).114 | 19 221/2 | 25% 113% + 6% | Blackhawk Cons* 7 | 5 | 8 ., |
| New Jersey Zine (10).2141/4 181 New Haven G & L (2) 571/4 58 | 210 | Splitdorf Bet & Elec. 43% Sparks-Withington Co. 32 | 106% 48 27% | 43% | Caledonia 10 Calavares 4% | 11% | 3%+ 1% |
| New York Merchand 30% 25 New York Tel 6%% | 25 | Standard Motors 5% Stand Pow & Lt Del. 24 | | | Chief Cons (100) 4 | 10 | 14 - 6 |
| pr (6.50)114 1101/2 | 119 | Stand Publ A (1.50). 27% Stand Screw Co (12)123 Standard Tank Car pr. 52% | 90% 17% 114% | 17%— 8% | Chino Ex 1% Comstock Tunnel 52 | *3 25 | *6 - 34 30 - 4 |
| N Y Transp (8) 59 381/2 Niles-Bement Pond 37 34 | 37 | | 81/ | 59% ··· | Con Min & Smelt (6)181% | 143 | 161 |
| #Hiele-Bement P new 15% 17% 17% 17% 17% 17% 18% 18% 18% 18% 18% 18% 18% 18% 18% 18 | 113¼ + 27¼ 94½ + 8 84½ | Stand Tank Car 1st pr 65 Stand Textile Prod 21½ Stand Tex Prod A pr . 53 Stand Tex Prod B pr . 41½ Stuts Mot Car of Am . 38½ | 861/4 13 | 18 | Cons Nevada-Utah 9 Comagas Mines 41/4 | 4 | 41/6 |
| Nizer Corp B (1.50b) 90 431/4 | 87 | Stand Tex Prod A pr. 58 Stand Tex Prod B pr. 411/4 | 35 23 | 58 | Comagas Mines 41/4 Cont Mines Ltd. 11/2 Copper Range (4). 23/4 Cortes Silver 25 Cresson Gold (.40) 4 Cresson Gold (.40) 4 | 18% | |
| | 9814 | Stutz Mot Car of Am. 88% Superheater Co151 | 123 | 37 + 29 | Cresson Gold (.40) 4 | 21/4 | 8 — 4 2% — % 1% + % |
| Nor On P Lt & Tr (4) 53 43% North Ohio Power 19 6% No States Pow A (8).146 192% | 49¼ 16¼ + 3¼ 132 + 34 99 + 1 20½ + 12 | Superheater Co151 Swift & Co (8)120 Swift Intern (1.80)35% | 109 | 114 — 9 114 — 9 19%— 13% | Orown Aking 372 | 1 1% | |
| No States Pow pr (7).1021/2 941/4 No States Pow war 921/4 6 | 99 + 1 20½ + 12 | | | | Daly Mining 8 Diamondfield B B 8 Divide Ex 6 | 3 | 3 - 4 |
| Ohio Brass B 781/2 73 | 78 | Tampa Electric (10)294 Terre Haute I E 7 Terre Haute I E pr 401/4 | 18 | 293¼ 4 — ¼ 29 + 8½ 102 | Dolores Esp 1% Dundee Aris* 28 | 35* | 82° + 56° 23 + 1 |
| Ohio Fuel Corp (2) 37 31 | 80° 36¾ + 4 10½ · · | Texas Pow & Lt pr103 | 100 | 21/2 16% | East Butte 434 | 31/4 | 4 + 4 |
| Ohio Traction 13 8 Ohio Traction pr (5) 841/4 62 | | Thomp Co (JR) (3.60) 50 Thompson Radio vtc 251/4 | 31/ | 3½— 16¾ 46¾ 3¼— 17¾ 9¾ + 5½ 5 + 1¾ | Eagle Pitcher Lead 38 Engineers Gold 109% | 84 111/4 | 34 |
| Omnibus Corp vtc 17¼ 9% Omnib Corp pr A (8). 96 88 Oppenheim-Collins ctf 38 25½ | 93 + 3 | Thermiodyne Radio 2274 Thomp Co (JR) (3.60) 50 Thompson Radio vtc 25½ Timken Detroit Azle 9¾ Tobac Prod Exports 8¾ Todd Shipyard (4) 42 Torring Co Mc (3.62½) 72¾ Tower Mfg Corp 24½ Trans Lux Day Plot. 14 | 37/ | 5 + 1% | El Paso Cons 7 | 4 8 | 4 + 3 |
| | ***** | Torring Co Me (2.621/2) 721/4 | 67 | 28½— 11½ 70 9¼— 1974 | Enroka Crossus * 22 | 10 | 15 - 3 |
| Pacific Light pr1051/2 101 Penn Pow & Light187 127 | 10514 160 + 32 | Trans Lux Day Pict. 14 | 5% | 70 9%— 13% 10% 65 27% | First Nat Cop 40 First Thought 58 Florence Goldfield 14 | 3 5 | 10 - 50 |
| Parke-Davis114 81 Penn Pow & Lt pr107 102 Pet Milk 7% pr (7)105 1061/2 | 160 + 32 114 + 33 106% | Trans Lux Day Pict 14 Trumbull Steel (1.20). 193/ Trumbull Steel pr 65 Truscon Steel (1.20) 29 | 65 | 65 | Forty Nine 40 | 5 | 8 + 4 |
| | 100 | Tubize Art Bilk B Cus. 2/0 | 121 | 200 | Gadsden Copper 53 Golden Cycle 1% | 50 1% 1% | 50 - 3 1½+ ¼ |
| (7) | 100 + 10 96 | Tulip Cup Corp (1.50). 17 Tung Sol Lamp 10% Tung Sol Lamp A 21% | 8 | 91/4 | Golden Center 7% Golden States 10 Goldfield Cons 8 | 9 | |
| (7) | | Union Carb & Carb (5) 81 | 65 | 77% | Gold Zone 8 Green Monster 8 | ; | 5 - 5 6 + 3 5 + 3 |
| Phila Electric rts 6 4½ Plok & Co (Alb) (1.60) 22½ 20 | 4% | United Cigar Stra new 95 Unit El Coal etf (.50) 47% | 88 | 94 | Hasbrouck Divide* 3 | 1 | 1 |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | | |

Where Will New York's Business Center Move Next?

THE increase in the value of income bearing property between 34th Street and 59th Street is an indication of the great development in Manhattan's new business center.

Where will it be 10 years from today? Will it move still farther uptown, shift to the east or remain where it is? An organization with a background of years of real estate experience can best forecast these important real estate trends.

An organization with more than two score years of actual participation in New York real estate can best originate and recommend well selected First Mortgage Bonds.

This Company is prepared to assist you in selecting worth-while First Mortgage Bonds as well as General Investment Securities. Information on Inheritance and Income Taxes is also available to you without obligation.

Full information on request

Fred'k Southack & Alwyn Ball, Jr., Inc.

11 Broadway New York Bowling Green 1410

(Continued from previous page.)

| | 19 | 25 | Net |
|-------------------|---------|-------|--------------|
| | | | Close Change |
| Hawthorne | * 25 | 8 | 18 + 4 |
| Harmill Divide | • 16 | 7 | 8 - 6 |
| Hecla Mines (2) | . 181/6 | 121/4 | 18 + 5% |
| Hilltop Nevada | * 3 | 1 | 1 - 1 |
| Hollinger | . 17% | 131/4 | 17%+ 1% |
| Independence Lead | * 23 | 9 | 9 - 4 |
| Iron Blossom | . 36 | 26 | 25 1 |
| Jerome Verde | . 2 | *50 | 84 - 14 |
| Jib Cons | * 61 | 6 | 7 — 49 |
| Jumbo Ext | | 2 | 3 + 1 |
| Kay Copper | . 2% | 11/2 | 134- 14 |
| Kerr Lake (1/4) | . 1% | 1 | 1 - % |
| Kirkland Lake | . 90 | 50 | 90 |
| Knox Divide | | 1 | 2 - 1 |
| Lake Superior | . 41/4 | 31/9 | 31/4- 11/4 |
| Loraine Con | * 20 | 10 | 10 |
| Loraine Silver | | 8 | 8 - 24 |
| Lone Star | | 2 | .3 |
| Mason Valley | . 2% | 11/6 | 2 - % |
| McKinley Darr | * 40 | 13 | 28 + 14 |
| Marsh Mining | * 6 | 4 | 4 - 1 |
| Montana Tonopah | . 9 | 8 | 9 - 1 |
| Mizpah Ex | | 1 | 1 - 5 |

| High | | Net Close Change | High | Low Close Change |
|---|---|--|--|---|
| National Tin | 5 181/4 43 15 41/2 39 123/4 11/6 | 6 — 3 19 — 6% 47 15 6% 106 + 72 15% — 15% 3% | S O Kentucky (4) | 114% 133% + 15% 231 244 — 4 40 46% + 2% 338 358½ — 7½ 118 118 — 2 12 21 — 2 16 16 |
| Ohio Copper 11/2 | *60 | 67 — 83 | Vacuum Oil (5)1091/8 Washington Oil 55 | 80½ 109 + 28% 30 55 + 25 |
| Parmac Porc * 53 Park Utah * 5½ Peterson Lake * 10 Plymouth Lead * 85 Portland Gold 63 | 15 51/4 2 5 | 27 — 23 5 ¹ / ₄ | Miscellaneo | us Oils |
| Plymouth Lead* 85 Portland Gold 63 Premier Gold 23/4 | 35 2 | 6 13 — 62 39 — 6 21⁄4— 1⁄4 | Alliance Oil * 40 Allen Oil * 70 | 30 30 ··· 7 5 5 5 |
| Red Hill Florence* 3 Red Warrior* 51 Reorg Divide Annex* 7 Rochester Silver* 14 | 1 20 2 3 | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ | Allied Oil | 5 5 2½ 7½ 3 3½ 5 6¾ + ½ |
| San Toy | 3 14 1 | 24 | Big Indian * 3 Brit-Amer Oil (2) 47½ Barrington Oil * 50 | 38 47 ¹ / ₄ + 11 ³ / ₄ 50 50 |
| Southwest Metals 2½ So Am Plat & G 6½ Spearhead 12 Standard Silver Lead 30 Success 17 | 5 28 *75 2½ 4 6 5 | 4½+ 1 4 — 4 6 5 — 5 | Cardinal Pete 4¼ Carib Synd 9 Cities Serv new (1.20) 43 Cities Ser Bhrs sh (.60) 21% Cities Service pr (6) .85% Cities Service pr (6) . 85% Cities Ser B pr (.60) . 8 Cities Ser B pr (.80) . 8 Cities Serv ER pr . 85 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| Tech Hughes 2% Temiskaming 27 Tintic Standard 10 Tonopah Divido 39 Tonopah Belmont 2½ Tonopah Extension 3½ | 11/4 15 83/4 21 *52 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | Colombia Synd new 2% Consol Royalty (1) 12% Croole Syn 14% Crown Central 12% Darby Pet 1 | 8% 8% 15 + 51/4 5 51/4 |
| Tonopah Mining | 11/8 11/8 3 10 | $ \begin{array}{r} 4\% + 3\% \\ 8 - 2 \\ 10 - 15 \end{array} $ | Derby Oil | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| United Eastern * 63 United Zine * 40 U S Continental * 16 United Verde Ex (3) 29½ Unity Gold * 95 Utah Apex 8½ Utah Motal & T *100 | 39 12 6 20½ 20 4% 70 | 45 + 15 25 8 - 4 28 - 2 20 - 37 7 + 3% | Gibson Oil 6 Gilliland Oil ctfs 334 Gulf States Oil 50 Glenrock Oil 22 Granada Oil 50 Gulf Oil (1.50) 9814 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| Verde Mining* 39 | 20 | 24 | Honolulu Cons 3½ Kirby Pet (1) 57% | 31/4 31/4 |
| Walker Mining 3 1/2 Wenden Copper 5 West End Con • 56 West End Ext • 10 West Utah • 25 Wetlaufer Lorrain • 10 White Knob pr 75 White Caps • 4 White Caps 15 | 11/2 2 24 3 10 3 65 2 | $ \begin{array}{ccccccccccccccccccccccccccccccccccc$ | Lago Oil & Tr A w i . 23 Largo Pet . 1114 Kay Co Gas . 11/2 Leonard Oil . 13 Lion Oil (2) . 257/4 Livingston Pet . 13/4 Lone Star Gas (2) . 51 | 2½ 2%— 1% 17% 22¾ 4½ 11½ + 5¼ 1 1½ 6 11 18 25½ *75 1½ + ¾ 32½ 51 + 18½ |
| Yukon Alaska 22 Yukon Gold 74 | 15 26 | 20% + 51/4 | Marine Oil 3 Margay Oil 1% Marland Mexico 4½ Mex Eagle 5 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| Standard | Oils | | Mexican Inv 15 Mexican Oil * 37 Mex Panuco 5% | 7 10 |
| Anglo-Amer Oil (.60%) 26% Anglo-Am Oil vtc 19% Anglo-Am Oil new ctfs 18% Atlantic Lobos 4% Atlantic Lobos pfd 12% | 17½ 17½ 17% 1% 1% 2% | 19% + 1% 19% 19 1%— % 4 — 3% | Midwest 3% Midwest pr 3½ Mid Columbia 60 Mount Gulf (.12) 2 Mountain Prod (2.40) 28½ | 3% 3% 3 3½ 60 60 1% 1%+ % 18% 25%+ 7 |
| Borne & Scrymser (14),240 Buckeye P L (4) 72 | 205 531/2 | 234 — 6 561/4 — 51/2 | Natl Fuel & Gas (8)133 New Bradford (.50) 634 New Eng Co193 | 107 40° 133 + 18 3% 6¼ + 2% 190½ 193 4¾ 5 |
| Chesebrough Mfg (3½) 74% Chesebrough pr (7)115 Continental Oil (1)31½ Crescent P L17½ Cumberland P L (12)156 | 481/4 110 217/6 10 132 | 68 + 18% 113¼ - 114 25% - 28% 15 + 2 138 + 2% | New Eng Fuel new 8% New Mex & Ariz Land 1936 N Y Oil 12½ Noble Oil 13 Noble Oil pr 50 Northwest Oil 6 | 4¾ 5 6¼ 15 + 8% 8¼ 11% + 3½ 4 8 - 1 35 49 + 14 3 3 |
| Eureka P L (4) 96 | 611/4 | 63 — 22 | Ohio Fuel Oil (2) 37 Oklahoma Nat Gas (2) 33½ | 12 12 — 2 28 32½ + 7 |
| Galena Signal Oil 681/2 Galena S Oil prold (8).114 Galena S O pr new (8).105 | 231/s 95 88 | 29½— 17 96½— 13½ 88 — 17½ | Pan-Am West 33 Peer Oil | 23¾ 32½ ··· *90 2% + 1½ 16 22% + 5% |
| Humble Oil (1.20) 95 Illinois P L (12)154½ | 42¼ 124 | 931/4 + 513/4 | Red Banks 441/2 Reiter Foster 331/2 | 16 18½— 3 9 20¾ |
| Imperial Oil Canada (1) 39½ Indiana P L (4) 84 Internat Pet (.50) 35% | 271/2 571/2 221/6 | $ \begin{array}{r} 38 + 10 \\ 59 - 13 \\ 34\% + 10\% \end{array} $ | Royal Canadian 8 Ryan Cons 9½ | 3½ 56 + 16 3½ 6% + 3% |
| Magnolia Pet (4.75)190 | 1301/2 | 182 + 451/2 | Salt Creek Cons (.60). 9% Salt Creek Prod (2.55). 35 Santa Fe 28% | 24 34% + 10% 3¼ 4% + 2¼ |
| Nat Trans (1) 25% New York Transit (3). 79 Northern P L (6) 88 | 16% 49% 67% | 18 — 8 50 — 18 72 — 11 | Sapulpa Ref 2 3 3 4 5 5 5 5 5 5 5 5 5 | 1 1 - % 1 1½- ¾ 12 13 9 10 + 1 8 9½ + 1½ |
| Ohio Oil (2.50) 751/4 Penn Mex Fuel (.50) 441/2 | 60% | 66¼ + 2½ 22 — 13½ | Tidal Osage non-vot'g. 10% United Central Oil 14 | 111/4 113/4 |
| Prairie Oil 65½ Prairie P L (8)129¾ | 45% 106 | 56% + 4% 127 + 20% | Venezuelan Pet 4% | 1% 4¼+ % 20 22%+ 1% |
| Solar Ref (15) 259 South Penn Oil (6) 197 South Pipe Line (4) 103 Southwest Penn (4) 84 S O Indiana (2.50) 70% S O Kansas 46 | 200 139 63 50 591/2 301/4 | 207 — ¾ 185 + 47 65 + 28½ 52½ — 25 70½ + 8 35½ — 1½ | West States * 20 Wilcox (2) 31½ Woodley Pet (.60) 7 Y Oil & Gas * 9 | 12 13 + 4 22½ 26½ 3½ 5% 4 6 + 1 |

Market Statistics

Average Monthly High and Low Prices of 20 Active 7% Preferred Stocks

| New | York | Stock | Exchange |
|------|-------|-------|----------|
| ivew | I OFK | Stock | Exchang |

| | | 1924 | 1925 |
|-------|--------------|--------|--------|
| Jan. | | 104.91 | 109.15 |
| Feb. | *********** | 105.31 | 110.51 |
| Mar. | *********** | 104.24 | 108.05 |
| Apr. | *********** | 103.17 | 108.69 |
| May | | 103.85 | 109.66 |
| June | | 104.25 | 110.36 |
| July | ************ | | 111.02 |
| Aug. | | 106.46 | 111.38 |
| Sept. | | 106.34 | 111.49 |
| Oct. | | 105.90 | 112.00 |
| Nov. | | 107.34 | 112.47 |
| Dec. | | 108.81 | 111.95 |

Dividend Payments of 520 Railroad, Industrial, Traction & Public Utility Cos.

(In Millions)

| | | road & | | trial & llaneous | T | otal |
|------|--------|--------|-------|---------------------|-------|---------|
| | 1924 | 1925 | 1924 | 1925 | 1924 | 1925 |
| Jan | 41.4 | 44.0 | 62.4 | 64.4 | 103.8 | 108.4 |
| Feb | . 34.8 | 36.2 | 41.9 | 43.1 | 76.7 | 79.8 |
| Mar | 34.3 | 36.1 | 49.8 | 51.9 | 84.1 | 88.0 |
| Apr | 33.4 | 34.5 | 58.4 | 60.0 | 91.8 | 94.5 |
| May | 28.5 | 30.1 | 28.0 | 29.6 | 56.5 | 59.7 |
| June | 26.0 | 28.0 | 39.1 | 40.6 | 65.1 | 68.6 |
| July | 39.3 | 41.4 | 55.3 | 58.9 | 94.6 | 100.3 |
| Aug | 36.0 | 37.4 | 43.9 | 46.3 | 79.9 | 83.7 |
| Sept | 20.1 | 22.6 | 40.2 | 44.9 | 60.3 | 67.5 |
| Oct | 33.8 | 36.6 | 62.1 | 66.4 | 95.9 | 103.0 |
| Nov | 38.4 | 41.2 | 28.4 | 32.4 | 66.8 | 73.6 |
| Dec | 18.7 | 20.4 | 52.0 | 54.6 | 70.7 | 75.0 |
| Year | 384.7 | 408.5 | 561.5 | 593.1 | 946.2 | 1,001.6 |

(Compilation by Journal of Commerce.)

Average Price of Representative Bonds

New York Times Avg. 40 Bonds

| | 1 |)24 | -18 | 25 |
|-----------|-------|-------|-------|-------|
| | High | Low | High | Low |
| January | 78.56 | 76.95 | 83.21 | 81.99 |
| February | 78.55 | 77.53 | 83.87 | 83.20 |
| March | 78.51 | 77.55 | 83.81 | 82.50 |
| April | 78.65 | 77.92 | 83.55 | 82.70 |
| May | 78.98 | 78.34 | 85.10 | 83.78 |
| June | 80.70 | 78.50 | 85.06 | 84.35 |
| July | 81.69 | 80.48 | 84.72 | 83,92 |
| August | 81.40 | 80.10 | 84.19 | 83.52 |
| September | 81.48 | 80.42 | 84.55 | 84.01 |
| October | 81.27 | 80.73 | 84.33 | 83.96 |
| Novemi | 82.08 | 81.27 | 84.88 | 84.19 |
| December | 82.49 | 81.72 | 85.44 | 84,83 |

Volume of Sales on New York Stock Exchange—1925

| Stocks (Mi | llion shares) | Bonds (| \$1,000,000) |
|------------|---------------|---|--|
| 1924 | 1925 | 1924 | 1925 |
| 26.9 | 41.6 | 328.5 | 364.6 |
| 20.7 | 32.8 | 233.0 | 320.6 |
| 18.3 | 38.3 | 280.0 | 309.9 |
| 18.1 | 24.8 | 247.4 | 276.1 |
| 13.5 | 36.6 | 278.6 | 344.9 |
| 17.0 | 30.8 | 384.4 | 282.6 |
| 24.3 | 32.8 | 344.2 | 268.0 |
| 21.8 | 33.0 | 345.4 | 214.9 |
| 18.2 | 37.1 | 258.1 | 238.3 |
| 18.3 | 54.1 | 292.6 | 260.5 |
| 41.7 | 49.2 | 390.6 | 237.9 |
| 43.1 | 48.1 | 887.4 | 270.8 |
| 281.9 | 454.2 | 3,770.2 | 3,388,6 |
| | 1924 | 26.9 41.6 20.7 32.8 18.3 38.3 18.1 24.6 13.5 36.6 17.0 30.8 24.3 33.8 21.8 33.0 18.2 37.1 18.3 54.1 41.7 49.8 | 1924 1925 1924 26.9 41.6 326.5 20.7 32.8 233.0 18.3 38.3 280.0 15.1 24.8 247.4 13.5 36.6 278.6 17.0 30.8 384.4 24.3 32.8 344.2 21.8 33.0 345.4 16.2 37.1 258.1 18.3 54.1 292.6 41.7 49.2 390.6 43.1 43.1 837.4 |

Average Price of Representative Stocks

New York Times Averages

| | | 25—R | ails | | 25—Industrials | | | | | 50—Stocks | | | |
|-----------|-------|-------|-------|-------|----------------|--------|--------|--------|--------|-----------|--------|--------|--|
| , | | | | 25 | 19 | 24 | 19 | 25 | 1 | 24 | | 925 | |
| | High | Low | High | Low | High | Low | High | Low | High | Low | High | Low | |
| January | 61.21 | 57.80 | 81.65 | 78.15 | 115.19 | 108.82 | 137.10 | 132.15 | 88.20 | 83.28 | 109.05 | 105.18 | |
| February | 62.09 | 59.19 | 82.33 | 78.21 | 115.23 | 109.13 | 141.33 | 133.20 | 88.56 | 84.24 | 111.73 | 105.70 | |
| March | 62.31 | 59.56 | 83.05 | 73.50 | 112.63 | 105.25 | 142.78 | 128.83 | 87.09 | 82.95 | 112.85 | 101.16 | |
| April | 63.66 | 80.92 | 77.61 | 74.63 | 109.04 | 103.26 | 138.07 | 131.76 | 86.27 | 82.26 | 107.83 | 103.1 | |
| May | 63.97 | 61.37 | 81.04 | 76.70 | 108.48 | 103.70 | 145.56 | 135.05 | 85.83 | 82.73 | 112.91 | 105.8 | |
| June | 66.85 | 62.21 | 80.97 | 77.65 | 112.58 | 104.88 | 145.85 | 141.22 | 89.52 | 83.85 | 113.17 | 109.40 | |
| July | 71.03 | 65.58 | 81.62 | 79.45 | 117.40 | 111.37 | 153.94 | 145.48 | 94.11 | 88.47 | 117.74 | £113.5 | |
| August | 72.79 | 69.55 | 85.79 | 80.53 | 121.90 | 116.76 | 162.37 | 151.44 | 97.17 | 93.48 | 124.03 | 115.9 | |
| September | 71.90 | 68.95 | 86.05 | 81.98 | 120.39 | 113.58 | 168.56 | 154.67 | 96.04 | 91.38 | 126.83 | 118.8 | |
| October | 71.27 | 67.29 | 87.33 | 82.79 | 119.39 | 113.64 | 181.74 | 165.81 | 95.20 | 90.49 | 134.51 | 124.80 | |
| Movember | 77.95 | 70.23 | 90.98 | 85.05 | 127.89 | 118.41 | 185.36 | 167.05 | 102.49 | 94.32 | 136.63 | 127.1 | |
| December | 81.41 | 76.59 | 95.10 | 89.56 | 135.11 | 124.72 | 181.75 | 171.61 | 107.23 | 100.26 | 138.21 | 130.60 | |

Bonds

e alla de la completa del completa del completa de la completa del la completa de la completa del la completa de la completa de la completa del la completa de la completa del la c

The Bond Market in 1925

Record Amount of New Financing—Medium Grade and Speculative Bonds the Feature

HE whole fundamental position of the bond market during 1925 was governed mainly by the tremendous amount of surplus funds available for investment throughout the country. This situation had its due effect upon quotations for issues listed on the various exchanges throughout the country, as well as those dealt in Over-the-Counter, but the plethora of funds pressing for investment also caused our banking and underwriting institutions to search diligently for sources to satisfy the investment demand. The result was a volume of new issues offered to the public unequalled in the past history of American finance.

These issues not only covered the domestic field, but American capital was sent abroad in hitherto unheard of amounts, not only for financing of governments but also for the rehabilitation of foreign industries, especially in Europe.

It has been estimated that approximately \$5,000,000,000 of new issues were placed on the market by New York banking houses and their connections, of which approximately \$1,-250,000,000 consisted of foreign loans.

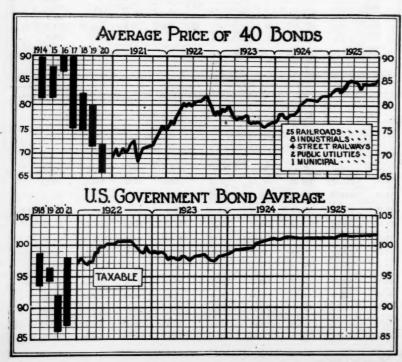
Germany alone, in spite of the Dawes Plan, with its restrictive provisions in favor of the reparation claims of the various Allies, obtained over \$250,000,-000, a large portion of which was used for the upbuilding of German industries. Italy obtained \$100,000,000 as soon as it agreed to a plan for the refunding of its debt to the United States, and a similar amount was borrowed by the Argentine Government in this country. Japanese public utility companies and various super-power projects in the Oriental Kingdom obtained a vast amount of capital from American investors, and there were very sizable amounts sent to various small European states. In spite of the tremendous amount of money invested by the American public in the shape of foreign government obligations and the financing of foreign industrial concerns, there were no indications that the American appetite for investments in the foreign field was at all satiated, and the close of the year found further very ambitious objects of foreign industries sponsored by American bankers carried over into the new year, which will doubtless bear

fruition and make further drafts on American capital.

In the domestic market, public utility needs occupied first place. The vast extension of our public service concerns resulted in the flotation of over \$1,000,000,000 of securities of these companies during 1925, or approximately 21/2 times the amount of railroad financing during the year, which heretofore had been the main feature of our bond markets. The railroads of the country borrowed only approximately half of the total of the previous year. It was quite evident that, with the return of earning power to the transportation companies in the country, their managements had in mind the possibility of future financing of such requirements as are possible through stock issues rather than further increase indebtedness; therefore, all financing which it was possible to postpone was held in abeyance until such time as it could be ascertained to what extent further needs of the transportation lines could be financed on an ownership basis rather than from a borrowing standpoint.

Of course, this tremendous amount of new financing, to say nothing of the large turnover of bonds listed on the New York Stock Exchange, which during the year aggregated \$3,400,000,000, was mainly due to the consistent growth of the wealth of the country, resulting in capital seeking employment, and, the consequent, easy money conditions prevailing throughout the year. However, aside from the general trend of the bond market, the market itself was divided into various classes, each having their own individual movement, independent of the general results of the market as a whole. As an illustration, the average of 40 bonds used by the New York Times as representing the entire bond market were about 6 points higher than at the close of the year 1924, but in a very large section of the market, the actual average increase was over twice the amount shown by the market as a whole. There was a continued good demand for high grade issues from financial institutions, banks and other investors, to whom the highest grade of security was of special appeal. These bonds following the trend of money rates improved their price levels gradually but surely.

However, the greatest activity and interest centered in the middle-grade





for 20 Years without loss UR officers, in the course of advising the placing of many millions of dol-lars in Miami, have recommended first

mortgages yielding 8% for Twenty Years Without Loss to this House or its clients.

Upon the broad knowledge of real estate values, painstaking care, rich experience, proven skill, and sound judgment, resulting in this record, is based the faith in our work making possible the following New Year announcement, viz:

Hereafter, without cost to the investor, each mortgage and bond sold by us will bear our absolute guarantee, backed by our en-

Those placing January funds will be quick to recognize that while oral assurances of the strongest men die with them, their written legal guarantees bind their successors; and that they will have this full protection in securities offered by this House.

a Booklet W.S.



MIAMI FLORIDA

8% Safety 8%



This can be had in our Preference Certificates which have as security behind them Mortgages and Cash in the amount of about two times their par value.

> INTEREST PAYABLE QUARTERLY

Jan., April, July and Oct.

A revised edition of our Booklet Entitled

"How to Become Financially Independent"

is now ready for distribution send for your copy To-Day.

The North American Mortgage and Building Corp.

299 BROADWAY

New York

or so-called semi-speculative issues, returning an exceptionally good yield on basis of market quotations, and which in very many instances were well secured by both assets and earning power present or prospective. The process of discounting the future of companies whose bonds were selling at exceptional levels and which were entitled to a better estimate of investment value, resulted in very spectacular advances in various railroads, public utility and industrial issues, such as the junior loans of the St. Louis & San Francisco Railroad, Missouri Kansas & Texas Railroad, New York, New Haven & Hartford Railroad, and, to a more moderate extent, in certain public utility and industrial securities. Consequently, the average advance in bonds of this character is not truly pictured by the general averages usually used in measuring the movement of the entire bond market.

It was quite evident from the rapidly changing price quotations in this division, that there were thousands of investors who found high-grade bonds unattractive, in view of the comparatively low yields obtained therefrom, especially with income tax requirements to take into consideration. These funds were placed in well selected middle-grade and junior securities for the sake of not only the much larger income derived from the coupons but the outlook for rapid enhancement in value of the bonds themselves. It was the rapid price appreciation of investments of this character which was really the feature of the bond market

throughout the year.

In spite of the favorable money and credit conditions which existed throughout the country during the year and the persistent demand for investments by the public, there were naturally various reactions in prices and what small reactions were seen were simply due to trading trends of various speculative interests from time to time, with no effect on the general trend of prices, which was consistently upward, gradually it is true, but none the less surely. The advance in rediscount rates of the various Federal Reserve Bank centers was without effect on bond prices, mainly for the reason that rediscount rates had been held at an unduly low point in connection with outside charges for money. while on a slightly higher basis than earlier in the year were still at a low level, sufficiently low to maintain the confidence of investors in the general soundness of the economic and commercial situation.

The close of the year found bond prices at their highest level, which was only natural, in view of the large amount of interest funds available for reinvestment with the commencement What effect the of the new year. anticipation of this new money coming into the market had on bond prices, or rather whether there was an artificial stimulant for such prices, owing to these funds seeking reinvestment at a certain period, remains for the new year to prove.



Find Out

whether your bond holdings are well balanced

HERETOFORE it has been difficult for an investor to analyze, for himself, the structure of his bond holdings. Now it can be done easily by filling out a chart we have prepared. There are complete instructions on the chart and you can readily see what information should be entered and where.

Use of this chart will show you now well your bond holdings are diversified as to type and geographical location-also how maturities are distributed.

Working out your bond holdings on this chart will show you the need of an underlying plan to be followed in the selection of bonds. It is not enough merely to be satisfied that bonds you buyare sound; they should fit-one with another-to make a structure reinforced by diversification and suited to your financial

You need this chart in order to give your bond investments the attention they deserve. We shall be glad to send it to you without obligation.

> Write to our nearest office Ask for Analysis Chart MW-36

CHICAGO 201 S. La Saile St. DETROIT for Griswold St. BOSTON

NEW YORK 14 Wall St. CLEVELAND 925 Euclid Ave. MILWAUKEE PHILADELPHIA 111 South 15th St. ST. LOUIS 319 N. 4th St. MINNEAPOLIS

HALSEY, STUART & CO.

Important Issues of Corporate Bonds and Notes in 1925

| TANHARY | MAY | |
|---|--|----------------------------------|
| JANUARY Amer. Beet Sugar:—cv. deb. 6s. '35 to acquire Northern and Minnesota Sugar Cos | MAY Great Northern Ry.:—eq. tr. 4½s, '26-'40, Series 'D'' | 00 00 00 00 00 00 |
| Union Oil of Calif.:—deb. 5s, '35, Series "C" | income 5s 13,860,00 Northern Pacific Ry:—eq. tr. 4½s, '26-'40. 3,528,00 Schulte Real Estate Co.:—8% Notes, '35, with bonus of 50,000 ahs. Com. Stk. 10,000,00 | 00 |
| Consolidated Gas:—deb. 5½s, '45 | JULY Baltimore & Ohio E. R.:—Refunded prior In. 3½s, '25 with 1st mtg. 5s, '48 | 00 |
| col. tr. rfd. 6s, '40 (8ld. locally, 23,000,000) Pere Marquette Ry.:—lst 5s, (Pledged as security for Companies Motes) | 1st cons. mtg. 5s, '94 | 10 |
| St. L. Southwestern Ry.:—eq. tr. 5s '25-'40, Series "J". 1,530,000 Standard Milling:—lat & rfd. mtg. & in. 5½s, '45. 2,500,000 Standard Plate Glass:—5-yr. 6% Notes, '30 (Toward acquiring Saginaw Mirror Wrks.) 3,000,000 U. S. Rubber:—6½% g. Notes, '26-'40. 30,000,000 Wabash Ry.:—rfd. & gen. 5½s, '75, Series "A". 12,500,000 Wickwire Spencer Steel:—5-yr. 7% Notes, Class "A" (In reorganizing) 2,523,300 | Chic., Mil. & St. Paul Ry.:—eq. tr. 5s, '26-'40 | 10 |
| MARCH Ann Arbor R. R.:—5-yr., sec. g. 6% Notes, '30 | SEPTEMBER 18,000,000 | 0 |
| International Paper:—rfd. mtg. 6s, '55, Series "A" 15,587,750 | Amer. Type Founders:—s. f. deb. 6s, '40. Eikhorn Coal:—lst & rfd. 6½s, '31 (\$4,500,000) & 6-yr. 7% deb. Notes (\$1,500,000) (To retire 6% mtg. Notes). Inland Steel:—s. f. deb. 5½s, '45. International Rys. of Central Am.:—lst mtg. 5s, '72. Minn., St. Paul & S. Ste. Marie:—Refunded 1st 4s of Subs. with 1st cons. 5s, '38. St. LSan Fran.:—Ser. "'D' prior in. 5½s, '42 (To buy Bonds of J., L. C. & E.). U. S. Smelt., Ref. & Min.:—10-yr. 5½% Notes (Toward retiring Notes due) Virginia Ry. & Power:—\$3,000,000 lst & rfd. 5s, '55, Ser. "Ar & \$1,728,333 1-yr. 6% Notes (In acquiring Boottsylvania Power Co.) | 0 |
| Chic. & Northwestern Ry.:—5% eq. tr. ctfs.—\$5,768,000 Ber. "0" & \$1,465,000 "7,224.000 Columbia Gas & Electric:—3-yr., 5% g. Notes, '28 | NOVEMBER Amer. Cotton Oil:—Add. deb. 5s, '31 | 3 |
| Nat. gas line 7,000,000 | Brooklyn Gas:—deb. 5½s, '38. 11,800,000 Childs Co.:—5-yr. 5% Notes. 2,000,000 Davison Chemical:—deb. 6½s, '31. 3,000,000 Goodyear Tire & Rubber:—3-yr. 5% Notes (For working Cap.) 15,000,000 Independent Oil & Gas:—5-yr. cv. 6½% g. Notes. 3,000,000 Missouri Pacific R. R—eq. tr. 4½s, '26.'40, Series "E" 4,830,000 New Orleans, Tex. & Mex.:—1st 5s, '54, Series "B" (To acquire six short lines) 3,200,000 Wabash Ry.:—eq. tr. 4½s, '28.'40, Series "F" 4,185,000 | |

Securities Carried on Conservative Margin

Weekly Stock Letter

-pointing out economic conditions that may have a vital bearing upon the course of security prices.

Sent gratis on request for M.W. 8

Out-of-Town Accounts

A special department of our organization is completely equipped to give a prompt and effective service to out-oftown clients.

We invite correspondence

Josephthal & Co.

120 Broadway

New York

Telephone Rector 5000

Specialists in

New York City Bonds New York State Bonds Federal Farm Loan Bonds Canadian Municipal Bonds Foreign Government Bonds Short Term Securities General Market Municipals

Accounts Solicited for Stock Exchange Bond Orders

Stocks Bought and Sold for Cash or on Conservative Margin

> Orders executed on the New York Curb Market

Bull & Eldredge

20 Broad St.

TELEPHONES New York: Hanover 4760 Philadelphia: Lombard 2577, 5500



A Comprehensive Investment Service

Underwriters and Distributors of Municipal, Public Utility and **Industrial Bonds**

MEMBERS

New York Stock Exchange Cleveland Stock Exchange Cincinnati Stock Exchange Chicago Stock Exchange Detroit Stock Exchange New York Cotton Exchange Chicago Board of Trade

OTIS & CO.

Established 1899 CLEVELAND

New York Columbus San Francisco

Detroit Toledo Cincinnati

Colorado Springs

Bond Market Record in 1925

New York Stock Exchange Transactions

| | | *** | ARE DON'T SERVICE | | | | | | | |
|---|-------------------------|--|--|-----------------|---|----------|---|---------------------|--|----------------|
| _ | | Net | _ | for Yes | | Net | | for Yes | | Net |
| BOND High ADAMS EX cl t 4s '48 87% | Low 85 | | BOND High Bklyn Man Transit 6s | Tow | Last Ch | ge | Chi Mil & Pug S gtd | Low | Last | Un go |
| Ajax Rub s f 8s 1936.1031/2 Alb & Sus gd 31/2s 1946 85 | 941/4 | | Ber A 1968 92% | 821/4 | 921/4+ 9 | 9% | 4s 1949 59 de ctfs 541/4 | 481/2 | 52%— 52 | 1% |
| Alleg Val gd 4s 1942 941/4 | 81¼ 90 | 88% + % 92% + 1% 102% + 4% | Bklyn Queens Co & Sub 1st 5s 1941 | 67 | 79 | | Chi M & St P gen 4s | | | |
| Am Ag Ch con 5s 1928.108 do 1st rf s f 71/4s '41.104% | 981/4 941/4 971/4 | 102% + 4% | do con 5s stpd 1941 70% Bklyn Un Elev 5s '50 90 | 811/4 | 63%— 8 89 + 8 88% + 8 | 5% | Ser A 1989 82 do gen 3½s Ser B '89 70½ do gen 4½s Ser C '89 90¾ | 70¼ 62¼ 77¼ | 82 + 70 + 901/4 + | 8¾ 6¼ |
| Am Bt Sug ev 6s 1935, 1021/4 Am Cu Co of db 6s 1933 99% | 97% | 99 | do stpd | 811/4 991/4 | 10214 + 5 | 214 | do gen 41/2s Ser C '89 90% do gen & ref 41/2s Ser | 77% | 901/4+ | 8 |
| Am Cot Oil db 5s 1931 971/s Am Ice ov 7s 1989138 | 91% | 9714+ 14 | do conv deb 7s, 1932.190 | 155 | 102½ + 1 185½ + 26 | 8 | A | 481/2 | 53 + 53 | |
| Am Mach s f 6s 1989 101% | 98 | 10014- 14 | do ref 6s, 1947110% Buff, R & Pitts con | 1071/4 | 110%+ 3 | 74 | do gen & ref cv 50 Ber | 2079 | | |
| Am Bp Cor af db 6a '37 100 Am S & Rf 5a Ser A '47 99% | 911/4 | 98 + 61/2 99% + 33/4 1061/4 + 43/6 | 4½s reg 85¼ do cons 4½s 1957 88½ | 80% | 821/2 | 14 | B 2014 59 do otfs 54% | 461/2 | 52 — 51½ 104½ + | 4% |
| do 6s, Ser B, 19471081/s Am Sug Rf Co 6s 1937.1037/s | 108% | 99% + 3% 106% + 4% 1084 + 3% | Burl Ced Rap & Mer | | , | - | do 1st 6s 1934 105% do deb 414s 1932 60% | 961/4 | 104%+ | 61/6 |
| Am T & T col tr 4s '29 98 | 96% | 97% + % | cons 1st & col tr gold 5s 1934 | 99% | 100% + 1 | 136 | do ctfs 54% do 4s 1925 78% | 46% | 58 | |
| de gold 4s, 1936 97% de conv 4%s 1933115 | 89% 94% | 91% + % 97% — 10% | Bush Ter Co 1st 4s '52 91 do do cons 5s, 1955 98 | 91 861/4 | 89% + 4 91% + 4 | 13/4 | do otfs 54% | 46% | 51%— 51% | 20 78 |
| de cel tr 5s 1946102% de s f g 5%s, '43104% de deb 5s 19609\$ | 100 | 101 + 1% 103% + 1% 97% | do do Bldgs gtd tax ex 1960 991/2 | 98% | 95 + | % | do 4s 1934 561/4 do ctfs 54% | 441/4 | 51% 52%— 51% | 1% |
| do deb 5s 1960 98 do conv 6s 19251361/g | 125 | 136% + 10% | | /- | | _ | Chi & Mo Riv div 5s 1926100 | 941/4 | | |
| Am Type Fdrs 6s 1940.1031/4 Am WWk & El cl tr 5s | 101% | 1031/4 | CAL G & EL COR ref 5s 19371011/2 | 98% | 100%+ 1 | 1% | Chi & N W ext 4s '26101% do do registered 99% | 9834 | 99% + 99% + | ** |
| '34 98 | 921/9 | 96 + 31/4 48% + 2% | Cal Pet s f g 61/2s 1983.1041/2 Camaguey Bug sfg 7s | 100% | 104 + 3 | 11/4 | do gen 31/4s 1987 77 | 981% 731% 81% | 75% + | 3/4 |
| Am Wtg P sf 6s 1939 63% de temp ctfs of dep. 63% Anaconda Cop Min s f | 44 | 49 + 41/4 | Canada SS Lines col sf | 87 | 911/4- | 1% | do gen 4s 1987 861/2 do stamped 853/4 | 88 | 99 1/4 + 75 3/4 + 85 3/4 + 85 3/4 + | 21/4 |
| 6s Ser A 1953101% | 991/4 | 101%+ 2% | 7s 1949102 | 96% | 102 + 5 | 3% | do gen 5s stpd 1987105 do skg fd deb 5s 1983.1021/4 | 1011/4 | 104 + | |
| de conv deb 7s 1938,105% | 100 94 | 105 + 2½ 97½— 2% | Canadian Gen El deb 6s Ser A 1942 | 107% | 107%— | 36 | do 7s 1980 109¼ do 6¼s 1936 112½ | 1051/4 | 107%- | % |
| Andes Cop deb 7s 1943.100% Angle-Chil Nit 7s 1945.101 | 971/4 | 98 | Canada S'th'n con gtd 5s Ser A 1962103% | 1001/4 | 1021/4 + 2 | | do lat & ref 5s 2037101% | 911/6 | 99½— 78¾— | 4% |
| Ann Arb 1st 4s 1995 77 Ark & Mm B & T 5s '64 951/4 | 91 | 75% + 11% | Canadian Nat Rys 41/4s 1980 99 | 981/4 | 001/ | | Chi Rys 1st 5s 1927 88 Chi R I & Pac gn 4s '88 86 | 73½ 82½ | 78%— 85 + 88 + | 2 % |
| Armour R E 41/4s 1939 91 do 51/4s Sr A (Del) '43 95 | 911/2 | 90% + 5%. 94% + 2% | do 41/4s, 1954 94% | 921/2 | 931/2 | | do ref 4s 1934 891/6 do Memph Div 4s '51.87 | 831/4 | 88 + 85% + | 81/4 |
| Asso Oil 6s gd nts '35, 1031/4 | 101% 88% | 94½ + 2¾ 102% + % 89% + 1½ | Canadian North'n By sf deb 7s 19401171/4 | 1141/4 | 115 - 1 | | Chi St L & Pitt cons 5s 1932103 | 101 | 1011/4 | |
| A T & SF Ry gn 4s '95 921/2 do registered 90% | 861/4 | 881/4 1/4 | do s f deb 61/s 1940.118% do 41/s 1985 96% | 116 | 117%+ 96% | 7/6 | Chi St P M & O con 6s 1930 | | | |
| do adj 4s 1995 86 do stamped 86 | 81 1/4 82 1/4 | 86 + 4½ 85¼ + 2% | Canadian Pac 4% cou | | | - 1 | do deb 5s 1980 99% | 102% | 104 + 98% + | 21/4 |
| de 4s of 1905, 1955 86 de E Okla Dy 4s '28100 | 98 | 85½ + 4 99½ + 1 | deb stock 81 Carolina Cen con 4s '49 831/4 | 79 78 | 80½ + 1 82½ + | 1/4 | Chi T H & South'n 1st & ref 5s 1960 90% | 75 | 87 + | 9 |
| do Trans-Con SL 4s '58 89 do Cal-Ar 1 & r 41/2 '62 95% | 86 92 | 88 | Carolina Clinchf'd & 0 5s 1938 | 100 | 102 + 1 | 36 | do inc gtd 5s 1960 64% Chi Uni Sta 41/4s Ser A | 54% | 81 + | 21 |
| Atl & Bir 1st gd 4s '63 90 | 83 | 94½ + 2½ 89 + 5½ | do con 6s Ser A 1952.1081/2 Cent Branch Union Pac | | | % | 1963 95 | 911/4 | 941/4+ | 214 |
| Atl & Char Air Line 1st 41/2s Ser A 1944 981/4 | 95 | 96%+ 14 | 4s 1948 80 | 74% | | % | do 5s Ser B 19631031/4 do 5s 1944101 | 971/4 | 94½ + 102% + 100% | 178 |
| do 1st 5s Ser B 1944,108% Atl Cst LRR 1st 4s '52 94% | 1011/4 | 108 + % 92% + 3% | Cent District Tel 5s '43.102% Cent of Ga Ry 1st 5s | - | | % | do 61/28 Ser C 19631181/2 Chi & West Ind gen 6s | 1161/4 | 117%+ | 11/4 |
| do 7s 1980 | 105% | 106%— 1/4 | Cent of Ga Ry 1st 5s 1945 | 101% | 108½ + 1 108¼ + 3 | % | 1982 | 105 | 105 — 81½ + | 11/4 |
| de L&N col 4s 1952 96% | 851/4 | 94% + 8% | | 102% | 102½ + 3 103¾ + 1 | | do 51/s 1982100% | 97 | 100 | |
| Atl & Dany 1st 4s 1948 80 do 2d 4s, 1948 70% | 76% 62% | 77% + 1¼ 68% + 6% | do ref & gen 51/2s Ser B 1959103 | 99 | 1031/4 + 3 | % | do col tr s f 71/s '35.104 Chile Cop cel tr cv 6s | 102% | 102%— | - 1 |
| Atl Fr af cv db 7s '34 28 Atl Ref deb 5s 19871001/4 | 28 97% | 28 + 3 99% + 2% | Central Leather 6s '45.1011/2 do 5s 1925 | 971/4 | 991/2- | 34 | 1932 | 105 | 108 + | 3% |
| Atl & Ydkn gtd 4s 1949 80 | 75 | 76% + 2% | Cent RR & Banking Co of Ga cl 5s 1937 99 | 95 | 98%+ 8 | 14 | 1952 | 99% | 102 + | 2 |
| BDWN LOC 1st 5s '40.105% | 102 | 105% + 3% 100 + % | Cent of N J gen geld | | | | Ser A 1956103 | 99 | 102 + | 2% |
| B & O pr lien 31/4 s'25.1001/4 do 1st g 4s, 1948 91% | 99% | 89% + 31/4 | 5s 1987 | 106 | 109 + 1 108% + 2 68% + 1 | | do ref s f 51/2s Ser B 1961105 | 1001/ | 104%+ | 41% |
| do 41/s 1933 95 do rf & gn 5s Sr A '55 94 | 89¾ 85¾ | 94 + 4½ 93½ + 8 | Cent N E 4s 1961 70% Cent Pac 1st ref gtd | 64% | 68%+ 1 | 1/4 | Cl Cin C & St L gen 4s 1993 851/2 | 81% | 84%+ | 1% |
| de 1st 5s 1948104 de 6s 1929108% | 100 | 104 + 31/2 | 4s 1949 90 | 86% 95% | 89% + 2 96% + 1 | | do deb 41/2s 1931 98% do ref & imp 6s Ser | 96 | 98%+ | 21/4 |
| do rf&gn 6s Sr C '95.104% | 100% | 104%+ 3% | do gold 31/s 1929 971/4 do 5s 1960 981/2 do Through St L 1st | 961/4 | 98 | | A 1929 | 1031/6 | 1031/4+ | 34 |
| do PLE & W Va rf 4s | 83% | 90% + 6% 100 + % | do Through St L 1st gtd gold 4s 1954 89% | 85% | 87%+ | % | 1963100% | 941/4 | 100 + | 5% |
| do Sthwn div 31/2 '25.1001/4 do do 5s 1950 991/4 | 95% | 100 + 1/4 | Cent Steel s f 8s 1941.116 Ches & O fdg & imp 5s | 110 | 115 + 4 | % | do Cairo div 1st g 4s | 881/6 | 90%+ | % |
| de Tol Cin div 4s, Ser A 1959 80 | 681/4 | 75 + 5% | 1929 | 98% | 101 + 1 | 84 | do Cin W & M div 4s | 80 | | 11/4 |
| B'nsdl Cor sf ov 8s '81.106 Bell Tel of Pa 1st & | 1021/2 | 105%+ 3% | do gen 41/4s 1992 93 | 87% | 92% + 5 | % | do St L div col tr 4s | 811% | 83½ ÷ | 1/4 |
| ref 5s Ser B 1948103 | 1001/4 | 101 + 1/4 | do 41/2s 1930 981/2 do conv 5s 19461451/4 | | 141 + 84 | 36 | Clev Sh Line 41/2s '61.100 Clev U Tr 1st s f 51/2s | 95% | 971/2- | |
| de 6s Ser C 19601011/4 Bethlehem Steel ext s f | 100% | | do Coal Riv 1st 4s '45 88% do Big Sandy 4s 1944 89% | 831/4 | 87% + 41 89% + 41 | 3/4 | Ser A 19721071/2 | 104% | 107 + | 3/4 |
| 5s, 1926 | 99% | 99%— % | do Rich & Al div 1st | 811/4 | 85%+ 1 | | do s f 5s Ser B 1973.102 Colo F & I g s f 5s '43 93 | 991/4 877/6 | 101 + | 1% 4% 4% |
| Ser A '42 98% do pur mon & Imp s f | 931/2 | 95% + 1% | Chi & Alton RR ref 3s | | | - | Col Ind col tr 5s '34 861/2 Col & Sou 1st 4s, 1929 99 | 801/2 967/4 | 84% + 99 + | 216 |
| 5a, 1936 94 | 90 | 92% + 2% | 1949 67% do ctfs of dep stpd. 62% | 58% | 621/4 + 31 | % | do ref 41/2s 1985 961/2 Columbia Gas & El 1st | 90% | 99 + 96 + | 21/4 |
| do s f 6s Ser A 1948 97 do s f 51/2s Ser B 1953 891/2 | 93% | 92% + 2% 95½ + 1½ 87% + 2½ | do 31/4s 1950 581/4 do ctfs of dep 553/4 | 441/4 | 52% + 61 5014 + 51 | % 1/4 | 5s 19271011/2 | 100 | 100% + 100% + | 34 |
| Bing & Bing 61/1s 1950 96 Booth Fisheries deb s f | 921/9 | 947/2 | Chi B & Q gen 4s '58. 921/4 do ref 5s 19711031/4 | 881/4 1001/4 | 65 + 2 62½+ 3 52¾+ 6 50½+ 5 91 + 3 103¾+ 1 83¾+ 2 | % | do do stamped101% Coml Cable 1st 4s 2397 77% | 711/2 | 74 + | 2% 2% |
| 6s 1926 96 Bos & N Y Air Line gtd | 701/6 | 89 + 7 | do Ill div 31/8 1949 861/2 | 811/4 | 83% + 2 | % | Coml Credit s f 6s '34.101 Com'wth Pwr s f 6s | 98 | 100 + | 1/9 |
| 40 1955 75 | 67 | 74 + 61/2 | do Ill div 4s 1949 941/s do Neb ext 4s 1927100 | 981/4 | 991/4 | 74 | 1947 | 97% | 103 + | 51/4 |
| Botany Cons Mills 61/2s 1934 961/4 | 94 | 94% | Chi C & Ry cel tr 5s '27 63 do gen 5s 1951 79% | 451/2 | 51 - 3 | % % | 1941106 | 1011/4 | 106 + | 414 |
| Brier Hill Steel 1st 51/4s 1942 | 97 | 101%+ 3% | Chi & Erie 1st 5s 1982.103% | 991/4 | 1011/4 + 2 | " | Comp Azuc Bar 7½s 1937107 | 103 | 1041/4+ | % |
| Bway & 7th Av 1st con 5s 1948 79 | 68 | 751/4 + 2 | Chi Gas Lt & Coke 1st 5s, 193710134 | 981/4 | 101% + 21 | 1/6 | do Ant 71/s 1939 941/6 | 86 881/2 | 86 — 91½ + | . 7 |
| do ctfs of dep stpd., 78 | 67% | 75 + 1 | Chi Gt West 4s 1959. 681/2 Chi Ind & Louis ref 6s | 59% | 641/4+ 41 | 1/4 | do stamped gtd 93 Consol Gas N Y deb 51/28 1945105 | 1011/4 | | ~ |
| Bklyn Cy RR 1st cons 5s 1941 96% | 90% | 931/4+ 1% | 1947 | 1091/4 | 1111/4+ | 34 | Consol Coal Md ref 5s | | | |
| Bklyn Edison g 5s, Ser A 1949 | 991/4 | 103 + 3% | do Ind & Louis gtd 4s | 87 | 92%+ 5 | | 1950 90 Cons P & L s f 61/2s | 781/2 | - | 81% |
| do 6a B 1930106 | 103% | 108 + 3% 106 + 2% | 1956 80% | 77% | 79% + 1 | 1/8 | Ser A 1943105 | 100% | 103%+ | 31/4 |
| | | | | | | | | | | |

| Range | for Yes | r 1925 | Range | for Yes | r 1926 | Range | for Te | ar 1925 | West |
|--|-----------------|--|---|---------------|----------------------|---|---------------------------|-----------------|----------------------|
| BOND High | Low | Last Ch'ge | BOND High | Low | Last Ch'ge | | Low | Last | |
| Cont PB Mills a f 61/4 | | | Fla E Coast Ry 1st | 92 | 951/4 + 21/4 | Interborough Rap Tr 1st | 5914 | 6714- | 4 |
| Ser A 1944 921/2 Consum Gas Chi gtd 5s | 78 | 781/4 101/4 | 4½s, 1959 95¾ do 1st & ref g 5s, Ser A, "74 98 | | THE RESIDENCE | & ref 5s, 1966 74% do stamped 73% | 59 | 6574- | 15% |
| 1038 | 98 90% | 100% + 1% 97% + 6% | Fla W&N 1st 7s, 1934.197 | 98 | 98 + 4 164 + 61 | do 6s, 1932 811/4 do cv 7s, 1932 95 | 85 | 881/4- | 41/4 |
| Consum Pwr g 5s, '52.100 Corn Prod Ref s f 5s | 1001/4 | 101 + 11 | Fonda Johnstown & Gloversville g rf 41/2s, '52. 73 | 50 | 5914- 514 | Int Agric Corp col tr 5s (American ser), '32. 91 do stmpd ext to 1942. 35 | 68 | 89 + 821/4 + | 1916 |
| 1934 Crown Cork & Seal s f | 74 | 83 + 61/4 | Ft Worth & Rio G | 9214 | 96 + 8 | Int & Gt Nor R R 1st | 61 | | |
| Cuba Cane Sug ev deb | | | 1st 4s, '28 | 7614 | 781/4 1/4 | 6s, Ser A, 19521051/2 do adi 6s. A. 1952 79 | 1001/8 | 104 + 78% + | 514 |
| 7s 1930 98 do cv deb 8s 1930 102 | 98% | 93%— 1% 97%— 1% | Francisco S s f 71/2 s '42.106% | | 104%- % | do adj 6s, A, 1952 79 Inti M Mar cel tr s f 6s, 1941 91½ | 8214 | 8614- | |
| Cuba Ce cv 6s 1935 96% Cuba R R 1st 5s 1952. 80% | 96 8314 | 96 ¹ / ₄ 89 + 5 ¹ / ₄ 105 ¹ / ₄ + 2 ¹ / ₄ | GAL, H & S A M & | | | Intl Paper ref s f ov | U. Paris | 1111111111 | 1 |
| do ref Ser A 71/2 '36.106 Cubs Nor s f 6s, '66 931/2 | 1021/6 | 1051/4 + 21/4 | PAC ext 1st 5s, '31.101 do 2d gtd ext 5s, '31.101 | 99% | 100% + % 100% + % | 5s, Ser A, 1947 961/4 do 6s, 1955 991/4 | 87½ 95 | 951/4+ | * 206 |
| Charles Am Guerr coll Sc | 10714 | 108 4 14 | Gal, Hous & Hend 1st | 901/4 | | Inti Rys of Cent Am 5s, 1973 801/2 | 761/6 | 78½+ 109½ | 2 |
| 1981 | 92 | 92% - 41/4 100% + 2% | 5s, '83 95 Gen Asphalt 6s, 1939104% | | 941/4 + 81/4 | Int Tel & Tel 51/2s, '45.110 Iowa Cent 5s, 1938 65 | 1011/6 | 1091/4 63 + | |
| Cuyamel Fruit 6s, '40. 99% | 97 | 95 | Gen Elec Co deb 31/4s, 1942 90% | 88 | 88 + 4 | do 1st & ref 4s, 1951. 281/4 | 191/4 | 63 + 19%+ | 36 |
| DEL & HUD 1st & ref | | | do debenture 5s, 1952.197 Gen Refractories 1st g | 101% | 107% + 2% | JAMESTOWN, FK & CLF 4s, 1959 99 | 881/4 | 88%+ | 114 |
| 48, 1948 921/4 | 881/6 1011/4 | 91 + 1½ 111¾ + 10¼ 103¾ + 1½ | 6s, 1952 | 100 | 101%+ 1% | KANAWHA & M 1st | 0078 | 00/8 T | -78 |
| do ev 5s 19351121/2 do g 51/2s 1937104 | 101 | | 1945 97% | 93 | 9514- 11/4 | 4s, '90 84 do 2d 5s, 1927100% | 80 991/4 | 83 + 100%+ | 1 24 |
| do g 7s 1930110 Denv G & El Co ref s f | 108 | 109 | Ga Car & Nor 1st gtd 5s, 1929100% | 99 | 100%+ 1% | Kan Cy Ft S & Mem | 11.5 | | |
| 5s 1951 97 do stamped 95% | 92% | 93% + 7% | Goodrich (BF) Co 1st 61/2s, '471061/2 | 100 | 104 + 81/4 | do ref gtd 4s, 1936 891/2 | 102% | 102%+ | 974 |
| Den & Rio Gr con 4s 1936 85% | 82 | | Goodyear T & R Co | | | Kan City Pow & Lt 1st 5s, Ser A, 1952101 | 95% | 100%+ | 4% |
| do cons 41/25, 1936 901/4 do imp 5s, 1928 99 | 86 95 | 85½ + 3½ 89¼ + 3½ 98% + 3½ | 8s. '41 | 119 | 191% + 1% | K C South 1st 3s, 1950. 75 do ref & imp 5s 1950. 93% | 70% | 74 + 93% + | 2% |
| do lat & ref 5s 1955. 67 | 58 | 67 + 8 | do deb 8s, 1931111 Gold Coupler 6s, 1940. 95 | 108% | 109% + 1% | Kan City Term 1st 4s, 1960 87% | 84 | 85%- | 84 |
| do Bankers Tr Co ofs of dep stamped 70% | 561/4 | 62% + 3% | Gr Rap & Ind ext 41/s, 1941 96% | 921/4 | 93%- % | Kan Gas & El 1st s f | | | ." |
| Den & Rio Gr West 5s 1955 70 | 55 | 651/4 + 51/4 | Gr Trunk Ry of Can 7s, '40117 | 1141/6 | 115%- % | 6s, Ser A, 19521031/2 Kayser (J) & Co lst | 981/4 | | • |
| Dery (DG) Corp 1st af 7s 1942 861/2 | 75 | 851/4 + 101/4 | do 6s, 1936108 Granby Con Min Sm&Pwr | 106% | 106%+ % | 7s, '42 | 1011/4 | 1071/4+ | 51/4 |
| Des Moines & Ft D gtd 4s, 1935 51% | 391/4 | 46 + 6% | 1st cv 6s, Ser A, '28.101 | 931/6 | 100 + 5 | 8s, '31 | 90 84 | 1041/4+ | 814 |
| Det Edison col tr 5s | 100 | | do conv deb 7s, 1930103 do conv deb 8s, 1925.1001/4 | 95 | 100 + 5 | Keystone Tel Co 1st 5s, 1935 921/2 | 82 | 911/4+ | |
| 1933 | | 100%+ % | Gray & Davis ev s f | 92 | 97%+ 4 | Kings Co Elev 1st g | 75 | | |
| A 1940102% do 1st & ref 6s Ser | 991/2 | 102% + 2% | Gt Falls Pow 1st s f 5s, 1940 | 99% | | 4s, '49 79% do stamped gtd 80 | 74 | 781/4 | 3 |
| B 1940 | 106% | 107% + % | Gt Nor Ry gen 7s, | 10814 | 110%+ 11/4 | Kings Co Lt 1st ref 5s, 1954 | 74 | 98% + 107% + | 101/6 |
| do ref 5s 19551001/4 Det Riv Tun Det Term | 99% | 99% | Gt Nor Ry gen 7s, Ser A, '36111 do 1st & ref 41/4s, Ser A, '61941/4 | | | Kinney (G R) Co cv | 103% | | |
| Tunnel 41/2s, 1961 94% | 91 | 94%+ 3% | do gen bys, ser B, bs. 10378 | 99% | 103 + 3 | 7½s '36109 | 1061/4 | 107 + | 11/4 |
| Det Un Ry cons 41/28 1932 983/4 | 86 | 90 — 11/2 | do gen 5s, Ser C, '73. 98 Green Bay ctfs B 191/4 | 92% | 97% + 4% 17% + 4% | LACKAWANA STEEL 1st con 5s, Ser A,'50. 951/4 | 89% | 951/4+ | 5% |
| Dodge Bros cv deb 6s 1940100 Dold (Jacob) s f 6s '42 881/4 | 94% | 961/2 | Gulf&Ship Isl ref & ter g 5s, '52104% | 9814 | 1041/4 + 6% | Lack G L O St L ref & ext 5s, 19341011/2 | 98% | | 214 |
| Dold (Jacob) s f 6s '42 88% Dom Iron & Stl s f 5s | 73% | · 78½— 8 | Bulf, Mob&Nor 51/28,'50.1081/4 | 98¼ 99¾ | 104% + 6% | do col & ref 51/2s, Ser C, '53103 | | | 71/6 |
| 1939 68½ Donner Steel ref s f 7s | 50 | 61%- 4% | HARTFORD RY - PT | | | L Erie & W 1st 5s,'37.101% | 98% | 100% + 97% + | % 2% |
| Ser AA 1942 951/2 Dul & Iron Range 1st | 88% | 95 + 61/4 | CHES 1st 4s, '54 851/4 Havana E Ry L & P | 80 | 851/4+ 41/4 | do 2d 5s, 1941 981/2 Lake Shore & M So | 95% | | 2% |
| 5s 1937102% | 1001/4 | 102% + 1% | gen s f 5s, Ser A,'54. 95% Havana El Ry cons | 851/6 | 931/4 41/4 | 3½s, '97 81 do deb 4s, 1928 99½ | 97% | 75%+ 98%+ | 34 |
| Dul S Shore & Atl 5s 1937490 | - 81 | 85%- 2% | 5a, 1952 97 | 921/4 | 951/4 + 1% | do 4s, 1931 97% Leh Val Coal 1st gtd | 95% | 9614+ | 11% |
| du Pont (E I) de Nem & Co 71/4s, 19311081/2 | 105% | 105%- 2% | Hershey Choc 1st s f 6s, 1942 | 103 | 1041/4 + 1/4 | 5s '33 | 99% | 100% | • • |
| Duqu Lt col tr 6s, Ser A, '49107 | 105 | 106 + 1/4 | Hock V Ry 1st cons e | | | 5s, '54 | 100% | 102%+ | 21/6 |
| do col tr 5%s, Ser B, 1949105% | 104 | 104%+ % | 4½s, '99 92½ Hoe (R)&Ce 6½s, '34.104½ | 881/4 93 % | 91% + 2% 98% — 2% | Leh Val N Y gtd 4½s, '40 | 95% | 98%- | 34 |
| | | | Houston & T C 1st. 5s 1937 | 991/4 | 1011/4+ 11/4 | 4s, 2003 831/2 | 79 | 82%+ | 3% |
| EASTERN CUBA SUGAR s f 7%s, 1937106% | 100% | 1041/4- 1/4 | Hous Belt & Ter R 1st 5s, '37100 | 95 | 961/4 + 1/4 | do gen cons 41/4s, 2008. 93 Leh Val R R gen con | 88 | 92%+ | 4% |
| East Tenn reorg fien | 981/4 | 981/2 | Hud & M 1st & ref 5s, Ser A, '57 94 | 861/4 | 921/4 + 6 | 5s, 2003 | 98% | 1011/4+ | 8 |
| 5s, 19381021/2 E Tenn V & G dival | 991/2 | | do adj inc 5s, 1937 77% | 67% | 75% + 7 | 5s, '65 | 1031/4 1163/4 973/4 | 105%+ | 134 |
| 5s, '30 | 1001/4 | 100%— ¼ 102¼+ 2 | Hudson Co Gas 1st 5s, 1949100% | 981/4 | 100% + 2% | do 5s, 1951102 1/8 | 97% | | |
| Edison Elec III, Bklyn, 1st con 4s 1939 951/4 | 89 | 931/4+ 2 | Humble O&R 10-yr deb 51/2s, temp, 19321021/2 | 9934 | 101%+ 3% | Long Island cons gold 5s, '31 | 99% | 100%+ | 1% |
| El Paso & S W ref | 97 | 100 | ILLINOIS BELL TEL 1st | | | do gen geld 4s, 1938. 911/2 do unified 4s, 1949 85 | 881/4 | 90 + | 1% |
| 5s, 1965 | 99% | 108 + 31/2 | &ref g 5s, Ser A, '56.101% Ill Central 1st 4s, 1951. 94 | 97 871/4 | 100% + 8% 98 + 3 | do deb 5s, 1934 981/2 do deb 5s, 1937 96 | 951/4 | 97% + 96 + | 11/6 81/6 81/6 |
| ov 71/s, Ser A, 1937.105 Eq Gas Lt. N. Y. cons | 971/4 | 1021/4 + 51/4 | do col trust 4s, 1952, 89 | 861/4 | 88 + 11/8 | do ref 4s, 1949 85% do North Shore 1st cons gtd 5s, 1932100% | 88 | 85%+ | 2% |
| 58, '32 | 991/4 | 100 | do refund 4s, 1955 92% do purchase lien 1st | | delical contra | cons gtd 5s, 1932100% Lorillard Co (P) 7s '44.117% | 98% 114 | 99%— 116%+ | 11/ |
| Erie 1st cons 7s, 1930.108% Erie R R cons pri | 107 | I was not all | 31/s '52 841/s do col trust 4s, 1953. 85% | 78% 83 | 81½+ 2¼ 85¼+ 2 | do 5s, 1951 981/2 | 95 | 981/4+ | 1% |
| bonds, '96 76 do con gen in 4s, 1996. 68 | 69% | 74% + 4% 68 + 4 69 + 4% | do ref 5s, 19551081/3 do 51/4s, 19341033/4 | 102% | 105 + 1% | Louisville Arkansas Ry 1st 5s, 1927102 | 991/4 | 100 + | 36 |
| do 4s, Ser A, 1953 69% do do Ser B, 195369% | 62% | 69 + 41/4 | do 61/4s, 1936113 do Louisv div & term | 1091/ | 112 + 1% | Louisville Gas&Elec Co 1st&ref mtg 30-yr g | | | |
| de gen cv 4s, Series D, 1953 84 | 69% | 83% + 10% | 31/28, 1953 821/4 | 771/9 | 81 + 4 81%+ 2% | 5s, Ser A, 1952 99% Lo & Jeffersonville Bge | 90% | 981/4+ | 71/4 |
| do Gen River 6s, 1957.1051/2 | 100¼ 95¼ | 103 + 2½ 96% + 1% | do div&ter 3½s, 1951. 83½ I C&C, St L&N O joint ref 5s, Ser A, 1963100% | 791/4 | 20. A. A. | Co 4s, 1945 871/4 | 83 | 87%+ | 814 |
| do Penn col tr 4s, 1951 99 Erie & Jersey 1st s f | | DOMESTIC TO SERVICE TO | Illinois Steel deb 41/28. | 96% | 100%+ 8% | Louisville Nazhville 5s, 19371051/2 | 108% | 104 + | 1 |
| 6s, 19551061/4 | 101% | 105 + 21/4 | 1940 96% Ind, Ill & Ia 1st 4s, | 92% | 94%+ 1% | do col trust 5s, 1931.108 | 91% | 9316+ | 11/4 |
| FED LT & TRAC s f 5s, 1942 96 | 88 | 92%+ 4% | 1950 92 Int Nat Gas & Oil ref | 871/4 | 89% + 2% | do 7% notes, 19301081/2 do 1st & ref 51/2s, 2003.1081/2 | 105 | 105%- | 211/4 |
| do 6s, B, 1954 941/2 | 911/4 | 93 | 5s, 1936 94 Ind Steel 1st 5s, 1952.1041/2 | 871/6 101 | 90% + 1 102% + % | do 1st & ref g 5s Ser | 1011/4 | 104%+ | 2% |
| do lat ln s f 6s 1942 stpd | 991/4 | 101%+ 2 | Ind Union Ry gen&ref gtd 5s Ser A 1965101 | 99 | ***** | B 2003 | 92 | 96 + | 314 |
| do ov deb 7s, Ser A, 1953 | 116 | 136 + 19 | do gen & ref g bs. | | | do St. Louis div 2d gold 3s, 1980 68 | 61 | 8834 | 994 |
| 7s, 1939107 | 951/9 | 97% - 6% | Ser B, '65100% Interborough Met col tr | 991/4 | 901/4- 1/4 | do Atl Knox & Cin | Military. | 90 | 7/4 |
| Fisk Rubber 1st Ss, '41.115 | 108 | 113%+ 5% | 4½s, 1956 11 | 11 | 11 | 4s, 1955 93 | 871/4 | 30 + | 97 |

% %

* * * * * * * *



Buy "Shares in America"

\$85

(or multiples thereof)

will purchase participating ownership in twenty-four seasoned and dividend-paying railroads, public utilities, industrials and Standard Oils, including

New York Central Am. Telephone & Telegraph United States Steel Standard Oil of New Jersey

Secured by deposit with Chatham Phenix National Bank and Trust Company, Trustee.

Average yield over sixyear period about 8%

Send for Circular M.W.S-20

THROCKMORTON & CO.

100 BROADWAY

NEW YORK

Telephone Rector 1060

Brokerage Service

Upon request we shall be glad to forward you our letter which describes in detail the various kinds of brokerage service rendered by this Organization based upon more than fifty years' experience as members of the New York Stock Exchange.

Pearl & Co.

Founded 1869

Members N. Y. Stock Exchange

71 Broadway

New York

A Low Priced OIL STOCK

WITH A

Promising Outlook
TEXON OIL & LAND CO.

McCANN & CO. 50 Broad St. New York

Hanover 5573-4-5

| | | for T- | av 100s | |
|---|--------------|--------------------|--------------------------|------------|
| BOND | High | for Ye | Last | Ne Ch's |
| L & N Southn Mo joint 4s, 1952 | n | 811/4 | 851/4-1 | - |
| WACHA COPPER AND | | | 1261/6- | |
| g 7s, 1932. Manati Sug Co 1st s 71/2s, 1942 | f .102 | 97 | 100%+ | |
| Manati Sug Co 1st s 7½s, 1942 Man Ry of N Y con gold 4s 1990 do 2d 4s, 2013 Manila Elec 1st ref 7%, 1942 | . 64 581/ | 57 51 | 59½- 51½- | 33 |
| Manila Elec 1st ref | . 103 | 971/4 | 102 + | |
| Manila El Ry & L ls | t | 85 | 80 '+ | |
| Manila R R S Lines | 64% | 591/6 | 63 + | |
| in & col tr sf 5s, '53. Manila R R S Line 1st 4s, '39. Manitoba S W Col 5s 1994 Markot St Ry 1st s : 7s, Ser A, 1940. Marland Oil Co s f 8s | 100% | 97% | 99%+ | . 3/ |
| g 7s, Ser A, 1940. Mariand Oil Co s f 8s | 1021/4 | 971/2 | 98% | ••• |
| do without warrant | .135 | 126 | 126 — | . 6 |
| do s f 71/2 s, Ser B, 1931 | 1061/4 | 105% | 105%— | - % |
| do without warrants | 100 | | 130 + | 4% |
| attached | 106% | 101% | | |
| Met Edison 1st & rei 6s, 1982 Do 1st ref 5s, 1953 Met Power 1st 6s, 1953 Met W S El, Chi, 1st g 4s, '38 Michigan Cent 5s, 1931. Do gold 3½s, 1952 Do deb 4s, 1929 Mid-Cont Pet 6½s, '40. Midwale Stl & Ord 2 tr conv s f 5s, 1936 Mil El Ry & L cons | 97% 104 | 911/2 | 105 + 97% + 102½ + | |
| g 4s, '38 Michigan Cent 5s, 1931. | 102 | 68 % 99 % | 72¼+ 100%— | 2 1/2 |
| Do gold 3½s, 1952 Do deb 4s, 1929 | 98 | 81 961/2 | 98 + | 11% |
| Midvale Stl & Ord 2 tr | 0314 | 95% | 101% | 5% |
| conv s f 5s, 1936 Mil El Ry & L cons 5s, 1926 | 1011/4 | 99% | 99%- | |
| do ref & ext 41/4s. '31. | 9734 | 94% | 97% + 89% + | 2% 4% |
| do 1st & ref 5s, 1961. do gen&ref g 5s, 1951. do 1st&ref g 6s, 1953. Milwaukee G L 1st 4s, | 100 104 | 95% 98% | 98½+ 100½+ | 21/4 |
| min wanted of T The and | | 98 | 99%+ | 1% |
| 1927 Milk & Nor R R 1st ext 4½s (blue), 1934. do cons ext 4½s, | 941/4 | 83 | 941/4- | 3/4 |
| | | 851/2 | 931/2+ | 51/4 |
| Minn & St Louis 1st | | 86 | 881/2+ | 34 |
| 7s, 1927 do 1st cons g 5s, 1934. do 1st&ref 5 4s, 1949. | 103 641/4 | 98% 51% 19% | 99% + 63 + 21% + | 101/4 |
| do rer & ex bs. her | | 131/2 | 161/4+ | 3/4 |
| Minn, S P & S Ste M 1st cons 4s, 1938 | 89 | 841/2 | 88 + | 1% |
| A, 1962 Minn, S P & S Ste M 1st cons 4s, 1938 do 1st cons 5s, 1938 do 6½s, col tr g 1931. do 1st ref 6s, Ser A, | | 94% 102 | 98 — 104 + | 11% |
| 1946 | 102 91 | 98% 83% | 102 + 89½+ | 4 |
| Minn S Ste M & Atl 4s, 1926 | 100% | 991/4 | 99%+ | 3/4 |
| 1949 | 94 | 91 | 93 + | 1 |
| 4s, 1990 | 85% | 80 | 84%+ | 8% |
| R Co 5% prior lien, 1962 | 971/4 | 86 | 96¾ + 80¼ + | 10% |
| do 6s, 1932 | 1041/4 | 71¼ 101¼ 76¾ | 108¼ + 92¼ + | 1514 |
| do 4s, 1962. do 6s, 1932. do 5s, adj, 1967 Mo Pao R R Co 1st & ref 5s, Ser A, 1965. do ref 5s, Ser C, 1926. do 1st & ref myg 6, Ser E, 1955 do 6s, Ser E, 1955 do gen 4s, 1975 | 90% | 88 100 | 89% + 100 — | 6% |
| do 1st & ref mtg g 6s, Ser D, 1949 | 1081/4 | 99 | 102%+ | 31/6 |
| de 6s, Ser E, 1955 de gen 4s, 1975 Mobile & Birm pr ln | 102 67 | 99¾ 62¼ | 101% | 3 |
| Moh&Ohio 1st 6s. 1927. | 10414 | 99 1021/4 | 90 + 1021/4 — | 36 34 |
| 4s. 1981 | 9814 | 94 | 951/4+ | 1% |
| 5s 1947 | 101 | 97% | 100%+ | 1% |
| do Montgomery Div 5s 1947 do Mob & Ohio-St L Div 5s, 1927 Mont Pwr ref 5s, 1943. Mont Tram 1st & ref 50 1941 | 100% | 99% | 100¼+ 99%+ | 1% |
| Mont Tram 1st & ref 50 1941 | 981/9 | 94 | 96%+ | 21/8 |
| 1939 | 87 | | 851/4+ | 6% |
| 1939 Mor & Essex 1st ref 3½s, 2000 do 5s, Ser 3, 1932. Murray Body 6½s, 1934. | 82 971/4 | 76% | 791/4 + 96% + | 2 % |
| NASH, CHAT & ST L | | | 79¼+ 96¾+ 84¾ | |
| Nassau El cons gtd | 1021/6 | | 1011/4+ | |
| West Acres a f 71/4 | 95 | 571/2 | | |
| Nat Dairy 6s, 1940 | 98% | 80 95% | 98%+ | 5% |
| Natl Tube Co gtd 5s, 1952 | 103 | | 101%+ | |
| | | MAN | UAL | OF |

| Rang | e for Ye | ar 1925 |
|--|-------------------|----------------------------------|
| BOND Hig | h Low | Last Ch'ge |
| Nat Ry of Mex pr ln s f 4½s, 1957 asst 213 | 4 131/4 | 17%+ 2 |
| do gtd s f 4s, assented. | | 201/4 + 8% |
| Nat R R of Mex pr | 1000 | 1111 |
| lien 4½s, 1926 asstd. 343 do 1st cons gld 4s, 1951, asst 20 | | |
| 1951, asst | 11% | |
| 5s, 1948 | 981/2 | 100%+ % |
| 5s, 1952 | 99 | 101%+ 1% |
| ref & imp 41/28, 1952. 925 | 86 | 92%+ 6% |
| NO Term 1st 4s, 1953. 84% New Orleans, Tex & Mex 1st 6s, 1925102 do non cum inc 5s, 1935 98% | 801/4 | 84%+ 3 |
| Mex 1st 6s, 1925102 | 100 | 100 - 1% |
| 1935 981/4 | 92% | 97 + 4% 96% + % |
| 1935 | 90% 98 | 961/4 + 1/4 |
| New Orleans Pub Serv 5s, A, 1952 92 | 90 | 91¼ |
| do 5s, B, 1955 92% N Y Air Brake 1st 6s. | 88% | 901/4 |
| N Y Central conv deb | 101% | 1021/4- 11/4 |
| 08. 1980 | 106% | 1071/2- 51/2 |
| do cons 4s Ser A '98 874 | 106 821/8 | 107½ - 5½ 85¾ + 2¾ |
| do ref&imp 4½2 2013. 93½ do ref&imp 5s, 2013.102¾ | 897/8 99 | 92% + 2% 101% + 2% |
| do do registered | 75% | |
| N Y Cen & H River 3½s, 1997 79¾ do do registered 78¾ do deb 4s, 1934 96 do deb 4s, 1942 92¾ do Lake Sh col gold 3¾s. '98 78¼ | 74½ 93¼ | 77% + % 77 + 9 94% + 1% |
| do deb 4s, 1942 921/4 | 90% | 921/4 + % |
| | 74% | 76%+ 1% |
| do Mich C cel gold 31/28, '98 81 | 75 | 78%+ 3% |
| N Y C & St L 1st 4s 1937 95 do deb 4s, 1931 95% | 91 | 931/4 + 21/4 |
| N Y C & St L 1st 4s 1937 | 92% | 95 2 |
| do ref g 5%s, 1974 99% | 98% | 98% + 4% |
| do ref g 5½s, 1974 99½ N Y Conn 1st 4½s, '53. 93½ N Y Dock Co 1st 4s, | 90 | 1 -70 |
| 1951 821/2 | 77% | 81 + 3 |
| N Y Edison 1st & ref 6½s, '41 | 112¾ 99% | 115 + 2 |
| N Y & Erie ext 4s, | 89 | 891/4 + 1/4 |
| | | 104 + 8 |
| N Y & Jersey 1st 5s, | 100% | |
| col 5s, '48104½ N Y & Jersey 1st 5s, 1932 | 99% | 100%— % |
| do non-conv deb 31/2s, | 581/2 | 711/4 + 16 |
| do non-conv deb 3148 | | 621/4 + 7% |
| 1954 | 55 60 | 62 + 6% 69 + 9% |
| do non-conv deb 4s '56 70 | 60 | 69 + 9% 68% + 8% |
| 1956 | 0372 | 60 + 4% |
| 1956 | 901/4 | 98 + 11/2 96% |
| do ext 7% Eur'p'n loan deb '25 par val 900.1001/4 do ext 7% Eur'p'n loan deb par value \$86.85 1925 | 97 | 100 + 21/4 |
| do ext 7% Eur'p'n loan deb par value \$86.85 | | |
| 1925 | 98 | 100 + 2% 62 + 7% |
| Cons Ry non-conv deb | 60 | |
| do do non-conv deb 4s | | |
| do do non-conv deb 4s | 55 | 62% + 3% |
| 1956 | 58 100 | 58 — 2 100%— ¾ |
| N Y O & W ref 1st 4s 1992 701/2 | 65% | 67%- 1/4 |
| de gen 4, 1955 67% | 621/4 | 64%- 1/6 46 + 1/4 |
| do do Guar Tr Co of N Y c d | | 48 + 8% |
| do adj inc 5s 1942 6 do Bk Tr Co cp of deb 5% | 42% 3% | 3% - % 3% - % |
| do inc os 1905 0278 | 20% | 23 |
| N Y & R G 1st ref 6s 19511021/2 | 991/2 | 101 + 1% |
| 1951 | 55% | 58%- 10% |
| do 1st cons 61/4s 1262, 90% | 55¾ 78¼ 97¼ | 56%— 10% 78%— 14% 103%+ 4% |
| | 66% | |
| 5: 1937 | 60 | 77½ + 10½ 63¼ + 1½ |
| N Y Tel 1st & gen 4½s 1939 | 951/4 | 97%+ 1% |
| de deb s f 6s 1949111 de ref gold 6s 19411081/2 | 107% | 110 + 2 |
| N Y West & Bost 1st | 59% | 69½+ 8 101¼— ¾ |
| 4½s 1946 | 100 | 101½- ½ 105¾+ 3¾ |
| Ming Look & Ont Pur | 97% | 99 |
| 5s 1955 | 104% | 109% + 5% |
| Norf So 1st ref 5s 1961. 84% | 10% | 77% + 7 |

| Rango | for Yes | r 1925 |
|---|-----------------------|-----------------------------------|
| BOND High | | - Not |
| W-4 4 W-4 BB | | 106%— 1 |
| do div 1st lien & gen | 88 | 91 + 2 91 + 1½ 148% + 18% |
| do Pocahon C & C Co | 120% | |
| | | 91½+ 1 99¼ 102 + 5¾ |
| No Am Cement 61/2 * 40.1021/2 No Am Edi s f 6; 25.103 do s f 61/s 1948106 North'n Ohio 1st 5: 45 89% North'n Ohio Trac & Ltg gen & ref 6s 1947 | 100% | 104% + 3% 88 + % |
| gen & ref 6s 1947 97 North'n Cent 5s 19741031/2 | 91 100% | 92½- ½ 102½+ 1½ |
| do do registered 0078 | | 86% + 21/8 |
| do gen 3s 2047 62½ do ref & imp 4½s 2047 87% do ref & imp 6% 2047.108½ | 591/4 831/4 | 61% + % 87% + 2 |
| | 104% | 108½+ 1½ 99½+ 3 |
| G 2047 99% do ref & imp 5s Ser D 2047 99% N Sts Pwr 1st & ref 5s 1941 9914 | 94% | 98% + 2% |
| N Sts Pwr 1st & ref 5s 1941 991/6 do 1st & ref 6s Ser | 93 | 98 + 41/4 |
| do lst & ref 6s Ser B 19411061/2 N W Bell Tel 1st 7s | 108 | 1051/4+ 1/4 |
| 1941 | 107% 94% | 107½— ¼ 96% + 3¼ |
| | | |
| O Pub Ser 1st & waf | 1091/4 | 73½ + 1 112½ + 1% |
| 71/2s 1946 | 107% | 112% + 1% $110% + 3%$ $101% + 2%$ |
| Ont Pwr Niae F 1st sf | 96 | 97 — % |
| Ont Transm 1st s f 5s | 981/2 | 100 + 21/4 |
| 1945 | 97 100% | 99% + 1½ 100% + ¼ |
| 4s, 1946 90% | 881/4 | 90% + 21/4 |
| 1946 107 do do gtd 5s 1946 107 | 1021/4 103 | 105½ + 1½ 104¾ |
| Oreg-Wash RR & Nav | 96% | 97½ + ½ 84 + 2½ |
| 1946 | | 104%+ 6% |
| do 1st s f g 71/ss '47.1011/s | 80% | 100% + 8% |
| PAC COAST 1st g 5s 1946 97 | 82 | 941/9 + 121/9 |
| Pac Gas & El gen & ref 5s 1943 99 Pac Pwr & Lt 1st & ref 5s 1930 | 931/2 | 971/4 + 8% |
| ref 5s 1930100 Pac R R of Mo 1st | 98 | 100 + 2 |
| Pac R R of Mo 1st ext 4s 1938 921/4 Pac T & T 1st col s f 5s 1937 | 88% | 92 + 21/6 |
| 5s 1987 102 do ref 5s, 1952 1001/2 Pan Am P & T 6s '34.118% | 991/4 921/2 103 | 101¼ + 2 99 + 6 111¾ ÷ 9 |
| do lien equip 7s 1930.107 Park-Lexgt'n 1st lease- | 1041/2 | 1051/9 + 1 |
| hold s f 61/2s 1953 99 Penn RR Co cons 4s '48 95% | 88 91% | 88 — 8¼ 94% + 2½ |
| do cons g 4s 1948 95 do cons 4s sta 1948 92% do cons 4%s 1960 100 do gon 4%s 1965 95 | 90% 90% 97% | 91½- 1¾ 91¾+ 1¾ |
| do cons 4½s 1965100 do gen 4½s 196595 do 5s, 196499¾ | 91% | 98% - 1/4 941/4 + 1 98% + % |
| do gen 5s, 1968103% do 7s 1930110 | 99% | 102% + 11/4 |
| do 61/2s 1936112 Penn Co col tr 31/2s, | 109% | 111%+ 1% |
| do 5s, 1964 | 84% | 8234— 14 |
| 1941 84½ de gtd 4s 1981 96½ Peo G L & Coke Chi 1st cons 6s 1943 110½ de ref 5s 1947 100 Peoria Pekin Un 5½s 1974 102 Peoria & East 1st cons | 94 | 961/4 + 11/4 |
| do ref 5s 1947100 Peoria Pekin Un 51/2s | 941/9 | 110½ + 3% 99¼ + 4% |
| 4a 1940 8934 | 7714 | 100½ 80¼ + 2 |
| do inc 4s 1990 371/2 Pere Marq 1st 5s 1956.1011/2 | 31% 97% | 37% + 2% 101% + 3% |
| do 1st 4s B 1956 86 Phila Balt & W 1st 4s 1943 | 80 | 92% + 1/4 |
| do gen 5s 19741081/4 | | 1061/4 + 11/4 |
| Phila Co 1st & ref 6s 1944 | 98% | 98½— 2½ 100¼— ¾ |
| Philippine Ry 1st s f | 40 | 42 |
| Pierce-Arrow temp deb 8s 19431081/2 | 91 | |
| Pierce Oil deb s f 8s 1981 | 102% | 104%+ 1% |
| 1931 | 99% | 102% + 8% |

International Securities Trust

A MASSACHUSETTS TRUST

First among American Investment Trusts

Resources over \$8,000,000

Investment Engineering

The safety of an investment, like a building, depends upon the scientific skill with which its foundations are constructed.

Back of every share unit issued by the International Securities Trust of America are more than 650 different securities. These represent the most thorough-going distribution of risk ever attained by an investment trust. Each investment is made as the result of rigorous analysis, and stands as a leader in its class.

Profiting from a half century of British investment trust experience, the International Securities Trust of America is offering to the American public

A new Type of Investment Engineering

Send for Booklet

"The Investment Trust,
The Culmination of Investment Service"

American Founders Trust

A MASSACHUSETTS TRUST

FISCAL AGENT

First National Bldg.
Boston

50 Pine Street New York

WE OFFER

Sound First Mortgage Bonds of Established Companies To yield 7%

Send for Booklet W

115 BROADWAY

P.W.Brooks & Co.

60 STATE STREET BOSTON

Established 1907

WE FINANCE

Established Moderate Sized Industries

Send for Folder B

Electric Refrigeration Corporation

Ludlum Steel

Pacific Steel Boiler

We will be glad to furnish upon request our reports recently compiled, covering the above companies, outlining their growth, earning power and future possibilities.

NOYES & JACKSON

MEMBERS NEW YORK AND CHICAGO STOCK EXCHANGES

42 Broadway

New York

COTTON EXCHANGE BUILDING

60 Beaver St.

New York

Tel. Bowling Green 2380

Stocks Bonds Cotton Coffee Grain Sugar Cottonseed Oil

INQUIRIES INVITED

MEMBERS:

N. Y. Stock Exchange N. Y. Cotton Exchange N. Y. Coffee & Sugar Exchange N. Y. Produce Exchange Chicago Board of Trade

| and the second second | e for Ye | 1001 | | Rance | for Yes | r 1925 | |
|---|--------------|-------------------------|-------|--|-------------------------|-------------------------|------------|
| | | | Net | BOND High | | | Net. |
| BOND Hig ine Creek reg gtd & | h Low | Last | Ch'go | St L P & N W 1st gtd | 204 | - | 50 |
| 1932 | 1051/4 | 106 - | - 1 | 5s 19481041/2 | 1001/2 | 102 4 | - 1/4 |
| 1932 106 C C & St L cons gtd gold 41/4s Ser A '40 971/4 | 96 | 961/4 | 14 | St L So Wn 1st gld 4s bds 1989 | 80% | 84% - | 41/4 |
| do 4½s Ser B gtd '42 97½ do 5s Ser B 1925 | 96 | 96% + 96% + 99% - | | bds 1989 841/4 de 2d gtd 4s ine bend 1989 78 de cons geld 4s 1932 92 | 72% | 74 - | - 1% |
| do gen 5s 1970101 itts & L E 2d 5s Ser | 97% | | | | 85% | 91%+ | 481 |
| A & B 1928101 itts Shenan & L E 1st | 99% | 101 + | - % | 1952 901/4 St P & Kan C Sh L 1st | 81% | 8914- | 71/4 |
| 5s 19401023 | 99% | 99%+ | 11% | 4½s 1941 87% St Paul M & M con 4s | 80 | 86% - | - 6% |
| tits, Y & Ash 1st cons 5s 1927 | 100 | | | 1983 98% | 93 % 106 % | 95% - | 1% |
| lo 1st gen 5s Ser B | 100 | 100%- | | 1933 98% do 1st con g 6s 1933.109% do reg 6s reduc to 4%s | | Lotte J' | |
| leasant Val Coal 1st | 100 | 102%+ | | 1933 | 981/4 | 99%- | |
| s f 5s, 1928 99 ocahontas Con Colliers | 97 | 97%+ | 1/4 | do Ment ex 1st g 4s 1937 95½ 8t P Un Dep 1st ref 5s 1972 102½ Saks & Co s f 7s, '42 109¾ | 921/4 | 92% + | - 11/4 |
| 1st s f 5s 1957 94 ort Arthur Canal & Dk | 88 | 90 — | . 8 | 1972 | 100 | 109 + | 21/4 |
| 6s Ser A 19531023 | 1001/4 | 1021/4+ | | San A & Aran Pass 1st gtd 4s 1943 851/4 | 81 | 84%+ | |
| lo 5s B 1958 | 9614 | 100 | | San An Pub Ser 1st ref | 991/4 | 1011/4+ | |
| 5s 1935100% | 98% | 99 - | - % | g 30-yr 6s Ser A '52.104 Scioto Val & N E 1st | | | |
| ortland Gen Elec 1st 5s 1935 | 921/6 | 92%+ | 3/6 | gtd gold 4s 1989 90% Seaboard A L Ry gold | 87% | 87%- | |
| | | | | 4s 1950 81½ do stamped 81½ | 74 | 80 + 79 + | 87/8 |
| 1942 | 841/4 | 89% + | 5% | 4s 1950 81½ do stamped 81½ de adj 5s 1949 88 do ref gld 4s 1959 73½ | 781/4 | 86%- 71%+ | - 1% |
| B 1947100% | 94 | 100 + | 51/6 | do 1st & cons 6s, Ser | 84% | | 10% |
| lo 1st & ref 71/2s, Ser A 1946108 orto Rican Am Tob | 104% | 106 + | % | do lst & cons 6s, Ser A 1945 97½ Seabd & Roanoke 1st 5s 1926 | | | 7 |
| 8s 1931 | 101 | 106 | | Sharon Stl Hp Co 1st | 99% | 110 - | - 1/4 |
| ressed Stl Car 5s 1933 96 rod & Ref 8s, with | 921/2 | 941/9+ | 1/0 | Sharon Stl Hp Co 1st 20-yr 8s s f cou bds Ser A 19411071/2 Sheffield Farms 1st & | 106 | 106%+ | 114 |
| war attached 19311151/4 | 109 | 120 + | 6 | Sheffield Farms 1st & | 104% | 1061/4+ | |
| tached | 109% | 1101/4 | | ref g 61/2s 19421071/4 Sierra & S F Power 1st | | | - |
| rov Sec deb 4s 1957 60% ub Svs Corp N J gen a f 5s 1959105 | | 60%+ | | 40-yr 5s 1949 96 Sinclair Con Oil 1st ln | 90 | 91%+ | |
| 0 68 1944 | 1041/4 95 | 105 + | % | cel 5s Ser A 1937 951/2 do 6s 1927120 de 1st ln cel 61/2s, Ser | 103% | 93%+ | 5% |
| ab Svc El & Gas temp 1st & ref 51/2s 1959.105 | .98% | 104 + | 4% | do 1st ln col 61/s, Ser B 1938 901/s | 82% | 871/4+ | 3% |
| o 51/2 1964 1051/4 ib Svc El Pow & L s f | 99% | 103% | | B 1938 90½ Sincl Cr Oil Pur Co do 6s 1928101 | 991/4 | 1001/4+ | |
| 64 1948 | 1021/4 | 1061/4+ | 8 | do 51/2 1925 1001/2 do 6s B 1926 1011/4 | 99% | 1021/4 | |
| 6s 1948 | 102% | 107 + | 4 | Sinclair Pipe Line 20- | | | |
| EADING CO (Phila & | | | | Sinclair Pipe Line 20- yr s f g 5s 1942 88 Skelly Oil 61/2s, 1927.129 | 82 106% | 87 + 128½+ | 21% |
| Read C & I Co) gen g 4s 1997 961/2 | 93% | 96 — | - % | So Porto Rico Sug Co 7s 1941106% Southern Bell T & T 1st | 102 | 106%+ | 4% |
| o Jersey Cen col gold | | 90 — | | Southern Bell T & T 1st | 99 | 1011/4+ | |
| 4s 1951 95% to gen & ref 41/2s Ser | 921/4 | 941/4 | | s f 5s 19411021/4 Southwn Bell Tel 1st & ref 5s Ser A 1954.1011/4 | 961/4 | 1011/4+ | |
| A 1997 96 emington Arms 1st s f | | | | South'n Col Pwr 1st g | * | | |
| 6s Ser A 1937 92 ep I & S 10-30-yr s f | 85 | 85%— | 10.0 | 6s Ser A 1947100 South Car & Ga ex 51/2s | 931/4 | 97%+ | |
| 5s 1940 98% o ref & gen s f 30-yr | 931/2 | 981/4+ | 41/4 | 1929 | 1001/2 | 101%— | |
| g 5½s Ser A 1953. 95 to G June 1st gtd g 5s 1939 96% | 891/6 | 92%+ | 36 | Pac col) 1949 881/2 do 4s 1929 97% | 961/4 | 87½ + 97¼ + | 2% |
| | | 95%+ | 2% | | 961/2 991/2 981/3 | 97% + 100% + 100% | 3/4 3/4 |
| 1939 881/4 | 821/8 | 87 + | 8% | do 5s 1944 | 84 | | |
| 1939 | 71 | 74%+ | 1% | So Pac RR 1st ref s f | | 861/4+ | |
| | | 62 — | 4 | 4s gtd 1955 92 So Ry 1st cons gold 5s | 81% | 901/4+ | - |
| och G & E 5 1/4 s '48 105 1/4 | 102% | 1051/4+ | | 1994 | 1001/4 | 104 + | 31/4 |
| o 7s 1946 | 84% | 89%+ | | do dev gen 4s, Ser A 1956 82 do dev & gen 6s, 1956.108½ | 78¾ 103 | 81%+ 108%+ | 8% |
| ogers-Br Iron Co 20- yr gen & ref mtge | /4 | ,01 | -/- | do dev & gen 61/4 s Ber | 106% | 112 + | 4% |
| gold 7s 1942 83% | 60 | 79 — | 10% | A 1956113 do Memphis div 1st gld | | | |
| atland Can 1st gtd gld 4s 1949 | 74 | 75%+ | 214 | 6s 1996 | 991/4 | 1011/4+ | 2 |
| 1tland RR 1st con gld 41/2s 1941 89 | 84% | 87 + | 1 | do Mob & Ohio col tr | 851/4 | 88%+ | 2% |
| JOE RY L H & P | | | 1 | Spokane Int Ry 1st 50- | 82% | 871/4+ | 41/4 |
| 1st gold 5s 1987 981/4 | 85% | 91 + | 6 | yr 5s 1955 871/2 Stan G & El conv deb | 80 . | 80 — | 81/6 |
| Jos & Grand Isl 1st gold 4s 1947 83 L I M & S gen cons ry & light gld 5s '31.101 | 75 | 781/4+ | 3% | g 61/4s 1st Ber '331351/4 | 1061/6 | 126 + | 1914 |
| ry & light gld 5s '31.101 | 991/4 | 1001/4+ | 11/4 | Standard Milling 1st 5s 1930 | 991/2 | 100%+ | 34 |
| o unif & ref gld 4s 1929 | 91% | 95%+ | 3% | do 51/s 1945 981/s Steel & Tube Co of Am (The) gen s f 7s gld cou bds Ser C 1951.1081/s | 96% | 981/4 | ** |
| | 83% | 891/4+ | 51/4 | (The) gen s f 7s gld cou bds Ser C 1951.1081/s | 105 | 108 + | 2 |
| L Merch Bge Ter | 991/6 | 99%+ | 3/4 | Sug Est of Oriente 1st s f g 7s 1942 971/2 | 89 | 891/4- | 73/6 |
| L Merch Bge Ter gtd gold 5a 1930100% L Rky Mt & Pac 50-yr 1st 5s 1955 85% | 77% | 781/4- | 34 | Superior Oil 5-yr 1st s f g 7s 1929 99 | 90 | 93 — | 5 |
| Lasan F ny in Ser | | | | Syracuse Ltg Co 1st gld | | | |
| A 1950 | 71 851/4 | 77% + 93% + | 71/6 | 5s 1951 | 971/2 | 100%+ | 2% |
| o pr in mtg gold b/28 | 101% | 103 + | 1 | Tenn Con conv s f 6s | 1001/8 | 102% | |
| Ser D 1942101 | 98% 76% | 99% + 87¼ + | 5% | 1925 | 99% | 99%— | |
| o inc Ser A 6s 1960 98 o cum adj Ser A 6s 1955 94 | 84% | 921/4+ | 834 | 6s Ser A 19471051/4 Terminal Assn of St L | | 102%+ | 3% |
| L & S F Ry gen gld | | 105 — | | Terminal Assn of St L 1st 41/s 1939 981/4 do 1st con 5s 19441011/4 | 951/4 | 96% + 101% + | 1% |
| 8s 1981 | 100% | 100%— | 3/6 | do gen ref s f 4s '53. 36 | 80% | 851/4+ | 3% |
| | MAN | UAL (| OF T | HE MAGAZINE OF W | ALL | STRE | ET |
| | | | | | | | |

| BOND His | pe for Ye | - | No Ch'g |
|--|---------------------------|---------------------------|-----------------|
| Tex & Pac 1st 5s 2000.103 | | | |
| do Louisiana div B L 5s 1931 | | 9914- | . , |
| Wass on town Kile | | 991/4-1 | - 3 |
| 1964 | 6 51 | 55% + 41%- | |
| do adj inc 5s, 1960 50; Third Av R R 1st 5s, | 4 341/4 | | |
| Tide Water Oil 61/4s, | 93% | 93% | - 14 |
| Tol & Ohio Cent 1st | 20178 | 109 + | 11/4 |
| 5s, 1935 | 4 96% | 100% 99%+ | 37/ |
| 48, 1917 35 | 28 | 33 - | 41/ |
| do 4s, 1950 88 | 6 991/6 821/6 | 99% + 87% + | 6 1/4 |
| Tol Trac, Lt & Pw 6%, 19251001 | 6 100 | 100 - | - 1/1 |
| Tol Trac, Lt & Pw 6%, 1925 | | 98 861/4+ | |
| 4s, 1946 87; Twenty-third St Ry im & ref 5s, 1962 70 | | 60 - | . 6 |
| HISTED & DELAWARE | OW1 / | - | 100 |
| do 1st ref 4s, 1952 62 | 67¾ 40 | 771/4— 43 | 19 |
| Ist cons 5s, 1928 92 do 1st ref 4s, 1952 62 Union Bag & Paper 1st 6s, Ser A, 1942 105 Union El L & P 5½s, 1954 104 | 93% | 104%+ | 9% |
| 1954 | | 100% 100%+ | 11/4 |
| do ref & ext 5s, 1983.101 Union Oil Co of Cal 1st | 98% 99% 102% | 100%+ | |
| one of the series of the serie | 102% | 100% + 104 + 95% | 114 |
| Union Pac 1st 4s, 1947. 943/ do conv 4s, 1927 995/ | 102% 94% 90% 97% | 921/4+ | 1/4 1/4 |
| do 1st & ref 4s, 2008 90 do 1st & ref 5s, 20081079 | 831/4 1037/4 1021/4 | 86 + 106 + 103 - | 1% |
| (10 00) 10001111111111111111111111111111 | /5 | 1021/4- | 1 |
| Union Tank Car to eq tr 7s, Ser A, 1930105½ United Drug 6s, 1944104½ United Fuel Gas s f 6s, Ser A, 1936103 United Rys Inv col tr Se Pitta issues 1926.1003 | 1001/4 | 1031/4+ | 3 |
| United Rys Inv col tr 5s, Pitts issues, 1926.1003 | 98 | 102 + | • |
| do do stamped 1001/ | 9914 | 99%+ | 2% |
| United Stores Realty | | 1081/4+ | 3/4 |
| Corp s f def 6s, 1942,104% U S Rubber lat ref 5s, Ser A, 1947 | 85 | 92 + 107 + | 7 21% |
| U S Smelt, Ref & Mng conv 6s, 1926102 | 100 | 100 — | 11/4 |
| U S Steel Corp s f 5s, 1963106% | 104% | 105%+ | % |
| ref 5s, Ser A, 1944 911/4 | 83 91 | 87¼+ 95¼+ | 41/6 |
| Utica Elec L & Pwr 1st s f 5s, 19501021/4 | 1001/4 | 1021/4+ | 31/6 |
| | 981/4 | 100 + | 1% |
| VERDIGRIS VAL I W | 99% | 100 + | 1/6 |
| 1st 5s, '26 | 86 | 911/4- | 1/4 |
| 7s, 1942 94½ Virginia Car Chem 7s, A, 1947 105½ do do cfs of deposit105½ do do do stampad 109½ | 78 | 105 + 104%+ | 31 |
| | 711/4 68 991/4 | 104 + 105% + 104% - | 31% 36% % |
| do do 40% paid105% do do do stamped pd.104% de cv 71%s, Ser A, 1987 | 98 | 104% . | • • |
| with& wthout wart. 99% do ctfs of dep102 Va Mid, Ser E, 5s, 1926.100% | 41 | 99%+ 102 + 100 — | 54% 60 34 |
| Va Ry & P 1st & ref | 99% | 98 + | 41/4 |
| Va & Southwest 1st gtd | 96% | 98%+ | 93/ |
| 5s, '03102 do 1st cona 5s, 1958 93% Va Ry Co 1st 5s, Ser A, 1962 | 841/4 | 90%+ | 5% |
| WARASH R R Co 1st | | | 074 |
| 5s, 1939 | 100¼ 94¼ | 1021/4+ | 41/2 |
| 5s, 1939 10234 do 2d 5s, 1939 9974 do 5½s, 1975 99 do 1st lien term 4s, '54. 85% de Des Edicines div 1st 4s, '39 86½ do Omaha div 1st 3½s, | 94% 94% 77% | 981/6 + 82% + | 8% |
| 4s, '39 86% do Omaha div 1st 3%s, | 81% | 82%+ | 11/6 |
| do Tol & Chi div 1st | 74 | 77 + | 21/2 |
| 4s, 1941 89 Warner Sug Ref Co 1st g 7s, 1941 991/6 Warner Sugar Corp 1st | 84% | 861/4+ | 4 |
| Warner Sugar Corp 1st &ref s f 8s, serA, 39. 871/2 | 78% | 811/4+ | 41/4 |
| &ref s f 8s, serA, 39. 871/2 Wash Term 1st gtd 31/2s, 1945 | 81% | 83%+ | 1% |
| FERRITARY ON 1908 | | | |

41/4

6%

634

234

21/4

13%

10%

11%

11/4

34 5%

3%

11/4

21%

4%

4%

43/4

2

1%

314

2 2% 4% 4% 8%

1914

2

71/6

2%

8%

Associated Gas and Electric System

Founded in 1852

Business Diversity

A public utility system serving a large number of moderate sized business enterprises is more likely to have a steady demand for its service than one serving a small number of large ones.

The more numerous and diverse the activities in a community are, the more likely they are to balance one another.

The Associated System serves an unusually wide variety of moderate sized business enterprises. By actual count it serves approximately 1,200 enterprises employing 25 or more persons each. While not counted, the number employing less than 25 is by far the larger group.

Of the 1,200 enterprises, over 800, or approximately 70%, are also of moderate size, employing 25 to 100 persons. Less than 29% employ 100 to 1,000 persons and only 1¼% employ over 1,000 persons.

The location of Associated properties in 11 states necessarily means diversity in business activities; the fact that the business enterprises served are numerous and of moderate size literally brings about "diversity within diversity."

Variety of business activities tends to produce desirable conditions for the worker and uniform business prosperity for the community. This in turn steadies the demand for utility service and stabilizes the earnings therefrom.

We invite inquiry regarding opportunities for expanding your business by locating in territories served by properties of the

Associated Gas and Electric Company

For information concerning Associated facilities and securities, write to its subsidiary,



Associated Gas and Electric Securities Corporation

61 Broadway

New York

Safe 8% Bonds

We endorse each bond, guaranteeing interest and principal, which we collect and pay promptly. Bonds are secured by first mortgages on centrally located office buildings, commercial property, hotels and apartments in Florida worth twice amount of loan. Many insurance and trust companies purchase our securities. Our company, established seven years ago, specializes in first mortgage loans. Booklet MW gives full particulars.

Palm Beach Guaranty Company

Net Assets Over \$1,300,000

Guaranty Building, West Palm Beach, Florida

| | Range | for Yes | | Not |
|-------------------------|---------|---------|----------|-------|
| BOND | High | | Last | |
| Westchester Light Co | | | | |
| 5s, gtd, 1950 | | 98 | 102%+ | . 2% |
| West Penn P 5s, Se | r | | | |
| A, 1946 | .1001/4 | 95 | 99%+ | 8 1/4 |
| do 1st 6s. Ser C. 1958 | .10614 | 103 | 105%+ | 17% |
| do 1st 7%, ser D. '46 | .107% | 1041/4 | 10614+ | . 1/4 |
| do lat 5s, Ser E, 1963 | .1001/4 | 931/4 | 99%+ | 6% |
| do 1st 51/s, Ser F,'53 | .106 | 1001/4 | 104% + | 41/4 |
| West Elec deb 5s, 1944 | | 98 | 100%+ | 21/4 |
| West Ky 7s, 1944 | 10314 | 1001/4 | 100% | |
| West Mid 1st 4s, 1952 | | 631/4 | 67% + | |
| West N Y & Pa ls | | /• | /• 1 | - , - |
| 5s, 1937 | | 98% | 100% + | 8/4 |
| de gen 4s, 1948 | | 791/4 | 83%+ | |
| Western Pac RR Co 1s | | /5 | 00 /6 | -/- |
| 5s. Ser A. 1946 | | 901/4 | 96%+ | 6 |
| do 1st 6s, Ser B, 1946. | | | 102%+ | |
| West Shore 1st 4s, gtd | | 20074 | 10m 76 T | -76 |
| | | 80% | 84 + | 1/ |
| 2361 | | | | |
| do registered | 00% | 79% | 83%+ | 1% |

| | Range for Year 1925 | | | |
|------------------------|---------------------|--------|---------|-------|
| BOND | High | Low | Last | Ch'ge |
| West Un col trust | | | | |
| 5s, '38 | 1021/4 | 963/4 | 1021/4- | - 1% |
| do fund & real | est | | | |
| 41/48, '50 | 971/2 | 921/8 | 961/4- | - 3 |
| do 61/4s, 1936 | | 1091/4 | 1111/4- | - 3/4 |
| Westinghouse E & | M | | | |
| 7s, 1931 | 1081/2 | 105% | 106 - | 11% |
| West Va Coal & Co | ke | | | |
| 5s, 1950 | 96 | 83 | 83 | |
| W & LE Ry 1st 5s,'2 | 6.101% | 100 | 100% - | - 5% |
| do ref 41/2s, Ser A,'6 | 6. 81% | 68 | | 12% |
| W & L E 1st cons | is, | | | |
| 1949 | 82 | 72 | 82 - | 91/2 |
| Wickwire Spencer Ste | el | | | |
| Corp 1st s f 7s, 193 | 5. 91 | 731/9 | 731/4- | - 3 |
| do ctfs | 90 | 75 | | |
| do ctfs, stamped | 811/2 | 731/2 | 731/2 | |

| COULT'S LIE | Range | for Ye | ar 1925 | 97 |
|--------------------------------------|-------|--------|---------|---------|
| BOND | High | Low | Last | Ch'ge |
| Willy-Overland 1st s f | | | 1 | |
| 61/2s, '33 | | 99% | 1021/4- | 21/4 |
| 5s, '42 | | 61% | 641/4-1 | - 36 |
| Wilson & Co 1st 6s,'41. | | 91% | | - 3/4 |
| do conv s f 6s, 1928 | 761/2 | 55 | | - 14% |
| do otfs of deposit | | 561/2 | | - 16% |
| do conv s f 71/2s, 1931. | | 531/4 | | - 191/4 |
| do ctfs of deposit | 73% | 54 | 69%+ | - 141/2 |
| Winchester Repeating | | | | |
| Arms 1st 71/2s, 1941 | | 1011/6 | 101% | • • • |
| 1949 | 811/2 | 771/4 | 801/4- | - 1/2 |
| 1st 4s, '36 | 871/4 | 801/4 | 86%- | - % |
| WOUNGSTOWN SHEET & TUBE 6s, 19481 | | 951/4 | 101%+ | - 61/4 |

Foreign Issues

| | Rang | e for Y | ear 1925 | |
|--|--------|---------|-----------------|--------------|
| BOND | High | Low | Last | Net Ch'ge |
| Alpine Mon Steel 7s,'55. | 9134 | 91 | 911/4 | |
| | | 811/4 | 87 - | + 3% |
| Argentine 5s, 1945 Argentine 6s, 1957, A | 97% | 95 | 961/4 - | 1% |
| Argentine 6s, 1958, B Argentine 6s, June, 1959 | 97 | 95 | 96% - | 11% |
| Argentine 6s. June, 1959 | 96% | 951/8 | 96% | |
| Argentine 6s, Oct, 1959. | 971/4 | 95% | 981/4 | |
| Argentine 7s. 1927 | 1031/4 | 101% | 1021/4- | - 3/6 |
| Australia 5s, 1955 | 99% | 963% | 96% | |
| Australia 5s, 1955 Austrian 7s, 1943 | 101% | 931/8 | 100%- | - 3% |
| Belgium 71/2 s, 1945 Belgium 7s, 1955 Belgium 8s, 1941 | 1101/4 | 106% | 110 - | - 1 |
| Belgium 7s, 1955 | 981/2 | 94 | 95 | |
| Belgium 8s, 1941 | 1081/4 | 106% | 1071/2- | 1/4 |
| Belgium 61/4s, 1949 | 961/4 | 90% | 93 | 78 |
| Belgium 6s, 1955 Bergen 8s, 1945 | 881/2 | 83% | 86 - 1131/2- | - 11/2 |
| Bergen 8s, 1945 | 1151/4 | 1101/8 | 1131/9- | 21/4 |
| Bergen 6s, 1949 | 99% | 951/2 | 981/2 | - 21/4 |
| Berlin 61/2s, 1950 | 901/4 | 87 | 871/2 | |
| Berne 8s, 1945 | | 107 | 108 - | - 8 |
| Bogota 8s, 1945 | 98 | 94 | 971/8 | |
| Bolivia 8s, 1947 Bordeaux 6s, 1934 | 99% | 92% | | - 41/4 |
| Bordeaux 6s, 1934 | 89% | 80 | | - 1 |
| Brazil 8s, 19411 | 1031/2 | 95 | 102 + | - 5 |
| Brazil 71/2s, 19521 | 1081/8 | 1031/2 | 1071/4+ | |
| Brazil Cent R 7s, 1952. Bremen State 7s, 1935. | 91 | 801/8 | 90 + | 71/2 |
| Bremen State 7s, 1935. | 95% | 94% | 95 | |
| Buenos Aires 61/28, '55.1 | 00% | 951/8 | 98 + | |
| Canada 5s, 19261 | | 100 | | - % |
| Canada 51/2 s, 1929 1 | | 1011/2 | 102 | |
| Canada 5s, 19311 | | 101% | 102 + | 3/4 |
| Canada 5s, 19521 | | 101% | 102%+ | - 1/6 |
| Carlsbad 8s, 19541 | | 96% | 103 + | |
| Chile 8s, 19261 | | 101% | 102%- | 11% |
| Chile 8s, 19411 | 10 | 1061/4 | 1081/4+ | |
| Unite 8s, 19401 | 11 | 106 | 1081/4+ | |
| Chile 8s, 19461 Chile 7s, 19421 | 02 | 98% | 100%+ | 11/6 |
| Unite Mortgage Bank | | 007/ | | |
| 61/28, '57 | 96% | 93% | 95 | *** |
| Chinese Govt Rys 5s, 1951 | E11/ | 401/4 | 489/ 1 | 8 |
| Christiania 8s, 19451 | | 109% | 45% + 110% + | ., |
| do 6s, 19541 | 011/ | 951/4 | 903/ | 234 |
| Colombia 61/2s, 19271 | 011/ | 991/4 | 99%+ | |
| Copenhagen 51/4s, 19441 | 00 | 941/4 | 100 + 98% + | 97/ |
| Cordoba 7s, 1942 | | 951/4 | 961/2 | 3% |
| Cuba 5s, 19441 | 091/ | 96 | 99%+ | 3 |
| do 5s, 19491 | 0134 | 931/4 | 9714- | |
| do 41/2s, 1949 | 95 | 84 | 89 + | |
| do 51/s, 19531 | 0334 | 9614 | 100%+ | 41/4 |
| Czechoslovakia 8s 1951.1 | | 981/4 | 1011/4 + | 27/8 |
| do 8s, 19521 | 01% | 97% | 100%+ | |
| do 71/4s, 1945 | 96% | 95% | 95% | |
| do 71/28, 1945 | 121/4 | 108 | 110 + | 1/4 |
| do 8s, B, 19461 Denmark 8s, 19451 | 12 | 108 | 110 + | 1/4 |
| Denmark 8s, 1945, 1 | 11 | 109 | 111 + | 1% |
| do 6s, 194216 | 05 | 991/4 | 102% + | 274 |

| | Range | ior xe | WL 1989 | Net |
|--|----------|--------|----------------------------------|--------|
| BOND | High | Low | Last | |
| Dominican Rep 5s, 195 | 8.103% | 1011/2 | 103% - | 1% |
| do 51/4s, 1942 | 96 | 92 | 981/4- | - 1 |
| Dutch E Indies 6s, 194 | 7.1041/2 | 9834 | 1041/4 - 1041/4 - 1021/4 - | 51/4 |
| do 6s, 1962 | 1041/2 | 98% | 1041/2- | - 51/2 |
| do 51/s. March, 195 | 3.1021/2 | 931/4 | 1021/4 - | - 91/4 |
| do 5½s, Nov, 1953. El Salvador 8s, 1948. | 1021/2 | 923/4 | 1021/4- | - 91/2 |
| El Salvador 8s, 1948. | 108 | 1031/4 | 105% - | - 21/2 |
| El Pr. Germany, 61/2 | 8, 001/ | 051/ | 85½ 87½ + 95¾ 90¼ | |
| Finland 6s, 1945 | 001/ | 0078 | 0079 | 01/ |
| do 7- 1050 | 081/ | 091/ | 053/ | - 78 |
| do 7s, 1950 Finnish 6½s, A, 1954 | 001/ | 85% | 901/4 | 1/ |
| do 21/2 D 1054 | 091/ | 0578 | 901/ | 78 |
| do 61/2s, B, 1954 Framerican Ind 71/2 | 8. | 0072 | 0079- | 78 |
| 1942 French Govt 8s, 1945 | 96 | 86 | 88 - 100¾- 97¾- 88¼- | 41/4 |
| French Govt 8s, 1945 | 106 | 983/4 | 100%- | - 21/9 |
| do 71/28, 1941 | 101 | 93 | 97%- | - % |
| do 7s, 1949 | 93% | 86 | 881/4- | - 8% |
| do 71/4s, 1941 do 7s, 1949 German Rep 7s, 1949 Gorgo Cont Ag Benk | 1021/6 | 9136 | 101% + | 834 |
| 78. '50 | 971/4 | 9814 | 941/4 | |
| Germ Cent Ag Bank 7s, '50 | 5. 96% | -92 | 951/4 | |
| Gt Con El Pr. Japa | n. | | | |
| 7s, '44 Greater Prague 7½s, | 92 | 871/4 | 911/9+ | % |
| 1952 | 951/4 | 89 | 93%+ | 27/4 |
| Greek Govt 7s, 1964. | . 881/8 | 83 | 85%- | |
| Haiti As. 1952 | 971/4 | 911/4 | 95%+ | 33/4 |
| Holland Am 6s, 1947. Hungary 71/2s, 1944 | . 893/4 | 79 | 85%+ | |
| Hungary 71/28, 1944 | . 981/2 | 87 | 96%+ | 7% |
| Indus Bank, Japan, 6 | 3, | 001/ | 007/ | |
| 1927 Italy 7s, 1951 | .100 | 981/8 | 99%+ | 1/0 |
| Italy 78, 1951 | 941/ | 03 73 | 095/1 | 18/ |
| Japanese 4s, 1931 do 61/s, 1954 | 05/2 | 91 | 001/ | 170 |
| Jurgens (A) 6s, 1947 | | 88 | 83 % + 92 1/4 + 103 + | 113/ |
| Lower Aust Hy El 61/4 | 5, | 00 | 100 T | 44 74 |
| '44 | . 87 | 851/6 | 861/4+ | 11/4 |
| Lyons 6s, 1934 | 89% | 80% | 83 — | 11/4 |
| Marseilles 6s, 1934 | | 80 | 83 — | 3/2 |
| Mexican Irrigation 41/21 | | 151/4 | 29%+ | 105/ |
| Do assented | | 1674 | 20 1 | 123/ |
| Mexico 5s, 1945 | | 263/ | 49 | 2 2 |
| do assented | | 91 | 32 + 43 + 42 + | 91/ |
| do large | 43 | 36 | 4014 | 74 |
| do large Mexico 4s, 1945 | . 241/4 | 203/4 | 401/2 261/3 | |
| do assented | . 261/4 | 201/4 | 261/4+ | 3 |
| do small | | | | |
| do large | . 331/6 | 19% | .31 | |
| Mexico 4s, 1954 | . 26 | 19% | 22 + | 21/6 |
| do assented | . 27% | 1814 | 971/ 1 | 6% |
| Mexico 6s, 1983, asst. | . 43 | 381/2 | 43 + | 7 |
| do small | . 45 | 32/4 | 40%+ | 3/4 |
| do large | . 461/4 | 33 | 46 | |

| | Rang | e for Y | ear 1925 | Net |
|--|--------|---------|----------|--------|
| BOND | High | Low | Last | Ch'ge |
| Montevidee 7s, 1952 | 971/2 | 88 | 96 - | F 61/8 |
| Netherlands 6s, 1972 | 108% | 10234 | 1071/4 | - 81/2 |
| do 6s. 1954 | 1041/4 | 1001/8 | 1041/4 - | |
| Nord Rys 61/2s, 1950 | 851/2 | 78 | 79 - | - 31/4 |
| Norway 6s, 1943 | 102 | 971/2 | 100% - | 31/4 |
| do 6s, 1944 | 101% | 97% | 1001/9- | - 23/4 |
| do 6s, 1952 | 102 | 971/2 | 1011/4- | - 31/4 |
| do 51/28, 1985 | | 94 | 951/6 | |
| do 8s. 1940 | | 10934 | 110%- | - 21/4 |
| Oriental Development | | | | |
| 6s, 1953 | 871/4 | 831/2 | 85 4 | - 1 |
| Oslo 6s, 1955 | 1001/2 | 971/2 | 99 | |
| Panama 51/2 s, 1953 1 | 104 | 983/4 | 1011/4-4 | - 1/2 |
| Paris-Lyons-Med 6s, '58. | 8156 | 701/4 | 76%- | - 1% |
| do 7s. 1958 | 89 | 803/4 | 83 - | 41/4 |
| Paris-Orleans Ry 7s 1954 | 891/4 | 80 | 9.4 | 01/ |
| 1954 | 891/4 | 80 | 84 - | - 81/4 |
| Paulista Ry 7s, 19421 | 0116 | 97 | 101 + | |
| Peru 8s, 19441 | 031/4 | 97% | 102%+ | - 31/4 |
| Poland 6s. 1940 | 79 | 65% | 681/4- | |
| Poland 6s, 1940 do 8s, 1950 | 96 | 86 | 88% | |
| Porto Alegro 8s, 19611 | 00 | 94 | 100 + | 51/2 |
| Queensland 7s 1941 1 | 12% | 109 | 11134+ | 23/4 |
| do 6s, 19471 | | 1011/4 | 107 + | |
| Rima Steel 7s, 1955 | 90% | 881/8 | 901/8 | |
| Rio Grande Du Sul 8s, | | - , • | ,,, | |
| 19461 | 00 | 94 | 99 + | 41/9 |
| Rio de Janeiro 8s. 1946. | 99 | 931/4 | 98 + | 21/6 |
| do 8s. 1947 | 991/4 | 92 | 97%+ | 436 |
| Rotterdam 6s, 19641 San Paulo Cy 8s, 1952.1 | 071/4 | 100 | 1041/4+ | 51/4 |
| San Paulo Cy 8s. 1952.1 | 02 | 97 | 1011/4+ | 11/4 |
| San Paulo State 8s, '36.1 | 05 | 100 | 1021/4- | 1% |
| do 8s. 19501 | 03 | 99 | | |
| Saxon Public Works. | | | | |
| 7s, 1945 | 941/4 | 901/4 | 923/4 | |
| Seine (Dept of) 7s. '42. | 9254 | 821/4 | 861/4- | 274 |
| Serbs, Croats & Slov | | | | |
| 84 1962 | 92 | 84% | 92 + | 51/2 |
| Soissons 6s, 1936 | 88 | 82 | 83 - | |
| Sweden 6s, 193910 | 06 | 103 | 105 + | 1 |
| do 51/28, 195410 | 03 | 981/2 | 101%+ | 21/4 |
| Swiss 8s, 194011 | 171/4 | 113 | 116%+ | 3/6 |
| Switzerland 51/s, 1946.10 | 05% | 1001/4 | 1031/4+ | 276 |
| Switzerland 51/2s, 1946.10 Tokio 5s, 1952 | 881/8 | 641/4 | 661/4- | 3/8 |
| Trondhjem 61/28, 194410 | 01% | 97 | 991/4+ | 21/4 |
| Un King G B & Ire | | | | |
| 51/6s 192911 | 19 | 1151/2 | 117%+ | 2 |
| do 51/48, 193710 | 07% | 104 | 1041/2- | 3/4 |
| United 5 5 Copen 6s, | | | 111 | - |
| 1937 | 951/2 | 91 | 941/4+ | 3 |
| Uruguay 8s, 1946 11 | 12 | 1061/4 | 110 + | 31/4 |
| Zurich 8s, 194511 | 111/2 | 1071/2 | 108 - | 21/4 |
| | | | | |

United States Government Loans

(Figures after decimals represent thirty-seconds of 1 per cent.)

| Ran | Range for Year 1925 | | |
|---------------------------------|---------------------|-------------|--|
| High | Low | Last Ch'ge | |
| Liberty 31/4 . 1932-47 101.2 | 9 99.12 | 99.19-1.15 | |
| do 31/2s, registered 101.2 | 3 99.10 | 99.14-1.11 | |
| do 1st 4s, 1982-47102.1 | 7 100.00 | 100.00-1.16 | |
| do 1st 4s, registered 102.1 | 0 100.00 | 100.00-1.23 | |
| do 2d 4s, 1927-42101.1 | 3 99.31 | 100.0029 | |
| do 2d 4s. registered 101.3 | 99.24 | 99.24-2.7 | |
| do 1st 2d 41/4s, 1932-47. 103.0 | | 101.16 | |

| | Range | Range for Year 1925 | | |
|-----|-----------------------------|---------------------|--------|--------------|
| | High | Low | Last | Net Ch'ge |
| Lib | 1st cv 41/4s 1932-47,103.6 | 101.14 | 101.25 | 1+ .7 |
| | 1st cv 41/4c regist 102.28 | 101.9 | | 4 .2 |
| do | 2d cv 41/4s, 1927-42,101.19 | 100.16 | 100.21 | 13 |
| | 2d conv 41/4s, rgst 101.15 | 100.14 | | 15 |
| | 3d 41/4s, 1928102.8 | 100.23 | | 15 |
| | 3d 41/4s, registd. 101.30 | 100.22 | | 13 |
| | 4th 41/4 1938-38 103.10 | 101.20 | | 1 3 |

| 1 | | Range for Year 1925 | | | Net |
|---------|------------------|---------------------|--------|--------|-------|
| | | High | Low | Last | Ch'ge |
| Liberty | 4th 41/4s regis. | 103.5 | 101.18 | 101.28 | 3+ .4 |
| | y 41/4s, 1947-52 | | 104.13 | 106.14 | +1.12 |
| | s, registered | | 104.15 | 106.6 | +1.21 |
| | 1944-54 | | 100.14 | 102.29 | +2.8 |
| | registered | | 100.27 | 104.00 | |
| | 3s, 1961, regs | | 951/4 | 951/ | |

HOWE, SNOW & BERTLES, Inc.

+ 21/4

Ch'ge

1

1% 4% 3% 4 8% 4 4%

51/3 23/4 51/4

2%

1.12

T

Investment Securities

NEW YORK
GRAND RAPIDS
DETROIT
CHICAGO

SOUTH AMERICAN OILS

Our Manual describing the principal oil companies operating in South America, will soon be ready for distribution. As the edition is limited, copies will be mailed free in the order received, to those interested.

R. C. MEGARGEL & CO.

Established 1901

One Wall Street New York

Curb Securities

We offer out-of-town Banks, Brokers and private investors, our unexcelled facilities for executing orders in all Curb securities and invite correspondence on this subject.

Abrahams, Hoffer & Co. Members N. Y. Curb Market

Members N. Y. Curb Market
15 Broad St. New York

Telephones Hanover 5273-4-5-6-7

Travelers Insurance Co.

R. W. P. Barnes & Co.

Tel. Rector 1634 111 Broadway, N. Y.

To Presidents of Corporations

There is no better creator of good will for your Company than your dividend notices!

Why not place this most valuable information before the largest audience of bonafide investors in the country who read The Magazine of Wall Street? Even though your stock is closely held, it is good business to keep investors informed, anticipating possible future expansion.

Place The Magazine of Wall Street on your list of publications receiving such paid dividend notices.



Dividends Regularly for 40 Years

Constant war on waste Products of first quality Uninterrupted dividends Stability of earnings Small profits per pound on large volume

The life history of Swift & Company's operations is thus briefly summarized.

The chemical laboratory and the constant search for improved methods have reduced waste to a minimum. They have also enabled us to improve greatly the quality of your meat.

Thrift and conservative policies have made it possible to pay dividends without interruption for 40 years, although our profits have averaged only a fraction of a cent per pound of product.

Swift & Company thrift has benefited others beside Swift shareholders. A portion of the gains resulting from thrift is passed along to the producers of live stock and to the consumers of meat. Competition sees to that.

Swift & Company

142-A

CHARLES SINCERE



BEN E. SINCERE
R. TOWNSEND MCKEEVER

Stocks, Bonds, Cotton, Grain, Provisions, Insurance Stocks of All Companies

Direct private wires East and West

CHARLES SINCERE & CO.

231 So. LaSalle Street

STATE 2400 Members Chicago, Ill.

New York Stock Exchange

Chicago Stock Exchange

Chicago Board of Trade

Diversify Your Investments

Odd Lots enable you to diversify your holdings and increase margin of safety.

Our new booklet explains the many advantages offered by Odd Lot Trading.

Copy furnished on request.

Ask for M.W. 253

Curb Securities Bought or Sold for Cash

John Muir & Co.

Members
New York Stock Exchange
New York Cotton Exchange

Associate Members New York Curb Market

61 Broadway New York

We Offer-

Brokerage service in all markets for both listed and unlisted stocks and bonds, either for cash or on conservative margin.

Statistical service and opinion on all matters affecting your present or prospective investment and speculative holdings.

Market letter service covering, weekly and monthly, all important financial developments and our interpretation of their effect on the securities market.

Write for weekly letter No. AM or monthly letter No. MC.

GOODBODY & CO.

Members New York and Philadelphia Stock Exchanges, and New York Curb Market

115 Broadway 350 Madison Ave. NEW YORK

BRANCH OFFICE 1521 Walnut St., Philadelphia, Pa.

New York Curb Market

Bond Transactions

| | DOM | 110 -11 |
|---|----------------------|---|
| High | 925 Low | Close Change |
| Alabama Pow fis 104% | 10456 | 104% |
| Alabama Pow 6s104% Allied Packer 6s 841/2 Allied Packer 8s 943/4 | 104% 731/2 | 78 - 41/4 |
| Allied Packer 8s 94% | 100 | 10014- 134 |
| Aluminum 7s '33107% | 1061/4 | 100% - 1% |
| Allied Packer 3s 94% Aluminum 7s '25 103 Aluminum 7s '33 107% Am Gas & El 6s 99% Am Light & Tr. 105 Am Pow & Lt 6s 96% Am Pow & Lt 6s 98% | 95 104 | 97% + 2% 105 + % |
| Am Pow & Lt 6s 98% | 93% | 96 + 21/4 |
| Am Pow & Lt 6s 981/2 Am Pow & Lt 6s n 981/2 | 93% | 95% |
| Am Sumatra Toh 714s 99 | 100 | 101½ + 1½ 99 + 5 |
| Am Pow & Lt 6s 98½ Am Pow & Lt 6s n 98½ Am Pow & Lt 6s n 98½ Amer Rolling Mills 6s . 103½ Am Sumatra Tob 7½s 99 Am Thread Co 6s 104 Am Water Wks 6s "75 . 95 Anaconda Con 6s 104 | 80 102½ | 1023/4 |
| Am Water Wks 6s '75. 95 | 94 1021/2 | 108 + % |
| Anaconda Cop 6s 104 Asso Gas & E 6s 95% | 92 | 94% |
| Asso Gas & E 6s 95% Asso Simmons Hdw 61/2s 961/4 | 81 | 95% + 12% |
| Atlantic Fruit inc 8s 27 Atl Gulf & W I 5s 78% | 161/2 | 19 73¼ + 11¼ |
| Beaver Board 8s 96½ Beaver Board 7½s 107½ Belgo-Cana Paper 6s .101½ Bell Tel Can 5s 100 Beth Steel 7s '35 105 Beaton & Maine 6s 96 | 871/6 | 93 + 31/4 |
| Beaver Board 71/2 1071/4 | 105 97% | 106 + 21/4 |
| Bell Tel Can 5s100 | 97% | 9914 |
| Beth Steel 7s '35 105 | 103 | 1031/4- 1/4 |
| | 821/2 957/8 | 95% + 7% |
| Can Nat Ry Fouin 7s 11974 | 1081/4 | 110 + 1 |
| Chie Mil & St P 5s w i. 86 | 81 | 83 |
| Chi Mil & S P adj 5s w i 581/2 | 503/4 | 56 100¼ |
| Cities Service 6s 934 | 1001/4 | 931/4 |
| Cities Service 7s B180 | 1501/2 | 1781/4 + 331/4 |
| Cities Service 7s C128 | 981/2 | 126 1 1414 |
| Bruner Turbine 71/s. 961/s Can Nat By Equip 7s. 112% Chio Mil & St P 5s w 1. 86 Chi Mil & S P adj 5s w 1. 86 Chi Mil & S P adj 5s w 1. 88 Chic R I Pac 51/s. 101/s Cities Service 7s B. 180 Cities Service 7s B. 180 Cities Service 7s D. 108 Cities Service 7s D. 108 Cities Service 8s E. 115 Cities Service 8s E. 115 Cities Service 8s E. 115 Cities Service 7s D. 108 Cities Service 1s 1. 100 Cities Service 1s 1. 100 Cons Gas Balt 5s. 100 Cons Gas Balt 51/s. 1051/s Cons Gas Balt 5s. 1065/s Cons Gas Balt 5s. 1065/s Cons Gas Balt 5s. 108 Cons Tex 5s. 108 Cons Tex 5s. 118 | 109 | 101½ + 2 111½ + 1½ 94¼ - ¼ |
| Cities Serv P & L 6s 95% | 92 | 94%— 1/4 |
| Cons Gas Balt 5s1001/2 | 991/2 | 1001/4 |
| Cons Gas Balt 51/2s1051/2 | 101% | 1001/4 |
| Cons Tex 8s 95 | 1041/2 | 105% + 1% |
| Cosgrove M'han Cl 61/2s 981/4 | 95 | 95 |
| Cuban Tel 7½s | 106 891/a | 1091/4 + 21/4 |
| Cudahy Pack 5s 95% | 90 | 92% + 2% 95 + 5 |
| Detroit City Gas 6s1061/4 | 1021/2 | 105% + 2% |
| Detroit Edison 7s '28156% | 125 1131/2 | 134 |
| Detroit Edison 7s '301581/2 | 113% | 135 |
| Detroit City Gas 6s1061/2 Detroit Edison 7s '281563/2 Detroit Edison 7s '291561/2 Detroit Edison 7s '301581/2 Detroit Edison 6s157 | 113¾ 110¾ | 139 + 27 |
| Eitinger Schilds 6s 99 | 981/2 | 981/2 |
| Federal Sugar 6s '33 99 | 90 | 90%- 5% |
| Robert Gair 7s 104½ Galena S O 7s 106 Galena S O Tex 6s. 102 | 1021/4 | 104 + 5 102½ + 2½ |
| Galena S O Tex 6s102 | 100 | 1011/4 |
| | 103% | 138 |
| General Pet 6s 109% General Pet 5s 98% Goodyear 5s w i 99% Grand Trunk 6%s 110 | 100% | 101% + 1% |
| Goodyear 5s w 1 991/4 | 001/ | 991/4 |
| Gulf Oil 5s110 | 105% 98% | 107% + 1% |
| Gulf Oil 5s | 100 | 100 |
| Gulf Oil 51/4s '271017/6 Gulf Oil 51/4s '281021/4 | 1001/2 | 101 - 1/4 |
| Hood Rubber 7s105% | 102 | 104% + 3% |
| Inland Steel 51/s '45 99 | 98 | 98% |
| Ransas City Term 4s 9614 | 83 | 85 |
| Kansas City G & El 6s 91½ Kaufman Dpt Store 6s. 96% Keystone Tel Phila 5½s 91 | 911/2 | 911/2 |
| Keystone Tel Phila 514 91 | 95 861/4 | 96 86½ |
| Laclede Gas 51/s100 | 97% | 981/4 |
| Lehigh Power Sec 6s 101% | 100% | 101%+ % |
| Lig Winchester 7s105 | 102 | 105 + 3% |
| Laclede Gas 5½s100 Lehigh Power Sec 6s. 101% Lib McN & L 7s105 Lig Winchester 7s109 Long Island Light 6s. 102 Lubens Steel 8s. 98 | 993/4 | 100% |
| | 96 | 961/4- 21/4 |
| Manitoba 7s1051/2 Mass Gas 51/2s100 | 981/4 | 108% - 4% |
| Minn St P & S S M 5s.100 | 98 | 205 1/0 |
| Missouri Pac 5s 100% Morris & Co 71/2s 105% | 99% | 100% + % 104% + 4% |
| Motor Brod for m 991/ | 99 | 99%+ 1% |
| Nat Dairy Prod 6s '40. 99% Natl Distillors Co 7s. 104 Natl Distill Co 61/s w i 99% Nat Pub Serv 6s 98 Rebraska Pow 6s 98 Niagara Falls Pwr 6s. 106% Niagara Falls Pwr 6s. 106% | 981/4 | 9614 |
| Natl Distillers Co 7s104 | 991/2 | 104 99% 9714 96% |
| Nat Pub Serv 6s 98 | 971/2 | 971/2 |
| Nebraska Pow 6s 96% | 90 | 98% |
| Nickel Plate 54s w i. 99 | 104% | 104%— 1/4 |
| Nickel Plate 51/4s w i. 99 No States Pwr 61/4s1047/ | 991/2 | 103 + 3 |
| No St Pwr conv 61/s. 141 Ohio Power 5s B. 961/s Ohio Power 7s | 10072 | |
| Ohio Power 7s1061/4 | 106 | 130 + 34% 94% + 5% 106% + % |
| Oklahoma Gas & El 5s 95 | 91 | 00.74 00 |
| Fan-Am Fet 05 W 1100 | 9514 | 98 + 3% |
| Park & Tilford 6s100 Penn-Ohio Edison 6s 98% | 100% 95% 96% | 97% |
| Penn-Ohio Edison 6s 100 Penn-Ohio Edison 6s 100% Penn-Ohio Edison 6s 100% Penn Pow & Lt 5s 98% Penn Pow & Lt 5s D 99 Phil El 6s 108 | 97 | |
| Penn Pow & Lt 5s D 99 | 98 | 97% + 4% 97% + 4% 97% + 1 106% + 2 |
| Phil Elec 5½s '53107 | 104 1041/4 104 | 106% + 2 |
| Phil Elec 5½s '53107 Phil Elec 5½s '47107 | 104 | 106% + 1% |
| | | -70 |

Domestic Bonds

| | 925 | | Net |
|--|--------|-----------------|------|
| Righ | | Close Ch | |
| Phil Elec 5s '60 1011/2 | 99 | 10114 | |
| Phila Rapid Transit 6s 99 | 9614 | 971/4 | |
| Phillips Pet 71/2s w w.106 | 1081/4 | 104 | |
| Pure Oil 61/28102% | 97% | 1021/4+ | 4 |
| Schulte R E Co 6s 108 | 98 | 98 | |
| Schulte R E 6s n 1011/2 | 97 | 98 | |
| Schulte R E 6s w w 90 | 85 | 86 | |
| Seaboard Air Line 6s 97 | 94 | 94 | **** |
| Shawsheen 7s104 | 100 | 102 - 102¼ + | 11/4 |
| Sloss Sheffield 6s108% | 101 | | 11/4 |
| Sloss Sheffield Purch 6s.109 Southeastern P & Lt 6s.104 | 951/4 | 10314 | 1/6 |
| So'eastern P & L 6s n.115 | 1001/4 | 114% | **. |
| South Cal Edison 5s 971/4 | 92 | 961/4+ | 4 |
| South Gas 61/s w i 981/4 | 9814 | 981/4 | |
| 8 0 N Y 61/4 8 108 | 106 | 106%+ | 3/4 |
| Stutz Motor 71/28 123 | 92% | 120 | |
| Bwift & Co 5s 97 | 94 | 961/4+ | 21/4 |
| Sun Oil 51/28 991/2 | 951/4 | 97%+ | 21/8 |
| Tidal Osage 7s104% | 103 | 103%- | 3/6 |
| Trans Cont Oil 7s1031/2 | 941/4 | 97 | |
| Trumbull Steel 6s '40 97 | 96 | 96 | |
| United Oil Prod 8s 41 United Ry Hay 71/2s112 | 109 | | 3% |
| United Ry Hav 7½s112 U S Rubber 6½s '26101% | 10034 | | 21/4 |
| U S Rubber 61/28 '271021/2 | 100% | 1021/4 | |
| U S Rubber 61/4s '28103 | 100 | 1021/4 | •• |
| U S Rubber 61/4s '29 1025/4 | 9934 | 102 | |
| U S Rubber 61/4s '301021/4 | 991/4 | 1011/4 | |
| U S Rubber 61/2 31102 | 97% | 1011/4 | |
| U S Rubber 61/2s '32102 | 97 | 1011/4 | |
| U S Rubber 61/2s '33101% | 96% | 1011/4 | |
| U S Rubber 61/4s '34101% | 961/8 | 1011/4 | |
| U S Rubber 61/2s '351021/4 | 96 | 102 | |
| U S Rubber 61/4s '36102 | 95% | 102 | |
| U S Rubber 61/2s '37102 | 95% | 101% | |
| U. S. Rubber 61/28 '381021/4 U S Rubber 61/28 '391021/4 | 95% | 10214 | • • |
| U S Rubber 61/28 '40102 | 951/4 | 102 | |
| U S Smelters 51/2 '35100% | 991/4 | 100% | |
| Vacuum Oil 7s1071/4 | 10414 | 1041/2- | 214 |
| Valvoline 7s106 | 103 | 10314+ | 1/4 |
| Walworth Co 6s 1945 98% | 94 | 96 | |
| Walworth Co 61/28 98% | 96 | 97 | |
| Wayne Coal 6 351/2 | 28% | 351/6 | |
| Webster Mills 61/2s103% | 971/4 | 991/4- | 2 |
| Wickwire Spencer 71/2s. 88 | 871/2 | 871/8 | |

Waldorf System

Incompeted

(Chain Restaurants)

Inquiries Solicited

Richardson, Hill @ Co.

Established 1870

Members New York Stock Exchange

120 Broadway New York

Telephone Rector 5660

BOSTON PORTLAND BANGOR

Unlisted Bond Market in 1925

One Hundred Representative Issues

| | | | Last (Bid) | - |
|---|-------|--------|------------|---------|
| Abitibi Power & Paper, Gen. 6s 194 | | 96 | 100% | |
| Adams Express, Coll. Tr. Dist. 4s 194 | | 75 | 751/2 | |
| Adirondack Light & Power, 1st rfg. 6s 195 | | 1021/4 | 105 | |
| Akron, Canton & Youngstown, 1st 6s 193 | | 98 | 991/4 | |
| Alabama & Vicksburg Ry. 1st 5s 1979 | | 99 | 101 | 1500 |
| Alabama Power, 1st 5s | | 9514 | 99 | |
| American Gas & Electric, Coll. 5s | | 90 | 91 | 1 3 |
| American Ice, Real Estate 1st Gen. 6s 194 | | 1021/4 | 103 | 1 |
| Appalachian Power, 1st 5s | | 96 | 98. | 1 3 |
| Associated Gas & Electric, Sec. 61/s 195 | | 95 | 100 | ; |
| Atlantic Coast Line, Deb. 4s | | 87 | 88 | 1 |
| Bangor & Aroostook, 1st 5s | | 95 | 981/4 | |
| Birmingham Ry. Lt. & Pow. Gen. & Ref. 41/2s 195 | | 86 | 87 | 1 1 1 3 |
| Brooklyn City & Newton R.R. 1st 5s 1931 | | 70 | 78 | 1 3 |
| Buffalo & Susquehanna R.R., 1st 4s 1963 | | 79 | 80 | 1 |
| Butte, Anaconda & Pacific, 1st 5s 194 | | 8734 | 8914 | 1 |
| Proces A M Co let for 194 | | 97% | 991/2 | 1 |
| Byers, A. M. Co., 1st 6s | 103% | 100 | 1031/4 | - 1 |
| Canadian Car & Foundry 1st 6s | | 100 | 101 | 1 1 |
| Carolina Power & Light, 1st & rfg. 6s 1950 | | 103 | 104 | 1 1 |
| | | 98 | 99 | l i |
| Central Illinois Light, 1st & rfg. 5s 1953 | | 94 | 98 | 1 |
| Central Illinois Public Service, 1st & rfg. 5s. 195 | | 85 | 89% | 1 1 |
| Central Indiana Power, 1st rfg. 6s 194 | | 95 | 9814 | 1 1 |
| Central Maine Power, 1st 5s | | 97 | 99 | 1 7 |
| Central Power & Light, 1st Lien & rfg. 61/2s 1951 | | 94 | 1011/4 | 1 7 |
| Central Vermont Ry., rfg. 5s | | 91 | 921/4 | 1 6 |
| Chicago City Bailway, 1st 5s | | 74 | 771/4 | 1 |
| Chicago Rapid Transit 1st & rfg. 61/s 1944 | 941/4 | 92 | 931/4 | i |
| Cincinnati, Indianapolis & Western, 1st 5s 1960 | | 741/4 | 81 | i |
| Cleveland Electric Illuminating, 1st 5s 1930 | | 991/4 | 102 | 1 |
| Cleveland, Lorain & Wheeling, 1st con. 5s 1983 | | 1001/4 | 10046 | 1 3 |
| Cleveland Terminal Valley R.R., 1st 4s 1995 | | 80 | 811/4 | 1 3 |
| Columbia Ry. Gas & Electric, 1st 5s 1936 | | 92 | 9214 | 1 1 |
| Columbus Electric & Power, 1st rfg. 5s 1954 | | 90 | 9414 | 1 1 |
| Columbus Ry. Power & Light, rfg. 6s 1941 | | 101 | 1041/4 | 1 1 |
| Commonwealth Edison, 1st 5s | | 991/4 | 102 | |
| Commonwealth Power Gen Lies & Pfr & 1990 | | 841/4 | 911/4 | 1 8 |
| Commonwealth Power, Gen. Lien & Rfg. 5s 1938 Connecting Railway, 1st 4s 1951 | | 36 | 89 | . 8 |
| Consolidated Cities, Lt. Pw. & Trac., 1st L 5s 196 | | 751/2 | 81 | l ŝ |
| Consolidation Coal, rfg. 41/28 | 941/4 | 90 | 91 | 8 |
| Consumers Power, 1st L & Rfg. 5s 1936 | | 95 | 100% | 8 |
| Continental Gas & Electric, rfg. 6s 1947 | | 9614 | 99 | ì |
| Continental Motors, 1st 61/2s | | 94 | 9914 | I |
| Dallas Power & Light, 1st 6s | | 102 | 104 | T |
| Dayton Power & Light, 1st & rfg. 5s 1941 | | 961/4 | 100 | 1 1 |
| Denver Gas & Electric, 1st 5s | | 97 | 98 | 1 7 |
| Earl Fruit, 1st S. F. 61/s | | 90 | 94 | V |
| East Bay Water, 1st 51/28 | 10234 | 100 | 101 | 1 7 |
| East St. Louis & Suburban, Coll. Tr. 5s 1932 | | 821/4 | 88 | 1 3 |

| | Maturit | y High | Low ! | Last (Bi | d) |
|---|---------|--------|--------|----------|----|
| Fraser Cos. Ltd. 1st 6s | 1950 | 96 | 95 | 98% | |
| Georgia Railway & Power, 1st & rfg. 5s | 1954 | 9514 | 9214 | 95 | |
| Grand Trunk Western, 1st 4s | 1950 | 80% | 78 | 7934 | |
| Great Western Power, 1st 5s | | 99 | 95 | 99 | |
| Harrisburg Light & Power, 1st & Rfg. 5s | 1952 | 991/4 | 9614 | 9914 | |
| Hydraulic Power, rfg. & imp. 5s | | 1011/4 | 98% | 100% | |
| Idaho Power, 1st 5s | | 97 | 921/4 | 97 | |
| Illinois Power & Light, 1st & rfg. 6s | 1953 | 1021/4 | 98% | 10114 | |
| Indiana Service Corp. 1st & rfg. 5s | 1950 | 91 | 86 | 89 | |
| Indianapolis Gas, 1st 5s | . 1952 | 971/4 | 95 | 9614 | |
| Interstate Power, 1st 6s | 1944 | 991/4 | 951/4 | 97% | |
| Interstate Public Service, 1st & rfg. 6s | 1948 | 1001/4 | 96 | 99 | |
| Iowa Ry. & Light, 1st & rfg. 5s | 1932 | 981/8 | 97 | 9714 | |
| Jersey Central Power & Light 1st & rfg. 51/4: | . 1945 | 97 | 94 | 96 | |
| Jones & Laughlin Steel, 1st 5s | . 1939 | 1031/2 | 101 | 10214 | |
| Lockwood, Greene & Co., Coll. tr. 7s | | 85 | 65 | 80 | |
| Long Island Lighting, 1st S. F. 5s | 1936 | 1001/4 | 97% | 99% | |
| Los Angeles Gas & Electric, Gen. & Rfg. 6s. | . 1942 | 103% | 98 | 100 | |
| Los Angeles Ry. 1st & rfg. 5s | | 8734 | 8814 | 8434 | |
| Memphis Power & Light, 1st & rfg. 5s | 1948 | 99 | 941/4 | 99 | |
| Mexican Light & Power, 1st 5s | . 1940 | 70 | 57 | 67 | |
| Norfolk & Portsmouth Traction, 1st 5s | . 1936 | 98 | 911/4 | 96% | |
| Northern Indiana, 1st & rfg. 6s | . 1952 | 103 | 991/4 | 103 | |
| Northern States Power, 1st Gen. 6s | . 1948 | 104% | 100% | 108% | |
| Ohio Power, 1st & rfg. 7s | . 1951 | 107 | 105% | 106% | |
| Ohio Public Service 1st & rfg. 5s | . 1954 | 933% | 87 | 931/4 | |
| Oklahoma Gas & Electric, 1st 5s | . 1950 | 94% | 91 | 9.8 | |
| Omaha & Council Bluffs, 1st 5s | . 1928 | 92 | 88 | 90 | |
| Pacific Gas & Electric, 1st & rfg. 51/8 | . 1952 | 103 | 971/6 | 1011/4 | |
| Penn Central, 1st & rfg. 6s | . 1953 | 104 | 1011/ | 1031/4 | |
| Pennsylvania Water & Power, 1st & rfg. 51/21 | . 1953 | 103 | 100 | 1021/4 | |
| Philadelphia & Reading, Imp. 4s | | 91 | 881/6 | 90 | |
| Portland Gas & Coke, 1st & rfg. 5s | . 1940 | 98 | 84% | 98 | 1 |
| Public Service of No. Ill., 1st & Rfg. 51/28. | . 1962 | 1021/4 | 9534 | 1021/4 | |
| Puget Sound Power & Light, 1st & rfg. 51/21 | . 1940 | 100 | 97 | 991/6 | |
| Rio de Janeiro, Tram., Lt. & Pow., 1st 5s | | 94 | 85 | 93% | |
| San Joaquin Lt. & Pow., 1st & rfg. "C" 6 | | 1041/4 | 1011/4 | 1031/4 | |
| Shawinigan Water & Power, 1st & rfg. 51/21 | | 104% | 102 | 1041/4 | |
| South Jersey, Gas, Elec & Traction, 1st 5s | | 98 | 95 | 98 | |
| Southern California Edison, Gen. & Rfg. 6s. | | 108% | 102 | 104% | |
| Standard Gas & Electric, 6s | . 1935 | 100 | 94 | 991/4 | |
| Swift & Co., 1st 5s | | 100 | 96 | 100 | |
| United Electric Co. of N. J., 1st 4s | | 88 | 85 | 85 | 1. |
| United Lead, Debenture 5s | | 96 | 94 | 96 | |
| United Light & Railways, 1st & rfg. 5s | | 97 | 921/2 | 9514 | |
| Virginian Power, 1st & Coll. 5s | | 9514 | 90 | 93 | |
| Wheeling Steel, 1st & rfg. 51/28 | | 941/6 | 901/2 | 92% | |
| Wisconsin Electric Power, 1st 5s | . 1954 | 981/4 | 931/4 | 981/4 | |
| Woodward Iron, 1st & Con. 5s | | 88 | 8814 | 88 | |
| Yadkin River Power, 1st 5s | . 1941 | 99 | 951/4 | 98% | |

ALDRED & CO.

40 Wall Street New York City

Fiscal Agents For Corporations

Railroads in 1925 Enjoyed a Banner Year

Increased Operating Efficiency—Important Mergers Impending—Outlook

THE year 1925 set several new records in railroading including traffic peaks, weekly and monthly volume of goods handled, number of cars loaded during the year and daily car movements in the Fall season. A new record of net railway operating income was set and the percentage of return on book cost of road and equipment was a new high record since the

Net operating income for the year was equivalent to a return of approximately 5-1/2% on an estimated rate making valuation of 20.5 billions which compares with less than 5% earned in 1924. It can be seen, therefore, that the roads of the country are now earning close to the 5% % allowed as a fair return on property investment by the Interstate Commerce Commission.

Operating Efficiency

The outstanding feature of railroad operations for 1924 was the steady increase in operating efficiency. service which the railroads have been recently and are now rendering is better in almost every respect than ever before. In 1925, even during periods of record breaking traffic, there was no car shortage at any time or freight congestion with the single exception of some of the roads operating in Florida, where unprecedented activity developed as a result of the land boom which necessitated freight embargo from time to time.

Increased economy in operations last year was a continued reflection of the program of rehabilitation of the railroads that was undertaken when the government relinquished control. Unusually heavy purchases of equipments in 1923 generally placed the railroads of the country in excellent condition in this regard and more efficient methods of keeping equipment in good repair has in the past two years enabled the roads to hold down their purchases of new equipment to moderate proportions. Mechanical devices perfected in the past few years have had an important effect in reducing the coal consumption of locomotives and enabling them to perform more efficiently. This is one explanation why the buying of locomotives in 1925 was below normal.

Earnings of the railroads in all sec-

tions of the country have showed improvement, although this improvement was by no means uniform. The southern group as a whole made the best showing, a reflection of the steady industrial expension that is taking place in the south and the rapid development of Florida as a Winter resort. The anthracite strike which was in effect the last three months of the year reduced the earnings of the hard coalers in that period but as these roads did exceptionally well in the beginning of the year, earnings for the full year were satisfactory. On the other hand, the strike resulted in an increased movement of bituminous coal and such roads as Chesapeake & Ohio and Norfolk & Western reported earnings for the year of record breaking proportions.

The northwestern roads were adversely affected by a smaller movement of grain, but this was more than offset by an increase in miscellaneous freight, a reflection of the improved financial condition of the farmer. Moreover, the northwestern roads were as a whole very successful in holding down operating expenses and for the year good increases in net were registered.

The Trans-Continental lines such as Southern Pacific, Union Pacific and Canadian Pacific started poorly last year but the closing months registered a sharp increase in traffic so that the early decline in net earnings was more

than made up.

Important Mergers

With the present administration definitely committed to a policy of consolidating the railroads of the country into fewer and larger systems, the market for railroad stocks was very largely affected by developments along these lines and securities of roads occupying strong strategic positions enjoyed important appreciation in market value. Among the important deals already put through or planned is the Van Sweringen's Nickel Plate merger now seeking the approval of the Interstate Commerce Commission. The development of Missouri Pacific into one of the largest systems of the country through control of Texas & Pacific and the Gulf Coast Line and the purchase of a dominant interest in Rock Island by

the St. Louis & San Francisco. Many other consolidations are now in process of formation and once the Nickel Plate decision is handed down, definite action will be taken.

There has unquestionably been an important restoration of confidence by the public in railroad securities. This has been brought about by the capable manner in which the roads have been run since the government relinquished control and by the abatement of political attacks. By delivering efficient service to their customers the roads have quieted many of their former enemies and even in the northwest, where the farmers in the past have blamed the railroads for a large part of their trouble, there has been a notable change in sentiment and whereas a year or two ago reduction in rates in this section was an important political consideration there is now no talk of rate reduction and there even appears to be a fair chance of some increases being allowed. An important decision recently rendered by a Federal Court in California has also tended to increase confidence in the securities of certain roads whose valuation was placed at a very low figure by the Interstate Commerce Commission. This decision is rather a strong indication that the Commerce Commission's Interstate methods of valuation for rate making purposes will not stand.

Motor Truck Competition

The remarkable increase in the use of motor trucks for delivering freight has not proved to be as adverse a factor as many people supposed. Unquestionably the motor truck has taken some of the short haul traffic away from the railroad, but, nevertheless, there has been plenty of business to go around. This is a rapidly growing country and when the fact is taken into consideration that for many years little or no additional railroad mileage has been built, it can readily be seen that under normal conditions railroads will have plenty of freight traffic. The motor bus development has, in a way, had a greater effect, but even in this case it has not brought about any decrease in passenger traffic on the roads, but has simply had sufficient in-(Please turn to page 39)

Comparative Income Accounts of Leading Rails

(In Thousands of Dollars)

| | | | | ‡Ratio | | ousands of | Dollars) | - 1 | | | | Earned | |
|----------------------|----------------------|-------------------------------|-------------------------------|----------------------|-----------------------------|----------------------------|----------------------------|-------------------------------|---------------------------------|-------------------------|-------------------------------|----------------------------|-----------------------------|
| | Year | Gross Oper. Revenue | †Oper. Expenses | Expenses to Gross | Oper. Income | Other Income | Total Income | Fixed | Net Income | Pfd. Divs. | Times Earned | Share Com. | Surplu for Year |
| | | The same | | | | nscontin | | | | 14.57 | | | |
| Atchison | 1923 1924 1925 | 238,683 235,410 236,942 | 192,321 188,127 183,276 | 80.8 80.0 77.3 | 46,362 47,283 53,666 | 7,504 6,653 | 53,866 53,937 | 11,778 11,785 | 42,087 42,151 *48,474 | 6,208 6,208 6,208 | 6.5 7.0 7.8 | 15.48 15.47 *18.20 | 21,96 21,37 *27,74 |
| So. Pacific | 1923 1924 1925 | 289,341 275,904 293,074 | 234,749 227,803 242,761 | 81.1 82.6 82.8 | 54,592 48,101 50,313 | 13,381 12,497 | 67,609 60,598 | 23,057 24,844 | 44,552 35,754 *37,900 | No Pr | eferred eferred eferred | 12.94 10.94 *10.20 | 23,88 14,81 *15,00 |
| Union Pacific { | 1923 1924 1925 | 211,318 199,035 198,039 | 171,658 161,122 158,001 | 81.3 81.0 80.0 | 39,660 37,913 40,038 | 17,513 16,266 | 57,173 54,139 | 17,251 18,386 | 39,922 35,753 •37,819 | 3,981 3,981 3,981 | 10.0 9.5 9.5 | 16.17 14.29 •15.20 | 13,69 9,53 *11,60 |
| | | | | | No | rth Wes | tern | | | | | | |
| Chio. & N. West. | 1923 1924 1925 | 160,425 149,454 148,538 | 144,582 132,670 127,430 | 90.1 88.5 85.8 | 15,843 16,784 21,108 | 4,536 3,437 | 20,379 20,221 | 11,642 12,550 | 8,737 7,671 *11,975 | 1,567 1,567 1,567 | 5.5 6.2 7.6 | 4.94 4.20 •7.20 | 1,36 29 *4,60 |
| Great Northern | 1923 1924 1925 | 120,072 110,243 114,900 | 95,339 86,042 86,700 | 79.4 78.0 75.4 | 24,731 24,201 28,200 | 10,313 11,600 11,400 | 35,045 35,801 39,600 | 16,977 17,900 18,300 | 18,067 17,901 21,300 | No Pr | eferred eferred eferred | 7.94 7.18 8.56 | 5,59 5,42 8,82 |
| Northern Pacific | 1923 1924 1925 | 102,002 95,292 97,864 | 84,902 75,331 75,637 | 83.2 79.1 77.3 | 17,100 19,961 22,227 | 11,186 11,483 | 28,282 31,344 | 15,300 15,374 | 12,981 15,970 *18,327 | No Pr | eferred eferred eferred | 5.23 6.44 •7.40 | 58 3,57 *5,92 |
| St. Paul | 1923 1924 1925 | 169,628 158,366 162,020 | 149,461 139,394 145,147 | 88.1 88.0 90.8 | 20,167 18,972 16,873 | 1,710 1,775 | 21,878 20,748 | 21,528 22,475 | 350 def. 1,868 def.*3,977 | | ••• | **** | def. 1,86 *def. 3,97 |
| | | | | | So | uth Wes | stern | | | | | | |
| Mo. Kansas & Tex. | 1923 1924 1925 | 55,987 57,309 57,492 | 47,178 45,785 45,704 | 84.0 79.8 79.5 | 8,809 11,524 11,788 | 1,447 1,500 1,500 | 10,256 13,024 13,288 | 7,649 7,516 7,170 | 2,607 5,508 6,117 | | b 1.5 b 3.2 b 4.8 | 1.10 4.70 5.50 | 2,60° 5,50° 4,61° |
| Mo. Pacific { | 1923 1924 1925 | 114,607 123,647 130,831 | 105,714 107,830 112,818 | 92.2 87.2 86.1 | 8,893 15,817 18,013 | 3,062 3,240 4,200 | 11,955 19,057 22,218 | 11,834 13,554 14,565 | 121 6,503 7,648 | | 1.8 | j 3.50 j 4.90 | 12 6,50 7,64 |
| St. Louis S. W. | 1923 1924 1925 | 29,551 26,326 26,132 | 23,921 21,640 21,363 | 81.0 82.2 81.9 | 5,630 4,686 4,769 | 329 468 422 | 5,959 5,154 5,191 | 2,558 2,790 2,812 | 3,401 2,364 2,379 | 994 994 994 | 3.5 2.4 2.4 | 14.71 8.40 8.45 | 2,40 1,37 1,38 |
| | | | | | S | oft Coal | ers | | | | | | |
| Baltimore & Ohio | 1923 1924 1925 | 255,594 224,318 237,546 | 213,461 186,934 194,612 | 83.5 83.0 82.0 | 42,133 38,084 43,034 | 6,032 5,657 | 48,165 43,741 | 25,743 27,421 | 22,422 16,319 *20,500 | 2,354 2,354 2,354 | 9.5 8.00 8.7 | 9.19 *12.00 | 16,26 6,15 *10,50 |
| Chesa. & Ohio | 1923 1924 1925 | 101,975 108,033 123,184 | 82,840 86,141 93,166 | 81.2 80.0 75.8 | 19,135 21,892 30,018 | 2,216 1,886 | 21,351 23,779 | 12,351 11,677 | 8,979 12,101 *20,234 | 816 816 816 | 11.0 14.3 24.5 | 12.60 17.23 *26.00 | 5,57 8,66 •16,80 |
| Norfolk & West. | 1923 1924 1925 | 95,591 97,707 105,218 | 75,714 75,244 73,708 | 79.2 77.0 72.0 | 19,877 22,463 31,510 | d3,604 844 421 | 23,482 23,307 31,931 | 4,852 5,064 5,367 | 18,629 18,243 26,564 | 919 919 919 | 20.2 19.9 28.9 | d 13.65 13.00 19.02 | 7,38 6,99 15,03 |
| | | | | | Ant | hracite I | Roads | | | | | | |
| Delaware & Hud. | 1923 1924 1925 | 47,194 44,954 41,708 | 40,744 37,523 34,883 | 86.2 83.5 83.6 | 6,450 7,431 6,823 | 3,794 5,862 | 10,245 13,171 | 5,533 7,354 | 4,711 5,817 *5,323 | No Pr | eferred eferred eferred | 11.09 13.69 *12.40 | 1,99: *1,50 |
| Lehigh Valley | 1923 1924 1925 | 75,935 76,374 74,430 | 69,362 64,983 61,936 | 91.3 85.1 83.2 | 6,573 11,391 12,494 | f9,583 3,257 | 16,156 14,649 | 7,560 7,297 | 8,586 7,352 *8,394 | See | Note e Note e Note e | 7.05 6.06 *7.00 | 4,34 3,10 *4,15 |
| Erie | 1923 1924 1925 | 132,978 119,096 118,543 | 114,658 102,024 101,013 | 86.2 85.6 85.6 | 18,320 17,072 17,530 | 4,791 7,709 4,167 | 23,111 24,781 21,697 | 14,676 15,180 14,968 | 8,435 9,601 6,729 | | 3.3 3.9 2.9 | 5.23 6.26 3.71 | 8,43 9,60 6,72 |
| | | | | | | Souther | n | | | | | | |
| Southern Ry. | 1923 1924 1925 | 150,467 142,486 149,313 | 122,339 112,044 114,227 | 81.4 78.7 76.5 | 28,128 30,442 35,086 | 3,584 4,842 5,273 | 31,712 35,285 40,360 | 16,575 17,516 17,780 | 15,136 17,769 22,579 | 3,000 3,000 3,000 | 5.9 7.5 | 10.11 12.30 16.31 | 12,13 10,26 i 19,57 |
| Louisville & Nash. | 1923 1924 1925 | 136,375 135,505 142,244 | 115,702 113,317 115,306 | 84.9 83.6 81.2 | 20,673 22,188 26,938 | 2,926 3,016 | 23,599 25,307 | 10,100 11,174 | 13,498 14,132 *18,638 | No Pr | eferred eferred eferred | g 11.54 12.08 *15.80 | 7,42 6,98 *11,60 |
| Atl. Coast Line | 1923 1924 1925 | 80,882 81,785 93,997 | 65,386 66,606 73,813 | 80.8 81.4 78.5 | 15,496 15,170 20,184 | 4,659 5,399 | 20,156 20,578 | 7,359 7,302 | 12,797 13,275 *17,684 | | 0 0 | 18.64 19.36 *25.70 | 7,98 7,50 *12,00 |
| Seaboard Air Line | 1923 1924 1925 | 52,249 53,384 62,862 | 44,892 44,371 52,038 | 84.7 83.1 82.8 | 7,957 9,013 10,824 | 1,035 1,101 | 8,474 10,048 11,925 | h 7,705 h 8,220 h 9,341 | 769 1,828 2,584 | •••• | 0.8 1.9 2.6 | 2.30 4.39 | 1,64 1,82 2,58 |
| | | 111 | | | | Eastern | 1 | | | | | | |
| N. Y. Central | 1923 1924 1925 | 421,034 369,940 385,958 | 350,045 305,016 318,049 | 83.1 82.5 82.4 | 70,989 64,926 67,909 | 24,668 24,123 | 95,867 88,921 | 50,528 45,399 | 45,339 39,250 •47,900 | No Pr | eferred eferred eferred | 16.91 13.25 *13.00 | 27,746 18,396 *22,006 |
| Pennsylvania { | 1923 1924 1925 | 721,397 645,299 672,136 | 637,851 566,196 672,028 | 88.4 87.7 85.1 | 83,546 79,103 100,108 | 33,269 31,008 | 116,809 109,808 | 65,271 71,674 | 51,538 38,134 •56,100 | No Pro | eferred eferred eferred | 5.16 3.82 *5.61 | 18,059 7,73 *26,000 |
| New Haven | 1923 1924 1925 | 133,940 127,213 132,266 | 120,663 107,426 108,942 | 90.0 84.4 82.4 | 13,277 19,787 23,324 | 7,198 6,363 6,981 | 20,469 26,151 30,306 | 23,387 23,152 22,887 | def. 2,917 2,998 7,418 | No Pr | eferred eferred eferred | 1.90 4.72 | def. 2,91 2,998 7,418 |

lany ocess Plate etion

imhas nanrun contical vice ave nies the the nge or sec-

on-ate to be-

rein ain ta mis the n's ng

ht 8 n-

ay ss, go

n ge

ls 1e y, is eie

T

^{*}Estimate based on net operating income as reported by the company for the 12 months ended December 31, 1925.
†Includes taxes, hire of equipment, etc.
‡Ratio of expenses, including taxes and hire of equipment, to gross earnings.
a On basis of present capitalization. b Number of times 7% dividend to which preferred stock is entitled was earned.
c Preferred issue created in 1922. Number of times earned figures on basis of annual requirements.
d Includes 1.1 million payments in connection with settlements with U. S. R. R. Administration.
e Negligible amount of preferred outstanding.
f Includes 6.5 million received from Lehigh Valley Coal Co., which is now segregated.
g 45. million stock distributed as a stock dividend, February, 1923.
h Including interest on adjustment bonds.
i Before deducting common dividends.
j Back dividends on preferred stock, January 1, 1926, totaled 37½%.

Joint Stock Land Bank STOCKS

Stocks o. the following Joint Stock Land Banks are offered for unusually attractive investment:

Chicago Kansas City Dallas Southern Minnesota Des Moines

Complete descriptions and prices upon request.

Guy Huston & Co., Inc. 61 Broadway

Florida's Premier Investment Secured First Mortgage

Issues Netting 8%

Correspondence Solicited

Florida Bond & Mortgage Co.

"Florida's Safer Bond House" THEO. G. HOUSER, President 301 First National Bank Bldg. Miami, Florida

Bonds for Investment Newburger, Henderson Loeb
WALNUT STREET
PHILADELPHIA

Members New York and . Philadelphia Stock Exchanges

BEAR, STEARNS & CO.

100 BROADWAY NEW YORK
Branch Office: 1359 Broadway
General Brokerage in Stocks, Bonds and Commodities

MEMBERS:
NEW YORK STOCK EXCHANGE
CHICAGO BOARD OF TRADE

*Comparative Condition of Equipment and Car Shortages

| | | locon | number e notives on e daily | | Average freight line | Average number of freight cars on line daily | | |
|-------------------------------------|--------------------------|-------------------------|-----------------------------------|----------------------|-------------------------------|--|--|--|
| Name of Road | *Year | No. ser- viceable | No. unser viceable | Unser- viceable | Owned & | % Un- | Number of cars as of Dec. 31, '2 | |
| Atchison | { 1923 { 1924 1925 | 804 808 821 | 180 191 170 | 18.3 19.1 17.1 | 64,919 68,930 68,926 | 5.1 6.3 5.0 | 23,181 22,866 | |
| Southern Pacific | { 1923 - 1924 1925 | 737 743 764 | 164 224 180 | 18.2 28.2 19.0 | 52,976 52,851 60,238 | 4.4 6.7 6.7 | 14,145 14,108 | |
| Union Pacific | { 1923 1924 1925 | 509 499 485 | 64 62 62 | 11.2 11.1 11.3 | 28,759 30,034 30,465 | 7.7 9.1 9.6 | 4,153 6,288 | |
| Chicago & Northwestern | { 1923 1924 1925 | 871 789 736 | 197 270 200 | 18.5 25.5 21.4 | 76,708 77,851 76,682 | 7.2 10.1 8.9 | 1,183 8,781 | |
| Great Northern | { 1923 1924 1925 | 653 662 620 | 108 114 123 | 14.2 14.7 16.5 | 57,728 68,308 60,160 | 7.5 5.4 6.1 | 6,767 6,155 | |
| Northern Pacific | 1923 1924 1925 | 582 569 536 | 152 151 129 | 20.7 21.0 19.4 | 46,148 48,852 44,349 | 6.1 5.3 6.1 | 4,515 4,600 | |
| St. Paul | { 1923 1924 1925 | 950 970 897 | 175 161 292 | 15.6 14.2 18.4 | 77,941 82,233 82,141 | 6.4 7.7 5.2 | 4,305 4,915 | |
| Missouri-Kansas Texas | 1923 1924 1925 | 159 132 112 | 46 27 23 | 22.6 17.0 16.8 | 15,932 15,726 12,504 | 6.0 4.4 4.3 | 3,769 470 | |
| Rock Island | 1923 · 1924 1925 | 539 577 537 | 204 184 153 | 27.4 24.1 22.2 | 57,500 56,156 52,877 | 7.0 9.9 10.9 | 12,441 10,682 | |
| Missouri-Pacific | 1923 1924 1925 | 451 537 540 | 161 93 88 | 26.3 14.8 14.0 | 49,300 52,085 48,946 | 6.4 7.4 7.2 | 571 2,338 | |
| Baltimere & Ohie | 1923 1924 1925 | 1,080 946 978 | 202 316 220 | 15.8 25.0 18.4 | 104,515 108,624 111,605 | 5.1 12.4 7.2 | 10,593 8,251 | |
| Chesapeake & Ohio | 1923 1924 1925 | 424 474 488 | 106 110 98 | 20.0 18.9 16.7 | 40,452 41,692 41,467 | 6.2 3.9 2.8 | 1,422 3,500 | |
| Norfolk & Western | 1923 1924 1925 | 581 571 579 | 147 106 55 | 21.7 15.6 8.7 | 39.353 39,270 38.227 | 3.7 8.2 1.7 | 2,201 2,180 | |
| Delaware & Hudson | 1923 1924 1925 | 252 248 260 | 47 39 87 | 15.8 13.4 12.4 | 15,745 15,093 18,296 | 5.1 7.0 4.3 | 854 7,639 | |
| Delaware Lackawanna & Western | 1928 1924 1925 | 287 299 289 | 68 64 62 | 19.2 17.6 17.7 | 26,462 26,177 24,161 | 3.5 3.7 3.5 | 1,764 5,791 | |
| Erie | 1923 1924 1925 | 664 648 610 | 128 103 87 | 17.2 13.7 12.5 | 48,366 56,287 55,075 | 6.9 6.1 6.5 | 17,528 17,987 | |
| Southern Ry | 1923 1924 1925 | 818 857 828 | 134 119 119 | 14.2 12.2 12.6 | 60,754 60,407 68,841 | 3.3 4.5 3.5 | None 3,500 | |
| Atlantic Coast Line | 1923 1924 1925 | 370 396 391 | 64 51 54 | 14.8 11.3 19.1 | 31.878 32,482 45,987 | 3.2 5.3 3.1 | 6,530 4,394 | |
| Louisville & { | 1923 1924 1925 | 615 624 605 | 86 92 94 | 12.3 12.9 13.4 | 59,325 63,025 62,704 | 6.9 11.6 11.5 | 6,089 8,105 | |
| Illinois Central | 1923 1924 1925 | 761 771 748 | 127 111 108 | 14.3 12.6 12.6 | 70,534 65,059 65,925 | 5.0 3.4 8.3 | 2,955 3,680 | |
| New York Central | 1923 1924 1925 | 1,328 1,215 1,128 | 358 440 348 | 21.2 26.6 23.6 | 140,748 132,301 134,389 | 6.9 4.0 4.0 | 30,005 22,002 | |
| Pennsylvania { | 1923 1924 1925 | 2,966 2,663 2,681 | 552 849 652 | 15.7 24.2 19.6 | 287,679 294,961 295,462 | 5.4 10.0 9.9 | 40,231 33,164 | |
| New Haven | 1923 1924 1925 | 302 314 295 | 75 61 49 | 19.8 16.3 14.8 | 38,230 39,180 42,035 | 19.2 20.9 16.2 | 1,640 578 | |

(Continued from page 36)

fluence to prevent further growth of this class of business for the time being at least. A natural result of this development is for railroads to abandon passenger traffic on short branch lines and operate buses instead. This is already being done by several roads including the New Haven.

As far as can be judged at the present time, railroad traffic this year should hold well up to the record breaking figures set in 1925. As there is nothing in the situation to warrant the belief that the roads will be any less efficient in operations than last year net earnings should show up favorably provided no other factors enter into the situation. The most important development that could bear on the situation, is, of course, freight rates. Increased prosperity of the roads is naturally bound to influence a certain amount of agitation for lower rates, but it is hard to see how there can consistently be any important down-ward revision at the present time. The roads of the country as a whole despite increased earnings of last year are not yet earning the 534% allowed by the Interstate Commerce Commission for rate making purposes. Moreover, the increase in earnings have not been due to any increase in freight rates but to increased traffic and efficiency.

Vital Statistics

As a matter of fact average rates per ton per mile and per pas-senger per mile in 1925 were the lowest since 1920. The average revenue per ton per mile in 1921 was 1.274 cents; in 1922 1.176; in 1923 and 1924 1.116 and in 1925 about 1.094 cents. The average rate per passenger mile in 1921 was 3.008 cents; in 1922 3.028 cents; in 1923 3.019 cents; in 1924 2.978 and in 1925 about 2.920 cents. The reduction in both freight and passenger rates in 1925 compared with 1924 amounted to approximately 112 millions. Under the circumstances it appears reasonably well assured that there will be no reductions of any importance in either freight or passenger tariffs, and as a matter of fact there may be an increase in freight rates in the northwestern section, which is obviously entitled to favorable action along these lines in view of the low return on property value these roads are showing.

Conclusion

There is every reason to believe that 1926 will witness the consummation of many important mergers with a resultant appreciation of market value of the securities of the most favored roads. From all viewpoints the railroads have not been in a more favorable position in the past decade. While many stocks have already appreciated greatly in value unquestionably there still remains opportunities for profit in this class of security provided the investor has sufficient knowledge of conditions to show proper discrimination.

New Haven

Investors are invited to send for our 20 page Analysis and History of the New York, New Haven & Hartford Railroad, 1905 to 1925.

Ask for booklet MW-F16

HORNBLOWER & WEEKS

ESTABLISHED 1888

NEW YORK CLEVELAND

60 Congress Street BOSTON

PROVIDENCE DETROIT PORTLAND, MR.

Members of the New York, Boston, Chicago, Cleveland, and Detroit Stock Exchanges

Financial Advertising in All its Branches. Estimates for newspaper and magazine advertising submitted on request.



A Complete Unit Under One Roof: Copy and Plans, Typographic Service, Matrices and Plates. Day and Night Service.

Rudolph Guenther—Russell Law

131 Cedar Street

New York

Telephone Rector 8030

Puts Calls Spreads

Guaranteed by Members of the New York Stock Exchange

May be utilized as insurance to protect margin accounts; to supplement margin; and in place of stop orders.

Profit possibilities and other important features are described in Circular W. Sent free on request.

Quotations furnished on all listed securities

S. H. WILCOX & CO.

66 Broadway

Telephone Hanover 8350

New York

Public Utilities

Public Utility Financing in 1925 Showed New Departures

Popularity of the Debenture Bond a Feature— Public Utilities Become "Legals" in Some States

A NNUAL reviews of public utilities usually stress growth in sales of kilowatt hours or cubic feet of gas. What is most important for the investor to know, however, is not that utilities increased their business in 1925, but how this increase in gross revenues was reflected in security prices.

1925 was the first year in which a tendency became noticeable to retire first mortgage bonds of underlying, operating companies, out of proceeds derived from the sale of junior obligations, frequently debentures of holding companies. Oklahoma Gas & Electric is a case in point. This type of operation undoubtedly shows to what a high credit standing the holding companies have advanced, but apart from that is not a source of unmixed gratification.

This superior credit position was re-

flected in offerings of public utility mortgage bonds on a 4.90% basis. As this basis is that enjoyed by senior securities of prime rails, it follows that public utility bonds definitely "arrived" in 1925. Commonwealth Edison, in other words, is ranked with Atchison, quality for quality. If public utilities have been enabled to finance themselves on a 4.90% basis, without being legal for investment of trust funds or savings banks in most important states, it follows that in 1925 the best of these public utility bonds were really preferred to practically all railroad bonds whatsoever.

Such obviously high credit led to a demand in 1925 for a liberalizing of the antiquated laws with reference to investments legal for trust funds and savings banks. In Massachusetts and Connecticut a partial victory was won. More important still, the investment Bankers' Association approved this liberalization of the law.

Bond financing itself took some new forms. For example the public utilities were foremost in the movement to issue bonds with warrants for the purchase of stock. From the viewpoint of the corporation there were many advantages in this procedure over issuing merely convertible bonds. Industrial bonds were quick to follow. Towards the end of 1925 it became obvious that this type of bond issue had met with popular approval and it tended to bulk larger in the volume of new offerings.

A still further development, or rather an accentuation of a prior tendency, was the issuance of debenture bonds in great number. Many of these bonds mature at distant dates, some nearly a

Gas Companies

| Company | Year | Funded Debt | Interest Times Earned | Pfd. stk. out- standing (In thou- sands) | Earned on preferred per share | Common stock outstanding | Earned on common per share | Working capital (In thou- sands) | Total surplus (In thou- sands) | | Range nmon L. |
|----------------|--------|--------------|-----------------------------|--|---|--------------------------------|----------------------------------|---|---|--------|---------------------|
| | 1913 | \$15,001,000 | 2.20 | None | * | \$17,999,000 | \$5,42 | \$5,748 | \$5,981 | 137% | 120 |
| | 1919 | 17,000,000 | 0.21 | None | | 18,000,000 | **** | 741 | 3,453 | 92 | 41 |
| BROOKLYN | 1920 | 17,000,000 | 0.61 | None | **** | 18,000,000 | **** | \$2,885 | 1,338 | 65 | 48 |
| UNION GAS | 1921 | 17,000,000 | 1.97 | None | | 18,000,000 | 6 | ±3,758 | 28,427 | 761/6 | 51 |
| ††New Stock-no | 1922 | 28,579,000 | 4.2 | None | | 18,000,000 | 20,34 | 11,094 | 7,083 | 1241/6 | 70 |
| par. | 1923 | 28,579,000 | 2.3 | None | | 18,000,000 | 12.00 | 15,992 | 7.504 | 128 | 105 |
| | 1924 | 22,428,200 | 1.3 | None | | ††480,300 shs | ††1.81 | 2,699 | 6,708 | 118234 | 1156% |
| | 1925 | 21,376,800 | N.F. | None | **** | ††499,032 sha | N.F. | N.F. | N.F. | 1001/4 | 731/6 |
| | 1918 | 18,738,025 | 8,89 | None | | 99,816,500 | 8.50 | 2,930 | 15,032 | 149% | 1251/4 |
| | 1919 | 24,278,773 | 3,44 | None | | 100,000,000 | 4.00 | \$868 | 15,884 | 100% | 78% |
| | 1920 | 25,000,000 | 2,75 | None | | 1 00,000,000 | 4.16 | 31,262 | 18,048 | 93% | 71% |
| CONSOLIDATED | 1921 | 25,000,000 | 2.51 | None | | 100,000,000 | 6.76 | 20,279 | 13,000 | 95 | 771/4 |
| GAS (N. Y.) | 1922 | ****** | **** | None | **** | 149,088,900 | 11.14 | 31,076 | 89,539 | 145% | 85 |
| | 1923 | ****** | | a\$15,000 | \$93 | 3,562,803 ahs | 7.77 | 28,316 | 104,000 | 69 | 57 |
| | 1924 | | 3.72 | a15.000 | 93 | 3,600,000 shs | 7.48 | 27,564 | 118,827 | 79% | 60% |
| | 1925 | 50,000,000 | N.F. | a15,000 | N.F. | 3,600,000 shs | | N.F. | N.F. | 97 | 781/6 |
| | 1913 | 46,762,000 | 2.29 | None | | 38,500,000 | 8.25 | 3,619 | 13,335 | 129% | 104 |
| | 1919 | 46,343,000 | 1.08 | None | | 38,500,000 | 0.17 | 1,152 | 10,791 | 57 | 32 |
| | 1920 | 46,286,000 | 1.14 | None | | 38,500,000 | 0.99 | 68 | 10,718 | 45 | 27 |
| PEOPLE'S GAS | 1921 | 46,177,000 | 2.90 | None | **** | 88,500,000 | 11.65 | 2.874 | 14,808 | 64% | 33% |
| (CHICAGO) | 1922 | 46,177,000 | 1.08 | None | **** | 38,500,000 | 8.47 | 1,766 | 16,073 | 99 | 59% |
| | 1923 | 46,177,000 | 2.08 | None | **** | 88,500,000 | 9.00 | 1.016 | 17,231 | 94 | 86 |
| | 1924 | 51,927,000 | 2,62 | None | **** | 38,500,000 | †11.10 | 1,370 | 18,657 | 1191/4 | 92% |
| | 1925 | 51,927,000 | N.F. | None | **** | 42,350,000 | N.F. | N.F. | N.F. | 1221/2 | 112 |
| | ſ 1913 | 36,342,000z | 3.86y | a\$6,175 | 36.50 | 39,043,000 | 10.83 | 4.138 | 5.768 | 50 | 87 |
| | 1919 | 59,578,000z | 3.42y | a15,910 | 11.90 | 42,943,000 | 6.40 | 2,130 | 11,775 | 42% | 30 |
| | 1920 | 56,718,000z | 4.07y | a15.974 | 16.20 | 42,948,000 | 10.80 | 12,027 | 18,835 | 42% | 3014 |
| PHILADELPHIA | 1921 | 47,478,000z | 2.49y | a15,989 | 9.70 | 42,943,000 | 8.86 | 9,960 | 18,646 | 831/4 | 82% |
| CO. | 1922 | 35,863,000g | 3.93y | a15,989 | 17.60 | 42,943,000 | 5,30 | 7,689 | 14,640 | 45% | 311/4 |
| | 1923 | 41,283,000z | 2.74y | a15,994 | 24.6 | 46,443,000 | 7.4 | 7,214 | 13,606 | 49% | 41 |
| | 1924 | 44,068,200z | 1.92y | a16,030 | 16.01 | 46,448,000 | 5.90 | 6,723 | 14,149 | 571/2 | 4274 |
| | 1925 | 47.934,200z | 1.25† | a16,030 | 17.00+ | 16,443,000 | 7.00† | N.F. | N.F. | 68% | 511/4 |

† Estimated. ‡ Deficit. § If the amount impounded, or gas sales suspense had not been deducted in 1921, the net income would be \$1,264, 430, equivalent to 7.03% on the capital stock. a—Par \$50. b—Affiliated companies. NF—Not available. z Funded debt. Phila. Co. only. y Consolidated funded debt.

Power Inter-Connection

A Stabilizing Element in Public Utility Investment



The net effect of new construction in the field of public utility operations has been to convince the public of the essentialness of the expansion movement, as well as to focus increased attention upon the future course of public utility development. Enlarged capacities of central power stations, employment of new methods of power production and application of advanced engineering practice have paved the way for extension of transmission lines and permitted a more economical use of capital required for the serving and development of both existing and additional territory.

No better example of the intense concentration upon public utility betterments can be offered than the recent completion, near Cincinnati, of the Columbia Power Station of Columbia System, making immediately available 90,000 more kilowatts of energy for the electrical requirements of Cincinnati, Dayton and intervening territory.

Inter-connection of available generating capacity, popularly referred to as "super-power," is an important modern element in the economic insurance of continuity of service, a highly desirable characteristic of public utility investment and of the greatest benefit to the communities served.

The Annual Report for 1925 will soon be available for distribution. A copy may be secured, without cost, by addressing

COLUMBIA GAS & ELECTRIC COMPANY

Office of the President

61 Broadway, N. Y.

| rei | Torm | ances | 01 1 | ower | Con | ipani | es | | | | |
|------|---|--|---|---|-------------------------------|--|--|--|---|-----------------------------|---|
| 1913 | 1915 | 1916 | (In Mil 1917 | lions) 1918 | 1919 | 1920 | 1921 | 1922 | 1923 | 1924 | 1925 |
| | | | - 198 | | | | | | | | |
| 6.0 | 18.5 9.3 4.2 9.4 | 18.6 9.0 4.3 8.6 | 19.8 8.2 3.1 5.0 | 22.5 9.5 3.0 4.6 | 25.9 9.6 3.3 5.3 | 34.4 11.0 3.9 6.3 | 36.9 12.6 4.9 8.3 | 38.5 15.1 6.5 11.5 | 39.7 16.5 6.6 10.25 | 44.5 16.4 6.8 9.98 | 48.0 19.0 7.8 11.50 |
| 10 | 88.0 | KIEGV. | 11127 | 25-16 | FF1 | 1114 | | 1075 | | | 3 (2) |
| | 37.4 | 42.5 | 47.2 | 63.0 | 59.1 | 72.3 | 75.3 | 78.3 | 79.1 | 87.7 | 94.0 N.F |
| 2.0 | | | | | | | | | | | 10.00 |
| 9.0 | 7.8 | 11.7 | 7.9 | 6.0 | 1.8 | 5.1 | 9.1 | 14.1 | 8.8 | 6.57 | 6.4 |
| 101 | 1 | 13.67 | 10 dag | bet i be | | 130 | 3000 | 0.0 | | | |
| 3.5 | 4.2 | 6.2 | 6.9 | 7.5 | 6.7 | 7.8 | 6.0 | 7.2 | 8.0 | 7.9 | 8.1 |
| 2.4 | | | | | | | | | | | N.F |
| 3.1 | 3.7 | 8.4 | 7.4 | 6.2 | 3.9 | 5.3 | 2.0 | 3.8 | 4.80 | 4.49 | N.F. |
| 17.1 | | 1.75 | - 17 | 1000 | | | | | | | |
| 5.5 | 7.8 | 10.1 | 12.3 | 13.8 | 16.5 | 22.0 | 23.3 | 26.4 | 31.7 | 34.2 | 38.9 |
| 2.3 | | | | 4.5 | | | | | | | 12.0 |
| 10.1 | | | | | | | | | | | 10.67 |
| | 15.3 6.0 1.2 2.0 34.6 14.5 2.2 9.0 3.5 2.4 1.5 3.1 | 1913 1915 16.3 18.5 6.0 9.3 1.2 4.2 2.0 9.4 14.5 15.3 2.2 1.9 9.0 7.8 3.5 4.2 2.4 3.0 1.5 1.7 3.1 3.7 | 1913 1915 1916 15.3 18.5 18.6 6.0 9.3 9.0 1.2 4.2 4.3 2.0 9.4 3.6 34.6 37.4 42.5 14.5 15.3 16.6 2.2 1.9 2.9 9.0 7.8 11.7 3.5 4.2 6.2 2.4 3.0 4.7 1.5 1.7 3.1 3.1 3.7 8.4 5.5 7.8 10.1 2.3 3.5 4.6 1.1 1.8 2.7 | 1913 1915 1916 1917 16.3 18.5 18.6 19.8 6.0 9.3 9.0 8.2 1.2 4.2 4.3 3.1 2.0 9.4 8.6 5.0 9.4 8.6 5.0 9.4 8.6 5.0 9.4 8.6 5.0 9.4 8.6 16.7 2.2 1.9 2.9 2.4 9.0 7.8 11.7 7.9 1.5 1.7 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.2 3.5 4.6 4.4 4.4 4.1 4.8 2.7 2.5 2.7 2.5 | (In Millions) (In Millions) | (In Millions) (1913 1915 1916 1917 1918 1919 1919 | (In Millions) 1913 1915 1916 1917 1918 1919 1990 16.3 18.5 18.6 19.8 22.5 25.9 34.4 6.0 9.3 9.0 8.2 9.5 9.6 11.0 1.2 4.2 4.3 3.1 3.0 3.8 3.9 9.4 8.6 5.0 4.6 5.3 6.3 34.6 37.4 42.5 47.2 52.0 59.1 72.3 14.5 15.3 16.6 16.7 16.0 15.5 16.7 2.2 1.9 2.9 2.4 1.8 1.0 2.2 9.0 7.8 11.7 7.9 6.0 1.8 5.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3 | 1913 1916 1916 1917 1918 1919 1990 1921 15.3 18.5 18.6 19.8 22.5 25.9 34.4 36.3 6.0 9.3 9.0 8.2 9.5 9.6 11.0 12.6 1.2 4.8 4.3 3.1 3.0 3.3 3.9 4.9 2.0 9.4 8.6 5.0 4.6 8.3 6.3 8.3 34.6 37.4 42.5 47.2 63.0 69.1 72.3 75.3 14.5 15.3 16.6 16.7 16.0 15.5 16.7 18.6 2.2 1.9 2.9 2.4 1.8 1.0 2.2 3.6 9.0 7.8 11.7 7.9 6.0 1.8 5.1 9.1 3.5 4.2 6.2 6.9 7.5 6.7 7.8 6.0 2.4 3.0 4.7 4.9 5.1 4.3 | (In Millions) 1913 1915 1916 1917 1918 1919 1920 1921 1922 16.3 18.6 18.6 19.8 22.5 25.9 34.4 36.9 38.5 6.0 9.3 9.0 8.2 9.5 9.6 11.0 12.6 15.1 1.2 4.2 4.3 3.1 3.0 3.3 3.9 4.9 6.5 15.1 2.0 9.4 8.6 5.0 4.6 5.3 6.3 8.3 11.5 34.6 37.4 42.5 47.2 58.0 59.1 72.3 75.3 78.3 14.5 15.3 16.6 16.7 16.0 15.5 16.7 18.6 20.3 2.2 1.9 2.9 2.4 1.8 1.0 2.2 3.6 5.5 9.0 7.8 11.7 7.9 6.0 1.8 5.1 9.1 14.1 3.5 4.2 6.2 6.9 7.5 6.7 7.8 6.0 7.2 2.4 3.0 1.1 1.1 1.1 3.5 4.2 6.2 6.9 7.5 6.7 7.8 6.0 7.2 2.4 3.0 1.7 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 3.1 | | (In Millions) 1913 1915 1916 1917 1918 1919 1920 1921 1922 1923 1924 16.3 18.5 18.6 19.8 22.5 25.9 34.4 36.9 38.5 39.7 44.5 6.0 9.3 9.0 8.2 9.5 9.6 11.0 12.6 16.1 16.5 16.4 12.2 4.2 4.3 3.1 3.0 3.3 3.9 4.9 6.5 6.6 6.8 2.0 9.4 8.6 5.0 4.6 5.3 6.3 8.3 11.5 10.25 9.98 34.6 37.4 42.5 47.2 58.0 59.1 72.3 75.3 78.3 79.1 87.7 14.5 15.3 16.6 16.7 16.0 15.5 16.7 18.6 20.3 20.1 22.7 14.5 15.3 16.6 16.7 16.0 15.5 16.7 18.6 20.3 20.1 22.7 2.2 1.9 2.9 2.4 1.8 1.0 2.2 3.6 5.5 75 5.5 9.0 7.8 11.7 7.9 6.0 1.8 5.1 9.1 14.1 5.6 6.57 3.5 4.2 6.2 6.9 7.5 6.7 7.8 6.0 7.2 8.0 7.9 2.4 3.0 4.7 4.9 5.1 4.3 5.1 9.1 14.1 5.6 6.5 7.8 1.1 1.7 3.1 2.1 2.3 3.1 1.6 2.5 3.0 3.1 3.1 3.7 8.4 7.4 6.2 3.9 5.8 3.0 3.8 4.50 4.49 5.5 7.8 10.1 12.3 13.8 16.5 28.0 23.3 28.4 31.7 34.2 2.3 2.5 4.6 4.4 4.5 5.1 4.9 7.7 9.5 11.9 10.3 1.1 1.8 2.7 2.5 2.3 2.5 3.1 2.5 2.5 3.6 6.1 6.1 |

century. It is rather a serious matter that sinking fund provisions are not fully taken care of in some of these issues. It is not so much towards retirement at the distant maturity, as toward creating an increasing value back of the bonds, that the merit of such sinking funds is to be sought.

More evident even than the trend to debentures having distant maturity, was the increasing popularity of openend mortgages. This contributes a needed element of elasticity to financing, but, inevitably, exhibited some obvious drawbacks. The rather conclusive arguments for the occasional employment of such open-end mortgage securities, however, were not to be de-

nied, and responsible investment houses were identified with this new type of issue.

Perhaps the most spectacular development of the year was the appearance of the investment trust specializing in public utility securities exclusively. Such concerns as American Superpower and American States Securities herald a new era in the obtaining of capital for public utilities. Obviously management plays a large role in determining the soundness of such ventures. Electric Investors, an older company, served as a model to the better newer companies.

An interesting development in holding companies was General Public Service to hold stocks of holding companies only. The stock originally offered at 10 saw a good advance. As the holding company is in itself something of an investment trust, these latter investment trusts emphasized the financial superstructure of the industry. That most of the superstructure promoted the soundness of the underlying companies was not to be doubted, but 1925 did not present a crucial situation which would determine which part of the superstructure was alone fittest to survive.

The holding company grew in importance during the year. Smaller operating companies very largely disappeared as independent concerns and

| Electric | Light | and | Power | Companies |
|----------|-------|-----|-------|-----------|
|----------|-------|-----|-------|-----------|

| Company | Year | Funded Debt | Times Interest Earned | Pfd. stk. out- standing: (In thou- sands) | on preferred | Common stock outstanding | Earned on common per share | (In thou- | Total surplus (In thou- sands) | Pref | Price erred L. | Range Com H. | nmon L. |
|----------------|-------|--------------|-----------------------------|---|-----------------|--------------------------------|----------------------------------|-----------|---|--------|----------------------|--------------------|------------|
| | 1913 | \$13,716,900 | 2.60 | None | | \$13,415,400 | \$10,11 | \$601 | \$837 | | | | |
| | 1919 | 37,241,300 | 2,40 | None | **** | 25,742,700 | 9.67 | 230 | 2.660 | | | 119 | 993/4 |
| | 1920 | 50,808,100 | 1.80 | None | **** | 27,663,000 | 7.52 | 4,041 | 1,654 | | | 108 | 91 |
| DETROIT | 1921 | 64,298,800 | 1.80 | None | **** | 28,012,700 | 10.21 | 1.968 | 1.966 | | | 100 | 931/4 |
| EDISON | 1922 | 69,062,000 | 2.02 | None | **** | 34,454,900 | 11.12 | 4,935 | 2,616 | | | 1181/4 | 100% |
| | 1923 | 68,800,000 | 2.40 | None | | 49,925,800 | 11.85 | 4.039 | 4,099 | | | 111 | 101% |
| | 1924 | 75,363,600 | 2.47 | None | **** | 61,148,100 | 9.97 | 5,159 | 5,606 | | | 11534 | 1011/4 |
| | 1925 | 72,378,200 | 3.27 | None | **** | 78,567,000 | 10.67 | 6,987 | 7,542 | | | 1591/2 | 110 |
| | 1913 | 14,938,000 | 2,94 | \$9,671 | \$15.68 | 49,331,800 | 3.13 | 62,858 | 525 | | | | • |
| | 1919 | 32,942,700 | 2.38 | 9,671 | 23,78 | 49,407,500 | 3.87 | 1,190 | 3,548 | 1063/4 | 100 | 83 | 54 |
| | 1920 | 32,647,700 | 2,86 | 9,671 | 31,61 | 49,407,500 | 5.27 | 1,429 | 4,404 | 100% | 93 | 691/4 | 471/4 |
| MONTANA | 1921 | 32,303,100 | 1.96 | 9.671 | 16.17 | 49,633,300 | 1.99 | 608 | 3,719 | 101 | 921/4 | 64% | 43 |
| POWER | 1922 | 32,991,000 | 2,55 | 9,784 | 26,41 | 49,633,300 | 3.79 | 1.672 | 3,989 | 110% | 100% | 76% | 63 |
| | 1923 | 32,944,000 | 2.70 | 9.784 | 31.30 | 49,633,300 | 4.80 | 1.243 | 4,538 | 112 | 106 | 71 | 5534 |
| | 1924 | 34,059,400 | 2.62 | 9.784 | 29.75 | 49,633,300 | 4.49 | 1.645 | 4.843 | 110 | 1041/4 | 74% | 611/4 |
| | 1925 | 36,292,000 | †3.00 | | 182.00 | 49,633,300 | †5.45 | NF | | 117 | 109 | 991/4 | 64 |
| | 1913 | 77,678,000 | 1,30 | 18,801 | 12,61 | 82,109,800 | 2.06 | 339 | 7,865 | | | | |
| | 1919 | 87,002,406 | 1,80 | 29,049 | 11,11 | 34,004,058 | 5.33 | 3,061 | 5,868 | 90 | 85% | 721/4 | 44% |
| | 1920 | 95,758,600 | 1.80 | 33,685 | 11.64 | 34,004,058 | 6,30 | 5,033 | 6,517 | 883/4 | 751/2 | 61 | 41% |
| PACIFIC | 1921 | 113,495,700 | 2.00 | 41,176 | 12.07 | 34,004,058 | | 13,185 | 7,946 | 87 | 76% | 68 | 461/4 |
| GAS & ELECTRIC | 1922 | 111,700,000 | 2.3 | 51,178 | 12.8 | 34,697,758 | 11,50 | 6,812 | 8,598 | 90% | 86% | 911/2 | 62 % |
| | 1923 | 130,300,000 | 2.4 | 54,242 | 12.1 | 35,630,000 | | 11,995 | 9,271 | 92 | 881/4 | 85 | 73 |
| | 1924 | 154,592,650 | 2.6 | 54,484 | 12,9 | 45,632,400 | | 13,142 | 9,760 | 931/4 | 87% | 105 | 901/4 |
| | 1925 | 162,073,800 | NF | 54,464 | NF | 48,130,846 | NF | NF | NF | 99% | 931/6 | 1371/6 | 1221/2 |
| | 1913 | 59,547,370 | 1.71 | None | | 25,000,000 | 9.00 | 4,517 | 1,502 | | | 118 | 105 |
| | 1919 | 82,493,370 | 1.26 | 10,057 | 14.41 | 29,999,600 | 1.82 | 5641 | 2,419 | | | 91% | 60 |
| | 1920 | 82,491,370 | 1.57 | 10.059 | 26.03 | 30,000,000 | 5.12 | 8587 | 2,732 | 11 2 | | 68 | 52 |
| PUBLIC SERV. | 1921 | 88,323,950 | 1.92 | 11,809 | 34,41 | 30,000,000 | 9.19 | 8488 | 2,971 | | | 701/4 | 54 |
| CORP. OF N. J. | 1922 | 199,986,844 | 2.42 | 18,415 | 33.80 | 30,000,000 | 14.18 | 506 | | 108 | 1041/2 | 100 | 66 |
| | 1923 | 198,623,000 | 2,28 | 22,650 | | \$600,000 shs | 5.69 | 2,345 | | 108% | 981/4 | 511/2 | 42 |
| | 11924 | 221,920,624 | 2,48 | 34,995 | 22.9 | 905,103 shs | 6,59 | 2,034 | | x115 | x991/4 | 70 | 39 |
| | 1925 | 234,702,105 | NF | 48,769 | a20.49 | 1.037.435 | a.6.00 | NF | NF 3 | x119 | x109 | 87% | 62% |

* No record. † Estimated. ‡ Changed from \$100 par to no par value as of April 2, 1923, § Current liabilities exceed current assets. NF—Not available. x8% Pfd. ¶ After consolidation. a—Preliminary.

were merged into systems. Smaller systems were, to a considerable extent, merged with larger systems. Among the very largest systems a great growth has experienced by Electric Bond and Share, whose primacy in the field became clear. The increasing scope of the Insull companies is fittingly to be compared with it.

These holding companies, by their multiple interests, to some extent obscured a tendency in public utilities that had been going on steadily, and which had changed the character of utility investments, as a group. 1915 all such investments were good, and all were growing steadily. Since then they have diverged. Electric Light and Power has outdistanced all others; Gas has shown the next satisfactory growth, and tractions are yet to recover their position of a decade ago. Interurbans are not so dormant as believed, and in some areas are fast reviving. But they remain shadows of Water companies former greatness. have remained static, as have steam heating companies. Hence, this new divergence creates a new public utility securities situation calling for more detailed understanding. Growing concentration in 1925 obscured this great basic fact.

Superpower made few strides during the year, and met with much authoritative criticism. Perhaps the experience of Ontario and its hydro-electric commission did something to diminish enthusiasm.

Dividends

CANADIAN PACIFIC RAILWAY COMPANY

DIVIDEND NOTICE

No. 119

At a meeting of the Board of Directors held today the following dividends were de-

clared:—
On the Preference Stock, two per cent, for the half-year ended 31st December last; On the Common Stock, two and one-half per cent. for the quarter ended 31st December last, from railway revenues and Special Income:

ber last, from rahway revenues and sylvanicome;
Both dividends are payable 1st April next to Stockholders of record at three p. m. on 1st March next.
By order of the Board.
ERNEST ALEXANDER, Secretary.
Montreal, 8th February, 1926.

LITHOGRAPHED LETTERHEADS For \$1.25 PER THOUSAND COMPLETE

IN 50M lots; 25m \$1.50; 12,500 \$1.75 on our white 20 lb. Paramount Bond. A Beautiful, Strong, Snappy Sheet. No

ENVELOPES TO MATCH, \$1.50 PER M Booklet of Engravings on Request. GEORGE MORRISON CO. 439 East Strd St., N. Y. City TELEPHONES PLAza 1874-1875-1518 stablished 1898 Incorporated 1905

COMPOUNDED Semi-Annually

on investments; in monthly payments or lump sums; Safety; Real Estate Se-curity; Tax Exempt; State Supervision. Send for Details.

Okmulgee Building & Loan Ass'n Okmulgee

FOR IMMEDIATE OCCUPANCY

ᡶᡱᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿᠿ

New Garden Apartments

OF 4, 5, 6 or 7 ROOMS, 1 to 3 BATHS

FOR \$145 TO \$300 MONTHLY

Under the Jackson Heights 100% Cooperative Ownership Plan

SMALL INITIAL PAYMENT secures any one of these new, perfectly planned, ideally located apartments in the finest residential section of New York City.

You get immediate possession of your apartment and pay the balance of your purchase in monthly payments the same as you now pay rent.

Attractive Resale Offerings

3 ROOMS-Good outlook-Restricted community—Total monthly payment \$80, part of which is applied to purchase.

4 ROOMS-1st Floor-Facilities for outdoor recreation-Total monthly payment \$108, part of which is applied to purchase.

5 ROOMS-2nd Floor, in beautiful Linden Court, overlooking artistic garden-Total monthly payment \$87.54, part of which is applied to purchase.

6 ROOMS-in Beautiful Linden Court—Good outlook
—Restricted community— Total monthly payment \$144, part of which is applied to purchase.

Initial Payment—Terms Arranged

Jackson Heights

THE QUEENSBORO CORPORATION

Jackson Heights Office: 25th St. & Polk Ave., Havemeyer 2360 Hourly Cadillac Service from Delmonico Exhibit to Jackson Heights
Broadway B. M. T. Subway to Jackson Heights. Take Corona train at Qu
Bridge Plaza. Interboro Subway to Grand Central Station, transfer to Qu
Subway (Corona Line) to Jackson Heights. By Motor, 59th St., via Queensbos
Jackson Ave., (Northern Boulevard) to 25th Street, Jackson Heights.

VISIT THE GARDEN HOMES EXHIBIT 557 FIFTH AVENUE

E extend the facilities of our organization to those desiring information or reports on companies with which we are identified.

Electric Bond and Share Company

Paid-up Capital and Surplus, \$70,000,000

71 Broadway

New York

Industrials

A Year of Improvement in Steel

MUMMARIZING the year in steel, the Federal Reserve Bank of New York points out that the movement of production and prices was similar to what took place in 1924. Both years began with a growing volume of unfilled orders, rising prices and increasing production. Production rapidly reached large proportions, orders were promptly filled, buying decreased and, early in the spring, prices began to decline and production schedules were curtailed. But the year differed from 1924 in that the summer drop and autumn recovery were not so pronounced. Nevertheless, with steel ingot production the largest on record, prices were the lowest since 1922. Owing to the increasing use of scrap iron and steel in the manufacture of steel, production of pig iron failed to show a proportionate increase.

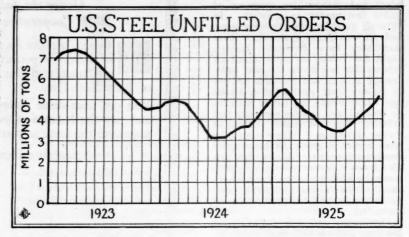
The New York Times, in commenting upon world production and exports of steel, remarks that: "Many will recall the enthusiastic predictions at the close of the war that a flood of orders would flow into the steel mills of the world, particularly the American, to make up for the loss of its use in normal chan-But, owing to the prolonged demoralization in industry and finance in European countries for six years after the war, such prophecies have to date failed to make good. It remains for the future to disclose what share we shall be allotted in the coming revival in the industry subsequent to the approaching resumption of specie payments on the part of the few nations that still cling to an inflated currency. Figures on world production at hand point to the possibility that Europe may turn to the American market for its steel only after her own mills are no longer able to supply all domestic demands. This policy would be in keeping with the new political program of "Europe for the Europeans," and should occasion neither surprise nor resentment.

The accompanying data on world steel production, collected by the National Federation of Iron and Steel Manufacturers of Great Britain, will repay careful study:

World Steel Production

| | | | LI | 10 | ru | u | X 3 | ш | I.B | | 01 | п | gross to | ons) | |
|---------|------|----|----|----|----|---|------------|---|-----|---|----|---|----------------|----------------|----------------|
| United | Sta | te | s | | | | | | | | | | 1925 45,250 | 1923 44,944 | 1913 31,300 |
| German | y . | | | | | | | 0 | ٠ | ٠ | | | 12,176 | 6,206 | 17,348 |
| France | | | | | | | ۰ | | | | | | 7,290 | 5.029 | 4.620 |
| Great | Brit | RÍ | n | | | | | | _ | | | | 6.137 | 8,482 | 7.663 |
| Belgiun | 1 . | | | | | | | | | | | | 2,379 | 2,234 | 2,428 |
| Luxemb | urg | | | | | | | | 0 | | | | 2,053 | 1,180 | 1,308 |
| Total | в. | | | | | | | | | | | | .75.285 | 68.075 | 64.667 |

It is significant that, in spite of the



depressed condition of European industry, production of steel has practically recovered or passed its pre-war volume in all important countries save England German recovery in and Germany. two years from the prostration caused by collapse of the Stinnes vertical super-trusts, and in the face of her loss of iron mines, has been little short of miraculous. Owing to the transfer of huge German iron producing properties to France, a clearer picture of the situation can perhaps be gained by grouping German, French and Luxemburg production. The figures show 23,276 tons produced by the three nations in 1913, 12,415 in 1923, and 21,519 in 1925. Thus production of the trio has rebounded 87.5% above the extreme low of two years ago, and is now only 7.5% under the 1913 level. During this same two years, with world steel production up 10.6%; U. S. production has increased only 0.7%, U. S. exports have actually decreased 1.2% against an increase of 17% for the rest of the world. As a matter of fact, exports of American steel have declined steadily each year since 1920, and are now 42.5% below the 1913 level. When all is said, there is nothing very serious in the Steel production in the U. S. last year was 90.5% of the country's practical capacity, a showing that is far from discouraging in view of the excessive increase in productive capacity inherited from war days. If capacity remains stationary during the next few years, it would seem that domestic requirements alone should suffice to put our blast furnace upon a 100% capacity basis at the apex of the next industrial cycle.

The showing would in fact have been much better last year had activity in railroad equipment and rails, and demands of the oil industry, been equal to what they were two years ago. In 1923 the railroads consumed 31% of total steel production in this country, against 23% last year; while oil, water and gas industries took 11% in 1923, against 8% last year. On the other hand, automotive concerns took 15% of our total steel output last year, against 11% in 1923, and the building industry consumed 15.3%, against 13.5% in 1923.

The extent to which scrap enters into the manufacture of steel is shown rather strikingly in the accompanying table of comparative changes in the production of steel and pig iron:

| | 70 | nge, 1925 with 1923 | | % Change, 1925 Compared with 1913 | | | | | |
|---------------|-------------------------------|-------------------------------|------------|--------------------------------------|--|--|--|--|--|
| | Pig Iron | Steel | Pig Iro | n Steel | | | | | |
| United States | Decrease 9.0 Increase 38.8 | Increase 0.7 Increase 29.9 | Increase 1 | | | | | | |

prospect of losing a large steel export trade that we never had. Even in 1913, domestic requirements consumed eleven times as much steel as we exported, and the growth of home consumption since 1913 has consumed over 11 times as much steel as we lost in exports.

Further indications of the economy effected here in recent years through a growing utilization of scrap may be seen in the fact that domestic pig iron production last year averaged only 81.6% of practical productive capacity, (Please turn to page 63)

The Steel Companies

| Company | Year | Bonds Outstanding | Interest Times Earned | Preferred Stock Outstanding | Earned Per Share of Preferred | Common Stock Outstanding | Earned Per Share of Common | Profit and Loss Surplus | Wkg. Capita in Millions of Dellars | Dividende l Paid Per Share on Common |
|--|---|---|--|---|--|---|---|--|--|---|
| BETHLEHEM STEEL CORPORATION | 1913 1920 1921 1922 1923 1924 1925 | *\$33,599,033 144,633,612 146,432,897 156,611,612 212,884,225 229,819,725 232,449,264 | 3.44 2.82 2.10 1.53 2.17 1.67 2.06 | \$14,908,000 44,908,000 57,408,000 58,776,400 59,420,200 59,917,300 | +34.40 +32.19 +23.00 +8.02 +25.00 +15.00 23.13 | \$14,862,000 59,862,000 59,862,000 82,470,500 180,151,900 180,151,900 | \$\$27.50 \$18.40 \$11.51 \$1.44 6.47 2.55 5.30 | \$2,214,517 10,826,785 12,418,929 10,050,674 12,188,803 6,003,878 N.F. | \$12.32 77.47 87.75 87.19 119.72 137.16 119.05 | None \$5.0 \$5.0 \$5.0 8.0 3.4 None |
| CRUCIBLE STEEL CO. OF AMERICA | *1913 *1920 *1921 *1923 *1923 *1924 *1925 | None a6,250,000 a6,000,000 a5,750,000 a5,500,000 a5,500,000 a5,000,000 | | 25,000,000 25,000,000 25,000,000 25,000,000 25,000,000 25,000,000 25,000,000 | 19.62 19.62 47.83 d 18.44 17.00 18.10 | 24,578,400 50,000,000 50,000,000 50,000,000 55,000,000 | 12.84 37.42 7.59 nil 5.20 4.54 5.05 | 8,106,162 29,871,760 26,467,605 20,008,271 23,010,535 21,818,000 24,078,026 | 8.06 28.25 25.90 23.63 24.95 23.05 26.90 | None 11.0 7.0 2.0 1.0 4.0 |
| GULF STATES STEEL COMPANY †Inc. 111/4% stock. | 1913 1920 1921 1922 1923 1924 1925 | None b198,000 a176,000 b176,000 None None None | •••• | 2,084,100 2,070,000 2,060,000 2,063,300 2,003,300 2,000,000 | 36.04 d 47.91 78.83 48.89 51.84 | 11,138,150 11,152,150 11,212,000 11,213,000 11,271,250 12,272,250 | 5.44 nil 7.27 12.79 7.48 7.17 | 2,852,553 2,120,637 2,940,741 3,926,547 4,138,635 N.F. | 3.25 2.20 3.25 3.89 4.29 N.F. | None None None 3.0 43/4 5.0 |
| REPLOGLE STEEL COMPANY | 1913 1920 1921 1922 1923 1924 1925 | None None None 2,626,000 2,298,500 | 3.71 N.F. | None None None None None | | h11,500,000 h11,500,000 h15,020,339 h14,605,190 500,000 shs | | h12,918,080 h12,012,659 h15,020,339 h14,605,169 h17,330,516 *h17,707,644 | 0.99 2.94 2.39 1.89 3.42 †3.54 | None None None None None |
| REPUBLIC IRON & STEEL COMPANY | 1913 1920 1921 1922 1923 1924 1925 | 16,415,000 13,474,000 13,357,000 13,125,500 22,253,000 22,153,000 25,238,500 | 4.60 11.32 d 1.48 6.50 2.70 N.F. | 25,000,000 25,000,000 25,000,000 25,000,000 25,000,000 25,000,000 25,000,000 | 12.41 30.47 d 1.68 25.01 7.66 *10.00 | 27,191,000 30,000,000 30,000,000 30,000,000 30,000,00 | 4.97 19.55 nil nil 15.01 0.56 *3.95 | 6,512,778 37,441,571 29,576,329 29,994,641 33,003,835 32,921,772 N.F. | 11.16 25.59 15.18 16.15 25.40 20.15 N.F. | None 6.0 1.5 None None None None |
| SLOSS- SHEFFIELD STEEL & IRON COMPANY | \$1913 1920 1921 1922 1923 1924 1925 | 4,000,000 5,700,000 5,400,000 6,103,000 4,777,000 8,177,000 7,877,000 | 4.20 8.10 2.54 2.83 8.76 5.37 N.F. | 6,700,000 6,700,000 6,700,000 6,700,000 6,700,000 6,700,000 6,700,000 | 11.26 37.43 7.68 8.64 37.18 22.63 N.F. | 10,000,000 10,000,000 10,000,000 10,000,00 | 2.09 20.38 0.45 1.10 20.22 10.47 N.F. | 3,336,414 7,933,047 6,384,094 6,963,988 8,385,007 8,584,361 N.F. | 0.75 2.38 2.03 1.26 3.17 4.80 N.F. | None 6.0 1.8 None None 6.0 |
| UNITED ALLOY STEEL CORPORATION • 6 Mos. | 1913 1920 1921 1922 1923 1924 1925 | None None None None None | | None 3,300,000 3,300,000 3,300,000 3,300,000 3,300,000 | d 90.96 93.10 21.63 *33.17 | 525,000 shs 800,000 shs 800,000 shs 800,000 shs 800,000 shs 905,000 shs | nil 3.46 3.55 0.60 | 22,416,519 25,205,382 26,775,989 27,417,355 29,234,816 *28,479,283 | 7.64 11.60 11.13 11.36 10.87 *13.07 | 4.0 1.0 1.0 2.5 1.25 None |
| UNITED STATES CAST IRON PIPE & FOUNDRY CO. | x1913 1920 1921 1922 1923 1924 1925 | 1,679,000 692,000 650,000 650,000 597,000 577,000 | 4.88 20.75 3.51 9.44 30.29 97.89 | 12,500,000 12,000,000 12,000,000 12,000,000 12,000,000 12,000,000 12,000,000 | 4.52 7.09 0.84 8.52 28.93 50.17 45.84 | 12,500,000 12,000,000 12,000,000 12,000,000 12,000,000 12,000,000 12,000,000 | nil 0.09 nil 1.52 21.93 43.17 38.84 | 237,285 599,068 487,353 1,159,596 3,471,268 6,020,920 N.F. | 3.49 4.47 3.89 4.23 6.51 11.55 N.F. | None None None None None None |
| UNITED STATES STEEL CORPORATION | 1913 1920 1921 1922 1923 1924 1925 | 627,097,377 554,828,231 540,706,561 539,740,268 527,159,730 522,895,730 505,855,930 | 4.6 6.4 2.8 3.0 6.8 5.4 5.7 | 360,281,100 360,281,100 360,281,100 360,281,100 360,281,100 360,281,100 360,314,100 | 22.50 30.45 10.16 11.01 30.17 23.60 25.08 | 508,302,500 508,302,500 508,302,500 508,302,500 508,302,500 508,302,500 508,495,200 | 11.02 16.62 2.24 2.84 16.42 11.76 12.81 | 151,798,429 523,454,891 508,926,958 499,139,415 512,751,220 517,061,308 N.F. | 345.18 545.63 485.18 413.45 451.19 427.66 N.F. | 5.0 5.0 5.0 5.0 8.75 7.00 7.00 |
| VANADIUM CORPORATION OF AMERICA | 1913 1920 1921 1922 1923 1924 *1925 | None None None None None | | None None None None None | | 373,334 shs 373,334 shs 373,334 shs 373,334 shs 373,334 shs 373,334 shs | e7.97 d 0.79 1.83 1.80 | Z14,844,290 Z14,323,697 Z14,526,148 Z15,090,576 Z16,281,409 Z16,774,336 | 3.80 3.36 3.80 4.55 5.89 1.96 | 4.5 1.0 None None 1.10 |
| VIEGINIA IRON. COAL & COKE COMPANY | 1913 1920 1921 1922 1923 1924 1925 | 5,233,000 3,539,000 3,523,000 3,000,000 2,989,000 2,266,000 2,111,000 | 0.85 14.8 3.3 5.18 4.75 0.51 3.7 | None None None 5,000,000 5,000,000 2,500,000 | 11.51 9.14 d1.07 8.75 | 10,000,000 10,000,000 10,000,000 10,000,00 | nil 22.44 3.26 3.26 2.07 d 0.94 | f1,229,804 1,500,948 434,898 772,012 628,890 274,877 N.F. | 0.80 2.90 1.81 2.15 1.92 1.81 N.F. | None 6.0 6.0 3.0 2.0 1.5 None |
| YOUNGSTOWN SHEET & TUBE COMPANY 6 Mos. † 9 Mos. | 1921 1922 1923 1924 1925 | None None 71,246,000 72,613,364 *69,341,514 | 5.13 2.71 †3.61 | 9,934,300 9,974,400 14,241,100 14,241,100 14,241,100 | 37.16 110,06 53.35 †73.17 | 19,959,868 20,000,000 75,000,000 987,606 shs 987,606 shs | d 3.76 18.83 6.68 †9.79 | 48,753,607 49,012,761 23,127,519 25,417,935 33,500,000 | 33.34 65.19 62.96 | 3.50 2.75 5.75 4.50 4.00 |

¹ As of September 16, 1919.

² Years ended June 30.

⁴ Years ended August 31.

† Earned per ahare on both classes of preferred.

† On both classes of common stock, A and B.

† Years ended November 30.

a Company has no direct obligations. Figures shown represent funded debt of subsidiaries.

b Representing bonds of Self-Fluxing Ore & Iron Co.

d Deficit.

e Fifteen and one-half months ended December 31, 1920.
f Profit and loss deficit.
h Including capital stock.
x Years ended May 31.
E Estimated.
Z Represented by outstanding capital stock.
NF—Figures not available.

Record Year in Automobiles, Tires and Accessories

N the course of industrial evolution the automotive industry was sig-naled out for more than its share of dramatic happenings in 1925. It was a year of record output and earnings in all branches of the industry: passenger cars, trucks, tires, accessories and gasoline. There was widespread extension of the partial payment plan of buying cars; one of the larger manufacturers inaugurated a plan of including insurance in the selling price of its cars; there were consolidations of important manufacturers; plans to control street cars, taxicabs and buses as feeders to steam and electric railroads gained great momentum under sanction of public authorities; railroad equipment and other manufacturers announced plans to enter the motor truck and bus manufacturing field; crude rubber prices soared to dizzy heights, followed by successive advances in the price for tires; extensive plans were inaugurated by American automotive interests to provide for future supplies of crude rubber independent of foreign control. Such, in brief, were the history making events to be reviewed in this most remarkable of all years in the industry.

The year opened with little indication of the phenomenal prosperity in store for the industry. January output of 205 thousand passenger cars, while 30 thousand ahead of December, fell 80 thousand below the corresponding month of the preceding year. As indicated in our last year's review, competition was keen, and prices were

cut to stimulate buying.

But the automobile show in January developed buying, and disclosed a public interest, beyond the most sanguine expectations. Further study of general business conditions revealed the enormous public purchasing power springing from record building construction, agricultural prosperity and the widespread employment of labor at high wages. Executives in the motor industry foresaw the possibilities and acted accordingly. Plants were speeded up. In February 38 thousand more cars were produced than in January; March ran 77 thousand cars ahead of Febuary, though still 12 thousand behind March of 1924. But it was not until April that production began to show a gain over the preceding year. Looking back upon the year's unprecedented bull market in motor securities, it seems hard to believe that production of passenger cars during this first three months came to only 766 thousand against 957 thousand during the same period in 1924. And with these production records before one it seems even more remarkable that the combined earnings of 17 motor and accessory corporations for the quarter

Automobile Production

(Figures in thousands)

| | Passen | ger Cars | Tru | cks |
|-----------|--------|----------|------|------|
| | 1924 | 1925 | 1924 | 1925 |
| January | 287.3 | 204.6 | 28.8 | 26.5 |
| February | 336.4 | 242.0 | 31.2 | 32.7 |
| March | 348.4 | 319.1 | 34.1 | 43.0 |
| April | 337.0 | 375.7 | 36.2 | 46.2 |
| May | 279.4 | 364.3 | 33.4 | 41.4 |
| June | 219.9 | 350.5 | 27.9 | 36.2 |
| July | 237.4 | 347.3 | 25.3 | 39.9 |
| August | 251.6 | 214.4 | 27.5 | 36.2 |
| September | 257.9 | 262.0 | 30.8 | 57.8 |
| October | 257.9 | 392.6 | 31.5 | 44.1 |
| November | 195.3 | 327.6 | 26.8 | 37.7 |
| December | 182.0 | 277.7 | 27.3 | 32.5 |

ran 10% ahead of earnings for the first quarter of 1924. Part of this favorable showing was doubtless due to the sale of accumulated stocks and part to increased economies in production. Deliveries during this quarter, as evidenced by registrations of new cars, were 574 thousand, against a production of .628 thousand cars during the last quarter of 1924. Deliveries during the second quarter mounted to the reeord total of a million cars, which affords a rough indication of the progress that must have been made in reducing dealers' and manufacturers' stocks during the first quarter.

During the highly competitive first quarter there was widespread adoption, among dealers in the moderate

| 7/ | A |
|-------|-------------|
| Motor | Accessories |

| | V | Hayes Wheel | Martin- Parry | Speedomete | Carbureto r Co. of | Corpora- | |
|--|---------------|------------------------|------------------|--------------|------------------------|---------------------------|------------------------|
| | Year | Company | Corporation | Corporation | Amer., Inc | . tient | Bearing |
| | 1919 | \$771,000 | | | | | |
| Funded | 1921 | 771,000 | ****** | \$2,000,000 | | \$9,569,000 | |
| | 1922 | 682,000 | | Red'med Spt. | 1 | 8,250,000 | |
| Debt . | 1923 | 1,232,000 | ******* | | | 20,000,000 | |
| | 1924 | 1,232,000 | | | | 17,500,000 | |
| | 1925 | NF | ******* | 1,125,000 | | 15,000,000 | |
| | 1919 | 9.5 | | | | | |
| Interest | 1921 | 4.9 | ******* | | ******* | 4.18 | |
| | 1922 | 17.5 | ******* | | | 7.58 | |
| Times Earned | 1923 | 11.7 | | | | 19.28 | |
| | 1924 | 7.3 | | | | 18.61 | |
| | 1925 | NF | ******* | NF | | 15.80 | |
| | ſ 1919 | None | None | None | None | \$4,334,000 | Non |
| 1001.5 | 1921 | None | None | None | None | 3,470,800 | Non |
| Preferred | 1922 | None | None | None | None | 3,150,800 | Non |
| Outstanding | 1923 | None | None | None | | Red. May 1 | Non |
| - 100 27 | 1924 | \$1,838,200 | None | None | None | None | Non |
| | 1925 | 1,838,200 | None | None | None | None | Non |
| | f 1919 | | | | | 990 95 | |
| | 1921 | ******* | ******* | | ******* | \$36.85 131.30 | |
| Pfd. Earned | 1922 | ****** | | | | 189.50 | ****** |
| Per Share | 1923 | | | | | 100,00 | ****** |
| e Estimated. | 1924 | \$38.91 | | | | | |
| 0 200000000 | 1925 | el10.00 | | ******* | | | ****** |
| | ſ 1919 | \$1,633,320 | \$1,530,000 | \$10,000,000 | \$375,000 | **** | |
| | 1921 | 1,633,320 | 1.530,000 | 12,459,000 | 375,000 | \$2,111,325 29,711,325 | *\$6,000,00 |
| Common | 1922 | 2,000,000 | 1,530,000 | 12,461,505 | 375,000 | 29,711,325 | |
| Outstanding | 1923 | 1,973,955 | 1,530,000 | 12,467,619 | 375,000 | | 6,000,00 |
| Value annual ann | 1924 | 1,973,955 | 1,580,000 | 12,467,959 | 600,000 | 29,711,325 37,211,325 | 6,000,00 |
| | 1925 | 1,973,955 | A2,280,000 | 19,155,459 | 600,000 | 60,000,000 | 6,000,00 |
| - | ſ 1919 | \$5.46 | \$2.44 | \$6,98 | \$5.50 | \$6.49 | |
| F | 1921 | 3.08 | 0.08 | 2.08 | 1,09 | 8.90 | 140.3 |
| Common Earned | 1922 | 5.79 | 4.02 | 11.25 | 8.06 | 11.90 | 6.2 |
| Per Share | 1 1923 | 6,61 | 6.53 | 14.15 | 11.68 | 32.41 | |
| e Estimated. | 1924 | 3.16 | 8.81 | 5.84 | 7.02 | 35.62 | 6.7 |
| 0 | 1925 | e8.50 | A1.62 | e11.00 | e9.00 | 16.08 | 4.8 N |
| | ſ 1919 | NF | \$1,223,764 | 87,514,455 | | 4K 0071 410 | |
| | 1921 | \$2,127,465 | 1,314,797 | 7,687,235 | 2,255,965 2,434,339 | \$5,271,410 | |
| Profit and Loss | 1922 | 3,330,462 | 1,402,226 | 11,098,312 | 2,870,468 | 5,854,587 | *\$9,074,88 |
| Surplus | 1923 | 4,041,397 | 1,865,943 | 13,556,824 | | 6,795,211 15,757,849 | 10,829,02 |
| | 1994 | 3,373,003 | 1,814,672 | 12,709,677 | 8,031,250 | 31,157,877 | 15,779,97 |
| | 1925 | NF | A1,606,510 | NF | | 13,693,026 | 10,770,07 |
| | ſ 1919 | NF | \$1,502,588 | \$5,275,168 | 1 909 400 | 24 054 050 | |
| | 1921 | \$2,165,975 | 1,078,549 | 6,175,783 | 1,393,693 | \$4,254,276 | ******** |
| Working | 1922 | 2.664.355 | 1,222,627 | 7,314,531 | 892,445 | 19,870,179 | *\$9,017,29 |
| Capital | 1923 | 2,664,355 3,318,317 | 1,518,380 | 8,561,150 | | 18,592,613 | 9,941,08 |
| | 1994 | 3,969,224 | 1,013,749 | 7,240,170 | | 81,725,584 87,090,989 | 12,967,75 13,742,75 |
| | 1925 | NF | A1,611,047 | NF | | 33,158,690 | 10,142,101 |
| | [1919 | \$0.75 | | \$9.00 | 84.00 | | |
| and the same of th | 1921 | 1.25 | 22.00 | 2.50 | 0,50 | \$10.00 | ****** |
| Com, Dividends | 1922 | 2,00 | 2.00 | 4.00 | 1.00 | | \$1.50 |
| Paid Per Share | 1923 | 8.00 | 2,00 | 9.00 | 6.00 | 10.00 | 3.50 |
| | 1994 | 3,00 | 4.00 | 7.50 | 7.50 | 10.00 | |
| | 1925 | 8.50 | 2.00 | 6.00 | 6.00 | 5.00 | 4.0 |
| | | | | | | | |

and low priced cars, of the installment plan of purchases. "Only \$200 brings you the immediate enjoyment of your favorite car," was the slogan that has probably overshadowed all other influences in placing a new car in one out of every eight homes in the United States during the year just closed. The rapid growth of installment sales has naturally had its counterpart in the phenomenal expansion of acceptance subsidiaries of automobile manufacturers. These finance companies enable the manufacturer to realize costs and profits immediately by discounting au-

irst

orthe

to

De-

eviirs, ucthe ing eeafogrers'

pate tomobile paper. It remains to be seen whether credit has thus been extended to the individual so unwisely as to introduce a dangerous element of instability into the fabric of finance. By way of counter suggestion to the many warnings that have been issued by prophets of disaster, it may be pointed out that older concerns engaged in making small loans to the individual without collateral have experienced a very low percentage of losses in the past. Furthermore loans of this character form, in the aggregate, a small proportion to the total of all loans in the

vast structure of credit upon which our enviable prosperity has been based.

In April factories turned out 376 thousand cars, surpassing by 44 thousand the output of April, 1924. It was not until August that output dropped again below that of the preceding year. The comparatively low production of 214 thousand cars during this month was accounted for by quite extensive preparations for the introduction of new models. In this connection it is interesting to note that some dealers are beginning to question the desirability of yearly changes in models, and

| | | | 1 | Automob | ne Com | panies | | | | |
|--|----------------|------------------------|-----------------------------|----------------------------|--------------------------|---------------------------------------|-------------------------------|---------------------------------------|--|-----------------------------|
| Company | Year | Funded Debt | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | | Common Earned Per Share | Profit & Loss Surplus | Working Capital | Commo Divs. P Per Sha |
| CHANDLER | 1912 | | - 1 | | Incorporated | November, 1915 \$7,000,000 | #10 B | \$178,000 | | |
| The state of the s | 1919 | | | | **** | *210,000 shs | 40.62 | 3.381.000 | \$1,886,000 6,173,000 1,026,567 1,431,551 | \$10 |
| *No Par. e Estimated. | 1922 | | **** | ******** | **** | *280,000 shs | 6,09 7,34 | 3,627,918 4,003,185 | 1,026,567 | |
| o Zatimit tou. | 1924 | ****** | | ******* | **** | *280,000 shs | 4,82 | 4,091,605 NF | 1,907,659 | |
| | | ******* | | ******** | **** | | e6.0 | | NI | |
| GENERAL | *1918 1915 | \$987,000 2,328,000 | 1.1 | \$14,985,000 14,985,000 | 50 96 | 16,476,000 16,500,000 | 40 81 | 3,000,000 | 20,000,000 | |
| MOTORS | 1919 | †12,000,000 | **** | 85,296,000 103,900,000 | 85 47 | 153,411,000 20,550,000 aha | 2,19 | 78,000,000 89,936,863 | 123,074,000 126,476,237 | 0 1 |
| *July 31st. |] | | | | - | No par | | | | |
| Bonds of subsidiary company. | 1923 | †12,000,000 | | 109,916,000 | 56 | 20,646,397 shs No par | 2.67 | 120,099,300 | 140,750,581 | 1.4 |
| e Estimated. | 1924 | †11,638,000 | | 109,916,000 | 41 | No par 5,161,600 shs No par | 7.37 | 82,110,929 | 161,105,280 | 4.8 |
| • | 1925 | †11,224,000 | •••• | NF | e 90 | 5,161,600 shs No par | e18.5 | NF | NF | . 11 |
| | (1912 | | | | | NF | NF | NF | NF | 2,0 |
| HUDSON MOTOR | 1915 | | • • • • | ****** | **** | NF NF | NF 11.50 | NP NF | NP | 2.6 |
| CAR, | *1922 | | **** | ******* | **** | 13,201,000 | 6.03 | 5,289,475 | 9,453,965 11,684,147 | 3.0 |
| | *1923 *1924 | | **** | | **** | 13,201,000 16,501,625 | 6.67 6.11 | 9,459,979 10,201,419 | 11,684,147 15,051,236 | 8.0 |
| *Year ended Nov. 30. | +1925 | | | | | 16,626,625 | 16.07 | 26,375,360 | 25,134,576 | 3.0 |
| 1 1 1 1 1 1 1 1 1 | 1912 | | | | Incorp | orated 1915. | | | | |
| HUPP | 1915 | | | 1,500,000 1,146,000 | 170 | 5,000,000 5,192,100 | 3.04 | 2.856.000 | 2,000,000 | |
| CAR | 1922 | ******* | | 677,800 | 447 | 5,192,100 | 3.04 6.94 | 2,856,000 8,091,136 | 923,000 8,813,166 | |
| e Estimated. | 1923 | ******* | **** | ******* | | 9,138,090 9,138,090 | 3.97 1.20 | 9,393,939 9,803,742 | 6,984,417 6,347,347 | 1 |
| o gistimatou. | 1925 | | | ******* | | 9,138,090 | e3.50 | NF | NF | |
| | ſ | Internation | onal Motor | r Truck incorp | orated Nov., 1 | 916. Name cha | nged to Ma | ok Trucks, Mar | oh, 1922. | |
| MACK TRUCKS | 1915 | ******* | **** | *16,253,000 | j 18 | 70,000 sha | 11.9 | 3,525,070 | 12,654,000 | ** |
| Consisting of \$10 | 1922 | | | *16,253,000 | 23 | 283,109 aha | 9.9 | 11,791,254 | 19,980,856 | 1 |
| *Consisting of \$10,- 921,800 1st 7% pfd. and \$5,331,790 2d 7% pfd. | 1923 | | | *16,253,000 | 64 | *815,598 shs | 18.6 | 18,076,423 | 24,250,666 | 8,0 |
| 7% pfd. | | | | 150/200 | 1117 | | | | | |
| e Estimated. | 1994 | ******** | | *16,253,000 | \$ 56.95 102.33 | 339,781 shs | 17.95 | 21,355,580 | 28,617,777 | |
| | 1925 | 3,000,000 | NF | 16,253,591 | 8 80.0 e150.0 | 673,287 shs | e11.0 | NF | NP | 6.0 |
| ATSANGED IN | *1912 | 2,000,000 | 2.0 | 5,000,000 | 40 | 5,000,000 | 8.40 | 1,379,990 | 6,650,000 | |
| PACKARD | *1915 | 8,000,000 | 2.7 | 5,000,000 15,500,000 | 55.4 64.5 | 7,065,000 11,810,000 11,835,100 | 3.42 | 4,825,000 17,000,000 17,004,438 | 8,900,000 28,140,000 | 1,30 |
| | *1922 | 7,400,500 | 3,75 | 15,500,000 14,789,000 | 13.5 | 11,835,100 | 3.88 | 17,004,438 | 30,149,620 | 1,80 |
| Year ended August | *1923 | | | 14,676,200 11,704,300 | 45.8 41.5 | 23,770,200 23,770,200 | 2.97 | 8,676,094 9,488,443 | 27,187,253 26,403,460 | 1.50 |
| 0230 | 1925 | | | | | 23,770,200 | 4.84 | 15,170,338 | 20,670,618 | 1.90 |
| | 1912 1919 | | | 10,000,000 | Incorpo 25 | rated 1916. 250,000 sha | 6.76 | 3,571,000 | 13,126,000 | 1.25 |
| PIERCE-ARROW | 1922 | | | 10,000,000 | 0.11 | No par 250,000 shs | nil | \$4,679,328 | 4,976,009 | |
| Includes 15,750 ahs. | 1923 | 4,200,000 | 1,64 | *11,575,000 | 12.78 | No par 250,000 shs | nil | 278,212 | 12,042,040 | × 6 |
| On 8% Cum. Pfd. | 1924 | 4,200,000 | 2.70 | 11,575,000 | †6.25 | No par 250,000 shs | | 903,272 | 11,020,659 | |
| e Estimated. | 1925 | | NF | | | No par 250,000 shs | e1.50 | NF | | |
| | 1929 | NF | NI | 10,000,000 | e†75.0 | No par | 61.90 | MF | NF | |
| | 1912 | 7,600,000 | . 6 | 13,000,000 11,000,000 | 17.6 | 28,000,000 30,000,000 | 5.9 | 2,000,000 | 19,000,000 | |
| STUDEBAKER | 1915 1919 | 2,305,000 | 5.0 | 10.700,000 | 32.69 87.0 | 45,000,000 | 27.2 | 8,471,000 21,000,000 | 23,500,000 | 7 |
| | 1922 1923 | | | 9,450,000 8,600,000 | 187.91 201.01 | 75,000,000 75,000,000 | 28.35 23.06 | 10,287,190 19,678,734 | 33,587,480 33,800,561 | 10 |
| e Estimated. | 1924 | | :::: | 8,600,000 | 168,97 | 1,875,000 shs | 6.81 | 24,947,608 | 33,319,944 | 4 |
| | 1925 | | •••• | 8,235,000 | e225.0 | 1,875.000 shs | e9.00 . | NF | NF | |
| | 1912 1916 | | | | Incorporat | ei December, 19 16,000,000 | 15. 13.88 | 2,541,000 | 10,000,000 | |
| WHITE MOTOR | 1919 | | **** | | | 20,000,000 | 11.47 | 7,879,000 | 22,518,000 | |
| e Estimated | 1922 | | **** | | **** | 25,000,000 | 7.54 13,93 | 4,461,078 9,425,789 | 16,463,107 21,555,646 | 4 |
| | 1994 | ******** | | | | 25,000,000 25,000,000 | 8.17 | 11,534,157 | 21,555,646 22,338,022 NF | 4 |
| | 1925 | 1,203,000 | NF | ****** | | 25,000,000 | e10.0 | NF | M.F. | 2 |

have even gone so far as to feature in their sales appeals the idea that frequent changes in models unduly depreciate the value of used cars. This thought, if it gains headway, may have far-reaching effects in the industry, and will bear watching.

Production during the last four months of the year far outstripped that of the corresponding period of 1924, with November running 65% ahead of November, 1924. Manufacturers were evidently preparing for a continuance of heavy sales during the spring of 1926.

One of the most remarkable aspects of the industry from the manufacturing standpoint has been the phenomenal reduction in costs of manufacture per car. Whereas production of passenger cars ran about 18% ahead of 1924, the profits of 17 motor and accessory companies, as compiled by the Federal Reserve Bank of New York, during the first six months equaled profits for the entire previous year. From incomplete information at hand it appears, in fact, that the year's

profits of these 17 companies will be about double what they were in 1924.

In trucks and buses the year was relatively even more eventful than in the pleasure car field. Production increased 35%, which indicates twice the rate of growth of manufacture of pleasure cars. A large part of this increase was undoubtedly due to the new vogue for motor bus travel to replace short journeys by railroad or trolley. So popular has this new mode of travel become that railroad officials in several territories estimate that it accounted for a loss of 10% in passenger revenues during the year. With the sanction of public officials, both steam and electric roads have begun to adopt the obvious course of absorbing existing competitive bus lines and establishing new routes where needed to supplement the service of express trains. As the movement gains headway revolutionary benefits should accrue to both the traveling public and the railroads. It will bring through transportation to one's doorstep, and will enable the railroads to effect many

economies in operation, not the least of which will be elimination of unprofitable branch lines and the added stimulus to traffic. Not only automobile manufacturers, but producers of railroad equipment and even harvesting machinery and fire truck makers have been quick to sense the coming change and laid plans accordingly during the year to enter this promising field of activity. All this points to increasing business for many years to come for the manufacturers of roadbuilding equipment and materials.

In view of the unprecedented prosperity in the automobile industry one might, at first thought, expect equally satisfactory results in the accessories field. A few of the larger and more firmly established companies did make a gratifying showing of progress sufficient to be reflected in dividend increases. Taking the industry as a whole, however, it is significant that sales, computed from government tax returns, showed a decrease of 17% from the year before. The business is by nature somewhat of a gamble. If

th co w of w se ne

SI

du

at

| | | | | | | ompanie | | | | _ |
|-----------------------|---------------|---|-----------------------------|--------------------------|--------------------------|----------------------------|-------------------------------|--------------------------|--------------------------|------------------------------|
| Company | Year | Funded Debt | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | Common Outstanding | Common Earned Per Share | Profit & Loss Surplus | Working Capital | Commo Divs. Pa Per Sha |
| | 1913 | | | \$5,000,000 | \$151/4 13.9 | \$8,000,000 | \$15 | \$137,000 | \$2,900,000 | |
| FISK RUBBER | 1915 | ****** | • • • • | 6,775,000 | \$ 34.5 \$ 52.6 | 8,000,000 | 11.4 | 1,246,000 | 4,244,000 | |
| *Yr. to Oct. 31, '13. | 1919 | ******* | •••• | 18,000,000 | \$ 37.0 75.0 | 12,250,000 | 24 | 8,295,000 | 18,569,000 | •• |
| tTen months ending | 1922 | \$9,500,000 | 2,9 | 21,000,000 | 8.8 | 744,000 shs | 0.40 | 3,528,494 | 17,948,709 | • • |
| Oct. 31. | ‡1923 | 8,894,000 | 3.1 | 29,064,800 | 13.0 90.0 | 794,831 shs | 1.21 | 5,612,107 | 19,500,895 | |
| Yr. ended Oct. 31. | †1924 | 8,474,000 | 3.4 | 20,045,500 | { 11.8 84.2 | ~796,882 shs | 0.84 | 8,343,771 | 21,852,513 | |
| | 11925 | 18,370,000 | 7.4 | 19,541,900 | 30.3 | 808,255 shs | 4.59 | 13,431,980 | 37,635,913 | |
| | 1912 | | | 1 | ncorporated De | ecember, 1915. | | | | |
| AJAX RUBBER | *1916 | ***** | | ******* | | 7,100,000 | 81/2 | 2,128,000 | 8,352,000 | |
| *For 16 mos. ended | 1919 | ****** | | | | 7,100,000 | 121/2 | 155,000 | 4,200,000 | |
| Dec. 31, 1916. | 1922 | 2,847,000 | 2.9 | | **** | 425,000 shs | 0.06 | ef. 3,291,301 | 4,969,952 | |
| †Included with | 1923 | 2,778,000 | def. | ****** | **** | 425,000 shs | nil | †def. | 4,421,886 | |
| capital stock. | 1924 1925 | 2,614,300 2,458,900 | 3.46 NF | • | **** | 425,000 shs 500,000 shs | 1.56 NF | def. NF | 4,910,928 NF | |
| | 1913 | | | 30,000,000 | 8.6 | 60,000,000 | 0.83 | 706,000 | 15,800,000 | 1 |
| | 1915 | ****** | | 28,000,000 | 43.8 | 60,000,000 | 17.17 | 10,500,000 | 26,800,000 | |
| GOODRICH | 1919 | 21,950,000 | 2.3 | 39,600,000 37,224,000 | 54 8.19 | 60,000,000 601,000 shs | 0.25 None | 41,203,000 10,794,000 | 54,686,000 84,439,000 | |
| e Estimated. | 1923 | 23,887,000 | 2.0 | 36,036,000 | 8.33 | 601,000 shs | 0.80 | 11,106,950 | 34,277,181 | |
| e Estimated. | 1924 | 23,273,500 | 5.1 | 34,848,000 | 27.95 | 601,400 sha | 10.57 | 17,609,966 | 40,573,459 | ** |
| | 1925 | 22,662,500 | | 32,472,000 | e38.0 | 601,400 shs | e17.0 | NF | 48,352,000 | |
| GOODYEAR | *1912 | | | 5,000,000 | 60 77 | 5,000,000 | 57 | 1,856,000 | 7,500,000 | 11 |
| Yr. Oct. 81. Com- | *1919 | ****** | **** | 6,650,000 36,500,000 | 78 | 8,377,000 20,700,000 | 58 100 | 7,000,000 33,800,000 | 13,500,000 58,746,000 | |
| pany reorganized | 1922 | 55,250,000 | 1.9 | 95,000,000 | ±14 | 886,000 shs | None | 8,008,000 | 58,768,000 | |
| 921. ±Prior pref. | 1923 | 51,250,000 | 2.1 | 80,089,600 | ‡43 | 831,585 shs | None | 11.786.136 | 48,972,082 | |
| stock | 1924 | 48,250,000 | 3.4 | 80,089,600 | ±81 | 831,585 shs | 5.14 | 22,798,577 | 52,861,578 | |
| e Estimated. | 1925 | 59,568,500 | NF | 80,089,600 | NF | 831,585 shs | e10.0 | NF | NF | |
| | 1913 | • | • • • • | 1,149,000 3,758,000 | 50 ‡45 | 4,000,000 | 12 30 | 1,449,000 2,126,000 | 1,500,000 | |
| SPRINGFIELD | 1919 | ******* | **** | 9,000,000 | 1791/4 | 5,361,000 | 1114 | 8,120,000 | 11,500,000 | 1 |
| BPRINGFIELD | 1922 | 10,000,000 | 4.93 | 8,400,000 | ±104 | 9,096,000 | 6.2 | 8,231,000 | 14,030,000 | |
| On first preferred. | 1923 | 9,500,000 | def. | 8,400,000 | def. | 9,096,000 | nil | 5,638,045 | 11,009,151 | |
| e Estimated. | 1924 | 8,000,000 7,000,000 | def. | 8,214,700 8,214,700 | def. | 9,096,008 | nil e2.5 | 3,792,580 NF | 9,278,015 NF | |
| | | | | 1 | ncorporated De | cember, 1915. | | | | |
| | 1916 | | | ****** | ** | 100,000 shs | 2.30 | 16,000 | 1,244,000 | 2,28 |
| LEE TIRE | 1919 | | | ****** | ** | 150,000 shs | 2.18 | 531,000 | 3,652,000 | 2.00 |
| e Estimated. | 1922 | ****** | **** | ****** | ** | 150,000 shs 215,000 shs | 2.47 def. | 431,089 2,256,445 | 3,330,000 | 1,00 |
| e Estimated, | 1924 | | | ******* | • • | 214,837 shs | nil | 1,953,085 | 3,293,575 | 1,00 |
| | 1925 | | | | | 214,837 shs | e1.50 | NF | NF | |
| w a number | *1913 1915 | 18,000,000 16,500,000 | 4.4 | 57,281,000 59,000,000 | | 36,000.000 36,000,000 | 48.8 10.8 | 16,735,000 23,000,000 | 36,000,000 47,500,000 | 5 |
| U. S. RUBBER | 1919 | 65,200,000 | 5.8 | 68,000,000 | | 72,000,000 | 24 | 52,300,000 | 126,300,000 | - |
| Yr. ended March | 1923 | 85,981,000 | 2.5 | 65,110,000 | | 81,000,000 | 2.6 | 32,097,821 | 80,102,000 | |
| 31, 1913. | 1923 | 85,025,800 | 2,5 | 65,110,000 | | 81,000,000 | 2.3 | 32,584,590 | 73,318,000 | |
| 0., | 1924 | 84,078,800 | 2.7 | 65,110,000 | 12 | 81,000,000 | 3.9 | 34,178,466 | 72,680,107 | |
| e Estimated. | 1925 | 115,304,800 | NF | 65,110,000 | NF | 81,000,000 | e9.0 | NF | NF | |

Tires—1925 (Figures in Millions) Crude Rubber, Monthly Average, Wholesale Price, N. Y., Fine Para Island Production Inventories (c. per lb.) 1925 1924 1924 1925 1925 1924 January 3.27 6.12 19.9 31.8 6.85 19.1 30.7 February 3.34 3.79 5.42 3.49 4.61 5.93 7.27 17.1 March 3.37 4.05 6.34 6.95 16.8 34.0 6.58 17.3 42.0 May 3.09 4.16 6.52 June 2.67 4.12 6.34 5.55 16.4 61 0 4.93 17.0 82.5 July 2.58 4.25 5.30 August 3.28 4.27 4.63 5.57 21.1 66.3 22.7 59.0 September 3.57 3.82 4.66 5.90 October 3.93 3.43 5.48 5.13 26.2 77.3 November 3.23 3.17 5.37 5.91 28.6 85.0 December 3.49 5.72 31.5 82.0 3.94 5.56 6.08 21.1 55.0 Monthly Average..... 3.28

the accessory be a patented device, one never knows when a new invention will crowd the old out of the field. If it be automobile bodies, wheels or the like, the company must sell its output under contract to a few powerful customers who generally have a very close idea of what the product is worth; and who will, and do, go into the business themselves if the price is not "right." One newcomer to the Stock Exchange went into receivership through inability to provide working capital to handle a windfall of new orders.

Spectacular Rise in Crude Rubber Prices

The outstanding event in the tire industry was the spectacular rise in the price of raw rubber, which on several occasions rose above \$1 a pound. British restrictions upon exports, coupled with unprecendented demand, have created a very interesting situation, political and industrial, which is destined to

have far reaching consequences over a period of years. The immediate effect upon our American tire producing companies was undoubtedly beneficial. Publicity given to the situation put the consumer in a frame of mind to accept increases sufficiently out of proportion to the added cost of manufacture, to enable tire makers to reap handsome profits from the emergency. Toward the end of the year our State Department's request for co-operation in husbanding rubber as a means of curbing the foreign monopoly began to show effects upon the industry. Plants that had been operating at capacity for five months ended with August began to slow down in response to the warning of accumulating stocks, while the production of reclaimed rubber practically doubled in volume. In the meantime measures were started by important consumers of raw rubber to acquire huge tracts of land for producing rubber free from foreign influence. In northern Brazil wild rubber was again

harvested for the first time in many

It will, of course, be six or more years before these new sources of supply can begin to exert any tangible influences upon the rubber market; but if all plans undertaken during the year are carried through to fruition, the industry may eventually be confronted with the familiar problem of overproduction that has handicapped so many other lines of activity following the war.

A New Order

Politically the incident is merely typical of the distressing aftermath with which other world industries are likely to be faced before many years as an outcome of the present fad among nations of substituting industrial preparedness for armaments. The struggle of each nation to become economically independent, if followed to its logical conclusion, must inevitably lead to world-wide overproduction in many industries, with a steady decline in the commodity price level until it falls below the cost of production. Such a situation already exists in the sugar industry; it can easily happen to rubber and many other commodities. As wage changes are more sluggish than those in commodity prices, one may foresee far reaching social consequences of the new world policy in politics.

Stocks and Bonds listed on the New York Stock Exchange bought and sold for cash or carried on conservative margin.

Orders in odd lots accepted

MOYSE & HOLMES

Members New York Stock Exchange Members New York Cotton Exchange Chicago Board of Trade 42 Broadway Hanover 6723 Carlton House 47th St. & Mad. Ave.

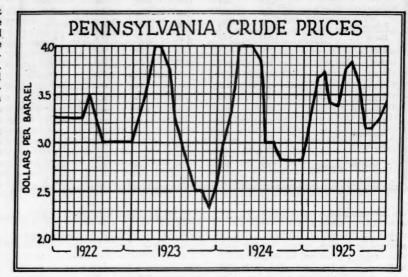
| | Automo | biles— | 1925 | | |
|-----------------|------------------------|--------|---------------------|-------|------|
| | (Figures | | | | |
| A | Registration, New | | uction, ger Cars | Produ | |
| ** | Passenger Cars 1925 | 1924 | 1925 | 1924 | 1925 |
| January | 164.8 | 284.0 | 204.6 | 29.0 | 26.6 |
| February | 158.8 | 331.4 | 242.0 | 31.2 | 32.7 |
| March | 250.0 | 341.9 | 319.1 | 34.4 | 43.0 |
| April | 350.5 | 332.0 | 375.8 | 36.0 | 46.3 |
| May | 389.8 | 271.0 | 364.4 | 33.6 | 41.4 |
| June | 309.5 | 214.3 | 350.6 | 28.1 | 36.1 |
| July | 320.0 | 235.9 | 347.4 | 25.3 | 40.0 |
| August | 261.3 | 249.8 | 214.4 | 27.8 | 36.3 |
| September | 193.2 | 256.9 | 262.1 | 30.6 | 57.9 |
| October | 247.0 | 254.5 | 392.7 | 31.2 | 44.2 |
| November | **** | 198.4 | 327.6 | 26.8 | 37.7 |
| December | **** | 174.9 | 285.2 | 25.9 | 34.3 |
| Monthly Average | 259.5 | 262.1 | 307.1 | 30.0 | 40.0 |

Year of Gratifying Improvement in Oil

N a year when the stock market seems to many observers to have over discounted the progress and prospects of a number of industries the comparative sluggishness of oil securities occasioned considerable comment. Earnings of many companies showed marked improvement over the two preceding years, and gratifying progress was made toward stabilizing the industry as a whole; yet the market for oil stocks failed to register its belief in the permanence of these gains. The price level of oil securities did advance considerably, it is true; but not to the dizzy heights attained in other sections of the most buoyant bull market on record. This is the more remarkable in view of the fact that 1925 ushered in no new pools of magnitude sufficient to produce another Wortham scare.

According to statistics recently compiled by the Federal Reserve Bank of New York, the earnings of 13 oil companies during the first quarter declined 25% below the corresponding period of the year before. During the second quarter, however, there was a 40% recovery which enabled the half year to show a slight improvement over the first six months of 1924. During the third quarter earnings rose 65% above those for the preceding year, bringing earnings for the nine months practicially up to the amount earned during the entire year of 1924. With fourth quarter earnings at hand it seems likely that profits for 1925 will record an advance of over 30% beyond those of 1924, which in turn were 22% better than 1923.

From a long range viewpoint, there seems to be no doubt that the past three years have witnessed a gratifying improvement in the statistical position, which is bound to be reflected in advancing prices and profits during the



next few years-if, no new pools are brought in to upset calculations with another oily deluge. During the six-year period, 1913 to 1919, production of crude advanced in more or less orderly fashion at an average annual rate of about 7% from 250 million barrels to 380 million barrels. During the next four years came floods from new pools which raised the annual production to 730 million barrels, an average annual rate of increase of nearly 20%. In 1924 production showed a slight drop, the first since 1913. Last year there was a moderate increase to about 755 million barrels. The explanation for these main cycles in production is not far to seek. In 1915 crude oil was selling for 37% less than in 1913; there was little stimulus to explore for oil. During the next five years the price

advanced nearly 500%, owing to wartime demand. There was a stampede to the oil fields, and the floods from new wells during the following three years depressed crude prices nearly 60%. Three years of prosperity and of record production of motor vehicles, with unusual demand for fuel oil arising from the coal strike thrown in as good measure, have enabled consumption to about catch up with the post-war increase of 100% in production. This situation is reflected in the 15% recovery in crude oil prices that took place last year.

The moderation of this recovery in price from the post war low offers one explanation for the stock market's failure to enthuse too much over glowing reports of improvement in the situation. Turning now from the telescope, to a microscopic examination of the

| Company | Year | Bonds Outstanding | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | Common Outstanding | Common Earned Per Share | Profit & Loss Surplus | Working Capital in Millions | Common Divs. Paid Per Share |
|------------------------|------|----------------------|-----------------------------|--------------------------|--------------------------|-----------------------|-------------------------------|--------------------------|-----------------------------------|-----------------------------------|
| STAND. OIL CO. | 1920 | | | | | \$99,373,311 | \$41.93 | \$122,303,708 | \$47.8 | \$14.00 |
| OF CALIFORNIA | 1921 | \$25,000,000 | 21.10 | | | 100,971,111 | *8.40 | 134,679,534 | 59.9 | 6.50 |
| N. F. Not available. | 1922 | 25,000,000 | 16.40 | ****** | | 204,787,272 | 6.15 | 57,363,306 | 63.9 | +4.00 |
| Btock changed to | 1923 | 25,000,000 | 16.80 | ******* | **** | 242,926,801 | 2.71 | 63,722,991 | 78.9 | 2.00 |
| 25 par from \$100. | 1924 | 22,500,000 | 23.2 | | | 234,317,800 | 2.84 | 73,366,667 | 91.0 | 2.00 |
| Also 100% in stock. | 1925 | 20,000,000 | N. F. | ******* | **** | 237,610,350 | N. F. | N. F. | N. F. | 2.00 |
| STAND, OIL CO. | 1920 | 184,000 | | ****** | | 88,038,313 | *11.63 | 115,830,811 | 70.6 | 28.00- 150% st |
| OF INDIANA | 1921 | 110.500 | | | | 107,360,455 | 4.96 | 143,222,710 | 47.2 | 4.00 |
| N. F. Not available. | 1922 | 93,500 | | | | 220,181,638 | 5.61 | 69,032,350 | 61.5 | +4.00 |
| Par changed from | 1923 | 79,500 | | | | 220,181,638 | 4.68 | 87,404,010 | 56.3 | 2.50 |
| 100 to \$25. +Also | 1924 | 79,500 | | | | 221,706,668 | 4.55 | 108,552,088 | 73.5 | 2.50 |
| 100% in stock. | 1925 | 46,000 | **** | ****** | | N. F. | N. F. | N. F. | N. F. | 2.50 |
| STAND. OIL CO. | 1920 | | | 196,676,600 | 83.62 | 98,338,300 | 153.24 | 592,146,926 | 451.7 | 20.00 |
| OF NEW JERSEY | 1921 | ****** | | 196,676,600 | 17.21 | 98,879,375 | 20.31 | 592,021,632 | 384.2 | 5.00 |
| N. F. Not available. | 1922 | **. **** | | 199,972,900 | 23.12 | 498,587,125 | \$32.64 | 206,168,995 | 386.6 | 15.00 |
| On old basis of | 1923 | ****** | | 199,972,900 | 28.2 | 498,587,125 | 2.10 | 231,424,069 | 386.1 | 1.00 |
| capitalization. ¶ Also | 1924 | | | 199,972,900 | 40.51 | 506,051,775 | 3.30 | 278,260,965 | 428.2 | 1.00 |
| 400% in stock. | 1925 | | | 199,972,900 | N. F. | 513,456,025 | N. F. | N. F. | N. F. | 1.00 |

figures for 1925, one observes other reasons for this delay in the oil stock boom. Though production of crude exceeded 1924 during each month but February, consumption-as measured by run to stills-registered an even greater increase; with the result that, while stocks mounted up, in the spring, to the high point reached in the early fall of 1924, there was a steady decline of crude inventory from May until the end of the year. In November, stocks of crude were actually 5% lower than in November, 1924. The price of crude advanced rapidly during the first quarter, held stationary for five months, then declined moderately from August to the end of the year. Were this the only statistical information available, the situation would appear unclouded. But the position of refined products is not altogether so reassuring.

Production of gasoline ran 20% ahead of 1924; but stocks by the end of November were 40% greater than at the same time last year. The wholesale price, however, while 23% under the July peak was nevertheless 15%

higher than in November, 1924. Refiners were accumulating stock in anticipation of supplying an unusually heavy demand during the first half of 1926, at good prices. Promising as the outlook for this demand now appears, it would seem that gasoline inventories are nevertheless rather top heavy.

Two Big Mergers

The position of lubricating oil had become distinctly weak by November. Inventories had increased 21%, against the year's increase in production of only 12%, while prices had declined 31% from an early February peak, and were actually 18% lower than the year before. In 1924 the peak in prices was not reached until April and, after recording a low in August, rallied sharply until, in November, the price was only 14% below April and a new high for the year was then made in December.

The situation in gas and fuel oil toward the end of the year was more encouraging. Inventories mounted rapidly during the summer, reaching a peak in September that was over 50% higher than the year before, whereas production during the year increased only 13%.

By November, stocks were only 40% higher than the year before. This accumulation, and subsequent shrinkage, of inventory took place while the price of fuel oil was gradually advancing 34% from the low in November, at which time it was 20% higher than in November, 1924.

The year closed with many rumors of big mergers in the making; but only two of real magnitude had actually been consummated. During the spring, Edward L. Doheny sold control of all but the Pacific Coast properties of the Pan American Petroleum & Transport Co. to a syndicate composed of Blair & Co., Inc., interests identified with the Chase banking group together with British interests represented by Lord Inverforth, and the Standard Oil Co. of California. In December announcement was made of plans to consolidate the Pacific Oil Co. with the Standard Oil Co. of California.

| Leading Independent Oil Con | npanies |
|-----------------------------|---------|
|-----------------------------|---------|

| Company | Year | Bonds Outstanding | Interest Times Earned | Preferred | Pfd. Earned Per Share | | Common Earned Per Share | Profit & Loss Surplus | | Common Divs. Pai s Per Share |
|------------------------|---------|----------------------|-----------------------------|--------------|--------------------------|----------------------------|-------------------------------|--------------------------|-------------|------------------------------------|
| COSDEN & CO. | 1920 | | 10 | -0 -04 040 | \$18.85 | \$20,549,424 | \$16.39 | *** *** *** | | 21.07 |
| MID-CONTINENT | | \$7,773,000 | 15.16 | \$3,595,040 | | | | \$19,004,594 | \$7.5 | \$1.87 |
| PETROLEUM CORP. | 1921 | 6,150.500 | 2.50 | 3,595,090 | 0.59 | 25,258,341 | 0.17 | 24,302,950 | 5.2 | 2.50 |
| e 11 mos. before | 1922 | 35,500 | | 6,996,710 | 78.25 | 34.107,420 | 4.25 | 23.712,621 | 10.0 | 2.87 |
| leprec. and deplet. | 1923 | 561,726 | D | 6,997,235 | 91 91 | 1,232,232 shs | | D | 2.9 | 2.00 |
| * Figures unavail- | 1924 | 14,388,650 | 8,12 | 6,717,805 | 21,21 | 1,357,414 shs | | | 11.5 | No |
| ble. D Deficit. | [1925 | 13,892,890 | - | 6,718,000e | 195.68 | 1,357,800 shs | 69.37 | | | Non |
| HOUSTON OIL CO. | ſ 1920 | ****** | | \$8,947,600 | \$19.63 | \$25,000,000 | \$4.35 | \$2,356,200 | \$1.2 | |
| | 1921 | | | 8,947,600 | 16.90 | 24,968,600 | 3.35 | 8,109,795 | 1.4 | |
| e Nine mos. after | 1922 | | | 8,947,600 | 19.63 | 24,968,600 | 4.35 | 2,346,258 | 1.3 | **** |
| deprec. and deplet. | 1923 | | | 8,947,600 | 17.09 | 24,968,600 | 3.97 | 3.338,579 | 1.3 | **** |
| * Figures unavail- | 1924 | | | 8,947,600 | 16.97 | 24,968,600 | 3.95 | 4,340,384 | 1.3 | |
| able. | 1925 | \$7,000,000 | • | 8,947,600e | | 24,968,600 | e3.62 | • | | |
| MARLAND OIL CO. | (| | | | | | | | | - |
| | | | | | | Capital | | | | |
| D Deficit. * Figures | | | | | | and Surplus | 04 98 | | 20.0 | |
| unavailable. e Eight | | | | ******* | | \$51,846,564 | \$4.87 | 8 | \$3.0 | **** |
| mos. after deprec. | 1921 | \$3,785,000 | D | | **** | 30, 211,100 | . w | | 4.2 | 2.00 |
| and deplet. f As of | | 6,308,000 | 5.6 | ****** | **** | 51,859,426 | 4,45 | | 5.5 | 2.00 |
| September 30. g Cap- | 1923 | 5,643,000 | 2.2 | | | 1,132,183 shs | 1.52 | | 5.9 | 2.00 |
| ital and surplus re- | 1924 | 20,521,000 | 1.3 | ******* | **** | 1,549,898 shs | 0.23 | | 20.7 | |
| ported collectively. | 1925 | None | | | | 1,894,543 shs | 9.00 (est.) |) g | 126.8 | 2.50 |
| PHILLIPS | ſ 1920 | ******* | **** | | | 660,000 shs | \$2.45 | \$6,823,000 | \$1.1 | 100% sto |
| PETROLEUM CO. | 1921 | \$3,500,000 | 16.10 | ******* | **** | 660,000 shs | 5,98 | 6,374,000 | 3.4 | \$0.50 |
| †Figures unavailable. | 1922 | 3,386,000 | 48.00 | ******* | | 740,000 shs | 13,20 | 7,842,000 | 2.7 | 1.50 |
| Capital and surplus | 1923 | 6.067.000 | 31.10 | ****** | | 1,184,427 shs | 3.92 | е . | 4.1 | 3.00 |
| reported collectively. | 1924 | 5,717,000 | † | | | 1,850,666 shs | 3,81 | | 11.5 | 2,00 |
| * 9 mos. | 1925 | 2,850,000 | + | | | 2,405,737 shs | *8.54 | • | † | 2.00 |
| | f *1920 | \$15,460,188 | 18.37 | \$10,000,000 | \$56.44 | \$45,937,500 | | \$45,977,515 | \$15,3 | \$3.00 |
| PURE OIL CO. | *1921 | 13,069,000 | 6.34 | 14,869,800 | 35.47 | 49,392,600 | 2,79 | 52,151,758 | 15.3 | 2.00 |
| FURE OLD CO. | *1922 | 11,659,000 | 1.54 | 20,000,000 | 2.58 | 52,882,625 | | 46,414,400 | -14,3 | 2,00 |
| Years ending March, | *1923 | 4,026,000 | 24.60 | 23,000,000 | 25.41 | 64,679,350 | 1.70 | 44,806,300 | 17.4 | 1.75 |
| 31, +\$25 par. | *1924 | 24,430,000 | 13.80 | 23,000,000 | 50.76 | 70,091,425 | 8.57 | 49,279,739 | 29.0 | 1,50 |
| 31. үэхь ра | 1925 | 20,818,500 | 7.32 | 23,000,000 | 45.88 | 71,504,900 | 3.10 | 53,128,541 | 21.8 | 1.50 |
| PAN-AMERICAN | 1920 | \$11,992,803 | 60.79 | | | \$70,176,450 | \$9.70 | \$15,560,971 | \$0.9 | \$6,00 |
| PETROLEUM & | 1 | | | | | | | | | 10% sto |
| TRANSPORT CO. | 1921 | 10,785,787 | 29.19 | ******* | | 70,176,450 | 12.95 | 25,457,428 | def. 70,497 | |
| | 1922 | 16,114,950 | 29.43 | | **** | 106,167,478 | 19.40 | 30,830,122 | 37.8 | 6.00- |
| NF-Figures unavail- | 1923 | 15,445,733 | 26.61 | | | 128,934,400 | 7.95 | 8,276,918 | 28,2 | 25% stoc 8,00- |
| e 6 mos. ended | | | | | •••• | | | | | 20% stoc |
| June 30. | 1924 | 19,030,533 | 10.65 | | | 132,048,500 | 5.67 | 11,882,605 | 32.7 | 5.00 |
| After all charges. | 1925 | 18,320,267 | NF | ******* | | 138,930,200 | NF | NE | NF | 5.50 |
| SINCLAIR CON- | 1920 | \$53,713,229 | 4.57 | \$247,700 | 7,492.36 | 192,280,605 | | \$34,624,229 | \$53.8 | |
| SOLIDATED | 1921 | 51,292,691 | D | 322,400 | D | 193,018,441 | -1.66 | 27,114,190 | 46.8 | |
| OIL CORP. | 1922 | 54,855,074 | 4.33 | 20,000,000 | 73.81 | 204,052,441 | 3,20 | 30,904,178 | 61,6 | 1.00 |
| † 6 mos. | 1923 | 79,355,073 | .62 | 20,000,000 | D | 204,052,441 | D | 19,349,795 | 26.7 | 2,00 |
| Figures unavailable. | 1924 | 97,745,787 | .64 | 18,914,900 | D | 4,491,893 shs | Ď | 10,876,327 | 30,2 | 1,00 |
| Deficit. e Estimated | 1925 | 97,370,787 | .02 | 17,852,200 | 155.34 | 4,489,333 shs | †2.12 | | • | |
| TEXAS CO. | 1920 | \$32,749,000 | | | | \$130,000,000 | \$7.16 | \$83,342,793 | \$117.0 | *\$11.50 |
| Old stock \$100 par, | 1921 | 27,730,000 | | | | 164,450,000 | 1,54 | 83,549,181 | 122,1 | 23:00 |
| | 1922 | 21,100,000 | **** | ******* | **** | 164,450,000 | 4.05 | 94,476,397 | 111.2 | 3.00 |
| unavailable. | 1923 | 3.200.000 | | | **** | 104,450,000 | 1,24 | 88,477,435 | 87.6 | 3.00 |
| #Also 10% stock. | 1923 | 1,600,000 | **** | | **** | 164,450,000 164,450,000 | 4.02 | 95,201,709 | 101.9 | 3.00 |
| e Estimated. | 1925 | 1,600,000 | •••• | ******* | **** | 164,450,000 | 66.00 | 90,201,705 | 101.5 | 3.00 |
| A KETTIMETON | Iden | 1,000,000 | | | **** | 164,450,000 | 90,00 | - 1 | | - |

Metal Companies Prosper in 1925

Miscellaneous Mining and Smelting Shares Listed on N. Y. Stock Exchange

| | | _ | -Earnin | gs Per | Share \$ | | | | - Divider | ds Paid | | | 1925 | Price | Rane | Wor re Capita | rking |
|------------------|-------------|------|---------|--------|----------|--------|-------|------|-----------|---------|------|------|------|-------|------|------------------|-------|
| Company | Com. Shares | 1913 | 1921 | 1922 | 1923 | 1924 | 1913 | 1981 | 1922 | 1923 | 1924 | 1925 | | | | Millions | |
| Am. Smelting | . 609,980 | 7.47 | L | 3,28 | 8,84 | 12.60 | 4.00 | 1.00 | | 2.50 | 5.00 | 6.25 | 144 | 91 | 144 | 64.5 | 10 |
| U. S. Smelting | . 351,115 | 5.36 | L | 1.19 | 2.78 | 0.56 | 3,00 | | | | | 2,25 | 51 | 30 | 50 | 14,3 | 40 |
| Butte & Sup | 290,198 | 3.47 | L | L | L | 0.72 | | | 0.50 | **** | **** | 2.00 | 24 | 7 | 14 | 1,9 | 6 |
| Dome | 958,834 | 1.15 | 0.68 | 1.38 | *3.94 | 1.80 | | 1.00 | 1.00 | 3.00 | 2.00 | 2.00 | 18 | 13 | 17 | 1.4 | 1 |
| Homestake | . 251,160 | 9.02 | 1.94 | 3.16 | 3.71 | 2,72 | 8.80 | 2.00 | 3.00 | 6.00 | 6.00 | 6.00 | 50 | 48 | 48 | 8,1 | 12 |
| Int'l Nickel | 1,673,384 | 4.16 | 0.89 | †L | †0.23 | ††1.43 | 10,50 | | | | | 1.00 | 48 | 24 | 45 | 14.1 | 8 |
| St. Joseph Lead. | 1,986,765 | | | 2.58 | 2.65 | 4.85 | 0,50 | 1.00 | 1,25 | 2.00 | 2.00 | 2,00 | 52 | 36 | 46 | 2,2 | 1 |

†Years ending Mar. 31, ††Mar. 31, 1925 *Earned \$1.63 in 9 mos, ended Dec. 31, 1923. L-Deficit.

EXCEPTIONAL activity in the public utility, building, and canning industries resulted last year in proportionate increases in metal production. Prices of the principal industrial metals, while not attaining the dizzy heights recorded in war times, were nevertheless high enough to enable most producers and refiners to report very comfortable profits for the year after liberal appropriations for ore de-

pletion and liquidation of current liabilities. As 1925 was the third consecutive year of volume production at satisfactory prices, one would expect the leading metal companies to enter the new year in very strong financial condition, especially in view of the considerable reduction in costs that have been effected since the war.

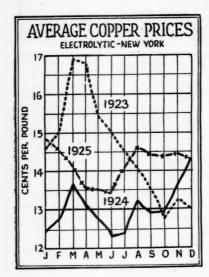
The investor in copper securities will be interested in glancing at the accompanying figures on production and exports, picturing the changes that have taken place in the industry from the year before the war to date. Analysts have shed many inky tears over the loss of our copper export trade, and laid at this door all blame for the relative sluggishness of copper securities during the three-year boom in other sections of the stock market. As a matter of fact, exports of copper metal, wire, tubes, etc. during each of the last two years just about equalled the record year of 1917. Net exports to be sure, after deducting imports, did not make quite such a satisfactory showing; but were nevertheless the highest in 1925 of any year since 1917. Domestic consumption on the other hand, measured roughly by the difference between production and net exports, has just about made up for the loss in net exports, and domestic production last year just about tied the records previously attained in 1916, '17 and '18. One is driven to look

elsewhere for the weak spot in the copper industry. And price seems to be the answer. Last year copper sold at an average price of 14 cents; during the three hectic years of the war it averaged 25.7 cents—83% higher. Not, we surmise, because net exports—which averaged 0.42 for the three years—were any heavier; but because the feverish war demand uncovered many copper deposits, as it did in the coal

U. S. Copper Production and Net Exports

(Billions of Pounds)

| | | | | | | - | P | 1 | 0 | duction | of | | Not |
|------|--|------|------|---|---|---|----|---|----|---------|-----|-----|---------|
| Year | | | | | | 1 | B | L | is | ter Cop | per | 1 | Exports |
| 1913 | | | | | | | | | | 1.20 | | | 0.58 |
| 1914 | | | | | | | | | | 1.15 | | | 0.58 |
| 1915 | | | | | | | | | | 1.39 | | | 0.42 |
| 1916 | | | | | | | | | | 1.93 | | | 0.48 |
| 1917 | | | | | | | | | | 1.89 | | | 0.63 |
| 1918 | | | | | | | | | | 1.91 | | | 0.20 |
| 1919 | | | | | | | | | | 1.29 | | | 0.09 |
| 1920 | | | | | | | | | | 1.27 | | | 0.14 |
| 1921 | | | | | | | | | | 0.57 | | | 0.28 |
| 1922 | | | | | | | | | | 1.13 | | | 0.20 |
| 1923 | | | | | | | | | | 1.67 | | | 0.15 |
| 1924 | | | | | | | | | | 1.80 | | | 0.35 |
| 1925 | | | | (| E | 8 | t. | |) | 1.92 | (Es | t.) | 0.46 |



Copper-Mining Shares Listed on N. Y. Stock Exchange

| | Common | | | | | | Prod. (| | | | | | | | Working | Canita | 1 | |
|-------------|----------------------------|-------|---------------|-----------------|-------------------|-------|----------------------|--------------------|--------|-----------------------|----|------|-----------------|-------|---------|--------|-------------------|-----|
| Coppers | Shares Out- standing | 1913 | Earni 1921 | ngs Per 1922 | Share \$- 1923 | 1924 | Lbs. Per Annum | Lbs. Per Sh. | | ice Ra 1925 Low | | 1922 | ost Per 1923 | | 191 | \$ Per | Ore Re Million | |
| Anaconda | 3,000,000 | 2.62 | L | 1.18 | 2.92 | 2.24 | 300 | 100 | 53 | 36 | 50 | 14.0 | 10.0 | †10.5 | 77.7 | 25.00 | ** | ** |
| Cal. & Ariz | 642,532 | 6.62 | L | 2.08 | 0.78 | 0.67 | 60 | 93 | 61 | 45 | 60 | 15.6 | 12.5 | 12.0 | 5.1 | 7.00 | ** | ** |
| Cerro | 1,122,842 | | 1.59 | 0.30 | 2.87 | 2.87 | 80 | 89 | 64 | 44 | 62 | 9.0 | 7.5 | 4.0 | 21.3 | 19.00 | ** | ** |
| Chile | 4,391,060 | | L | L | 3.35 | 2.59 | 225 | 59 | 37 | 31 | 35 | 8.7 | 8.1 | 7.9 | 24.1 | 5.00 | 688.0 | 2.1 |
| Granby | 844,799 | 7.55 | L | L | L | L | 30 | 167 | 21 | 13 | 20 | 9.2 | 11.8 | 10.6 | 1.6 | 4.00 | 10.7 | 2.2 |
| Greene | 500,000 | 4.69 | L | L | L | 0.11 | 60 | 120 | 19 | 12 | 12 | 18.3 | 14.5 | 13.0 | 2.0 | 4.00 | ** | |
| Inspiration | 1,181,967 | | L | 0.02 | 1.77 | 1.44 | 120 | 101 | 32 | 23 | 25 | 12.0 | 11.6 | 10.7 | 3.7 | 3.00 | 72.3 | ** |
| Kennecott | 4,366,000 | 5.68 | 1.39 | 0.29 | 0.96 | 2.02 | 70 | 25 | 59 | 47 | 55 | 8.7 | 8.3 | 9.11 | 22.5 | 5.00 | ** | ** |
| Magma | 408,155 | | L | L | L | 2.20 | 24 | 100 | 46 | 34 | 43 | ** | | 7.87 | 0.1 | 0.32 | 1.5 | 5.6 |
| Miami | 747,114 | 1.74 | 1.24 | L | *3.08 | *1.48 | 65 | 87 | 24 | 8 | 12 | 9.7 | 10.9 | 11.2 | 6.5 | 8.00 | 14.8 | 2.1 |
| Nevada | 1,999,456 | 1.74 | L | L | 1.05 | 0.84 | 90 | 45 | 16 | 12 | 13 | 9.6 | 10.9 | 10.7 | 8.9 | 4.00 | 63.4 | 1.5 |
| Ray | 3,077,179 | 1.84 | L | L | 0.66 | 0.32 | 85 | 54 | 17 | 12 | 12 | 12.4 | 12.0 | 11.3 | 8.1 | 2.65 | 82.6 | 2.0 |
| Utah | 1,624,490 | 5.38 | L | 1.04 | 6.45 | 5.04 | 225 | 138 | 111 | 82 | 98 | 7.8 | 8.7 | 8.9 | 17.0 | 10.00 | 362.0 | 1.3 |
| *Before | depletion. | L-Los | s. **F | gures r | ot avail | able. | †Approx | imate | figure | 96. | | | | | | | | |

Copper Stocks, Refinery Production and Shipments, in Tons, and Price, 1921-1925

| At End | Stocks of Marketable Copper | Refinery Production No. & So. America | Domestic Shipments | Export Shipments | Total | Average for Year F. O.B. Refinery |
|--------|-----------------------------------|--|-----------------------|---------------------|-----------|--|
| 1921 | 268,000 | 537,200 | 307,300 | 282,700 | 590,000 | 12.502 |
| 1922 | 149,400 | 788,800 | 549,800 | 357,600 | 907,400 | 13.382 |
| 1923 | 155,900 | 1,163,800 | 735,500 | 421,900 | 1,157,400 | 14.421 |
| 1924 | 136,434 | 1,300,332 | 753,389 | 566,395 | 1,319,784 | 13.024 |
| 1925 | 73.019 | 1.352.309 | 831.171 | 584.553 | 1.415.724 | 14.042 |

fields, which now stand ready to flood the market with red metal upon the first indications of a runaway price market. Once the initial expense of stripping the overburden from a porphyry deposit has been met, it is comparatively inexpensive operation to steam-shovel out the exposed ore deposits.

But the production of lead, zinc, and tin cannot be stimulated so readily. The spurt in output during the war exhausted not a few veins in these deep mines, and it is quite a costly matter to explore for new deposits and open them

Here the to-be-expected has happened. The growing demand of the past few years has forced up the price. Lead production in 1925 was the highest on record, and so were prices for the metal. Zinc production was the highest since 1917, and so were prices for spelter.

Radio Progress Slackened Pace in '25

A FTER a series of years in which the radio industry grew by leaps and bounds, it at last became a more settled part of the business structure. Sales of radio merchandise while somewhat greater in 1925 than in 1924 did not much exceed the rate of growth in many other industries. The end of radio's mushroom development in 1925 has brought into relief the more permanent features of the industry.

Technical developments were fewer.

Such developments as neutrodyne, super-heterodyne, etc., which rapidly antiquated previous sets were not in evidence. Perhaps the principal reason for this lack of developments was not so much in the scientific aspect as in the commercial. The larger producers desired greater stabilization and a slower development was required if healthy growth was to replace hectic growth. A serious disappointment was the imperfect realization of hopes for

transatlantic reception. Amateurs were chagrined and the dramatic appeal for new sales which this would bring about was missing.

The reduced rate of increase of sales left most companies in a poor earning position. Their capital structure was so weak that only a rapid growth of sales could enable them to make profits. Hence the year saw the elimination or weakening of the more fragile companies, and the tendency to concentration was marked.

Crystal sets, which had diminished in popularity in 1924, were pretty much out of the picture in 1925. Their elimination was a symptom of the general tendency towards a purchase of higher priced sets. The cabinet set, especially, made great progress. This is important as having changed radio from a mere masculine "fad" into an article of household furniture. As such its permanency became assured. This elimination of "fad" aspects also assisted stabilization. Enthusiastic desire for replacement of sets when former sets were technically superseded gave way to a more routine enjoyment.

A marked feature of the year was the shifting of interest from technical matters to programs. Routine family enjoyment meant that sets would be sold on the basis of program, rather than on such features as distance reception. Here too the power of larger companies was enhanced, and that of smaller companies diminished.

A further important development was the definite linking of radio and its old competitor the phonograph. By borrowing principles of reproduction from the radio art phonographs again came into some popular demand. The larger radio and phonograph, companies made trade agreements for interchange of patents, and common use of distributors. This greatly increased the possibilities for quality sales, and still further increased the power of the larger producers.

Radio Companies

| Company | Year | Funded Debt | Interest Times Earned | Preferred Outstanding | Pfd, Earned Per Share | Common Outstanding | Common Earned Per Share | Surplus | Working | Common Divs. er Shar |
|-----------------|---------|----------------|-----------------------------|--------------------------|--------------------------|-----------------------|-------------------------------|-------------|--------------|----------------------------|
| | 1922 | None | | None | | NF | \$1.18 | NF | NF | \$1.00 |
| | 1923 | None | | None | | NF | 0.38 | NF | NF | 0.50 |
| DE FOREST | 11924 | None | | None | | 208,208 sh | | NF | \$1,351,495 | |
| | 1925 | None | | None | **** | 208,208 sh | 1.36(E) | NF | 1,477,101(E) | None |
| DUBILIER | 1923 | None | | NF | \$26.13 | 134,450 sh | B 1.01 | \$175,764 | \$409,910 | None |
| CONDENSER & | 1924 | None | | \$358,200 | | 304,810 shs | 1.87 | 615,684 | 1.101,253 | None |
| RADIO | 1925 | None | | None | | 304,150 sh | s NF | 607,540(D) | 855,679(D) | None |
| MD TITE | 1923 | None | | None | | NF | 0.47 | NF | NF | None |
| FREED- | 1924 | None | | None | **** | 2300,000 sh | s 4.83 | NF | 1,175,517 | None |
| EISEMANN | 1925 | None | | None | | 300,000 sh | 8 NF | NF | NF | None |
| CHAS. FRESHMAN | 1924 | None | | None | | 225,000 sh | | 430,882 | 430,084 | None |
| UHAB. FRESHMAN | [1925 | None | **** | None | | 225,000 sh | s 4.00 est. | NF | NF | 1.121/2 |
| HAZELTINE CORP. | 1924 | None | | None | | 175,000 sh | | 234,158 | 567,038 | None |
| HAZELTINE CORP. | 1925 | None | | None | | 175,000 sh | s NF | NF | NF | 1.75 |
| RADIO | 1922 | None | | \$19,779,870 | Nil | 5,734,000 sh | | None | \$5,997,966 | None |
| CORPORATION | 1923 | None | | 19,779,870 | 8\$0.76 | 5,777,000 sh | s 380.28 | \$1,643,918 | 8,000,438 | None |
| OF AMERICA | 1924 | None | | 19,779,870 | 11.99 | 1,555,400 sh | | 5,000,570 | 15,377,403 | None |
| OF AMERICA | 1925 | None | **** | 19,779,870 | 7.20 | 1,155,400 sh | s 1.27 | 6,353,563 | NF | None |
| | 1923 | None | | \$177,200 | \$49.50 | 7,500 sh | | NF | NF | \$2 \$2.50 |
| MUSIC MASTER | 1924(A) | None | | 177,200 | 154.00 | 7,500 sh | | 445,117 | 583,782 | \$2.50 |
| | 1925 | None | | None | | 450,000 sh | NF | NF | NF | None |

² Authorized. ³ On old stock. NF-No figures available. † As of Sept. 30. (D) Oct. 31, 1925. (E) As of June 30.

Textile Industry Made Great Gains in 1925

FTER the dreadful year 1924, the textile industry showed a remarkable recovery throughout 1925. It is not, however, true that this progress was continuous or that the year did not reveal the scars left by 1924. In the New England mills a general policy of wage reduction saved the face of the industry, and after some struggle was accepted by the workers. Despite this, Fall River dividends fell to the lowest level in many years. This reflects a policy of financial conservatism in the first flush of recovery, and is thus to be construed as a survival of 1924 conditions rather than of bad augury for the industry.

On the other hand, operating efficiency in both Fall River and New Bedford is increasing rapidly, and outworn management policies going by the

boards. New Bedford has fared better. owing to its pre-occupations with fine New England generally cottons. showed a swing to fine cottons in 1925. But the outstanding development was the greater employment of Rayon and the importance of the cotton-rayon mixture in dress textiles. about 10% of the 35 million pounds of Rayon produced in 1923, the cotton industry took about 30% of the 52 million pounds produced in 1925. Twothirds of the gain in Rayon production has thus been absorbed in the cotton factories. The two materials are now rather supplementary than competitive.

Southern cotton mills showed great advance, but unprecedented drouths throughout the summer reduced power available for their use, and, hence, curtailed what would have been a remarkable showing. A much larger percentage spindle capacity was employed, nevertheless, than in New England.

Raw cotton fell from an average price of about 28 cents at the beginning of 1925 to less than 20 cents at the end of the year. Cotton goods, while declining in line with the raw materials, nevertheless, lagged, and so profits grew for the spinners. takings were active whenever cotton dipped towards the 20 cent line. For domestic cotton mills this raw material price appears to have been very satisfactory. American mill consumption was one million bales greater than in 1924. Total cotton mill operations were 92% of capacity as against 77% in 1924.

Cotton cloth exports were satisfactory, having risen from 450 million

Leading Listed Textile Companies

New York Stock Exchange

| Year | Funded Debt | Interest Times Earned | Preferred 1 | Pfd. Earned Per Share | | Common Earned Per Share | Profit & Loss Surplus | Working Capital in Millions | Divs. |
|--|--|-----------------------------|----------------------|--------------------------|---------------|-------------------------------|----------------------------|-----------------------------------|--------------|
| 1913 | | | \$40,000,000 | -\$2.90 | \$20,000,000 | -\$9.95 | \$8,035,834 | | |
| 1919 | | | 40,000,000 | 29.45 | 20,000,000 | 44.89 | 31,754,426 | 59.1 | \$16 |
| 1920 | | **** | 40,000,000 | 11.56 | 40,000,000 | 6.44 | 31,508,733 | 63.6 | 7 |
| 1921 | | | 40,000,000 | 15.02 | 40,000,000 | 8.02 | 31,915,381 | 62.8 | 7 |
| 1922 | 5,500,000A | | 40,000,000 | 15.64 | 40,000,000 | 8.64 | 32,006,354 | 70.2 | 7 |
| 1923 | 5,500,000A | | 50,000,000 | 13.32 | 40,000,000 | 8,85 | 83,596,725 | 81.4 | 7 |
| 1924 | 11,000,000A | | 50,000,000 | d | 40,000,000 | d | 22,127,357 | 62.9 | 5.25 |
| 1925 | | | 50,000,000 | N. F. | 40,000,000 | N.F. | N.F. | N.F. | |
| ſ 1913 | | | 6,000,000 | 24,54 | 18,000,000 | 8.57 | 1,668,084 | | |
| 1919 | ****** | | 7,000,000 | 78.62 | 18,000,000 | 25.52 | 7,820,663 | 11.7 | . 6 |
| 1920 | | | 8,482,000 | 28.68 | 18,000,000 | 7.11 | 5,770,773 | | 8 |
| 1921 | | | 8,482,000 | 8,26 | 18,000,000 | -3.25 | 5,185,233 | 9.1 | 1,50 |
| 1922 | | | 8,482,000 | 82.70 | | 11.10 | | | |
| | | | | | | | | | . 5 |
| | | | | | 18 000 000 | | | | 5 |
| 1925 | | **** | 8,482,000 | 20.00e | 18,000,000 | | | N.F. | 5 |
| 1920 | | 3,34 | | •••• | 802,911 shs | | 334.907 | 5.6 | 3,00 |
| | | | | | | | | | 3.00 |
| | | | ****** | | | | | | |
| | | | | | | | | | • • |
| | | | ******* | | | | | | ** |
| 1925 | | N. F. | ******* | **** | 1,273,895 | N.F. | N.F. | N.F. | •• |
| | | _ | | | | | | | 6 |
| | | **** | | | | | | | 8 |
| | | **** | | | | | | | |
| | 163 200 | | | | | | | | |
| | 0 065 400 | | | | | | | | **3.33 |
| | | | | | | | | | |
| | | | | | | | | | ** |
| 1924 | | 5.79 | | | **115,700 shs | | \$8,938,061 \$9,159,852 | 9.7 | :: |
| | | | | | | | | | |
| | | **** | | | | | | | • • |
| | | **** | | | | | | | • • |
| 1 *1922 | | • • • • | | | | | 2,491,548 | 2.5 | |
| *1928 | | | | | | | 3,504,040 | 3.7 | |
| *1924 | | | | def. | | | 3,183,055 | 8,1 | |
| 1925 | | | 2,501,500 | 23.00(e) | 200,000 shs | 2.00(e) | | N.F. | |
| 1 *1913 | | | 2,950,000 | 19.90 | 5,000,000 | 6.88 | 340,748 | 2.2 | |
| *1919 | | **** | 1,600,000 | | 5,000,000 | 4.61 | 1,479,494 | 8.8 | 3,621/ |
| *1920 | | | 1,600,000 | 35.88 | 5,000,000 | 1.86 | 1,625,647 | 3.8 | 1.75 |
| *1921 | | | 1,600,000 | 64.09 | 5,000,000 | 4.10 | 2,192,385 | 3.5 | 1.75 |
| *1922 | ****** | | 1,600,000 | 106,72 | 7,090,173 | 6,42 | 1,128,028 | 4,6 \$ | \$2 cash, |
| | | | | | | | | | 171/2 % stoc |
| *1923 | | | 1,600,000 | 114.98 | 7,090,173 | 5.79 | 1,931,343 | 5,3 | 8,00 |
| *1924 | | | 1,600,000 | 21.81 | 7,090,178 | 0.85 | 1,317,467 | 4.8 | 3.00 |
| 1925 | | | 1,385,000 | 73.89 | 7,090,173 | 3.48 | 1,816,469 | 5.1 | 1.50 |
| 1920 | | | 13,250,000 | 21,46 | 80,000 shs | | 761,024 | 2,731,268 | |
| 1921 | 245,508 | **** | 8,250,000 | 30.20 | 80,000 shs | 12.38 | 1,669,636 | 3,588,780 | |
| 1922 | | | 4,112,500 | 26.68 | 80,000 shs | 10.09 | 2,005,499 | 4,477,101 | |
| 1923 | 189,849 | | 3,995,000 | 3.08 | 80,000 shs | | 1,879,378 | 4,496,080 | |
| | | **** | | | | | | | |
| 1924 | 110,940 | | 3,867,000 | nil | 80,000 shm | nil | 1,156,696 | 4,033,573 | |
| The second secon | 1913 1919 1920 1921 1922 1923 1924 1925 1925 1926 1927 1928 1928 1928 1929 1929 | Tear Funded Debt | Times Earned [1913 | Tear | Times | Tear | Times | Times | Times |

yards in 1924 to over 500 million yards last year, whereas imports were cut down from 160 millions to 100 millions.

Wool imports were much larger in volume in 1925. Wool prices declined throughout the year, whereas the greater favor shown to worsteds, for the first time in many years, kept the cloth price at a good level. Worsted production is the foundation of such a great company as the American Woolen. The effects of this price spread will, of course, not be fully experienced until 1926. An interesting development has been the financing of a new artificial wool project, that may supplement wool uses as Rayon has supplemented silk uses.

e t

> Carpet wools enjoyed an excellent year, the auction sales of rugs having been greater than in any previous year.

Contrary to those prophets who fore-

saw declines in silk consumption due to the advent of Rayon, 1925 proved to be the greatest year the silk industry has ever seen. Recovery from the disastrous earthquake of 1924 stimulated Japanese production. Silk continued at a low price level all year, and closed below \$7 per pound. Imports rose from 350,000 pounds to about 450,000 pounds. This advance of 30% in one year indicates extensive purchasing power in the United States today.

Men's wear has not as yet experienced a real revival. Women's wear on the contrary has done very well. Hence, the greater prosperity of the silk and Rayon lines as opposed to woolens. There has, furthermore, been no revival in women's tailor-made clothing. This has continued shift of demand to the silk and Rayon fabrics.

Rayon ran up from about 31 million

pounds to 52 million pounds, an increase of 67%. The industry has profited by its abandonment of the term "artificial silk." In the latter part of the year, a new fabric, Celanese, made its bow after British successes. Markedly differing from Rayon, it soon made a place of its own.

Greatly increased use of Rayon in hosiery has brought it to the point where its consumption in that industry is one-third of cotton. Its hosiery market is twice as extensive as that for silk. Rayon has also made extensive gains in underwear.

An important development in 1925 was the rise of the linen industry in the Pacific northwest, where climatic conditions duplicate Belfast; and the sudden importance of California cotton manufactures was a noteworthy feature of the situation.

Retail Trade Shows Moderate Gain

WING to the enormous volume of retail business that is still done by individuals, partnerships and small corporations, nothing short of a government census can furnish an even approximately complete picture of retail profits, or even gross sales, for the country as a whole. Indirect evidence, and snatches of direct reports, here and there available, however, point to the conclusions that retail trade in 1925 compared, on the whole, quite favorably with results for 1924.

The nation's spending power was at high level. Our working population

was well employed at high wages. Farm income, while probably somewhat below 1924, left a larger margin to spend, as debts had been largely liquidated out of proceeds from the bountiful crops and high prices of the preceding year. Increased dividend and interest disbursements placed more ready money in the hands of those whose incomes are supplemented by investment yields.

An indication that this increase in sales was secured without great effort in hustling for new business is seen in the fact that newspaper advertising increased less than 4% and magazine advertising less than 2%.

That business continued, as usual, to be spotty is reflected by an increase of nearly 10% in the number and size of business failures among trade establishments.

A survey conducted by the Federal Reserve Bank of New York shows that instalment sales, a matter that has been the subject of much comment of late, gained little headway in the department store field last year, where they still constitute only a small portion of total sales.

| Company Year Funded Debt Earned Outstanding Fer Share Outstanding Fer Share Surplus Capital Per Stare | | | | | Cha | in Store | es | | | | |
|---|---------------------|--------|-------------|-------|-----------|----------|--------------|--------|------------|------------|--------|
| **Tr. ended Dec. 31, 1915 | Company | Year | Funded Debt | Times | | | | Earned | | | |
| *Yr. ended Dec. 31, 1915 | | | | | | | | | | | |
| 1918 | | | ****** | **** | | | | | | | |
| July 1912 1922 \$6,000,000 4,827,000 96 32,865,000 12 6,518,000 16,325,000 | | | ******* | | | | | | | 2,250,00 | 0 65 |
| Ton Daris of new 1923 5,940,000 14,25 4,527,000 105 32,865,000 13 8,001,000 15,708,000 18,25 par. 1924 5,910,000 19,85 4,101,100 163 33,114,000 14,69 9,105,965 14,882,805 NF NF NF NF NF NF NF N | | | | | | | | | | | |
| ## \$25 par. 1924 | | | | -1142 | | | | | | | |
| ## Also Paid | | | | | | | | | | | |
| McCRORY 1912 | | | | | | | | | | | |
| McCRORY 1912 1100cpporated 1915 1,250,000 28 5,000,000 2½ 125,000 900,000 1,333,000 1,124,000 42 5,000,000 6½ 1,250,000 1,333,000 | | 1925 | MY | NE | NE | NF | NF | NF | MF | ME | †‡2.5 |
| ### STORES CORP. 1919 | | | | | | | | | ******* | | |
| *In common stock. †Both classes. 1922 983,000 128 6,200,000 17 1,219,981 2,340,832 1924 3,000,000 60 †404,000 ahs 4.31 1,222,675 3,384,850 1924 3,000,000 66 †404,000 ahs 4.31 1,222,675 3,384,850 1925 3,000,000 86 †404,000 ahs 4.30 1,631,551 3,318,419 NF NF NF NF NF NF NF N | | | ****** | | | | | 21/2 | 185,000 | | |
| *In common stock. 1923 3,000,000 60 313,000 ahs 4.31 1,222,675 3,834,850 1,631,551 1,222,675 3,834,850 1,631,551 1,222,675 3,834,850 1,631,551 1,232,675 3,834,850 1,631,551 1,232,675 3,834,850 1,631,551 1,232,675 3,834,850 1,631,551 1,232,675 3,834,850 1,631,551 1,232,675 3,834,850 1,631,551 1,6 | STORES CORP. | | \$ | | | | | 61/9 | 1,250,000 | 1,638,000 | ** |
| ## TBoth classes. 1923 | STn common stock | | ******* | | | | | | | | |
| \$\frac{8also 3\% in stock.}{1995} \begin{align*} \b | | | | | | | | | | 3,834,850 | |
| S. H. KRESS 1915 100crported 1916 12 100crported 1916 12 100crported 1916 12 100crported 1916 1919 3,553,000 33.5 12,000,000 9 1,542,000 8,551,000 1919 3,553,000 86.2 12,000,000 14 4,718,000 6,444,000 1922 3,322,000 96 12,000,000 23 8,144,000 8,177,000 1923 3,266,500 110 12,000,000 24 13,577,100 9,513,308 1994 2,985,700 106 12,000,000 24 13,577,100 11,196,000 1925 3,944,600 141 12,000,000 33 16,542,662 11,803,098 1925 3,944,600 141 12,000,000 33 16,542,662 11,803,098 1925 3,944,600 141 12,000,000 37 3,984,000 11,578,100 11,196,000 1925 3,944,600 141 12,000,000 37 3,984,000 9,500,000 1925 1925 1925 12,500,000 83 50,000,000 12,7 11,576,000 15,000,000 1925 1925 1925 1925 10,000,000 183 65,000,000 12,7 11,576,000 15,000,000 1925 1925 1925 1925 10,000,000 183 65,000,000 12,7 11,576,000 25,239,000 1925 1925 1925 1925 10,000,000 183 65,000,000 12,7 11,576,000 25,239,000 25,239,000 1925 1925 1925 1925 1925 10,000,000 183 65,000,000 13,88 13,161,669 27,369,369 1925 | | | ****** | | | | | | | | |
| S. H. KRESS #1915 | gaine say in secons | 1925 | | | 3,000,000 | NF | †421,915 shs | 5.65 | NF | NF | \$10.4 |
| & CO. | | | · | | | | | | ****** | ******* | |
| *1915. 1922 3,382,000 98 12,000,000 28 1,44,000 8,178,000 192,000,000 28 1,144,000 8,178,000 192,000,000 194 10,917,000 9,513,308 1994 2,985,700 105 12,000,000 34 10,942,062 11,196,000 194 12,000,000 37 10,942,002 11,196,000 19,513,508 11,196,000 19,513,500,000 55 50,000,000 12,7 11,576,000 15,000,000 19,500,000 1 | | | | | | | | | 1,542,000 | 8,551,000 | |
| **1915. | & CO. | | | | | | | | | | |
| 1994 2,985,700 105 12,000,000 34 13,772,100 11,196,000 | | | | | | | | | | 0,178,000 | |
| 1925 2,944,600 141 12,000,000 33 16,842,062 11,863,098 | *1915. | | | **** | | | | | | | |
| WOOLWORTH 1912 15,000,000 36 50,000,000 8.7 3,394,000 9,500,000 *Preferred redeemed 1915 12,500,000 55 50,000,000 12.7 11,576,000 15,000,000 Feb. 1, 1923 1922 10,000,000 18 25,000,000 18 25,000,000 19,349,000 For the redeemed 1919 12,500,000 13 85,000,000 26 10,633,000 25,239,000 Torred basis of new 1923 1924 1923 15,000,000 31.8 13,161,569 27,369,369 For the redeemed 1924 1925 1924 1925 1924 1925 1924 S. S. KRESGE CO. 1912 2,000,000 25 5,000,000 26 34,775,000 B. S. KRESGE CO. 1912 2,000,000 27 10,000,000 23 3 1,000,000 B. S. KRESGE CO. 1915 1,800,000 71 10,000,000 23 3 1,000,000 B. S. KRESGE CO. 1915 2,000,000 14 10,000,000 21 5,326,000 5,558,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 5,558,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 13,303,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 13,303,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 13,303,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 13,303,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 13,303,000 B. S. KRESGE CO. 1912 2,000,000 14 10,000,000 21 5,326,000 13,303,000 B. S. KRESGE CO. 1912 1,303,000 10,3 | | | | | | | | | | | |
| WOOLWORTH 1915 13,500,000 55 50,000,000 12,7 11,876,000 15,000,000 | | [1925 | | | 2,944,600 | | 12,000,000 | | | | |
| *Preferred redeemed Feb. 1, 1982, 1982 10,000,000 183 50,000,000 18 25,000,000 19,849,00 | | 1912 | | | | | | | 3,304,000 | 9,500,000 | 2 |
| Feb. 1, 1982, 1982 10,000,000 183 85,000,000 25 10,683,000 25,239,000 100 basis of new \$1923 | | | ****** | | | 55 | | | | | |
| On basis of new \$1923 | *Preferred redeemed | | ******* | **** | | | | | 25,000,000 | | |
| 1924 1925 16,831,000 34,275,000 1925 16,831,000 34,275,000 1925 | Feb. 1, 1923. | | ****** | | | 183 | | | | 25,239,000 | 10 |
| \$25 par. 1924 | On basis of new | | ****** | | ******** | | | | 13,161,569 | | |
| 8. S. KRESGE CO. 1919 2,000,000 *25 5,000,000 *8.8 347,000 1,400,000 *8 mos. to Dec. 31, 1919 2,000,000 114 10,000,000 21 5,386,000 5,558,000 2,000,000 114 10,000,000 21 5,386,000 5,558,000 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 19,300,000 20 20 20 20 20 20 20 20 20 20 20 20 | | | | | | | | | | | |
| 8. S. KRESGE CO. 1915 | | 1925 | ******* | **** | ******* | • • | 85,000,000 | 1 | | | |
| 8 mos. to Dec. \$1, 1919 2,000,000 114 10,000,000 21 5,261,000 5,555,000 2 12 12,000,000 12 12,000,00 | | | | | 2,000,000 | | | | 347,000 | | · |
| 8 mos. to Dec. 31. 1922 4,850,000 2,000,000 330 18,228,000 35 9,888,000 12,303,000 e Estimated 1923 2,206,000 2,000,000 470 24,519,000 38 11,161,180 12,783,789 | B. B. ARESGE OU. | | ******* | | | | | | K 900 000 | | |
| e Estimated 1932 4,856,000 2,000,000 330 15,225,000 35 9,555,000 12,755,785 12,755,785 12,755,785 | 8 mos. to Dec. 31. | | | | | | | | 0,000,000 | 19 202 000 | |
| +Also maid 50ct. (n 1923 2,206,600 2,000,000 270 29,518,000 36 11,101,100 18,635,63 | | | 4,850,000 | | | | | | | | |
| | | | | **** | | 506 | 24,528,000 | 41 | 15,399,000 | 14,502,000 | |
| stock 1924 2,774,130 2,000,000 506 24,528,000 41 15,399,000 14,502,000 1925 7,342,500 2,000,000 e550 36,786,100 e26 NF NF | | | | | | | | | | | 18 |

Mail Order and Chain Store Sales

(1st 11 months)

| the second second second | 1924 | 1925 | % Change |
|--------------------------|---------------|---------------|-----------|
| Montgomery Ward | \$142,000,000 | \$161,000,000 | Inc. 13.4 |
| Woolworth | 180,000,000 | 199,000,000 | " 10.6 |
| 8. S. Kresge | 75,000,000 | 87,000,000 | " 16.0 |
| S. H. Kress | 32,000,000 | 37,000,000 | " 15.6 |
| Sears, Rosbuck | 196,000,000 | 227,000,000 | " 15.8 |
| McCrory | 20,000,000 | 24,200,000 | " 21.0 |
| J. C. Penney | 64,000,000 | 78,000,000 | " 21.9 |
| W. T. Grant | 20,000,000 | 24,000,000 | " 20.0 |
| F. & W. Grand | 5,000,000 | 6,000,000 | " 20.0 |
| National Tea | 35,000,000 | 42,000,000 | " 20.0 |

Annual Retail Sales

(In per cent. of 1924 sales)

| Class of Stores | 1919 | 1920 | 1921 | 1922 | 1923 | 1924 | 1925 |
|-------------------|------|------|------|------|------|------|------|
| Department stores | 76 | 90 | 87 | 88 | 95 | 100 | 105 |
| Apparel stores | | 80 | 83 | 86 | 92 | 100 | 106 |
| Mail order stores | 94 | 96 | 67 | 75 | 94 | 100 | |

Most of the direct evidence as to the magnitude of retail trade comes through statistics of chain store sales. Rapid expansion of chain store activities has been one of the outstanding characteristics of post-war evolution in the retail world. 1925 established a new high record for all time in the swiftness with which this new method of distribution has been making inroads into the time honored isolated store field.

At the beginning of 1925 there were 50,000 chain grocery stores in the field, all bent upon absorbing competitors or opening new stores. The greatest achievement in this direction came through consolidation, in New England, of the Ginter Co., operating a chain of 410 stores, with O'Keeffe's 640 stores and the John T. Connor Company's 590 stores. The Great Atlantic & Pacific Tea Co. added 3 to the 11 stores pre-

viously operated, and reported an increase of 19% in gross sales for the year. Park & Tilford acquired the Overholt Distillery properties at an outlay of 15 million dollars.

In the drug field it is reported that chains operating 4% of the country's drug stores did 17% of the total retail drug business. The magnitude of chain store activity in a few other lines is indicated by noting that the United Cigar Stores now operates about 2,000 units, and Schulte 300; W. T. Grant has 81 stores, an increase of 9 during the year; Woolworth has 1,423, an increase of 67; G. R. Kinney (shoes) operates 253 stores, 41 more than in 1924.

The year witnessed a number of consolidations and additions in the department store group. J. C. Penney reported 676 stores in operation at the end of the year, an increase of 100;

National Department Stores acquired E. E. Atkinson, and Lipman, Wolfe; Macy obtained a substantial interest in Davison-Paxon-Stokes; Arnold Constable absorbed M. I. Stewart & Co.; Gimbel Bros. purchased Kaufmann & Baer; and Kresge Department Stores acquired control of the Fair.

No review of chain store growth would be complete without reference to the rapid multiplication of self-service grocery stores, operated on the Piggly Wiggly plan. Starting with one store in 1916, the number had expanded to 1,360 in 1924, and jumped to 1,850 by the end of 1925.

Chain Store Expansion

Perhaps one of the most significant developments of the year was the entry of leading mail order houses into the chain store field through the opening of retail stores. Another milestone was a decision on the part of a number of leading chains to place frankly before the public the many advantages of the chain store plan of distribution by instituting national advertising campaigns. Hitherto there had been a tendency to minimize the chain store idea through fear of reviving the earlier public antagonism to the innovation.

For a detailed account of the march of events during the year in the retail trade we must now turn to the rather non-representative returns from chain store groups and individual corpora-Considering all groups as a whole, it may be said that sales during the first quarter were only slightly better than during the corresponding period of 1924. By summer, however, a marked improvement became evident. Whereas, in 1924 there was a pro-nounced falling off in business as compared with returns for the first quarter, in 1925 most lines actually registered a distinct gain over first quarter sales, which was even more striking when compared with reports for the

Mail-Order Companies

| Company | Year | Funded Debt | Interest Times Earned | Preferred Outstanding | Pfd. 1 Per i | Earned Share | Common Outstanding | E | mmon arned Share | Profit & Loss Surplus | | Common Divs. Paid Per Share |
|-------------------------------------|-------|-------------------|-----------------------------|--------------------------|-----------------|-----------------|-----------------------|-------|------------------------|--------------------------|-------------|-----------------------------------|
| | 1912 | ****** | | \$8,000,000 | 1 | 199 | \$40,000,000 | | \$19.3 | \$12,000,000 | \$9,000,000 | 37 |
| | 1915 | | | 8,000,000 | | 139 | 60,000,000 | | 17.5 | 10,141,000 | 19,424,000 | |
| SEARS | 1919 | | | 8,000,000 | 2 | 251 | 75,000,000 | | 26.0 | 33,574,000 | 43,201,000 | 8 |
| ROEBUCK | 1922 | \$16,800,000 | | 8,000,000 | | 71 | 100,000,000 | | 5.15 | 6,621,587 | 70,825,875 | |
| & CO. | 1923 | ****** | | 8,000,000 | | 143 | 100,000,000 | | 10.95 | 17,576,017 | 65,967,681 | |
| | 1924 | * * * * * * * * * | | 10,000,000 | 1 | 144 | 100,000,000 | | 13.86 | 26,440,000 | 68,174,896 | |
| | 1925 | | | | | | 100,500,000 | | 20,87 | 41,408,667 | 65,272,234 | |
| MONTGOMERY, | | | | | | | | | | | | |
| WARD & CO. | *1912 | ******* | | 5,000,000 | | 33 | 300,000 | | 2.77 | 1,331,000 | 9,000,000 | |
| Yr. ended Dec. 31, | 1915 | ****** | | 5,000,000 | | 49 | 300,000 | | 5.4 | 1,950,000 | 10,500,000 | 3 |
| 13. Incorporated | | | | | | | 850,000 | | | ****** | | |
| n., 1913. † Accord- | †1919 | ******* | | 8,000,000 | | 54 | 205,000 | | | ****** | ****** | |
| g to capitalization | } | | | | | | 95,000 | Cl. B | 4 | 11,400,000 | 41,300,000 | ±10 |
| adjusted company, | 1922 | ****** | **** | **4,249,000 | | 107 | 1,141,000 | shs | 2 | 4.217.000 | 18,328,000 | |
| lov., 1919. # On old | 1923 | ******* | | **4,249,000 | | 71 | 1,141,000 | ahs | 4.39 | 11,166,259 | 24,070,932 | |
| 00,000 shares com- | 1924 | | | **4,249,800 | | 211 | 1,141,251 | shs | 5.69 | 17,656,000 | 29,231,000 | |
| on, ** Also 205,- | 1925 | | | **4,249,800 | 2 | 270 | 1,141,251 | sha | 8.05 | 23,774,432 | 33,937,467 | |
| 00 shares of 7% pf. f no par value. | | | | | | | | | | | ,, | |
| | 1912 | | | | | | d June, 1914 | | | | | |
| 1 | 1915 | | | \$4,850,000 | 1 | 20,7 | \$12,000,000 | | 5.5 | 1.530.000 | 1,703,000 | |
| NATIONAL | 1919 | | | 4,180,000 | | 37.8 | 12,000,000 | | 11.2 | 4.577.000 | 4,000,000 | |
| CLOAK & SUIT | 1922 | 4,500,000 | | 4,180,000 | | 42.8 | 12,000,000 | | 12.4 | 8,007,000 | 6,959,000 | |
| CO. | 1923 | | | 7,757,000 | | 27.2 | 12,000,000 | | 14.0 | 4,012,178 | 7,026,268 | |
| | 1924 | | | 7,174,700 | 1 | 26.0 | 12,000,000 | | 11.3 | 5,376,000 | 7,559,095 | |
| e Estimated. | 1925 | ******* | **** | 7,054,700 | | NF | 12,000,000 | | e4.0 | NF | NF | 4 |

summer months of the preceding year. The only exceptions were mail order houses, which reported June sales 4% lower than February, and music stores, where June sales barely equaled those for February. But even here, sales were far ahead of June, 1924. By fall, business had attained tremendous momentum, and all groups closed the year with record-breaking sales for the last quarter.

quired

Volfe:

Con-

Co.;

nn &

Stores

rowth

rence

serv-

the

with

ed to

icant

entry

the

ning

was er of

efore

f the

camten-

idea

rlier

arch

etail

ther

hain

ora-

s a

ring

htly

ling

ver,

ent.

proom-

lar-

gis-

rter

ing

the

n.

Index numbers of gross sales by groups, reported by the Federal Reserve Board, comparing October results for the two years and showing progress made since the great boom year of 1919, tell their own very interesting story. October sales of 4 mail order houses are measured by an index number of 170 against 141 for October, 1924; 10 cent stores showed 237 against 203; music chains sold 141 against 124; groceries, 315 vs. 240; drugs, 179 vs. 159; cigars, 151 vs. 144; candy, 215 vs. 199; shoes, 164 vs. 138; 359 department stores, 164 vs. 141.

Rate of Growth

Considering the fact that these indexes are all based upon adopting 100 as the monthly average sales in each group for 1919, we are presented with an interesting picture of the rate at which the chain store method of doing business has progressed during the past six years. The most rapid rate of growth has been in the grocery field, and the least rapid in music.

The indexes, however, including as they do the returns from new stores added to the chain during the year, convey no idea of the changes that have been taking place in our retail trade as a whole. The figures for October, for instance, indicate an increase of 31.2% in grocery sales, whereas the actual increase per store was only 6.1%; among 10 cent stores, the October increase for 5 chains was 16.7, against 9.6% per store; drug chain sales increased 12.6%, whereas the average increase per store was only 8.1%; candy chain sales increased 8%, against individual store increases of only 0.2%; shoe chains increased 18.9%, against a decrease of 0.1% per store; cigar chain sales increased 4.9%, but sales per store in October actually fell off 6.4% compared with the corresponding month of 1924. This same discrepancy in the method of reporting sales appears in the operating results of individual companies: G. R. Kinney for instance, reported an increase of 15.6% in total sales for 1925, whereas sales per store actually fell off 10.9%, an outcome partly accounted for by the fact that 8 of the company's stores are located in the anthracite region, partly due to loss of rubber goods sales owing to the unseasonable weather in November and December, and partly due to the time required for bringing the activities of new stores up to standards of the older units in the chain. How much of the benefit from increasing total sales reverts to the stockholder depends considerably upon the extent to which a program of expansion may

Department Stores

| | Year · | Associated Dry Goods Corporation | May Dept. Stores Company* | National Department Stores, Inc.* | Gimbel Bros., Inc. | R. H. Mac & Company |
|------------------|--------|--|---------------------------------|---|-----------------------|---------------------------|
| | 1920 | | | Incorp'ted | Incorp'ted | Incorp'te |
| | 1921 | ****** | | Dec. 22, '22 | Aug. 22, '22 | May 28, '1 |
| Funded | 1922 | | ****** | \$1,872,400 | ****** | \$641,00 |
| Debt | 1923 | | | 1,872,400 | ****** | 79,00 |
| | 1924 | ****** | | 6,531,483 | | 527.00 |
| | 1925 | ******* | | 8,785,726 | | 328,80 |
| | £1920 | | | | | |
| | 1921 | | | ******* | ******* | |
| Interest | 1922 | ******* | | | ******* | |
| Times Earned | 1923 | ******* | | 45.00 | | |
| | 1924 | | | 14.54 | ******** | |
| | 1925 | | ******* | 13,29 | | ****** |
| | (LOED | | ******* | 10,29 | ******* | ****** |
| | 1920 | \$20,544,200 | \$6,500,000 | ****** | ******* | ****** |
| Preferred | | 20,544,200 | 6,250,000 | 0.000.000 | | 10.000.00 |
| | 1922 | 20,544,200 | 6,000,000 | 8,300,000 | \$15,000,000 | 10,000,00 |
| Outstanding | 1923 | 20,544,200 | 5,449,100 | 8,300,000 | 15,000,000 | 10,000,00 |
| | 1924 | 20,544,200 | 5,354,100 | 18,300,000 | 18,000,000 | 9,594,00 |
| | 1925 | 20,544,200 | 5,243,100 | 15,008,200 | 18,000,000 | *9,389,00 |
| | 1920 | a\$13.80 | \$83.80 | | | ****** |
| | 1921 | a20.50 | 75.30 | ******* | | ****** |
| Pfd. Earned | 1922 | a27.21 | 66.85 | 38.00 | 23.50 | 23.0 |
| Per Share | 1923 | a.29.00 | 94.70 | e55.00 | 33.40 | 31.3 |
| | 1924 | a30.85 | 120.00 | a53.87 | 40.99 | 34.7 |
| | 1925 | NF | 109,95 | 38.75 | 30.46 | 32.0 |
| | (1920 | \$14,985,000 | \$15,000,000 | | | |
| | 1921 | 14,985,000 | 20,000,000 | | | |
| Common | 1922 | 14,985,000 | 20,000,000 | \$5,039,717 | \$7,048,009 | \$12,381,85 |
| Outstanding | 1923 | 14,985,000 | 26,000,000 | 40,000,000 | 9,301,381 | 12,381,85 |
| | 1924 | 14,985,000 | 26,000,000 | 500,000 shs | z25,689,000 | 350,000 al |
| | 1925 | 599,400 shs | 26,000,000 | 500,000 shs | 230,154,860 | |
| | 1920 | \$4.15 | \$16.15 | | | |
| | 1921 | 10.25 | 10.20 | | | |
| Common Earned | 1922 | 16.44 | 8.62 | ******* | ****** | \$3.4 |
| | 1923 | | 12.37 | 877 OO | \$7.90 | |
| Per Share | | 18.00 | | \$7.00 | | 6.0 |
| | 1924 | 19.79 | 11.62 | 3.35 | 10,37 | 6.7 |
| | 1925 | N.F. | 10.16 | 3.12 | 7.04 | *5.8 |
| | 1920 | \$4,876,357 | \$7,958,000 | | | |
| | 1921 | 5,807,295 | 5,557,000 | | ****** | |
| Profit & Loss | 1922 | 7,583,536 | 8,572,674 | Z | Z | \$3,549,86 |
| Surplus | 1923 | 8,703,865 | 5,831,292 | Z | 2 | 5,788,23 |
| | 1924 | 10,920,394 | 9,255,917 | 1,775,000 | 2 | 5,788,23 6,679,00 |
| | 1925 | NF | 11,921,802 | 3,652,186 | . 2 | 8,140,04 |
| | 1920 | \$403,069 | \$11,687,965 | | | |
| | 1921 | 510,929 | 13,375,628 | ****** | | |
| Working | 1922 | 796,958 | 16,249,652 | \$6,374,204 | \$12,982,275 | \$12,528,02 |
| Capital | 1923 | 1,166,295 | 19,809,238 | ,,,,,,,,,,, | 14,953,270 | 12,112,87 |
| Capital | 1924 | 1,469,856 | 20,369,917 | 10,663,000 | 23,303,820 | 8,961,62 |
| | 1925 | NF | 22,539,642 | 12,986,488 | 25,732,151 | 6,623,00 |
| | 1920 | \$3.00 | \$4.00 | | | |
| | 1921 | 4.00 | 4.00 | | ******* | |
| Common Div. Paid | | 4.00 | 4.00 | | | |
| per Share | | | 5.00 | | * * * * * * * * | |
| ber purte | 1923 | 4.00 | | | ******* | |
| | 1924 | 5.00 | 5.00 | | * * * * * * * * | ****** |
| | 1925 | 12.50 | 5.00 | | | |

*Years ended Jan. 31st. ‡Years ended Feb. 23. a 1st preferred. a Common stocand surplus combined. NF—Not available. †On new stock.

be financed through the issuance of additional stock. Woolworth affords an ideal example of the benefits that may accrue to stockholders through providing for expansion out of earnings. During 1925, sales increased 10.9%, sales per store increased 5.7%, number of stores operated increased 4.9%, but net income per share of common stock increased 19%.

Larger Turnover

Department store inventories throughout the year were only slightly higher than last year, so that increasing volume of sales resulted in a higher rate of turnover. During the first eleven months department store stocks were, in fact, turned over 2.82 times against 2.71 times during the first eleven months of 1924. This economy, added to some gain in the efficiency of employees and the reduction of overhead per unit of sale, enabled many stores to report larger increases in profits than would be indicated by a

mere comparison of gross sales records.

The Federal Reserve Bank of New York reports that chain store sales for the year increased 18%; but points out that the increase in number of stores operated was equally rapid, so that sales per store averaged practically the same as in 1924. Sales in all ten of the Federal Reserve districts averaged larger, except for chains located near the anthracite fields. "The largest gain in volume of business was in grocery stores; but large increases were also reported in ten cent, drug and variety store chains. In tobacco, shoe and candy store chains, on the other hand, the increases in aggregate sales were relatively small, and sales per store in these lines fell below 1924."

Almost all classes of securities representing the merchandising fields reflected the increased earnings of their companies in 1925 and many raced to undreamed of heights. As a class these securities have gained a popularity almost second to none in the industrial field,

Cigarette Consumption Increases Ten Billion

TOT since the great post war boom of 1919 has there been witnessed such an increase in cigarette consumption as was evidenced by withdrawals from bonded warehouses of 81 billion in 1925 against 71 billion the year before. It took the men of the United States from Sir Walter Raleigh's time to signing of the Armistice to acquire the habit of smoking 40 billion cigarettes a year. King Tobacco thanks the ladies for duplicating this achieve-ment in seven years! With all due apologies for poetic exaggeration, the fact remains that profits of the "Big Three' cigarette producers could not have multiplied at such a phenomenal rate during the past four years had it not been for the post war "emancipation" of women. During the same period consumption of all other forms of tobacco has actually decreased; which explains why Lorillard has lagged behind, and why American Sumatra, after four years of progressively increasing deficits, finally sought refuge in receivership.

With a tobacco crop only slightly greater than the year before, and consumption of other forms of tobacco about steady, it was to be expected that a 14% increase in domestic cigar-

| Withdrawals | for | Consumntion | of Tobacco | Droducto |
|-------------|-----|-------------|------------|----------|
| williawais | TOL | Consumption | oi Lonacco | Products |

| | | Cigars | (Millions) | Cigarettes | (Billions) | Tobacco | (Million lbs.) |
|-------|---|--------|------------|------------|------------|---------|----------------|
| | | 1924 | 1925 | 1924 | 1925 | 1924 | 1925 |
| Jan. | | 504 | 475 | 6.3 | 6.7 | 38.2 | 35.5 |
| Feb. | | 499 | 452 | 4.9 | 6.7 | 35.4 | 33.2 |
| Mar. | | 516 | 504 | 5.3 | 6.3 | 34.8 | 34.3 |
| Apr. | | 501 | 494 | 5.3 | 6.0 | 32.9 | 34.2 |
| May | *************************************** | 553 | 515 | 6.4 | 6.5 | 34.9 | 34.3 |
| June | | 563 | 570 | 6.5 | 7.4 | 33.6 | 34.6 |
| July | | 595 | 576 | 6.6 | 7.6 | 34.4 | 35.7 |
| Aug. | | 574 | 557 | 6.3 | 7.0 | 35.0 | 35.4 |
| Sept. | | 606 | 576 | 6.3 | . 7.1 | 36.7 | 36.2 |
| Oct. | ***************** | 635 | 711 | 6.5 | 6.9 | 38.0 | 38.1 |
| Nov. | | 601 | 598 | 5.4 | 6.5 | 30.2 | 30.3 |
| Dec. | | 511 | | 5.4 | | 28.6 | |

ette sales could only be achieved at the expense of a considerable shrinkage in exports. As a matter of fact, cigarette exports dropped 28% and unmanufactured leaf registered a decline of 21%.

The wholesale price of Burley leaf averaged less than the year before, as did employment and payrolls in the industry as a whole. Profits naturally reflected this felicitous conjunction of more business at lower cost. Chain cigar stores of course handled more business at increased profit.

In spite of the regularity with which chain cigar stores have been reporting increasing profits over a period of

Tobacco Companies

| Company | Year | Funded Debt | Interest Times Earned | Preferred Outstanding | Preferred Earned | Common Outstanding | Common Earned | Profit & Loss Surplus | Working Capital, Millions | Divd. | Pric Ran Comm High | nge |
|------------------------|--------|--------------|-----------------------------|--------------------------|---------------------|---------------------------|------------------|--------------------------|---------------------------------|-------|-----------------------------|-------|
| AMER. TOBACCO | [1919 | \$21,906,200 | 7.5 | \$52,699,700 | \$30.31 | \$40,242,400 | \$31.83 | \$49,346,443 | \$83,2 | \$20 | +314 | \$19 |
| COMPANY | 1921 | 15,071,250 | 11.3 | 52,699,700 | 34.64 | 89,586,600 | 16.85 | 14,749,667 | 98.6 | 12 | 136 | 11 |
| N. F. Not available. | 1922 | 1,676,400 | 14.4 | 52,699,700 | 35,90 | 89,589,000 | 17.64 | 19,670,407 | 88.1 | 12 | 169 | 12 |
| · Class "A" Stock. | 1923 | 1,389,000 | 103.0 | 52,699,700 | 88.00 | 97,614,000 | 15.00 | 22,845,869 | 91.6 | 12 | 160 | 14 |
| + New Com. "B." | 1924 | 1,340,300 | 346.6 | 52,699,700 | 39.44 | 97,625,300 | +9.03 | 28,266,081 | 92.5 | 12.5 | +871/4 | |
| e Estimated. | 1925 | 1,319,300 | N. F. | 52,699,700 | N. F. | 97,625,300 | N. F. | N. F. | N. F. | 8.25 | †119% | |
| AMER. SUMATRA | (*1919 | \$181,300 | | \$1,968,500 | \$45,35 | \$13,532,885 | 5.56 | \$1,079,675 | \$5.4 | \$10 | 120 | 37 |
| TOBACCO CO. | *1921 | 6,195,800 | 3.0 | 1,963,500 | 49,23 | 14,448,585 | 5,74 | 1,573,772 | 11.8 | 6.5 | 88 | 7 |
| N. F. No figures. | *1922 | 6,563,800 | def. | 1,963,500 | def. | 14,448,585 | | def.1.587.519 | 8,5 | | 47 | - 1 |
| *Yrs. ending July 31. | *1923 | 3,690,200 | def. | 1,963,500 | def. | 14,448,585 | | def.2,369,119 | 7.5 | | 36 | |
| to Mos. ending Jan, 1, | 1924 | 3,255,500 | def. | 1,963,500 | def. | 14,448,585 | | def.4,784,000 | 4,9 | | 281/4 | . 6 |
| 1925 | 1925 | †2,985,900 | N. F. | 1,963,500 | †14.58 | 14,447,400 | †1.5 | N. F. | 14.7 | | 241/2 | |
| | 1919 | \$20,888,850 | \$4.9 | \$11,807,600 | \$44.04 | \$24,246,600 | 17,28 | \$8,444,136 | \$35.0 | \$12 | 245 | 14 |
| P. LORILLARD | 1921 | 20,701,800 | 6.1 | 11,307,600 | 56.35 | 30,304,800 | 18.41 | 12,593,419 | 46.5 | 12 | 164 | 1: |
| COMPANY | 1922 | 20,615,600 | 6.5 | 11,307,600 | 60,92 | 30,305,100 | 20.10 | 14,673,330 | 47.9 | 12 | 180 | 1 |
| | 1923 | 20,529,950 | 5.0 | 11,307,600 | 44.50 | 30,305,100 | 14.00 | 14,830,000 | 46.9 | 12 | 178 | 14 |
| *New \$25 par. | 1924. | 20,445,150 | 5.3 | 11,307,600 | 46.03 | 30,305,550 | *3.64 | 12,440,000 | 45.1 | *3 | | |
| N. F. No figures. | 1925 | 20,445,200 | N. F. | N. F. 32 | 2,171,725 | 11,306,700 | N. F. | N. F. | N. F. | *3 | *39% | *30 |
| TOBACCO | 1919 | | \$8,5 | \$8,000,000 | \$22,61 | \$1,760,000 | \$7.10 | \$2,536,595 | \$4.3 | \$6 | 115 | 7 |
| PRODUCTS | 1921 | \$4,000,000 | \$8,5 | 8,000,000 | 25.76 | 2,600,000 | 7.98 | 2,662,620 | 6.7 | 8 | 72 | 4 |
| CORPORATION | 1922 | 3,906,000 | 21.3 | 8,000,000 | 69,84 | 30,912,000 | 9.42 | 2,506,678 | 7.4 | 4,50 | | 4 |
| Excess liabilities, | 1923 | ****** | | 8,000,000 | 54.75 | 34,462,900 | 1.35 | 4,641,586 | 2.7 | 6 | 61 | 4 |
| *Class A. | 1924 | ****** | **** | *44,808,500 | *16.37 | 51,490,400 | 8.16 | 4,114,921 | ‡2.5 | 6 | 73% | |
| f 6 Mos. | †1925 | •••••• | **** | *44,805,200 | *7.87 | 51,485,200 | 3.80 | 4,526,639 | 0.1 | 6 | 101% | 7 |
| 1 | 1919 | | | \$20,000,000 | \$112.00 | \$10,000,000 | \$5.50 | NF | NF | \$3 | NF | N |
| R. J. REYNOLDS | 1921 | ****** | **** | 20,000,000 | 81.00 | 10,000,000 | 6.20 | \$12,122,425 | \$74.8 | 2 | 40 | 3 |
| TOBACCO CO. | 1922 | ****** | **** | 20,000,000 | 102.00 | 10,000,000 | 7.00 | 4,915,225 | 88.1 | 3 | 63 | 4 |
| TUBACCO CO. | 1923 | ****** | | 20,000,000 | 115.00 | 10,000,000 | 6.75 | - 16,955,098 | 101.6 | 3 | 75 | 4 |
| *Class B. | 1924 | ****** | **** | 20,000,000 | 118,89 | 10,000,000 •70,000,000 | 6,99 | 29,783,000 | 112.1 | 3 | *79% | •615 |
| | 1925 | ••••• | •••• | 20,000,000 | 126.11 | *70,000,000 | 7.44 | 39,154,394 | 106.0 | 8 | *95% | *721/ |
| LIGGETT & | 1919 | \$49,594,000 | \$3.0 | \$22,514,000 | \$26.00 | \$21,496,400 | \$20.00 | \$19,753,000 | \$61.5 | \$12 | 250 | 198 |
| MYERS | 1921 | 29,320,000 | 4.5 | 22,514,000 | 48.00 | 21,496,400 | 25,00 | 26,774,204 | 56.6 | 12 | 164 | 13 |
| | 1922 | 29,170,000 | 6.5 | 22,514,000 | 48.00 | 21,496,400 | 24.00 | 30,956,740 | 51.5 | 12 | 285 | 15 |
| Com. & Com. B, | 1923 | 29,043,000 | 6.5 | 22,514,000 | 42.00 | 21,496,400 | 23.00 | 34,964,157 | 66.1 | 12 | 240 | 19 |
| \$25 par. | 1924 | 28,916,600 | 7.8 | 22,514,000 | 53.00 | +42,968,275 | +6.04 | 40,460,000 | 80,3 | +3 | 6834 | 5 |
| | 1925 | 28,896,250 | 9.9 | 22,512,900 | 67.91 | 155,005,050 | 16.35 | 46,286,814 | 98.5 | 14 | 92 | 57 |

years, the time has not yet come for stockholders to reap, or even hear of, the full reward for their patience. The appetite of these companies for capital to open new stores and speculate in real estate has been so voracious that stock dividends and rights have been offered more freely than cash disbursements. If one may credit reports of the sagacity with which this specula-

tion is being conducted, it is quite possible that current balance sheets are not revealing the full measure of profits to be divided among stockholders after the real estate situation quiets down.

So well ordered is the control of the big companies over the entire field that inventories seldom present a problem or any moment. In 1925 they were held at about last year's level.

Leather Industry Gains Through Economy

NINETEEN TWENTY - FIVE witnessed no startling changes in the leather industry compared with 1924. Profits in both years would, in fact, be regarded as highly satisfactory were it not for a habit the trade has acquired of comparing conditions with the glorious post-war year, 1919.

Shoes Production of boots and shoes rose about 4% during the first ten months of the year compared with the same period during the preceding year. Employment and wages, however, rose only 1½%; indicating a slight gain in efficiency of labor. This was at least partially offset by an increase of a few per cent in the cost of leather. Prices realized for shoes held at about 1½% above the 1924 level. Stocks of leather and finished shoes showed slight change. Everything considered, it may be said that the shoe industry was just about stationary; so that the further rise in

of

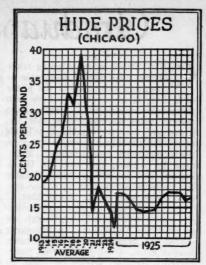
ore

ich

shoe manufacturing securities during the year must be attributed partly to sympathy with the buoyant tone of the general stock market and partly to a feeling that the favorable earnings of 1924 had become sufficiently stabilized to warrant purchase of shoe stocks as an investment.

While prosperity in the shoe manufacturing industry generally accompanies a period of activity in other lines, profits in the tanning business are commonly regarded as a matter of luck. One may predict with reasonable confidence that a period of widespread employment at high wages augurs satisfactory profits for shoe manufacturers; but no business forecaster cares to stake his reputation upon tannery forecasts. It so happens that luck favored the tanneries in 1925. Shoe factories, which normally take about 80% of tannery output were operating at high capacity, labor was slightly more efficient

Leather Companies



and leather prices ruled a little higher. Obsolete machinery was, in many instances, scrapped ruthlessly, large sums were written off for depreciation; but there were no inventories to reduce. On the contrary, hides averaged 10% higher than in 1924.

Securities of the two largest leather tanning companies failed to reflect the year's more favorable earnings, due largely to the knowledge that net tangible assets have been reduced by drastic write-offs since the war to a point where capitalization must be scaled down before dividends can be resumed even upon the preferred stocks. Barnet Leather, which is rapidly retiring its preferred stock through a sinking fund and which never was so heavily over capitalized, has been giving a much better account of itself.

| Company | Year | Bonds Outstanding | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | | Common Earned Per Share | Profit & Loss Surplus | Working Capital in Millions | Common Divs. Pai Per Shar |
|--------------------|--------|----------------------|-----------------------------|--------------------------|--------------------------|--------------|-------------------------------|--------------------------|-----------------------------------|---------------------------------|
| AMERICAN | (*1918 | \$5,506,000 | \$1.90 | \$13,000,000 | \$3.66 | \$11,500,000 | nil | \$3,179,114 | \$9.07 | None |
| HIDE & | •1919 | 2,507,000 | 5.06 | 13,000,000 | 20.73 | 11,500,000 | \$15.52 | 9,540,929 | 14.86 | None |
| LEATHER CO | *1920 | 36,480 | 12,96 | 13,000,000 | 8.50 | 11,500,000 | 1.69 | 9,406,698 | 12,53 | None |
| N.F. Not Available | 1921 | 22,240 | | 13,000,000 | d . | 11,500,000 | nil | 3,634,938 | 5,79 | None |
| * Years ended | 1922 | None | 1 | 13,000,000 | 7.90 | 11,500,000 | 1,09 | 4,670,000 | 7.0 | None |
| June 30th. | 1923 | None | | 18,000,000 | đ | 11,500,000 | nil | 4,631,000 | 7.0 | None |
| †9 Mos. | 1924 | None | | 12,548,300 | 3.07 | 11,048,300 | nil | 5,168,312 | 7.4 | None |
| | [1925 | None | **** | 12,548,800 | †3.55 | 11,274,100 | nil | N.F. | N.F. | None |
| | (*1913 | None | | \$4,000,000 | \$17.76 | \$6,000,000 | \$7.17 | \$430,464 | 3.89 | None |
| BROWN SHOE | *1919 | None | | 5,400,000 | 37.54 | 6,300,000 | 18.21 | 3,338,766 | 9.43 | \$6.0 |
| CO., INC. | *1920 | None | **** | 5,262,500 | 6.81 | 5,400,000 | nil | 1,047,951 | 9.31 | 7.0 |
| 0,2., | *1921 | None | | 5,262,500 | nil | 8,400,000 | nil | 459,698 | 7.93 | None |
| * Years ended | 1922 | None | **** | 8,262,500 | 24,60 | 8,400,000 | 9.38 | 1,382,522 | 9.03 | None |
| Oct. 31st. | *1923 | None | **** | 4,812,000 | 25,0 | 8,400,000 | 8.9 | 2,206,000 | 9.2 | 1.0 |
| | *1924 | None | | 4,675,000 | 29.8 | 8,400,000 | 12.8 | 2,953,000 | 9.9 | 4.0 |
| | 1925 | None | **** | 4,537,500 | 44.4 | 8,400,000 | 20.6 | 4,492,390 | 11,1 | 4.0 |
| | 1918 | \$35,762,150 | \$3.83 | \$33,299,050 | \$13.20 | \$39,701,030 | \$5.18 | \$6,437,828 | 52,94 | \$2.0 |
| CENTRAL | 1919 | 28,978,650 | 8.77 | 83,299,050 | 42.91 | 39,701,030 | 30.12 | 80,509,274 | 88.70 | 9.0 |
| LEATHER | 1920 | 27,889,650 | d | 33,299,050 | ď | 39,701,080 | nil | 4,757,608 | 68.52 | 2.5 |
| COMPANY | 1921 | 26,829,000 | d | 38,299,050 | d | 39,701,030 | nil | d6,898,818 | 51,19 | None |
| N.F. Not Available | 1922 | 24,649,000 | 1.8 | 33,298,050 | 4,58 | 39,701,000 | nil | d5,865,000 | 53.6 | None |
| d Deficit. | 1923 | 24,649,000 | **** | 33,298,050 | nil | 39,689,000 | nil | d12,637,851 | 45.8 | None |
| | 1924 | 34,187,750 | 0.74 | 33,299,050 | nil | 39,701,031 | nil | d18,122,159 | 42.8 | None |
| e Estimated | 1925 | 13,868,000 | N.F. | 33,298,900 | e 3,75 | 39,689,700 | nil | đ | N.F. | None |
| 34 | 1913 | | | | | | | | | |
| | 1919 | None | **** | \$15,000,000 | | \$14,000,000 | \$15,24 | \$7,900,836 | 18.77 | \$5.0 |
| ENDICOTT. | | | | | 01 70 | 10 000 000 | W 479 | W 000 000 | 110 00 | |

Gradual Recovery in Shipping

ONDITIONS in the shipping trade during 1925 seemed deplorable or promising according to the phase of activity in which one may have been financially interested. Ocean liner freight rates showed appreciable improvement over the extreme low levels of the two preceding years, and foreign trade recovered conspicuously. Measured by volume, the total of U. S. exports and imports probably equaled the pre-war level; in dollars, our foreign trade was nearly double that of 1913. In the case of other nations improvement was noteworthy, though not so great in proportion. In passenger traffic the creation of a third cabin tourist class, which has proved unexpectedly popular, tended to make up for loss of immigrant traffic through the U. S. quota law. In spite of these favorable features, however, there was still nearly 40% more tonnage than in 1914 to handle a smaller volume of traffic.

Tramp ship charter rates declined

rather sharply during the year; partly due to the continued tendency to employ the faster steam liners for ocean freight shipments, partly owing to the loss of tonnage through stagnation in the British coal industry. Rates were, nevertheless, still only 65% below 1920, against a decline of 75% in the more pretentious liner rates.

Under laws that protect our coastal and intercoastal shipping from competition, and stimulated by the marked improvement in domestic business, profits in our intercoastal shipping were fair and on the East coast, including the West Indies, good. The boom in Florida and other southern states was a great help. The Great Lakes season closed with a new high record for tonnage and profits. Steamship companies such as the Atlantic Fruit, Cuyamel Fruit, Atlantic Gulf & West Indies, which grow a large part of their own freight, experienced a fairly satisfactory year.

As an index to these mixed condi-

tions, one may note that traffic through the Panama Canal decreased 17%; through the Suez Canal, 3%; whereas there was an increase of 13% through the Sault Ste. Marie, and 25% through New York State Canal.

The greatly over extended capacity of the world's shipbuilding yards was operated at less than 30%; stagnation having been accentuated by withdrawal—after the Reduction in Armament Conference—of pre-war naval construction which used to supply 60% of the larger yards' business. New tonnage under construction at the end of the year, divided about equally between motor ships and steel steamers, was about 2½ million tons, a decrease of 15% for the year.

Idle shipping showed a gratifying decrease of about a million tons during the year. The U. S. Shipping Board transferred 670,000 tons to privately operated companies, including four important routes, and sold 825,000 tons for scrapping.

E

| | | | | Ship | ping | Compan | ies | | | | | | |
|--------------------------|--|--|---|--|--|--|--|---|--|--|--|--|---|
| Company | Year | Funded debt | Interest times earned | Pfd. stk. out- standing (In thou- sands) | Earned on preferred per share | | Earned on common per share | Working capital (In thou- sands) | Total surplus (In thou- sands) | Pref H. | Price | Range-Con | nmon |
| INTER. MERC, MARINE | 1913 1919 1920 1921 1922 1923 1924 1925 | \$72,684,130 47,299,615 46,249,850 45,152,540 44,491,225 43,046,465 48,046,465 48,739,819 | 1.08 5.81 3.82 2.62 0.11 0.02 1.78 N.F. | \$51,731 51,726 51,726 51,725 51,725 61,725 51,725 51,725 | \$4.44 25.06 14.38 8.24 def, N.F. | \$49,931,735 49,872,000 49,872,000 49,871,800 49,871,800 49,871,800 49,871,800 48,871,800 | \$20.18 8.69 2.32 def. N.F. | \$1,200 23,523 35,208 22,717 5,770 9,984 13,763 N.F. | \$1,269 30,279 30,557 31,714 26,978 24,426 22,039 N.F. | 19½ 128½ 111% 67¼ 87% 47 47% 52¾ | 12½ 92¾ 44 36 41% 18½ 26⅓ | 4% 67% 51% 17% 27% 11% 15% | 21 10 7 8 4 6 |
| ATL. GULF. & WEST INDIES | 1913 1919 1920 1921 1922 1923 1924 1925 | \$12,562,000 24,715,500 24,617,500 35,205,000 34,572,000 33,252,000 33,724,000 27,878,000 | 3.01 5.46 1.12 1.87 def. 0.13 1.92 †2.00 | \$4,996 13,743 13,743 13,743 13,743 13,743 13,743 14,859 | \$2.80 40.57 1.08 12.96 nil. 5.86 †16.00 | \$14,997,000 14,963,400 14,963,400 14,963,400 14,963,400 14,963,400 *189,458 sh | \$32.67 7.31 nil. 4.46 as †8.00 | \$2,360 21,851 3,885 1,625 4,622 4,049 2,981 N.F. | \$1,311 25,676 24,437 22,301 17,363 16,093 17,281 N.F. | 19½ 76½ 75 44½ 31¼ 27 31½ 60 | 10 64 42 15% 15 6% 121/4 31 | 121/6 192% 1761/2 76 431/4 84 23 77 | 92 71 18 19 9 |
| UNITED FRUIT | 1913 1919 1920 1921 1922 1923 1924 1925 | \$21,467,940 1,045,000 327,000 None None None None None | 7.0 98.5 1,152.7 | None None None None None None None | •••• | \$36,594,300 50,316,500 50,000,000 100,000,000 100,000,000 100,000,0 | \$14.53 40.07 57.84 16.97 18.80 23.00 17.29 29.54 | \$4,000 41,038 35,026 20,265 26,229 18,639 16,208 29,283 | \$16,284 49,110 25,989 34,956 44,970 48,067 50,738 72,629 | :: | :: | 182 214 223¼ 207 162 180½ 224½ 246 | 147 157 117 95 119 152 182 204 |
| AMER. SHIP & COMMERCE | 1920 1921 1922 1928 1923 1924 1925 | \$11,538,218 11,962,618 4,889,304 3,406,339 3,406,339 2,934,000 | 4.80 def. 1.15 2.0 def. def. | None None None None None | •••• | 648,191 sh 669,243 sh 669,243 sh 592,071 sh 669,243 sh 591,271 sl | s def. s 2.73 s 0.71 s def. | \$606 6,275 3,903 1,018 def. N.F. | \$11,604 5,446 975 1,629 420 N.F. | | :: | 301/2 14 251/6 213/4 153/6 141/2 | 7 4 5 10 10 5 |
| PACIFIC MAIL S. S. | 1913 1919 1920 1921 1922 1923 1924 1925 | None None None None None None None | | None None None None None None | | \$20,000,000 *1,500,000 1,500,000 1,500,000 1,500,000 1,500,000 1,500,000 750,000 | \$2.15 5.90 4.30 0.90 0.54 N.F. | \$400 2,602 86 131 760 1,129 1,677 N.F. | \$11,390 2,625 2,892 3,053 3,237 2,444 1,948 N.F. | ** | | 31½ 42¾ 38¾ 17¼ 19 12¾ 10¾ 12½ | 16- 291 129 8 11 8 7 |
| NEW YORK DOCK | 1919 1920 1921 1922 1923 1924 1925 | \$12,550,000 12,550,000 12,550,000 12,550,000 12,550,000 12,550,000 12,550,000 | 3.1 3.5 3.0 2.2 2.2 2.1 †2.0 | \$10,000 10,000 10,000 10,000 10,000 10,000 10,000 | \$6.40 7.40 6.90 5.00 5.15 5.00 | \$7,000,000 7,000,000 7,000,000 7,000,000 7,000,000 | \$6.40 7.40 6.00 2.13 1.75 0.77 †0.60 | \$973 513 495 411 def. 145 N.F. | \$2,620 2,972 3,155 3,289 3,282 3,089 N.F. | 75 61 57 68 51 55 ¹ / ₄ | 44 35 44 46 37 411/6 521/4 | 70 48 39 46 27 371/4 | 19 16 20 20 15 19 18 |

1925 Sugar Prices Lowest in Eleven Years

So great was the pressure of the huge record-breaking world crop of 1924-5, following upon four consecutive years of increased production, that prices for sugar tended steadily downward, from October, 1924, to October, 1925, without even the customary spring rally. The net wholesale price of refined sugar averaged 5½ cents against 7½ cents in 1924, and 8½ cents in 1923.

on

al

of

n-

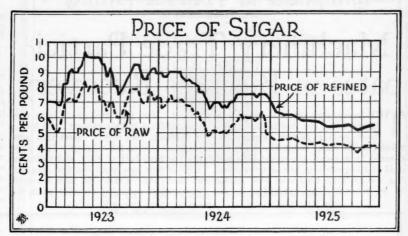
 \mathbf{of}

of

With labor throughout the country fully employed at high wages, and exceptionally low cost of raw material, it was a banner year for manufacturers of soft drinks and confectionery.

Domestic consumption of sugar attained a new high record for all time of 5½ million long tons; and the astonishing per capita record of 107½ pounds, about ¼ ton per family. The fact that per capita consumption in Europe is still only 25% of that in the U. S. suggests that a properly directed advertising campaign on the Continent might afford a non-political remedy for this perplexing problem of over-production.

With bumper crops marketed duty free in the U. S., sugar growers in



our Island Possessions and Dependencies, Hawaii, Porto Rico and the Philippines, enjoyed one of the most prosperous years in history. Continental U. S. cane and beet growers, though enjoying the same protection, are handicapped by higher labor costs. Nevertheless, through inauguration of

drastic economies, they were able to show, on the whole, more favorable earnings than last year.

Competition among domestic refiners in marketing this unprecedented crop, resulted in a drop of the margin between raw and refined sugar from 1% cents in January to less than a

| Company Year | \$30,000,000 \$0,000,000 \$0,000,000 \$0,000,000 \$0,000,000 \$3,500,000 \$3,500,000 \$49,958,000 \$5,679,000 \$5,622,000 \$5,822,000 | Interest Times Earned 5.6 3.2 2.1 2.3 5.8 6 66f. | Freferred Outstanding \$45,000,000 45,000,000 45,000,000 45,000,000 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 24.3 14.7 None 13.67 15.9 | Common Outstanding \$45,000,000 45,000,000 45,000,000 45,000,000 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 500,000 500,000 500,000 | | Profit & Loss Surplus \$31,425,000 16,328,000 23,152,000 7,201,132 8,006,000 16,235,661 † 2,676,000 8,890,000 710,000 2,000,000 2,449,000 3,718,750 5. 9,850,000 16,712,000 3,750,000 10,234,631 | Cr. Working Div. September 2, 2, 676,000 4, 118, 000 4, 118, 000 47, 718, 032 57, 847, 321 66, 052, 352 7 2, 676,000 4, 616, 000 3, 712, 000 5, 477, 000 5, 477, 000 74, 000 9, 850, 000 16, 948, 171 | \$7 7 10 |
|--|--|--|--|--|--|---|---|--|----------|
| *Yrs. ended Sept. 30. *Type and a valiable. *Income mainly on sale of investments. *Estimated operating profit. *Yrs. ended March Sist. *Yrs. ended March Sept. 30. *Period Dec., 1915- Sept. 30. 1916, 47rs. ended September 30. *CUBAN-AMER. #1921 *CUBAN-AMER. #1921 *CUBAN-AMER. #1921 *Yrs. ended Sept. 30. *Yrs. ended Sept. 30. *1922 *Yrs. ended Sept. 30. *1922 *1922 *1922 *1922 *1922 *1922 *1922 *1922 *1922 *1922 *1922 | \$30,000,000 \$0,000,000 \$0,000,000 \$0,000,000 \$0,000,000 \$3,500,000 \$3,500,000 \$49,958,000 \$5,679,000 \$5,622,000 \$5,822,000 | 5.6 3.2 2.1 2.3 5.8 def. | 45,000,000 45,000,000 45,000,000 45,000,000 45,000,000 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 12 29.5 18.72 8.90 25.15* 9.00** 17.6 28.5 24.5 None 17.7 36.0 24.5 14.7 None 13.67 15.9 | 45,000,000 45,000,000 45,000,000 45,000,000 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 | 22.4 11.72 1.90 18.15* 2.00** 3.87 7.5 6 None 3.90 6.1 cember, 1918 8 19.7 7.7 None | 16,328,000 23,152,000 7,201,132 8,066,000 16,235,661 7 2,676,000 8,580,000 710,000 2,000,000 2,449,000 3,718,750 5, 9,850,000 16,712,000 8,750,000 | 86, 125,000 46, 108,000 47,713,032 57,547,332 66,052,352 1 2,676,000 4,616,000 3,712,000 4,532,000 4,532,000 74,000 74,000 9,880,000 | 13/4 |
| *Yrs, ended Sept. 30. *Ys, ended Sept. 30. | 3,500,000 3,500,000 30,000 30,000 | 5.6 3.2 2.1 2.3 5.8 def. | 45,000,000 45,000,000 45,000,000 45,000,000 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 29.5 18.72 8.90 25.15* 9.00** 17.6 24.5 None 17.7 36.0 24.5 | 45,000,000 45,000,000 45,000,000 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 | 22.4 11.72 1.90 18.15* 2.00** 3.87 7.5 6 None 3.90 8.0 6.1 comber, 1918 19.7 7.7 | 23,152,000 7,201,138 8,096,000 16,235,661 1 2,676,000 8,890,000 710,000 2,000,000 2,044,000 3,718,750 5, 9,850,000 16,712,000 8,750,000 | 46, 108, 000 47, 713, 032 57, 547, 321 06, 052, 352 1 2, 676, 000 3, 500, 000 4, 513, 000 5, 477, 000 3, 530, 558 4, 600, 000 74, 000, 000 74, 000, 000 9, 880, 000 | 11/4 |
| *Income mainly on sale of investments. **Estimated operating profit. **Estimated operating profit. **AMER. BEET SUGAR **Yrs. ended March 31st. **CUBA CANE SUGAR **Period Dec., 1915- Sept. 30, 1916, 47rs. ended September 30. **CUBAN-AMER. #1922 **CUBAN-AMER. #1924 **CUBAN-AMER. #1924 **Yrs. ended Sept. 30. **Sugar **Yrs. ended Sept. 30. **Sugar **Yrs. ended Sept. 30. **1929 **1929 **1929 **1921 | 2 \$30,000,000 30,000,000 4 30,000,000 30,000,000 30,000,000 30,000,000 30,000,000 40,956,000 35,679,000 35,622,000 35,322,000 | 5.6 3.2 2.1 2.3 | 45,000,000 45,000,000 45,000,000 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 18.72 8.90 25.15* 9.00** 17.6 28.5 24.2 None 17.7 36.0 24.5 14.7 None 13.67 15.9 | 45,000,000 45,000,000 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 | 11.72 1.90 18.15* 2.00** 3.87 7.5 8 None 3.90 8.0 6.1 comber, 1918 8 19.7 7.7 None | 7,201,138 8,086,000 16,235,661 † 2,673,000 3,890,000 710,000 2,000,000 2,449,000 3,718,750 5,850,000 16,712,000 3,750,000 | 47,713,032 57,547,321 66,052,352 † 2,676,000 3,500,000 4,616,000 3,712,000 4,532,000 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | 13, 8 |
| ### and the content of the content o | 3,500,000,000 30,000,000 30,000,000 30,000,00 | 3.2 2.1 2.3 5.8 def. | 45,000,000 45,000,000 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 8,90 25,15* 9,00** 17,6 28,5 24 None 17,7 30,0 24,5 14,7 None 13,67 15,9 | 45,000,000 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 | 1.90 18.15* 2.00** 3.87 7.5 6 None 3.90 8.0 6.1 comber, 1918 2 19.7 7.7 None | 8,086,000 16,235,661 † 2,676,000 8,890,000 710,000 2,000,000 2,449,000 3,718,750 5, 9,850,000 16,712,000 8,750,000 | 57,547,321 66,052,352 2,676,000 3,500,000 4,616,000 3,712,000 4,523,000 5,477,000 3,550,558 4,600,000 74,000 9,850,000 | 13 |
| **Estimated operating profit. **AMER. BEET SUGAR **192: * | 3,500,000 3,500,000 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 2.1 2.3 5.8 def. | 45,000,000 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 25.15* 9.00** 17.6 28.5 24. None 17.7 30.0 24.5 24.3 14.7 None 13.67 15.9 | 45,000,000 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 | 18.15* 2.00** 3.87 7.5 6 None 3.90 8.0 6.1 comber, 1918 19.7 7.7 None | 16,235,661 † 2,676,000 3,890,000 7,000,000 2,000,000 2,449,000 3,718,750 5. 9,850,000 16,712,000 3,780,000 | 66,052,352 1 2,776,000 3,500,000 4,616,000 3,712,000 4,522,000 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | 13 |
| Profit. 192 | 3,500,000 3,500,000 49,958,000 35,679,000 35,822,000 35,822,000 | 2.3 5.8 def. | 45,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 50,000,000 50,000,000 50,000,000 | 9,00** 17.6 28.5 24 None 17.7 30.0 24.5 24.3 14.7 None 13.67 15.9 | 45,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 ab 500,000 500,000 500,000 | 2.00** 3.87 7.5 6 None 3.90 8.0 6.1 cember, 1918 19.7 7.7 None | 2,678,000 3,890,000 710,000 2,000,000 2,449,000 2,946,000 3,718,750 5. | 1 2,676,000 3,500,000 4,616,000 3,712,000 4,522,000 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | 13 |
| AMER. BEET SUGAR *Yrs. ended March *Iss. *UBA CANE SUGAR *Period Dec., 1915- Sept. 30, 1916, †Yrs. ended September 30. *UBAN-AMER. SUGAR *UBAN-AMER. SUGAR *Yrs. ended Sept. 30. *1922 *1922 *1922 *1922 *1922 *1922 *1922 | 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 5.8 def. | 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 28.5 24 None 17.7 30.0 24.5 24.3 14.7 None 13.67 15.9 | 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 noorporated De 500,000 500,000 500,000 | 7.5 6 None 3.90 8.0 6.1 cember, 1918 8 19.7 7.7 None | 8,890,000 710,000 2,000,000 2,449,000 2,946,000 3,718,750 5. 9,850,000 16,712,000 3,750,000 | 3,500,000 4,616,000 3,712,000 4,522,000 5,477,000 3,530,558 4,600,000 74,000 9,880,000 | 3 |
| *Yrs. ended March 1921 1922 192 | 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 5.8 def. | 5,000,000 5,000,000 5,000,000 5,000,000 5,000,000 | 24 None 17.7 30.0 24.5 I 24.3 14.7 None 13.67 15.9 | 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 noorporated De 500,000 sh 500,000 500,000 | 8.0 8.0 8.1 cember, 1918 19.7 7.7 | 710,000 2,000,000 2,449,000 2,946,000 3,718,750 5. 8,850,000 16,712,000 3,750,000 | 4,616,000 3,712,000 4,523,000 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | 3 |
| *Yrs. ended March *Ist. **SUGAR *Sugar *Period Dec., 1915 *Sept. 30, 1916, †Yrs. ended September 30, 1918 *CUBAN-AMER. Sugar *Yrs. ended Sept. 30. *Yrs. ended Sept. 30. *1922 *1922 *1922 *1922 *1922 | 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 5.8 def. | 5,000,000 5,000,000 5,000,000 5,000,000 50,000,00 | None 17.7 30.0 24.5 24.3 14.7 None 13.87 15.9 | 15,000,000 15,000,000 15,000,000 15,000,000 noorporated De 500,000 500,000 500,000 | None 3.90 8.0 6.1 cember, 1918 19.7 7.7 None | 2,000,000 2,449,000 2,946,000 3,718,750 5. 9,850,000 16,712,000 3,750,000 | 3,712,000 4,522,000 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | 3 |
| *Yrs. ended March *1922* 31st. *1922* *UUBA CANE SUGAR *1915* *Period Deo., 1915- *1922* Sept. 30, 1916, †Yrs. +1922* CUBAN-AMER *1911* CUBAN-AMER *1911* *Yrs. ended Sept. 30. *1922* | 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 5.8 def. | 5,000,000 5,000,000 5,000,000 50,000,000 | 17.7 30.0 24.5 14.7 None 13.67 15.9 | 15,000,000 15,000,000 15,000,000 ncorporated De 500,000 500,000 500,000 500,000 | 3.90 8.0 6.1 cember, 1918 8 19.7 7.7 None | 2,449,000 2,946,000 3,713,750 5. 9,850,000 16,712,000 3,750,000 | 4,522,000 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | |
| UUBA CANE 192 193 193 193 193 193 193 193 194 194 194 194 194 195 | 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 5.8 def. 2.7 | 5,000,000 5,000,000 50,000,000 50,000,00 | 30.0 24.5 24.3 14.7 None 13.67 15.9 | 15,000,000 15,000,000 ncorporated De 500,000 500,000 500,000 | 8.0 6.1 cember, 1918 8 19.7 7.7 None | 2,946,000 3,718,750 5. 9,850,000 16,712,000 3,750,000 | 5,477,000 3,530,558 4,600,000 74,000 9,850,000 | |
| CUBA CANE SUGAR *Period Dec., 1915- Sept. 30, 1916, 477s. ended September 30. 1939- CUBAN-AMER. SUGAR *Yrs, ended Sept. 30. 1939- *1922 *1922 *1922 *1922 *1922 *1922 | 3,500,000 49,958,000 35,679,000 35,622,000 35,322,000 | 5.8 def. | 50,000,000 50,000,000 50,000,000 50,000,00 | 24.5 24.3 14.7 None 13.67 15.9 | 15,000,000 ncorporated De 500,000 sh 500,000 500,000 | 6.1 cember, 1918 19.7 7.7 None | 3,718,750 5, 9,850,000 16,712,000 3,750,000 | 3,530,558 4,600,000 74,000 9,850,000 | |
| UBA CANE SUGAR *Peried Deo., 1915- 1921 Sept. 30, 1916- 1792 cuban-Amer. *Yrs, ended Sept. 30. *Yrs, ended Sept. 30. *1922 *1922 *1922 *1922 *1922 | 49,958,000 35,679,000 35,622,000 35,322,000 | def. | 50,000,000 50,000,000 50,000,000 50,000,00 | 24.3 14.7 None 13.67 15.9 | 500,000 sh 500,000 500,000 500,000 | 19.7 7.7 None | 9,850,000 16,712,000 3,750,000 | 74,000 9,850,000 | ** |
| UBA CANE SUGAR *Peried Deo., 1915- 1921 Sept. 30, 1916- 1792 cuban-Amer. *Yrs, ended Sept. 30. *Yrs, ended Sept. 30. *1922 *1922 *1922 *1922 *1922 | 49,958,000 35,679,000 35,622,000 35,322,000 | def. | 50,000,000 50,000,000 50,000,000 50,000,00 | 24.3 14.7 None 13.67 15.9 | 500,000 sh 500,000 500,000 500,000 | 19.7 7.7 None | 9,850,000 16,712,000 3,750,000 | 74,000 9,850,000 | ** |
| *Peried Dec. 1915- 1925 Sept. 30, 1916, †Yrs. 1926 ended September 30. 1932 (TUBAN-AMER. 1916 SUGAR *Yrs, ended Sept. 30. 1932 *1932 *1932 *1932 | 49,958,000 35,679,000 35,622,000 35,322,000 | def. | 50,000,000 50,000,000 50,000,000 | None 13.67 15.9 | 500,000 500,000 | None | 3,750,000 | 9,850,000 | |
| Sept. 30, 1916, †Yrs. 1928 | 35,679,000 35,622,000 35,322,000 | 2.7 | 50,000,000 50,000,000 | 13.67 15.9 | 500,000 | | 3,750,000 | 9,850,000 15,948,171 | |
| ended September 30. 1199 CUBAN-AMER. 1911 SUGAR *Yrs, ended Sept. 30. 1192 11921 | 35,622,000 35,322,000 | 2.7 | 50,000,000 | 15.9 | | 6.70 | 10 224 621 | 15.948.171 | |
| †1920 CUBAN-AMER *1911 SUGAR *1921 *1921 *1921 *1921 *1921 *1921 *1921 | 35,322,000 | | | | | | | | |
| CUBAN-AMER. *191 SUGAR *192 *Yrs, ended Sept. 30. *1922 *1922 *1922 | | . 1.3 | 50,000,000 | | | 8.0 | 13,282,000 | 19,715,000 | |
| CUBAN-AMER. SUGAR *Yrs, ended Sept. 30. *1918 *1928 *1929 *1928 | 9 583 000 | | | 1.5 | 500,000 | **** | 14,017,961 | 18,093,584 | • • |
| *1915 *1925 | 0,000,000 | 3.5 | 7,893,000 | 9.2 | 7,185,000 | 2.5 | 1,918,000 | 2,500,000 | |
| *Yrs, ended Sept. 30. *1923 *1924 *1924 | | 8,5 | 7,893,000 | 70 | 7,135,000 | 70 | 6,285,000 | 5,740,000 | |
| *Yrs, ended Sept. 30. *1923 *1924 *1921 | | 12.8 | 7,898,000 | 98 | 10,000,000 | 67.6 | 22,367,000 | 13,436,000 | 10 |
| *1924 (*1928 | | 2.5 | 7,893,000 | 25,6 | 10,000,000 | 14.7 | 20,453,000 | 12,920,000 | - :: |
| 1920 | | 6.73 | 7,893,000 | 101.8 | 10,000,000 | 7.45 | 26,403,931 | 20,625,483 | 1.50 |
| | | 8.00 | 7,893,000 | 83,3 | 10,000,000 | 6.0 | 30,177,000 | 21,272,000 19,667,832 | 2.25 |
| | | 3.13 | 7,893,000 | 21.7 | 10,000,000 | 1.2 | 28,587,566 | 19,007,832 | 2.75 |
| 1915 | | **** | | | incorporated Au | | *** *** | | |
| PUNTA ALEGRE *1915 | | 21/2 | 760,000 | 18 | 3,860,000 | 1.7 | 125,000 | 2,000,000 | |
| SUGAR †1919 | | 7 | 760,000 | 200 | 3,860,000 16,503,000 | 41.7 | 2,416,000 4,615,000 | 840,000 2,000,000 | • • |
| *Yr. May 31, 1917. +1921 | | 61/2 | None | **** | 16,567,050 | def. 11.0 | 8,113,178 | 11,616,177 | 1.25 |
| Trs. ended May 31. +1924 | | 4.29 | None | **** | 16,576,850 | 5.50 | 8,674,000 | 10,278,000 | 7.5 |
| Trs. ended Sept. 30. 1928 | | 1.66 | None | **** | 19,076,850 | 1.55 | 7,518,786 | 7,413,957 | 5.0 |
| SOUTH PORTO [†1919 | | | 8,000,000 | 52 | 5,602,000 | 36 | 1,086,000 | 2,675,000 | 15.0 |
| RICO STIGAR 11921 | 6,000,000 | 0.0 | 5,000,000 | 0.0 | 11,205,000 | 0.0 | 2,225,000 | 4,825,000 | |
| ATT +1928 | 6,000,000 | 5.2 | 5,000,000 | 85 | 11,205,000 | 12 | 3,624,000 | 6,455,000 | |
| †Years ended †1926 Sept. 30th, †1926 | 5,687,000 | 6.0 | 5,000,000 | 29 41 | 11,205,000 11,205,000 | 9.5 14.8 | 4,226,000 5,771,271 | 7,944,000 8,327,783 | 6.0 |

cent during the summer canning season. The year's average was 1.15c against 1.51c last year. It is a high tribute to the management of our large refineries that costs were reduced to a point that permitted a showing of normal earnings in spite of such adverse market conditions.

Cuban cane growers, handicapped by

our import duty of 1.77c, bore the brunt of world over-production. Though costs were cut to the bone, many plantations were obliged to dispose of huge crops at less than the cost of production.

Many dividends were reduced, some passed, and others paid out of accumulated surpluses.

Machinery Trade Participates in Business Recovery

THE machinery trade is usually a laggard in the industrial cycle. New orders seldom appear in volume until other industries have recovered to a point where old bills are paid and the swelling tide of production has conjured up visions of new worlds to be conquered by expansion in fa-

cilities. The past two years have run true to form in this respect. An inde of machine tool orders shows that new business booked fell off nearly 50% during the first half of 1924, and failed to recover this loss until the first quarter of last year. From that time forward new orders mounted steadily until, by

the close of the year, bookings had practically reached the high average recorded during the prosperous year of 1920, a recovery of fully 300% from the extreme low of the previous summer. During the first 9 months of 1925, 11 leading machinery concerns reported profits 30% in excess of the corresponding period of 1924. This, in itself, is a gratifying showing. But returns for the last quarter of 1925, and the first quarter of 1926 are expected to disclose exceptionally large earnings.

Reports from different branches of the industry, available at this writing for the first ten months of the year, show \$733,000 sales of washing machines, an increase of 19%; sales of \$3,770,000 worth of foundry equipment, increase 23%; sales of 1,164 stokers, increase 25%; sales of \$27,200,000 worth of farm implements in the northwest, increase 48%; and new orders for \$14,530,000 worth of pumps, increase 32%. It is also gratifying to note that this rush of new orders has been ac-

| | - | | Interest | | | | Common | | | Common |
|--|---------------|--------------------------|-------------|--------------------------|--------------------------|----------------------------|---------------|--------------------------|----------------------------|-----------------------|
| Company | Year | Funded Debt | Times | Preferred Outstanding | Pfd. Earned Per Share | Common Outstanding | Earned | Profit & Loss Surplus | | Divs. Pai Per Shar |
| ADVANCE- | | | | | | | | | | |
| * M. Rumley Co. | *1912 | | | \$10,000,000 | \$18 | \$10,908,000 | \$10.8 | \$590,000 | \$11,400,000 | |
| + Yr. ended Dec. \$1, | +1915 | \$844,000 | 2.4 | 12,500,000 12,500,000 | 2,28 | 13,750,000 | | 288,000 | 14,752,000 | |
| 1916-first year of | 1919 | 962,000 | 25.0 | 12,500,000 | 19.25 | 13,750,000 | 12 | 8,676,000 | 14,505,000 11,564,000 | |
| operation of present | 1922 | 844,000 | 2.1 | 12,500,000 12,500,000 | 1.10 def. | 13,750,000 13,750,000 | **** | 1,442,000 811,286 | 11,564,000 | |
| corporation which suc- | 1923 1924 | 790,000 | def. 2,8 | 12,500,000 | 3,49 | 13,750,000 | nil | 1,872,720 | 10,678,142 | |
| seeded M. Rumely Co. following readjust- nent. | 1925 | None | | 12,500,000 | NF | 13,750,000 | NF | NF | NF | |
| | *1912 | None | | 16,500,000 | 4,77 | 26,000,000 | | 755,000 | 10,000,000 | |
| ALLIS- | 1915 | None | | 16,500,000 | 6.80 | 26,000,000 | 0.49 | 1,882,000 | 12,000,000 | |
| CHAMBERS | 1919 | None | | 16,500,000 | 22,2 | 26,000,000 | 9.57 | 10,289,000 | 22,000,000 | |
| | 1922 | None | | 16,500,000 | 13,39 | 26,000,000 | 4.09 | 11,989,530 | 23,888,021 | 84 |
| April 16 to Dec. \$1, 1918. | 1923 1924 | None None | | 16,500,000 | 19.53 | 26,000,000 | 6.00 8.02 | 12,507,000 13,542,987 | 24,604,000 24,915,160 | |
| 1910. | 1925 | None | | 16,500,000 | 20.00† | 26,000,000 | 8.50† | NF | NF | |
| INTER- | 1912 | None | | 80,000,000 | 27 | 80,000,000 | 12,5 | \$1,586,000 | 112,000,000 | |
| NATIONAL | 1915 | None | **** | 80,000,000 | 28.5 | 40,000,000 | 16 | 27,448,000 | 68,000,000 | 8 |
| HARVESTER Int. Harv. of N. J. | *1919 | None | **** | 60,000,000 | 9.20 | 80,000,000 | 21 | 71,600,000 | 156,200,000 | 6 |
| Int, Harv, Corp. | *1922 | None None | | 60,200,000 | 17.6 | 94,116,000 99,876,000 | 1,35 6.0 | 52,201,678 51,308,000 | 143,721,000 148,396,000 | 5 |
| International Har- | 1924 | None | | 60,228,900 | 21,53 | 99,876,700 | 8.82 | 55,121,169 | 148,815,288 | |
| vester Co. as at present. | 1925 | None | | 60,562,800 | NF | 99,876,700 | NF | NF | NF | |
| GENERAL | 1912 | 12,300,000 | 24,6 | ******** | | 101,500,000 | 11.5 | 23,692,000 | 78,500,000 | |
| ELECTRIC | 1915 | 12,000,000 | 21,6 | ******* | | 101,500,000 | 11,5 | 23,692,000 | 78,500,000 | |
| effected #10 | 1919 1922 | 27,000,000 22,677,000 | 12.0 6.7 | *8,718,000 | | 120,500,000 175,625,000 | 21 14.9 | 64,000,000 73,167,048 | 135,900,009 179,600,000 | |
| *Special \$10 par - | 1923 | 22,600,000 | 18.9 | *17,716,000 | | 180,089,000 | 18.4 | 87,762,000 | 208,719,000 | |
| \$8 cash; remainder | 1924 | 17,183,500 | 36.1 | *26,707,670 | | 180,283,200 | 21.8 | 72,862,228 | 226,677,459 | +18 |
| in stock. | 1925 | 3,547,000 | NF | *85,721,670 | | 180,287,046 | 19.0† | NF | NF | |
| OWYG100 | 1912 1915 | 2,500,000 | 4.69 | None | | 6,485,000 | 9.27 | 2,000,000 | 2,600,000 | |
| CHICAGO PNEUMATIC | 1919 | 2,967,000 | 2.23 | None | **** | 6,485,000 6,448,000 | 8.2 10.3 | 2,278,000 2,851,000 | 2,981,000 5,785,000 | |
| TOOL | 1922 | 329,000‡ | | None | | 11,381,900 | 4.26 | 2,406,185 | 7,589,409 | |
| ‡Real Estate | 1923 | 318,500‡ | | None | | 11,381,900 | 5.60 | NF | NF | 8 |
| Mortgage | 1924 1925 | None None | | None None | | 10,976,600 10,341,600 | 6.04 5.50† | 2,773,918 NF | 6,324,228 NF | |
| | *1912 | | | | | | | | | |
| WESTINGHOUSE ELECTRIC | *1915 | 30,437,000 23,116,000 | 3 | 4,000,000 \$4,000,000 | 6.1 3.5 | 36,700,000 \$37,325,000 | 6.1 2.3 | 6,648,000 7,473,000 | 29,000,000 28,500,000 | |
| Yr. ended Mar. \$1. | *1919 | 86,275,000 | 7.6 | 4,000,000 | 10.0 | 70,800,000 | 10.0 | 36,200,000 | 69,600,000 | |
| Par \$50 after 7% | *1922 | 86,249,000 | 2.8 | 4,000,000 | 8.9 | 70,800,000 | 3.9 | 42,300,000 | 85,352,000 | 4.00 |
| n both issues, pre- | *1923 | 36,247,000 | 5.9 | 4,000,000 | 8.1 | 70,800,000 | 8.1 | 48,554,142 | 90,286,742 | 4.00 |
| ferred and common, | *1924 1925 | 36,242,000 36,242,000 | 7.1 7.1 | 3,998,700 3,998,700 | 9.21 6.46 | 85,776,000 114,504,450 | 9,21 6.46 | 45,587,000 51,199,324 | 127,479,000 121,905,652 | 4.00 |
| INTER- | 1919 | 6,236,000 | 6.7 | None | : | 16,353,000 | 15.9 | Z | 5,116,000 | 4 |
| NATIONAL | 1921 | 5,895,008 | 2.6 | None | | 17,635,000 | 6.7 | Z | 4,217,000 | 4 |
| BUSINESS | 1922 1923 | 5,796,000 5,682,000 | 6.0 | None | **** | 18,249,000 20,701,000 | 10.9 13.4 | Z | 4,615,000 | 5.5 |
| Z Burplus included | 1924 | 5,672,000 | 7.3 | None | **** | 150,688 shs | 14.2 | Z | 6,723,000 6,811,288 | 6.0 |
| inder capital stock. | 1925 | 5,602,000 | 8.0† | None | | 192,881 shs | 17.6† | ž | 8,427,186 | 8.0* |
| 0107 | 1919 | None | **** | 13,000,000 | 23.0 | 13,000,000 | 22.0 | 7,558,000 | 19,288,000 | 7 |
| CASE THRESHING | 1921 1922 | None | **** | 13,000,000 | 0.0 2.4 | 13,000,000 13,000,000 | 0.0 | 1,622,000 1,317,000 | 14,430,000 | |
| MACHINE | 1923 | None | **** | 13,000,000 | 4.3 | 13,000,000 | 0.0 | 1,042,000 | 14,408,000 | |
| | 1924 | None | | 18,000,000 | 1.1 | 13,000,000 | 0.0 | 1,189,718 | 14,693,000 | :: |
| | 1925 | None | | 18,000,000 | 17.0† | 13,000,000 | 10.0† | NF | NF | |

companied by improvement in collections, which will further tend to strengthen cash position. It is interesting to note that exports of machinery for the year increased nearly 20%, whereas imports declined over 10%. The outlook for at least the first half of the current year seems to be unusually promising.

of

m

us

of

ne

in

1t 5,

f

A YEAR OF IMPROVEMENT IN STEEL

(Continued from page 44)

against 90.5% in the case of steel. Comparative figures for 1925 and 1924 throw an interesting sidelight upon this question: last year, production of steel, and of pig iron by steel companies for their own use, each increased about 20%, whereas pig iron purchased from independent furnaces increased less than 7%, which would seem to indicate that independent producers of pig iron found it difficult to compete with the relatively low prices of scrap, and that steel companies found it more advantageous to produce their own pig iron than to shop for it in the open market. Only 21.7% of pig iron production came from independent furnaces.

During the first quarter of the year, employment and payrolls in the industry were below 1924, in spite of the slightly higher volume of production. The lower level of prices prevailing, however, caused a falling off in earnings. Returns from 14 steel companies, compiled by the Federal Reserve Bank of New York, showed a decline of 26% in earnings for this period. During the second quarter, employment and payrolls ruled about 1924, but production averaged nearly 50% higher than during the summer of 1924, so that earnings increased 13% in spite of lower prices for steel. During the last half of the year, while prices remained lower than the year before, production, employment and payrolls recorded still further gains, and earnings showed still further improvement over the corresponding period in 1924. During the third quarter, earnings of 14 steel companies were 78% higher than the year before. Fourth quarter earnings are not all available at this writing; but such as are at hand point to still further improvement in the fourth quarter despite a rise of over 100% in the price of coke due to the anthracite strike. The U. S. Steel Corp. reports increased earnings of 40% during the last quarter, and an increase of about 8% for the year. Bethlehem Steel Reports an increase of nearly 15% in net for the year, although the total amount of new business booked was slightly less than the year before. This creditable showing reflects the gain in efficiency effected by the company's \$80,000,000 program of improvements brought to completion last year.

Iron and steel products imports of 685,000 tons during the first 10 months of the year showed an increase of 79.3% over the corresponding period of 1924, and amounted to 47% of exports.

We invite correspondence in regard to any Stocks or Bonds, listed or unlisted

Paine, Wehher & Company

Investment Securities



Members

New York Stock Exchange New York Cotton Exchange Boston Stock Exchange Hastford Stock Detroit Stock Exchange Chicago Board of Trade Chicago Stock Exchange

62 Devonshire Street 2nd Floor Boston 25 Broad Street 18th Floor The Rookery 2nd Floor Chicago

J. S. BACHE & CO.

Established 1892

MEMBERS New York Stock Exchange, Chicago Board of Trade, New York
Cotton Exchange, and other leading exchanges

STOCKS: BONDS: GRAIN: COTTON COFFEE: SUGAR: COCOA: RUBBER

Branches: Albany Schenectady Troy Syracuse Rochester Watertown Utica Buffalo Worcester New Haven Toledo Philadelphia Atlantic City Detroit Houston Kansas City Omaha Tulsa

Correspondents in other principal cities

New York Office - - 42 Broadway Chicago Office, 108 So. La Salle Street

"THE BACHE REVIEW," published weekly, sent on application.

Readers of the Review are invited to avail themselves of our facilities for information and advice on stocks and bonds, and their inquiries will receive our careful attention, without obligation to the correspondent. In writing, please mention The Bache Review

Leading Food and Packing Companies

| Company | Year I | Funded Debt | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | Common Outstanding | Common Earned Per Share | Profit & Loss Surplus | Working Capital D in Millions | ivs. Pa |
|--|--|---|--|---|---|---|---|--|--|----------------------|
| ARMOUR & CO. *Estimated. | 1913 1919 1920 1921 1922 1923 1924 1925 | \$30,000,000 81,609,400 117,641,900 115,560,900 100,000,000 144,746,000 143,907,000 N.F. | 5.5 4.0 *1.8 -4.0 -1.4 2.0 2.4 N.F. | \$28,390,600 50,670,300 50,671,400 59,295,400 131,000,000 59,298,400 N.F. | 101.55 12.06 02.50 12.80 11.82 13.86 N.F. | \$20,000,000 100,000,000 100,000,000 100,000,0 | \$30.14 13.32 2.23 9.25 -3.00 6.68 4.51 N.F. | \$84,223,208 80,479,183 80,711,494 63,454,697 40,376,402 45,790,803 54,807,153 N.F. | \$58,042,255 173,406,889 182,320,611 151,817,528 109,901,463 136,472,156 144,078,557 N.F. | \$10 2 2 50 |
| | *1919 | | | 5,500,000 | 22.90 | Incorporated Aug 3,221,015 | rust 23, 19 | 625,000 | 6,705,579 | N |
| AUSTIN, NICHOLS & | *1920 | | | 5,437,300 | 7.10 0.47 | 3,221,015 3,221,015 | 0.05 | 631,454 288,646 | 5,224,208 4,488,290 | |
| COMPANY | *1922 | • | | 5,114,900 4,844,900 | 13.10 | 3,221,015 | 0.90 | 589,866 1,193,733 | 4,412,236 4,507,893 | ** |
| *As of Jan. Sist. | *1924 *1925 | ******* | •••• | 4,544,900 4,544,500 | 19.97 20.97 | 150,000 shs 150,000 shs | 2.92 3.13 | 1,828,534 | 5,040,995 | :: |
| BEECH-NUT | 1913 | | | 100,000 | **** | 900,000 | | 4,350,040 | | 24 12 |
| PACKING CO. | 1920 | | **** | 1,124,000 1,124,500 | 44,00 | 900,000 965,400 | 46.28 | 4,759,869 5,292,390 | 4.1 4.1 | 11 |
| Figures for 1922 and | *1922 | | | 1,125,000 | 172.00 | 5,000,000 | 14.80 | 2,811,691 | 4.6 | 5. |
| 1923 include affiliated Companies. | *1923 1924 | ****** | **** | 1,125,000 1,124,000 | 179.15 194.62 | 7,500,000 7,500,000 | 6.98 5.62 | 1,412,200 2,376,388 | 5.4 6.2 | 2. |
| | 1925 | | | 1,124,000 | N.F. | 7,500,000 | N.F. | N.F. | N.F. | 3 |
| CALIFORNIA | *1919 | ******* | **** | 8,206,200 8,206,200 | 45,00 88,00 | 11,684,255 11,684,255 | 9.20 19.01 | 7,467,859 12,638,990 | 8.7 11.6 | 6 |
| PACKING CORP. | *1921 | ******** | **** | ******* | **** | 20,569,485 20,569,485 | 9.01 | 14,061,757 13,472,100 | 12.0 11.8 | 6 |
| *Years ending Feb. 28 | *1923 | | **** | ******* | **** | 20,569,485 20,569,485 | 13.08 11.28 | 16,810,235 19,299,338 | 12.7 14.1 | 6 |
| 200, 20 | *1925 | | •••• | | •••• | 21,694,485 | 12.64 | 21,694,485 | 17.7 | 6 |
| | 1919 1920 | 75,000 | **** | 10,000.000 | 21.39 | 15,010,000 15,010,000 | 2.88 | 1.066.098 | 3.1 0.9 | |
| COCA-COLA CO. | 1921 | | • • • • • | 10,000,000 | 23.45 | 15,010,000 | 3.29 | 2,208,045 | 1.1 | 1 |
| *Estimated. | 1923 | ******* | **** | 10,000,000 | 62.68 45.29 | 15,010,000 500,000 shs | 7.66 | 5,560,547 5,730,714 | 4.0 3.2 | 7 |
| | 1924 1925 | ******* | **** | 10,000,000 5,000,000 | 57.00 N.F. | 500,000 shs 500,000 shs | 10.00 15.00* | 7,174.844 N.F. | N.F. | 7 |
| CORN | 1913 | 8,247,320 | 7.47 | 30,000.000 | 7.66 | 49,777,333 | 0.37 | 7,865,861 | 5.9 | |
| PRODUCTS REFINING CO. | 1919 1920 | 6,250,040 6,023,160 | 87.77 96.62 | 29,826,933 29,826,933 | 45.99 42.22 | 49,784,000 49,784,000 | 23.36 21.78 | 35,888.700 43,521,704 | 29.7 25.7 | 1. |
| e Estimated | 1921 | 5,448,280 2,806,700 | 82.77 90.41 | 24,826,933 24,826,933 | 25.17 41.03 | 49,784,000 49,784,000 | 9.06 16.97 | 45,123,132 29,321,254 | 16.7 38.9 | 6 |
| Figures on basis of new stock; also 25% | 1923 1924 | 2,692,700 2,531,600 | 76.99 85.56 | 24,826,933 24,826,433 | 41.69 43.06 | 49,784,000 62,500,000 | 17.30 3.62 | 17,574,364 9,343,659 | 35.1 40.7 | *1. |
| tock div. on old stock. | 1925 | N.F. | N.F. | 25,000,000 | 645.00 | 63,250,000 | e2.75 | N.F. | N.F. | 2. |
| CUDAHY | *1919 | 8,213,200 7,921,600 | 4.1 | 8,550,500 8,550,500 | 24.50 7.30 | 17,249,500 17,249,500 | 8.62 0.32 | 9,620,574 5,122,721 | 16.4 28.7 | 3. |
| PACKING CO, | *1921 | 13,149,500 | 10.8 | 8,550,500 8,500,500 | -18.40 14.40 | 17,249,500 | -11.65 3.78 | 3,552,750 4,205,714 | 8.9 13.3 | |
| *Years ending | *1923 | 25,312,500 25,312,500 | NF 3.6 | 8,550,500 8,550,500 | 45.61 39.2 | 17,249,500 17,249,500 17,249,500 | 8.30 | 5,058,842 | 24.9 | 4. |
| Oct. 28. | 1925 | 24,200,000 23,464,000 | 2.4 | 8,550,500 | 32.7 | 21,249,500 | 16.08 10.42 | 7,143,000 8,068,287 | 25.5 29.4 | 7. |
| THE FLEISCH- | 1913 | ******* | | 3,000,000 3,000,000 | NF 60.80 | 3,000,000 | NF *54.80 | NF NF | NF NF | NF *19 |
| MAN COMPANY | 1920 | | **** | 3,000.000 | 96.30 | 3,000,000 | *90.40 | 13,801,284 | 13,967,541 | *16 |
| On \$8,000,000 of \$100 par stock. | 1921 | ****** | | 3,000,000 | 156 281 | 3,000,000 \$3,147,801 | *147 | 18,646,032 19,618,812 | 10,482,220 13,149,159 15,000,000 | *20 |
| \$1,500,000 shares. x Estimated | 1923 1924 | ******* | | 3,000,000 3,000,000 1,309,900 | 626 770 | 1,500,000 shs | 5.70 6.51 | 23,001,278 26,322,040 | 14,530,697 | 4. |
| | 1925 | | | 1,234,800 | NF | 4,500,000 shs | NF | NF | NF | 5. |
| 10000100010 | 1913 1919 | 3,700,000 2,834,000 | 4.3 8.2 | 5,925,000 5,925,000 | 16.50 14.20 | 3,400,000 3,400,000 | 4.20 16.30 | 674,429 2,124,402 | 1,847,339 3,666,656 | |
| GENERAL BAKING CO. | 1920 1921 | 2,702,000 2,568,500 | 9.1 24.0 | 7,057,000 7,057,000 | 7.10 28.00 | 3,400,000 3,400,000 | 17.40 4.55 | 1,477,565 3,013,114 | 4,121,299 3,545,361 | 5. |
| Also 200% in stock. | 1922 1923 | 2,430,500 4,059,000 | 32.0 24.0 | 8,815,800 9,077,000 | 53.00 87.00 | 7,557,000 8,134,000 | 9.60 11.18 | 1,730,787 4,614,820 | 5,475,368 7,500,284 | \$8.0 |
| A180 200 70 III 2300II | 1924 1925 | 3,620,000 NF | NF | 9,077,000 9,077,500 | 58.12 NF | 429,179 shs 429,179 shs | 10.58 NF | 6,586,424 NF | 7,486,372 NF | 6. |
| | 1913 | 135,000 | | 7.000.000 | 8.59 | 8.000,000 | 1.40 | 300.356 | 3.2 | |
| | 1919 1920 | | | 6.599.700 | 32.36 14.73 | 8,000,000 8,000,000 | 19.95 | 4,109,122 4,154,685 | 5.5 | |
| LOOSE-WILES BISCUIT CO. | 1921 | 275,850 245,200 | NF | 6,434,000 6,434,000 | 3.24 18.20 | 8,000,000 8,000,000 | -5.22 2.78 | 3,726,633 3,843.971 | 5.6 5.6 | |
| DADOUAL OU. | 1923 1924 | 245,000 183,900 | NF NF | 5,434,000 6,138,000 | 22.00 36.70 | 8,000,000 8,000,000 | 4.00 7.43 | 3,873,579 4,184,298 | 5.4 | |
| | 1925 | NF | NF | 6,165,500 | NF | 8,000,000 | NF | 1,181,298 NF | NF | |
| WARTOWAY | 1913 | | | 24,804,500 24,804,500 | 18.52 21.57 | 29,236,000 29,236.000 | 9.59 12.36 | 12,203,089 19.328.812 | 12.6 19.4 | 7 |
| NATIONAL BISCUIT CO. | 1920 | | | 24,804,500 | 22.35 | 29,236,000 | 13.02 | 21,089,097 | 17.3 | 7 |
| On new \$25 stock. | 1921 | | **** | 24,804,500 24,804,500 | 22.89 44.45 | 29,236,000 51,162,900 | 13.48 18.16 | 22,983,723 7,275,609 | 19.1 21.5 | +3 |
| 0, 1922, \$3 on new stock, \$25 par. | 1923 1924 | | | 24,804,500 24,804,500 | 48.75 51.93 | 51,163,000 51,163,000 | *5.65 | 11,492,562 14,452,000 | 23.1 23.1 | 3 |
| | 1925 | | •••• | 24,804,500 | NF | 51,163,000 | *5.78 | 18,110,998 | 26.2 | 4 |
| POSTUM | | [O Po | | reorganizations al Co., Inc., | are not cor | sition of new promparable with | data for | previous years. | 1 | |
| CEREAL CO. | 1922 1923 | | **** | 6,500,000 6,500,000 | 38.30 64.53 | 200,000 shs | 17.60 6.31 | 2,969,611 1,799,832 | 3.2 4.5 | 3.75 |
| | | | | 4,500,000 | 141.45 | 400,000 shs | 9.45 | 3,810.048 | 4.9 | 4.00 |

Food Industry Continues to Improve

A CCORDING to a compilation prepared by the Federal Reserve Bank of New York, earnings of 13 leading food companies during the first quarter of last year about equaled their showing for the first quarter of 1924. Second and third quarter returns showed a gain of about 15%. Present indications are that fourth quarter earnings will show still greater gains, when returns are all in; so that the year as a whole may be regarded as even more satisfactory than 1924.

Wholesale food prices, as reflected by the Department of Labor's composite index, held remarkably steady throughout the year, averaging about 56% higher than in 1913. This was in marked contrast to the summer slump and vigorous fall advance that were characteristic of

conditions in 1924.

The retail food price index rose steadily throughout the year, finishing with a gain of about 7% for the 12

month period.

Indexes of employment and payrolls in food products industries both averaged about 5% lower than the year before and were unusually free from violent fluctuations. Indexes of retail and wholesale sales, on the other hand, registered a moderate increase, which gained momentum as the year drew to a close. This felicitous combination of higher prices, greater volume of sales, and lower labor cost goes far toward explaining last year's persistent strength in the market for food securities.

The year in fresh and condensed milk, butter and cheese opened with stocks higher and prices lower than Federal Reserve Index of Production: Animals Slaughtered, 1925

(Monthly average, 1919 = 100)

| and the | Cattle | Calves | Sheep | Hogs |
|-----------|--------|--------|-------|------|
| January | . 100 | 140 | 90 | 121 |
| February | . 96 | 157 | 91 | 107 |
| March | . 100 | 138 | 102 | 96 |
| April | . 104 | 131 | 120 | 101 |
| May | . 104 | 114 | 117 | 92 |
| June | . 95 | 126 | 105 | 101 |
| July | . 107 | 131 | 101 | 96 |
| August | . 97 | 138 | 89 | 108 |
| September | . 93 | 129 | 86 | 120 |
| October | . 99 | 147 | 88 | 115 |
| November | | 4.4 | | |
| December | | | | |
| | | | | |

in 1924. As the year advanced, production and stocks of all these items declined with advancing prices, and the year closed with prices higher and stocks lower than the year before.

With less satisfactory conditions in the dairy industry, dairy herds were culled for marketing as beef; so that the shortage of cattle receipts, predicted for last year, failed to materialize. Swift reports that: "Receipts of cattle and sheep were about the same as in 1924, but prices averaged 8% to 10% higher. Hog receipts were about 20% less, and prices averaged nearly 50% higher." The year was a generally satisfactory one to the producers of meat animals, but less so to the packer. This was due in large measure to the

higher price of the packer's raw product and disinclination of the public to pay corresponding prices for meat. However, rising prices of inventories during the summer and fall months brought most packers out comfortably on the profit side of the ledger.

Packers paid an average of \$11.80 for hogs at Chicago during 1925, the highest in 5 years. With an increase of 25% in last year's corn crop, and the price 30% lower, 1926 opens under auspices quite the reverse of those that discouraged hog production the year before. The outlook is for a heavy run of hogs this year. Prices for all by-products of the packing industrywool, hides and skins, tallow, grease, oleo oil, stearline - practically all opened higher and closed lower than the year before; but fluctuations were narrower, and prices averaged some-what higher, on the whole, than in 1924. Production of meat of all kinds, except fish, declined about 5% for the year, and exports fell off about 25%, continuing the tendency of the past few years to import more food animals and raw food and to export more manufactured food.

Fish was in unusually abundant supply at lower prices, with stocks at the end of the year slightly higher. Poultry receipts fell off considerably, yet cold storage holdings were unseasonably high. Canned salmon shipments fell off conspicuously. Egg receipts were about the same as in 1924.

There was a record pack of canned goods, with stocks unusually heavy and prices low. The corn pack was

(Plese turn to page 69)

| Food | and | Packing | Companies | (Continued) |
|------|-----|---------|-----------|-------------|
| | | | | |

| Company | Year F | unded Pebt | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | Common Outstanding | Common Earned Per Share | Profit & Loss Surplus | Working Capital in Millions | Common Divs. Paid Per Share |
|--|--------|------------|-----------------------------|--------------------------|--------------------------|-----------------------|-------------------------------|--------------------------|-----------------------------------|-----------------------------------|
| | ſ 1913 | 5.000.000 | | | | 75.000,000 | 12.33 | 33,000,000 | 39.0 | 7 |
| | *1919 | 25,000,000 | | | | 180,000,000 | 11.03 | 88,381,900 | 180. | |
| GHITPH A GO | *1920 | 94,591,000 | | ******* | | 150,000,000 | 3.45 | 81,552,283 | 204. | |
| SWIFT & CO. | *1921 | 93,923,500 | | | **** | 150,000,000 | -5.21 | 61,739,991 | 182.0 | |
| | *1922 | 78,256,000 | | ******* | **** | 150,000,000 | 8.70 | 62,789,208 | 166.4 | |
| Years ending Oct. 31. | *1923 | 77.088,500 | | | | 150,000,000 | 8.79 | 63.973.827 | 170.1 | 8 |
| | *1924 | 75,921,002 | | | **** | 150,000,000 | 9.41 | 66,100,000 | 163.4 | |
| | *1925 | 74,753,500 | | | **** | 150,000,000 | 10.25 | 69,478,967 | 182.5 | 8 |
| | ſ 1913 | 33,279,956 | 7.0 | ******* | | 36,594,300 | 14.50 | 18.284.212 | 4.661.26 | 7 10 |
| | 1919 | 1,045,000 | 98.5 | | | 50.310,500 | 40.00 | 49,109,723 | 41.037.71 | 5 10 |
| UNITED FRUIT . | 1920 | 327,000 | | ******* | | 100,000,000 | 29.00 | 25,980,011 | 35.025.95 | 6 \$11.50 |
| COMPANY | 1921 | | | | | 00,000,000 | 16.90 | 34.955.774 | 20.264.97 | |
| - | 1922 | ****** | | ***** | **** | 00,000,000 | 18.60 | 44,970,023 | 26,299,37 | 7 10 |
| tAlso 100% in stock. | 1923 | ******* | | | **** | 100,000,000 | 23.10 | 48,067,354 | 18,639,74 | |
| | 1924 | | | * ******* | **** | 100,000,000 | 17.29 | 50,738,000 | 6,263,20 | 8 11.50 |
| | 1925 | | | | | 100,000,000 | 22.54 | 72,629,267 | 18,963,000 | 10 |
| | (1913 | 9,300,000 | 2.14 | 10,000,000 | 13.64 | 20,000,000 | 3.32 | 4,231,131 | 11.1 | Burney. |
| THE ALL PROPERTY. | 1919 | 40,018,047 | 2.16 | 10,369,900 | 26.45 | 20,000,000 | 10.19 | 21,027,265 | 42.5 | 3.75 |
| | 1920 | 39,618,683 | 0.61 | 10,718,900 | -9.06 | 20,000,000 | -8.46 | 16,335,703 | 29.0 | |
| WILSON & CO. | 1921 | 49,895,000 | | 10,328.600 | -81.95 | 20,000,000 | -45.93 | 7,129,433 | 25.6 | |
| WILDON & CO. | 1922 | 48,228,000 | 1.34 | 10,328,600 | 10.88 | 20,000,000 | 0.96 | 18,431,407 | 21.2 | |
| The state of the s | 1923 | 48,227,000 | NF | 10,823,000 | 23.12 | 20,000,000 | 7.58 | 20,170,476 | 18.2 | |
| | 1924 | 47,177,000 | NF | 10,079,000 | NF | 202,181 shs | NF | NY | NF | ** |
| | 1925 | 47,177,000 | NF | 10,079,000 | NF | 202,181 shs | NF | NF | NF | |

NF-No figures available.

Year of General Prosperity in Chemicals

AST year's general activity in a wide range of industries brought to the front one of the fortunate aspects of the chemical and allied trades which is probably seldom evident in other lines of business. We refer to the fact that any sustained recovery in the general demand for chemicals and allied products is almost without exception accompanied by an increase in the supply of raw materials from which chemicals are made. This is due largely to the fact that a great variety of chemical products are obtained from by-products of great basic industries. The observation applies particularly to industrial chemicals which are of necessity produced and consumed in large quantities.

In 1925 the balance between supply and der and was exceptionally well maintained at a point where prices, though steady, were held slightly higher than the year before. In many lines the volume of sales ran considerably ahead of 1924, with payrolls for the year only slightly higher. Here were all the ingredients of the magic formula by which profits are made.

Conditions in drugs and fine chemicals were exceptionally favorable: there was a slight rise in price of finished products, accompanied by a drop of about 10% in quotations for crude drugs. Chain drug store sales at retail increased 13%, while wholesale trade increased about 3% in terms of dollars, in spite of the falling off in prices.

The tendency for prices of crudes to decline in some lines was offset by rather conspicuous advances in others. Oils and fats, especially essential oils, for example, advanced 35% above last year's prices.

The second consecutive year of prosperity in agriculture resulted in record sales of fertilizer. It is estimated that total production of fertilizers mounted to 7 million tons, worth approximately 200 million dollars, in addition to over a million tons that were imported. Approximately 6% of this fertilizer is derived as a by-product from the packing

industry; and most of the nitrogen required is obtained from sulphate of ammonia, a by-product of the coke and illuminating gas industries. Owing to greater activity in the steel industry last year, the production of coke increased over 15%.

Continued growth in the rate of building construction resulted in an unprecedented demand for paints and varnishes. Shipments of linseed oil from Minneapolis were nearly 50% heavier than last year. Exports of paints and varnishes increased over

The gradual recovery in textile industries led to correspondingly increased activity in dyes, of which imports increased nearly 3 million dollars. In 1924 our exports of dyes exceeded imports by over 30%: last year imports ran about 5% ahead of exports. There was, however, a compensating decrease in the imports of duty free crudes, so that net imports of coal tar chemicals as a whole showed little

(Please turn to page 69)

Chemical Companies

| | | | Interes | | Trea. | O | a | D01 1 1 | Wkg. | | | Price 1 | | |
|-----------------------|--------|----------------------------|-----------------|----------------------------|------------------|--------------------------------|---------------|----------------------------|--------------------|--------------|----------|-----------|----------|----------|
| Company | Year | Funded debt | times earned | Pfd. outstanding | Pfd. earned | Common outstanding | com. | Profit and loss surplus | cap'l, millions | div. paid | | fd. L, | H. | m. L. |
| ALLIED CHEM. & | 1912 | | | | | ncorporated Dec. | | | | | | | | |
| DYE CORP. | 1921 | \$7,367,000 | NF | \$38,951,000 | \$21.80 | \$10,847,000 | \$2.64 | *\$122,659,000 | \$65.1 | \$3 | 103 | 83 | 59 | 34 |
| *Including capital | 1922 | 2,188,000 | NF | 39,259,000 | 38.70 | 10,889,000 | 5.75 | *126,428,000 | 72.5 | 4 | 115 | 101 | 91 | 58 |
| surplus. | 1923 | 2,188,000 | NF | 39,259,000 | 48.75 | 2,177,843 shs | 7.53 | 134,209,968 | 89.3 | 4 | 112 | 105 | 80 | 59 |
| surpius, | 1924 | 1.368,000 | NF | 39,274,900 | 47.19 | 2,177,843 shs | 7.25 | 141,288,099 | 99.0 | 4 | 119 | 110 | 88 | 65 |
| | 1925 | none | | 39,284,900 | 56.00+ | 2,178,109 shs | 9.001 | | NF | 4 | 121 | 117 | 117 | 80 |
| | *1912 | \$10,578,000 | 4.20 | \$27,087,000 | 9.40 | \$18,330,000 | 7.2 | 7,597,000 | 23.5 | 2 | 104 | 98 | 65 | 54 |
| THE AMERICAN | *1919 | 12,803,000 | 6.30 | 28,384,000 | 18.60 | 31,655,000 | 10.34 | 17,080,000 | 42.8 | 8 | 103 | 95 | 50 | 3 |
| | *1921 | 36,616.000 | def. | 28,455,200 | | 33,322,000 | | 2,669,000 | 48.2 | 4 | 90 | 51 | 65 | 24 |
| AGRICULTURAL | *1922 | 36,247,000 | 0.56 | 28,455,200 | | 33,322,000 | | 1.545,000 | 46.8 | | 72 | 56 | 42 | 2 |
| CHEMICAL CO. | *1923 | 35.012.000 | 1.20 | 28,455,200 | 1.80 | 33,322,000 | **** | def.12.817.000 | 37.9 | | 68 | 29 | 46 | 10 |
| *As of June 30th. | *1924 | | 1.05 | 28,455,200 | 0.40 | 33,322,126 | | def. 19,404,876 | 31.3 | | 50 | 19 | 16 | - |
| | *1925 | | 1.87 | 28,455,200 | 7.19 | 33,322,126 | 1.02 | def.17,860,237 | 32.2 | | 82 | 36 | 30 | 1 |
| | 1912 | \$1,400,000 | NF | | | \$500,000 | NF | NF | NF | 8 | | | | |
| | 1919 | 4,132,000 | 2.6 | ******* | | 5.432,000 | 3.20 | *6,497,000 | 1.9 | | | | | |
| THE DAVISON | 1921 | 4.114.000 | def. | | | 7.216,000 | Loss | 1,804,000 | 1.1 | | | | 59 | 2 |
| CHEMICAL CO. | 1922 | 3.139.000 | def. | | | 8,338,000 | Loss | 1,998,000 | 0.8 | | | | 65 | 2: |
| *Includes capital | 1923 | 2,824,000 | 11.0 | | | 8,338,000 | 5.60 | 2,421,000 | 1.9 | | | | 81 | 26 |
| surplus. | 1924 | 1,193,003 | def. | ******* | **** | 218.700 shs | Loss | 1,686,816 | 0.2 | | | * * | 70 | 35 |
| ‡To June 30. | 1925 | 3,000,000 | 1.5 | | | 235,000 shs | 0.61‡ | 1,796,070‡ | 2.1‡ | | | | 50 | 28 |
| E. I. DU PONT DE | 1919 | | - | \$60.813.950** | \$29.08 | \$58.854.200 | 23.85 | 71.743.304 | 75.4 | 18 | | | | |
| NEMOURS & CO. | 1921 | \$35,000,000 | 4.40 | 71.243.250 | 8.01 | 63,378,300 | 2.35 | 66,080,659 | 52.3 | 8 | * * | ** | +5 | |
| (Inc. 1915) | 1922 | 39,778,000 | 5.89 | 68.411.280 | 13.81 | 95.060.900 | 8.43 | 37.652.211 | 54.7 | 8 | 91 | 80 | 170 | 10 |
| | 1923 | 28.164.500 | 10.06 | 68.415.780 | 25.36 | 95,060,900 | 13.93 | 54,642,476 | 64.3 | 61/4 | 89 | 82 | 149 | |
| *June 30. | 1924 | | 10.79 | 68,415,863° | 23.31 | 95.060.900* | 12.46 | 55,881,491 | 58.8 | 8 | 96 | 85 | | |
| **Debentures. | | 18,164,000* | | | 16.042 | 133,085,200 | | | | 13 | | | 142 | |
| \$Six months | 1925 | 2,482,000 | NF | 71,259,000 | 10.043 | 133,085,200 | 9.38‡ | *58,314,778 | 52.6 | | 104 | 94 | 271 | 134 |
| HOUSEHOLD | 1923 | none | | none | | \$15,000,030 * 15,000,000 * | **4.63 | 662,410 1.434,387 | 1.4 | 21/4 | | | 40 | 29 |
| PRODUCTS | 1924 | none | | none | | | | | 2.2 | 3 | | | 38 | 31 |
| (Inc. 1923) | 1925 | none | | none | | 500,000 shs | 4.50† | *1,397,989 | *0.8 | | | | 47 | 34 |
| (110, 1925) | (*Jun | e 30 of each | year. | **Year ending | Dec. 31 | 1923. | | | | | | | | |
| UNITED | 1919 | | | \$16,214,400 | \$59.13 | \$28,792,100 | 18.93 | 5,258,928 | 18.0 | | **58 | **50 | 175 | 91 |
| DRUG CO. | | \$14,800.000 | 0.66 | 16,492,900 | Loss | 34,505,000 | Loss | 874,266 | 20.0 | 6 | 47 | 37 | 106 | 46 |
| (Inc. 1916) | 1922 | 13,988.000 | 3.54 | 16,491,000 | 19.56 | 35,235,400 | 5.77 | 2,920,383 | 20.2 | | 52 | 41 | 85 | 61 |
| *Sept. 30. | 1923 | 13,368,900 | 4.36 | 16,480,700 | 25.41 | 35,605,500 | 8.41 | 4,516,869 | 20.5 | 3 | 49 | 46 | 86 | 74 |
| **1st Preferred | 1924 | 12,865,800* 15,655,000* | 6.62 | 16,473,100* 32,638,150* | 41.12 8.25† | 35.786,000* 33,210,500 | 15.46 9.25 | 5,071,391 9,915,802 | 21.6 27.5 | 6 | 53 56 | 49 52 | 162 | 71 |
| | | | | | | | | | | | | | | |
| VIRGINIA- CAROLINA | *1912 | \$14.100,000 16.029.000 | 4.50 3.90 | \$20.000,000 20,425,000 | \$12.10 33.24 | \$27.984,000 27.984,000 | 3.40 18.10 | 9,451,000 24,109,000 | 21.6 36.1 | 8 | 122 | 114 | 57 92 | 40 51 |
| | *1921 | 26.200.000 | def. | 21.568.000 | | 27,984,000 | | 8.776.000 | 26.8 | 1 | 102 | 57 | | |
| CHEMICAL CO. | *1922 | 25.300,000 | 0.37 | 21.568.000 | **** | 27.984.000 | | 6,295,000 | 23.6 | _ | 82 | | 42 | 20 |
| ears ended May 31. | *1923 | | 0.13 | 21.568.000 | **** | 357,000 sha | | a11.456.704 | 25.7 | ** | | 58 | 36 | 23 |
| Note: Figures for | | 37,300,000 | | 21,568,536 | **** | 357,000 shs | **** | | | | 69 | 17 | 27 | • |
| 925 show status of | *1924 | 36,750,000 | def. | | | | 1 00 | 3,729,058 | 19.5 | | 35 | 3 | 10 | 1 |
| eorganized company. | 1925 | none | | 35,985,100 | X Part | 486,708 shs | 1.02 | NF | 15.5 | | 64b | | 22 | 18 |
| | | stock. b Par | | Prior Pia. an | Part. | rid. Which earne | ar \$19.35 | and \$8.32 respec | ctively. a | Incre | ase d | lue to | cha | age |
| | | figures avail | | | | | | | | | | | | - |

Business Revival Delays Decline in American Paper Industry

NCREASED demand for paper in all departments of the industry, stimulated by increasing prosperity in all lines of business, came at a most opportune time to facilitate the removal of large American plants to Canada. Most conspicuous among this shifting of the American industry into closer proximity to the vast virgin forests of Canada were the extensive plans laid by the International Paper Co. for the development of hydro-electric and paper plants in Canada last year. Should the present satisfactory demand for paper continue for a few years, this transfer may be effected without such serious loss to investors as had been anticipated.

stry

pre-

and

oil

50%

over

in-

in-

im-

eded im-

ting

free

tar

ittle

Profit Margin Narrowed

While advances in the cost of wood pulp, and declines in the price of newsprint, were not of large proportions, the resulting narrowing of profit margins might have been conspicuous had it not been for the offsetting increase in business and efficiency of labor which were experienced in common with other lines of activity.

Though covered by a year of prosperity, continued waning of the American paper manufacturing industry was evidenced by the fact that, while production of newsprint barely topped its previous high record in 1920, imports of newsprint exceeded by 7% the previous high record made in 1924. The price of newsprint declined to its previous post war low in 1922. Stocks of newsprint, toward the end of the year, were about 30% under the preceding year.

Production of wood pulp in the United States about equaled that of 1924; but imports fell off considerably,

| | | | Newsprint | | | | |
|------|----------------|---------------|----------------------|-------|-------------------|-----------|--|
| | Мо | nthly Average | s (1,000 short tons) | - | Price f | o b Wills | |
| | Net Imports | Production | Production | | (\$ per 100 lbs.) | | |
| 1913 | 15 | | 1924 | 1925 | 1913 | 2.25 | |
| 1914 | 21 | | | | 1914 | 2.25 | |
| 1915 | 26 | | Jan 130.4 | 129.0 | 1915 | 2.05 | |
| 1916 | 33 | | Feb 118.8 | 113.8 | 1916 | 2.70 | |
| 1917 | 39 | 113 | Mar 119.5 | 127.5 | 1917 | 3.35 | |
| 1918 | 48 | 105 | Apr 128.8 | 132.7 | 1918 | 3.41 | |
| 1919 | 43 | 115 | May 134.8 | 129.0 | 1919 | 3.88 | |
| 1920 | 57 | 126 | June 121.2 | 128.4 | 1920 | 6.00 | |
| 1921 | 65 | 102 | July 114.9 | 121.1 | 1921 | 5.00 | |
| 1922 | 84 | 120 | Aug 116.3 | 120.9 | 1922 | 3.69 | |
| 1923 | 108 | 124 | Sept 116.8 | 121.0 | 1923 | 3.89 | |
| 1924 | 112 | 123 | Oct 129.9 | 135.2 | 1924 | 3.82 | |
| 1925 | 119 | 127 | Nov 118,3 | 130.1 | 1925 | 3.70 | |
| | | | Dec 121.1 | | | | |

offering further evidence of the falling off in domestic manufacture. Most of the decline occurred in chemical wood pulp, of which we normally import about 30% of total requirements as against 20% of the mechanically produced product.

Larger Fine Paper Output

The year was conspicuous for a marked increase in the production of fine paper and of paper board shipping boxes, and for a considerable drop in wrapping paper inventories toward the end of the year: all indications of general business prosperity. Unfilled orders for paper box board increased toward the end of the year, reflecting activity in the finished product. Ship-

ments of paper sacks, on the other hand, fell off noticeably.

An Uneventful Year

Newspaper advertising and book shipments recorded a 10% increase, with correspondingly greater activity in printing establishments. Payrolls showed the customary tendency to rise more rapidly than employment, with plants operating at capacity.

On the whole, the year produced little of eventful interest in the industry worth reporting.

On the other hand, several of the leading paper securities enjoyed substantial advances, but this was due to power developments rather than to actual paper trade conditions.

| | | | | Paper | Compa | nies | | | | |
|---------------------|-------|--------------|-----------------------------|--------------------------|--------------------------|-----------------------|-------------------------------|--------------------------|--------------------|---------------------------------|
| Company | Year | Funded Debt | Interest Times Earned | Preferred Outstanding | Pfd. Earned Per Share | Common Outstanding | Common Earned Per Share | Profit & Loss Surplus | Working Capital | Common Divs. Pai Per Shar |
| | 1912 | \$17,000,000 | 1.4 | \$12,500,000 | \$2.7 | \$9,500,000 | None | \$877,000 | \$4,900,000 | |
| | 1915 | 17,000,000 | 0.8 | 12,500.000 | None | 9.500.000 | None | 288,000 | 5,816,000 | |
| AMERICAN | 1919 | 9,295,000 | 1.64 | 12.500.000 | 3.4 | 9.500,000 | None | 6,620,000 | 6,536,000 | |
| WRITING | 1922 | 9,293,000 | def. | 12.500.000 | None | 9.500,000 | None | 5,296,402 | 4,598,297 | |
| PAPER | 1923 | 9,293,000 | def. | 12,500,000 | None | 9,500,000 | None | 2,419,000 | 2,072,000 | |
| 2 222 223 | 1924 | 9,293,000 | def. | 12,500,000 | None | 9,500,000 | None | 1,386,481 | 144.978 | |
| e Estimated | 1925 | 9,293,000 | N.F. | 12,500,000 | eNil | 9,500,000 | eNone | NF | NF | |
| | 1912 | 15,970,000 | 2,3 | 22,406,000 | 5.3 | 17,442,000 | | 10,395,000 | 7,800,000 | |
| | 1915 | 14,879,000 | 2.4 | 22,406,000 | 5.4 | 17,442,000 | | 12,402.000 | 10,137,000 | |
| INTER- | 1919 | 6,882,000 | 12.8 | 24,771,000 | 16.4 | 19,803,000 | \$13.2 | 21,726,000 | 20,786,000 | |
| NATIONAL | 1922 | 19,671,000 | def. | 24,910.000 | None | 19,905,000 | None | 14,393,000 | 15.702.000 | |
| PAPER CO. | 1923 | 18.957.000 | 3.6 | 24,910,000 | 10.0 | 19,923,000 | 5.1 | 17,112.000 | 16,477,000 | |
| | 1924 | 18,957,000 | 3.7 | 24,996.200 | 10.1 | 20,000,000 | 5.1 | 18,144,986 | 18.335,963 | |
| e Estimated | 1925 | 46,938,590 | e 1.8 | 31,820,000 | e 8.0 | 25,000,000 | eNil | NF | NF | |
| | *1912 | 3,777,000 | 2.2 | 11,000,000 | 0.4 | 16,000,000 | def. | 1,563,000 | 8.000,000 | |
| UNION BAG & | +1915 | 3,379,000 | 0.6 | 11,000,000 | def. | 16,000,000 | def. | 1,661,000 | 500,000 | |
| PAPER | 1919 | 3,297,000 | 9.9 | | | 10,000,000 | 17.00 | 5.800,000 | 4,500.000 | \$81/2 |
| *Yr. ended Jan. 31, | 1922 | 6,620,000 | 4.3 | | | 15,000,000 | 6.29 | 1,228,073 | 4,705,000 | 6 |
| 1913. †Year ended | 1923 | 6,490,000 | 3.2 | | | 14,977,000 | 6.35 | 1,279,124 | 4,179,000 | 6 |
| Jan. 31, 1916. | 1924 | 6,340,000 | 1.8 | | **** | 14,977,850 | 2.20 | 1,164,041 | 3,258,507 | 41/4 |
| | 1925 | 6,080,000 | N.F. | ****** | **** | 14,604,350 | NF | NF | NF | |

Coal Production Dominated by Great Anthracite Strike

N September 1st the anthracite field witnessed a strike of 158,000 miners. The net result of the strike, which was continuing at the end of the year was a reduction in anthracite production from 90 million tons in 1924 to 65 million tons in 1925. While a part of unsatisfied anthracite demand was satisfied by accumulated stocks, in effect the shortage had to be made up by bituminous and coke. Oil burners were speedily installed in cities where ordinances have hitherto made the use of anthracite compulsory. It is greatly feared that this last development, as well as the use of satisfactory cokes, will result in a permanent loss of business to anthracite. As is usual in such emergencies, there has been active talk of government regulation of coal, as a utility, or flat governmental ownership, with adequate compensation to owners. Neither of these developments, however, appeared likely in 1925.

Bituminous production was undoubt-edly stimulated by demands due to anthracite shortage. Production in 1925 ran to about 523 million tons as against 483 million in 1924. It was less than that prevailing in 1923, viz: 564 million tons. Average spot prices realized for bituminous were \$2.06 per ton as against \$2.08 in 1924 and \$2.77 in 1923.

Total receipts were \$1,077,000,000 as against \$1,046,000,000 in 1924 and \$1,562,000,000 in 1923. Apparently even an anthracite strike was not sufficient to bring bituminous mines into their former condition of great pros-Nevertheless the industry showed some signs of approaching stabilization. Throughout 1925 inefficient mines closed down, and the total of such elimination was quite large. On the other hand, efficient mines, that could operate successfully on a six-day a week basis, actually increased operations considerably. More efficient mines bought machinery lavishly, as the operating economies so resulting speedily pay for themselves. Inefficient mines had neither sufficient capital to purchase these machines, and for them the profits were so marginal and speculative as to make such investments of doubtful wisdom. Confronted by competition of still lower operating costs, due to machinery, in the efficient mines, they began their exodus from the industry. Increased machinery investment causing lower production cost makes it progressively harder for new bituminous mines to be "born," when prices rise. Hence two of the curses of the industry showed a recession in

Noteworthy financial developments were the increasing number of consolidations among operating companies, and above all the financing of coal enterprises by about 100 millions in bonds. Inflow of capital to the industry is what has been badly needed. Highest grade bonds sold at the end of the

year on a 5.10% basis.

Denunciation of the Jacksonville wage agreement, and return to 1917 scale of wages by many great bituminous companies was a feature of 1925. Constant encroachment of non-union fields on business formerly held by union fields has been a startling objectlesson. To protect themselves bituminous companies had to resort to lowered wage scales. At the end of the year union mines had only a third of production, as against former domination. Non-union fields such as West Virginia and Kentucky made deep inroads. Pittsburgh has tried to restore her supremacy by a plan that does not coincide with union interests.

While 1925 showed progress, the fundamentals of the bituminous industry were not changed. There was still a rather curtailed demand, and alto-gether too much competition. Here and there, however, a company like Island Creek showed constant prosperity.

Coal Companies

| Company | Year | Funded Debt (Millions) | Interest Times Earned | Pfd. Stock Outstanding (Thousand Dollars) | Earned on Pfd. Per Share | Common Stock Outstanding | Earned on Common Per Share | Working Capital (Thousands) | Total Surplus (Thousands) | | Range, |
|------------|------|------------------------------|-----------------------------|--|--------------------------------|--------------------------------|----------------------------------|-----------------------------------|---------------------------------|--------|----------|
| PITTSBURGH | 1921 | 14.9 | - 5.39 | 35,000 | \$8.00K | 32,169 | \$3.83K | 20,140 | 29,171G | 66 | 52 |
| COAL | 1922 | 14.0 | 5.69 | 35,000 | 6.00 | 32,169 | 3.79 | 20,867 | 29,320 | 72% | 55 |
| | 1923 | 12.7 | 10.78 | 35,000 | 9.65 | 32,169 | 9.65 | 18,647 | 23,281 | 67% | 58 |
| | 1924 | 11.5 | 1.45 | 35,000 | 0.81 | 32,169 | | 16,392 | 19,701 | 63% | 47% |
| | 1925 | 11.5 | N.F. | 35,000 | N.F. | 32,169 | N.F. | N.F. | N.F. | 541/2 | 371/4 |
| ISLAND | 1921 | | | 49 | 54.96 | 118 | 20.55 | 5,478 | 4,400G | 881/2 | 48 |
| CREEK | 1922 | | **** | 49 | 68.99 | 118 | 26.44 | 5,426 | 5,376 | 116% | 811% |
| COAL | 1923 | | | 49 | 54.59 | 118 | 20.40 | 4,484 | 5,779 | 1151/2 | 931/2 |
| | 1924 | | | 49 | 48.66 | 118 | 17.91 | 5,108 | 6,481 | 142 | 941/4 |
| | 1925 | | **** | 49 | 50.00 est. | 118 | 18.00 est. | N.F. | N.F. | 165 | 121 |
| CONSOLIDA- | 1921 | 22.2 | 3.30 | | | 40,205 | 7.64 | 15,355 | 5,920 | 881/2 | 79 |
| TION | 1922 | 34.4 | 2.17 | | | 40,205 | 5.44 | 15,827 | 5,882 | 98% | 80 |
| COAL | 1923 | 31.0 | 2.14 | | | 40,205 | 6.01 | 3,013 | 6,016 | . 98 | 78% |
| | 1924 | 30.5 | 0.12 | 10,000 | Def. | 40,205 | Def. | 6,019 | 5,022 | 811/2 | 691/4 |
| | 1925 | 30.5 | N.F. | 10,000 | N.F. | 40,205 | N.F. | N.F. | N.F. | 72 | 36 |
| BURNS | 1922 | | | 4,283C | 47.83C | 81,214A (E | 12,47A | 5,768 | 9,198 | 147 | 1131/4 |
| | | | | | - | 80,940B | 4.47B | | | 511/4 | 28% |
| BROS. | 1923 | **** | | 4,113 | 30.50 | 81,214A | 8.36A | 6.842 | 9,090 | 144% | 100 |
| | | | | | | 80,940B | 0.36B | | | 43 | 91 1/6 1 |
| (D) | 1924 | | **** | 3,869 | 36.01 | 81,214A | 9.38▲ | 6,730 | 9,613 | 1121/4 | 95 |
| | | | | | | 80,940B | 1.38B | | | 29 | 19% 1 |
| | 1925 | * * * * | | 3,369 | 39.81 | 81,214A (F) | | 6,213 | 4,048 | 136 | 921/8 |
| | | | | | | 80,940B (F) | 1.17B | | | 39 | 17 |

C—Prior preference and preferred. (D)—Year ending March 31. (E)—Shares. res. G—Earned surplus only. K—In accordance with special stock stipulation (F)-Increased since to 97,635 "A" and 97,367 "B"

FOOD INDUSTRY CONTINUES TO IMPROVE

(Continued from page 65)

about 24 million cases, against 14 million in 1924. Tomato prices were off about 30%. White potatoes were over 100% higher in price.

nents

nsolimies,

onds.

y is

the

ville

1917

min-

1925.

inion

l by

ject-

ered

year

pro-

tion.

ginia

ads.

her

co-

the

dus-

still

alto-

and

Stocks of rice at mills in November were up nearly 50%. Imports of coffee during the first ten months fell off over 12%, and the visible supply in the United States was down nearly 25%.

The tendency toward consolidation in the baking industry became more pronounced last year and showed indications of spreading to other food lines, notably in dairy products. Limitations of space preclude mention of more than a few of the more important among such mergers. In the baking field came the organization of the General Baking Corporation, which took over control of the General Baking Company and purchased the Smith Great Western Baking Corporation. Next in importance, perhaps, was the absorption by Cushman's Sons, Inc., of the H. B. Cushman Co., the E. A. Cushman Co., and the Hill-Ware Co. In the affiliated field of yeast production occurred the acquisition by the Fleischmann Co. of the Liberty Yeast Corp. Conspicuous in the dairy industry was the acquisi-tion by National Dairy Products of a considerable number of milk and ice cream concerns, chief among which were Sheffield Farms of New York and Breyer Ice Cream of Philadelphia. In widely differing fields was the absorption of the Jell-O Co. by the Postum

YEARS OF GENERAL PROS-PERITY IN CHEMICALS

(Continued from page 66)

change over last year, amounting to a little over 10 million dollars on balance. Separating dyes, as such, from the general group of dyes, colors and stains, pust referred to, it is interesting to observe that U. S. exports of coal tar dyes amounted to approximately 25 million pounds, an increase of over 50%, with exports of vegetable dyes almost 4 million lbs., an increase of over 20% as compared with 1924.

Industrial use of sulphuric acid in the U. S. set a record, according to Chemical and Metallurgical Engineering, which reports total production of 6.9 million tons, an increase of nearly 10%. Distribution of soda ash totaled 1.8 million tons. Production of acetic acid was about 30 thousand tons. Owing to a large carry-over, production of crude arsenic decreased 10%; but production of refined increased over 40%. An outstanding feature in the output of ammonia was the remarkable success

achieved in synthetic production, which approximated 25,000 tons. Total production of sulphur was about 1.4 million tons, and exports set a new high record. Production of ethyl alcohol was nearly 450 million lbs., an increase of about

40%. A feature of the market for naval stores was an increase of over 100% in the price of rosin, and of over 20% in quotations for turpentine. Exports, stocks, and prices of methane all declined considerably.

Impressive Business Gains in 1925

A Survey Into Conditions Which Made for Prosperity—Will They Hold?

By E. D. KING
Managing Editor, The Magazine of Wall Street

NDENIABLY, 1925 was a year which took definite strides toward prosperity in the United States. Hardly any important section failed to participate in the general upward surge of business. The year was not prosperous throughout, however. The usual reaction, which has been exhibiting itself regularly each Spring in the past few years developed, and around Summer, for a time, the business situation did not appear to the best advantage. However, the underlying influences which since have been reflected in a rising tide of business everywhere, commenced to manifest themselves. Manufacturing operations started to increase; railroad car loadings reached record-breaking figures; retail establishments conducted business on a huge scale and, in general, signs of prosperity became prevalent. This was the situation at the close of the year. The last six months proved by far the best.

Perhaps the most important reason was the recovery in agricultural purchasing power which commenced toward the latter part of 1924 but which did not blossom forth on a large scale until the middle of last year. While prices of agricultural commodities were not particularly high, nevertheless the size of the crops was satisfactory, and, what is equally important, the cost of materials which farmers are accustomed to buying, remained stationary or was even slightly less. Naturally, the farmers profited both ways: they received on the whole, a larger amount of cash for their products, and, at the same time, had to pay less for what they bought. Since nearly half our population lives on the farms, it can be readily appreciated that the recovery in their buying power must have had an enormously stimulating influence on

business generally.

Of course, not all agricultural sections fared equally well. In some parts of Kansas, for example, there was a good sized reduction in the wheat crop and this situation manifested itself in other parts. Quite a number of banks failed as a consequence, and, probably, others will follow. It cannot be said that full-blown prosperity is with the farmer. He still faces important problems. Consequently, his recovery, as

yet, cannot be considered permanent. Nevertheless, he is by far better off than a few years ago and the acutely depressed condition in which he found himself at that time is hardly likely to materialize again, at least for a considerable period. This, of course, assumes that his crops do not suffer severe damage.

Another great factor in our prosperity was the ease with which credit was secured. Leaving outside of this discussion the purely banking phases of this subject, covered elsewhere in this Year Book, it is interesting to trace the tremendous growth of installment-plan buying as a prime factor in our busi-ness activity. All judges agree that if the ultimate consumer contented himself with limiting his purchases to cash, the boom in business would end forthwith. The habit of our popula-tion, especially in recent years, has been to buy for current needs with moneys to be earned in the future. As long as they can find merchants to accommodate them, it seems likely that the present large demand for goods will continue. How long this situation can be prolonged without resulting in a monetary stringency cannot be here forecasted, but it is obvious the situation does contain certain dangers. It is, indeed, one of the factors which may influence business to proceed in a direction the reverse of the present.

Still another important factor has been the tremendous building and construction activities. Total figures for building and construction last year reached the highest in history by a wide margin. Labor was extremely well-employed at good wages. Demand for materials used in these enterprises was of very large proportions. Naturally, all business profited directly or indirectly from these circumstances. As conditions stand today, it appears likely that construction during the current year will be quite large but most judges profess to believe that the peak has been reached. This means, at least, that demand for materials used for building and construction will do well to equal that of last year, but, in any case, is not expected to equal it.

One cannot dismiss the subject without calling attention to the important part the automobile industry plays in this country. Last year, about 14.5% of the total steel produced was consumed in automobile manufacture. This will give a good idea as to the importance of automobile manufacture from an economic viewpoint. From preliminary estimates, it appears that the current will also be a good year for the industry though possibly not quite measuring up to 1925.

The year 1926 started off well with employment at high figures and a good deal of confidence in the general situation entertained by the rank and file of business men. While there is little to warrant the expectation of a severe reaction, certainly at least in the near future, it is well to bear in mind that we now stand at a very high point of industrial activity and that we will do well to hold our gains. Toward Spring, the usual yearly recession should be in progress. At that time, a much clearer idea of the general outlook can be had.

Banking in the United States During 1925

Some Good and Bad Phases of the Situation—The Outlook for Money Rates

By H. PARKER WILLIS

THE opening of the year 1926 finds the banks of the country occupying a position of unmistakable agth. There is no reason why strength. anyone should question their vigor or prosperity, taken as a group, or doubt that they are in a situation which may lead to still better things for 1926. Their reserve holdings are enormous, their liabilities no more troublesome or difficult than they ever have been. Yet, there are some phases of the present banking situation that deserve exceptionally thoughtful study, and ought to have an uncommon amount of analysis from those who are in a position to direct changes in banking practice during the coming months.

Present Situation

It is well worth while to note with a good deal of care the present situation of the banks of the country. On the whole, this may be best tested by analyzing the returns furnished by the Federal Reserve System for about 720 reporting member banks selected from the principal cities. Their statement shows changes during 1925 practically as follows:

| Loans and disc'ts\$ | 1 095 000 000 |
|--------------------------------|---------------|
| Secured by U. S. Govt. obliga- | 2,000,000,000 |
| tions | *22,000,000 |
| Secured by stocks and bonds | 961,000,000 |
| All other | 156,000,000 |
| Investments | *106,000,000 |
| U. S. bonds | 13,000,000 |
| U. S. Treasury notes | *199,000,000 |
| U. S. Treasury ctfs | 47,000,000 |
| Other bonds, stocks and | 11,000,000 |
| securitles | 33,000,000 |
| Res. bal. with Fed. Reserve | 00,000,000 |
| Bank | *37,000,000 |
| Cash in vault | 27,000,000 |
| Net demand dep'ts | *19,000,000 |
| Time deposits | 494,000,000 |
| Govt. deposits | 88,000,000 |
| Total accommodation at Fed. | ,-30,000 |
| Res. Bank | 322,000,006 |

^{*}Decrease.

Reviewing this statement it will be observed that the banks have continued to grow in scope of business, but that they have also grown in the amount of their advances on securi-

ties and in the actual investment holdings which they are carrying despite decline in some special classes. If we had figures showing in detail for the same period the development of different kinds of deposits, it would be found that these commercial banks have also grown conspicuously in the volume of savings deposits which they are carrying. As it is the figures show a marked and noteworthy advance in "time deposits."

It is not well to neglect the meaning of these changes simply because they are small in proportion to aggregate resources. As a matter of fact, American banking is going through a far-reaching transformation. It is shifting from a commercial basis to an investment footing, more and more. Such a change does not necessarily mean any general hazard, but it does mean that weak spots are likely to develop and to cause trouble from time to time. One of these weak spots is undoubtedly presented at the present moment in the amount of bank advances on collateral already referred to above.

In the New York market alone, it would seem, the total of brokers' loans is somewhere in the neighborhood of \$2,500,000,000, at the opening of the new year; -- an unprecedented amount, especially when it is considered in conjunction with the fact that there has been so enormous a change in the quantity of the actual investments which the banks are carrying. Then, too, the accumulation of a very large line of savings deposits which have been obtained by competitive methods -almost bought away from savings banks and investment institutionscarries its own problems. A great many of these deposits are being held on too expensive a basis, and without any doubt they involve a situation of no little hazard.

Having thus definitely recognized some changes occurring during 1925 which are not altogether gratifying,

it is only fair to look at the bright side of the picture. The banks have been very prosperous. According to the Comptroller of the Currency National Banks made a clear earning of over 12% for the year (on capital), or distinctly more than in 1924. Many state banks have even done a good deal better, and in the cities bank earnings have in many cases been phenomenal. While it has been supposed by some that the heavy investments in bonds which are being carried by the banks represented a rather over-valued situation, there is some reason to doubt this, as things are going, due to the fact that so strong a basis of general open market investment buying exists. A good many banks have already safeguarded themselves by shifting to short-term obligations, and while in other cases there are a good many second-grade bonds, doubtful foreign issues, and others in portfolios, the more cautious banks have eliminated a large part of such holdings, and are in a better position than they were at one time, about a year ago. Undoubtedly a sharp shrinkage in bond values would subject them to some heavy paper losses, but no such shrinkage is in sight at the present time,-at least not on any general scale that need be apprehended. For the year 1926, it would seem doubtful whether many banks, except those most shrewdly managed, could in the most favorable circumstances duplicate the profits they made in 1925 but there is no reason why they should not do very well.

Changes in Numbers

During the year 1925, the tendency to reduction in the number of banks which is already apparent has continued. According to the Comptroller, we now have in the United States slightly over 28,800 institutions. Figures lately compiled but not generally made known show that the process of merging banks with one another is cutting off more institutions than enough to balance the new ones that come into existence. In fact since 1919 the total of mergers throughout the United States is over 3,000. This reflects the tendency that has already been noted in other countries toward a consolidation of banking resources, and gives good ground for the opinion that these same factors are of world-wide scope, and are as applicable in the United States as anywhere. Among them, is undoubtedly the increasing size of the business unit, and the higher price of commodities which makes necessary a slightly larger banking unit. On the other hand, failures and dangers of failure among small banks have tended to drive a good many of them into consolidations in order to avoid collapse.

During the year just closed, there were about 500 failures, as against a figure rather more than 50% higher than that number in 1924. The de-

crease looks encouraging, until it is noted that the total of failed assets in 1925 was probably greater than it was in 1924, which indicates that the failure conditions has spread into the larger groups of banks to some extent, and has also spread from the country into the city here and there, particularly in the further western states. These factors are interesting, not merely from the standpoint of the immediate soundness of the banking system, but also because of their bearing on banking conditions in general. Special note should be given to the consolidation tendency of which mention has already been made.

right

have g to

ency

ning

tal),

fany

good

bank

been

sup-

vest-

car-

ther

ome

are

rong

vest-

any

rded

erm

ases

rade

and

ious

part

tter

ime,

y a

ould

aper

in

east

d be

3, it

any

vdly

able

ofits

no

ery

ncy

nks

on-

ler.

ates

ons.

ren-

the

one

itu-

new

act

ers

ver

hat

un-

nk-

and

act-

are

as

un-

the

of

ary

On ers

ave

em

oid

ere

ner

ET

Federal Reserve System and Its Work

Of course, no review of banking for any year would be complete without some reference to the Federal Reserve System. Fortunately it has not been necessary to call upon the System for very much in the way of rediscount accommodations during the year, and yet, at the end of 1925, the total bills discounted are \$750,000,000 instead of \$314,000,000 a year ago. The expanding business prosperity of the country and the great volume of speculative loans have had some effect upon the portfolio of the System even if not a very great one. Reserve banks hold nearly \$250,000,000 less gold than they did a year ago, but that is partly due to their policy of paying it out into circulation and only partly to exports. In fact, the export policy has not been very successful, due to our heavy merchandise balance which has brought the gold steadily back again as fast as we forwarded it abroad. The reserve banks have continued their open market policy, although their holdings at the end of the year are rather less than they were twelve months earlier.

One striking piece of work for the year has been the undertaking of foreign operations of some size including the extension of a substantial credit to Great Britain and arrangements to buy commercial paper in Belgium and in Germany as well. The Reserve System has, if anything, lost ground in its par collection service, and as we have seen has done only a very moderate rediscounting business. It has earned rather more money than during the preceding year, and has probably made its expenses and ordinary dividends. Outside of its foreign service, it has not been much of a factor, and even the advance in discount rates which was ordered in November and December at those reserve banks which were maintaining a 31/2 % rate was not allowed to extend to New York, since all others raised their rate to 4%, while New York maintained the old rate of 31/2%. The Reserve System is quite likely to be more active during 1926 and also to find it necessary to raise its rates during the year.

[Note: This article covers only 1925. In the early part of 1926, the

N. Y. Bank followed suit and raised its rediscount rate to 4%.]

Agricultural Conditions

It was a very general belief during the early part of 1925 that agricultural financing and banking conditions were a good deal better than they had been, and reports from the farming regions showed that a great many banks there were liquidating their old loans and "cleaning up." This situation has not continued entirely unchanged, but during the last month or two of the year, some reactionary conditions have been noted, the banks in the corn belt finding it necessary to call for aid. To this the administration has responded by organizing a couple of intermediate credit banks, and in other ways seeking to assist the local agricultural institutions. But low prices for corn have continued the troubles of not a few in the farming regions. Elsewhere, as already observed, steady progress has been made toward disposing of the conditions left by the panic of 1920-21 and the inflation which had preceded it. Once more, however, there is a call for fresh methods of extending credit and for some kind of export financing that would send abroad our "surplus" or carry it at home under favorable price conditions. It is too early to say what Congress may be induced to do in this connection, but the danger of something of the sort, is, of course, present and must be awaited. Meantime, there is no reason why any man, whether farmer, business man or other, should not get all the accommodation that he is entitled to on the basis of the security and genuine borrowing power he has to offer. Gertainly there is nothing unusual or particularly difficult in the agricultural credit situation as such, except the troubles left over from former years and those which grow out of speculation wherever found.

The Money Outlook

No survey of banking for 1925 is adequate without some reference to the money situation. Undoubtedly, one cause that has contributed very greatly to the prosperity of business and the activity of speculation during the year has been found in the existence of very low money rates. This low money is partly the result of our great unused supply of specie and credit, coupled with the policy of the federal reserve banks which has been that, as already seen, of holding discount rates down to moderate figures. So it must be concluded that low money has been an artificial feature

of the situation, while in many quarters it has undoubtedly contributed to curtailment of the profits of the banks. Can this low money situation be continued during 1926? The indications are decidedly against it, and the advance of call money at the end of 1925 to 6%, with some increase in commercial paper and time funds should operate as a warning. Reserve banks may be expected to put their rates up still higher during 1926, while the absorption of spare lending power both in speculation and in business paper would of itself tend to increase the charge for funds more or less steadily. All this is to be counted upon by banks, and in some ways it is a promising element in the case, because it foreshadows a more active and more profitable money market with better rates on loans, though at the same time it suggests the probability of depression in the price of bonds. The year 1926 will be an important, and may be a very significant, period in the current development of money, and in those banking conditions which are closely associated with, and dependent upon, money rates.

Some Conclusions

American banking has had a prosperous year and may safely look forward to another year of prosperity, so far as now appears on the surface.

The new year will be a period of higher money rates, but it is likely to be a time of "spotty" values in bonds and other investment holdings, and banks will have to be on their guard against losing their profits through recessions of value. failure danger has not been checked but continues rampant in many parts of the country. Something is needed by way of corrective. Federal reserve banks are amply equipped with gold and resources and there is no reason why they should not furnish all the backing that anybody needs. Rates have been unduly low and will have to be raised, but there is no reason why they should go to oppressively high levels. The aid they are rendering to foreign countries is beneficial not only to those foreign countries, but also to the United States; yet, it may be easy to over-do the extension and to waste our funds in promoting movements and enterprises that do not warrant them. The United States is the strongest country, from the banking standpoint, in the world today. There is no reason why it should not. continue so, but its responsibilities are heavy, and every step in its financial progress should be watched with utmost care.

—Each issue of the Magazine of Wall Street contains a complete review of bank and insurance stocks, in which the best opportunities are uncovered.

Foreign Exchanges in 1925

England's Return to the Gold Standard Feature of Year—Other Exchanges Show Mixed Tendency

CERTAINLY, 1925 will be memorable as the year when the pound sterling, once the premier currency of the world, was again placed on a gold standard. Although the gold standard was made effective on April 30, it was stipulated that only the Bank of England could export gold until January 1, 1926. In the course of the year, the gold standard has had to be supported by various rises in the rediscount rate, up to 5%, and it has not as yet been possible for London to resume her central position in finance and discounting without imperilling the gold standard.

French exchange began the year on the full crest of the wave of Morgan credits, at about 5.40 cents. It declined in the first half of the year to about 4.70, and in the latter half to about 3.60, just a trifle over its low for all time. Characteristic symptoms were demonstrations of the falsity of the returns of the Banque de France until April, and constant inflation of the currency. A rapid succession of ministries has failed to fund the foreign debts or to achieve a real balancing of the domestic budget.

German, Austrian, Hungarian and Polish currencies remained stabilized by special funds. Despite its stabilization Polish exchange declined from its "fixed" position of 19.3 cents per zloty to about 10 cents. In Austria the stabilized ratio was made permanent in a new 14-cent coin to be called the schilling. In Hungary such a currency was projected in December. Finland stabilized her currency at about 2.50 cents in December, but without external aid. Czechoslovakia having practically

stabilized her exchange, announced a similar step at the same time. Russia maintained her new currency (chervonetz, par \$5.13) at par, and added the unusual feature of backing her bills with platinum as well as gold.

Scandinavian currencies were strong throughout the year. Sweden maintained her krone consistently above par. Denmark and Norway advanced towards parity, but at a heavy commercial cost. Nevertheless, these two currencies registered the outstanding gains of the year. Holland and Switzer-land, the two financially powerful "neutral" countries registered slight fluctuations in currency, but throughout the year they dominated exchanges. As for Spain, the long and unsuccessful war in Morocco prevented a continuance of her former gains. Italian currency was, in effect, stabilized at about a four-cent level by an American loan. Further loans and stock flotations to Italian companies have fortified this position. Although not finally ratified, the funding of the Italian war debt to the United States gained some measure of American investor confidence. Hence, the lire closed the year with an artificially supported market.

South American exchanges were mixed. Argentines climbed upwards, as did Brazilians along with the improvement in the price of coffee. As for Japan, it registered almost complete recovery from the earthquake of 1924, the yen being now within 14% of par. Oriental countries continued to absorb silver and gold, India particularly taking the former and the Dutch

East Indies the latter.

Leading Foreign Exchanges in 1925

(United States Cents)

| (Om | ted States Cents) | | |
|----------------------------|-------------------|---------|---------|
| Beginning of year | High | Low | Last |
| Great Britain \$4.751/4 | \$4.861/4 | \$4.74% | \$4.85 |
| France 5.431/2 | 5.441/2 | 8.571/4 | 3.801/4 |
| Holland 40.52 | 40.59 | 39.79 | 40.25 |
| Switzerland 19.50 | 19,50 | 19.20 | 19,35 |
| Germany*23.81 | 23.82 | 23.78 | 23.81 |
| Sweden 26.95 | 26.96 | 26,72 | 26,86 |
| Denmark 17.66 | 25.28 | 17.66 | 24.80 |
| Morway 15.14 | 22,45 | 15.12 | 20,32 |
| Italy 4.25 | 4.29 | 3.33 | 4.03 |
| Spain 14.00 | 14.68 | 13.97 | 14,14 |
| Austria* | 14.375† | 14.125† | 14.1257 |
| Belgium 5.00 | 5.201/2 | 4.881/4 | 4.53% |
| Czechoslovakia 8.02 | 3,02 | 2.951/2 | 2.96% |
| Argentine 40,125 | 41.63 | 37.50 | 41.37 |
| Brasil 11.60 | 15.18 | 10.10 | 14.68 |
| Ohile 11.58 | 12.32 | 10.42 | 12.04 |
| Japan 38.50 | 43.63 | 38.25 | 48,38 |
| Ohina (Shanghai) 74.38 | 79.63 | 73.12 | 75.60 |
| India 35,63 | 36.75 | 35.36 | 36.75 |
| *Stabilized †New currency. | | | * |
| | | | |

Commodities Had a Spectacular Career

. in 1925

In a year distinguished by an upward tendency in real estate and securities, and with a fairly stable price level prevailing generally, the four principal farm commodities took their own sweet way. Three out of the four made no gains, and wheat ended at very much the level it began. Commodity prices, either spot or future, were, seemingly, in no way related to other business levels.

Cotton

It has been a commonplace that little reliability can be placed on early government crop forecasts, but it has always been believed that August cotton estimates were quite close to the final crop position. In 1925 early estimates were inclined to look for a large crop, but wavering on the part of government and private estimators soon took place. Towards September, confusion reigned and estimates varied all the way from 12,800,000 bales to 16,600,-000. The latter figure was gradually shown to be more accurate. which had gone to 25 cents crashed and middling spot at New York fell to 19 cents, whereas March contracts commanded as little as 18 cents. The crop was large as to quantity, in fact it was the second largest crop in history, but the quality was poor. Fully 3 million bales were below tenderable qualities. The boll weevil was less in evidence in 1925 than at any time since

Mill takings were heavy as cotton sank to the 20 cent levels. Cotton consumption by domestic mills ran about 20% ahead of 1924. Exports also increased despite an abundant cotton crop all over the world. This record crop was not wholly consumed, but the carryover is not likely to be larger than that resulting from the much more moderate 1924 crop. But great concessions in price were required to bring about this increased mill consumption.

Wheat

After the record American crop in 1924 together with disappointing crops elsewhere, especially in Canada, May wheat reached a high of \$2.05 at the beginning of the year. However, distant futures such as September sold as low as \$1.41 because of the belief that so unusual a combination of circumstances as poor wheat and rye crops everywhere but in one country, could not again recur. Hence, the spread between early and distant positions was enormous. Naturally, the shorts were active. As spring advanced it was believed that July options on spring wheat would go lower as delivery month approached. From \$1.74 in March, the July option fell to \$1.27 in April, and

delivery was finally effected at from \$1.41 to \$1.66. Encouraged by this success the bears saw large crops plus carryover as far greater than import requirements. They expected to bring wheat down below a dollar. A bumper Canadian crop and reports of record Russian and Australian crops were invoked by the bears. But domestic production proved to be barely equal to domestic needs. A tariff of 42 cents stabilized domestic prices. Australia, Argentina and Russia have disappointing export surpluses. Carryover had been overrated. May option rose to \$1.89 and July to \$1.56. The year closed with high quotations in the saddle.

a

r

up

and

the

took

f the

nded

Com-

ture,

d to

ittle gov-

tton

final

ates

rop,

ern-

took

sion the

ally

ices

hed

1 to

acts

The

fact

his-

ully

able

in

nce

ton

on-

out

ton

ord

the

ger

uch

eat

to

on-

in

ops

lay

the

lis-

as

nat

m-

ps

ıld

be-

ras

ere

be-

ng

th

he

T

Corn

Corn began the year on the crest of a small crop, and until the spring, prices continued higher. A high of \$1.37 was reached before reports circulated that 1925 domestic crop would be close to 3 million bushels. Variations in government forecasts in corn were not as wide as for other commodities, and after August a crop of about 2,900,000 bushels was assured. Corn broke through the \$1 level, and in the hitherto prosperous corn states, such as Iowa, farmers felt what wheat farmers had undergone in 1923. Fortunately, the price of hogs rose with the smallest supply of hogs in several years, so that pork prices gave the farmer an incentive to use his corn as feeding stock. Hence, reduction in the amount, coming into the market gave corn prices a cushion. prices might have declined to appalling levels. For months the trade was pessimistic without being oversold. When May fell to 78 cents, occasional reactions were noted, but corn closed near its low.

Sugar

Not since the fall of 1921 has sugar experienced the low prices prevailing in the fall of 1925. The low figure was reached in October when the December option sold for 1.94 cents, equivalent to 3.70 cents duty paid. The previous low in December 1921 had been 3.60 cents. Not only was the statistical position poor throughout the year, but it seemed as bad at the end as at the beginning. Cuban crops take 18 months to mature hence an abundant crop in 1924 could affect 1926 yield but not 1925. Sugar prices below minimum Cuban cost of production have been co-extensive with actual gains in European beet sugar production. An expected increase of consumption, due to sugar's cheapness, took place and helped reduce stocks. However, in sugar, lowering of prices never brings about equivalent increase in consumption.

Wheat, Corn and Cotton are regularly "Covered in each issue of The Magazine of Wall Street." Bonds
Dealers in: and
Stocks

Public Utilities
Industrials
Railroads
Oils
Motors

Current and Uncurrent

DUNHAM & CO

Investment Securities

HANOVER SQUARE . NEW YORK

PREFERRED STOCKS

of

Electric Light and Power Companies

Dividends free from Normal Federal Income Tax

We have prepared a Special List containing a number of carefully selected issues in this group: The yields range from 7.00% to 7.50%.

A copy of this list will be furnished investors upon request.

Mc DONNELL & CO.

120 BROADWAY NEW YORK

Members N. Y. Stock Exchange

SAN FRANCISCO

Wholesalers

and

Retailers

of

Industrial Issues

KANE, BROOKS & CO.

7 Wall Street New York

A. M. Lamport & Company

INC

Underwriters and Distributors

of

High Grade Investment Bonds

of

Railroads Municipalities Foreign Governments Industrial and Public Utility Corporations

44 Pine Street New York

24 Branford Place Newark

WHITEHOUSE & CO.

Established 1820

Stocks and Bonds Accounts Carried

111 Broadway, New York

Members New York Stock Exchange

BROOKLYN 186 Remsen St.

BALTIMORE Keyser Bldg.

1925's Over-the-Counter Market

A Year of Great Activity—Spectacular Gains Recorded—Wider Public Appreciation of Unlisted Market's Possibilities

THE history of over-the-counter securities in 1925 was, in a measure, a sequel to that of the preceding year and a close parallel to the record of their New York Stock Exchange brethren. In fact, several of the year's outstanding price preformers on the Big Board really demonstrated their merits as amateur stars in this great primary market.

General Railway Signal, for example, which rose to \$400 a share on the New York Stock Exchange before

the five-for-one split-up, was first discovered by over-the-counter enthusiasts and rewarded its early followers by rising from around \$80 to approximately \$140 a share previous to its debut on the New York Stock Exchange. Devoe & Raynolds, another erstwhile over-the-counter favorite, climbed from the equivalent of \$27 to \$55 a share, prior to listing, where the stock subsequently advanced to still greater heights around \$90.

In one important respect, over-the-

Price and Dividend Record of Leading Over-the-Counter Stocks in 1925

| Issue | Divs. Paid \$ per Sh. | | Approx. Price Dec. 31, 1925 | | Net |
|------------------------|--------------------------|-------|-----------------------------------|---|------|
| Acolian Weber | | 19 | 28 | + | . 9 |
| Alpha Portland Cement | 16 | 80 | 108 | + | 28 |
| American Arch | 11 | 96 | 128 | + | 32 |
| American Book Co | 7 | 114 | 142 | + | 28 |
| American Cyanamid | 26 | 101 | 140 | + | 39 |
| Atlas Portland Coment | *2.5 | 339 | 55 | + | 16 |
| Babcock & Wilcox | 7 | 142 | 142 | | |
| Bliss (E. W.) Co | 1 | 14 | 29 | + | 15 |
| Borden Co | 84 | 866 | 100 | + | 34 |
| Bucyrus Co | 3.75 | 109 | 195 | + | 86 |
| Devoe & Raynolds "A" | 32.67 | 327 | 488 | + | 61 |
| Eisenlohr Bros | | 391/2 | 19 | + | 91/2 |
| General Railway Signal | 31.6 | *18 | 475 | + | 57 |
| Jos. Dixon Crucible | 8 | 137 | 158 | + | 21 |
| Johns-Manville, Inc | 3 | 130 | 153 | + | 23 |
| McCall Corp | | - 80 | 151 | + | 71 |
| National Fuel Gas | 6 | 107 | 130 | + | 23 |
| New Jersey Zinc | 12 | 183 | 205 | + | 22 |
| Phelps Dodge Corp | - 4 | 106 | 123 | + | 17 |
| Pierce, But. & Pierce | 8_51.42 | *16 | 25 | + | 9 |
| Richmond Radiator | | *13 | 18 | + | 5 |
| Royal Baking Powder | 10 | 150 | 195 | + | 45 |
| Safety Car H. & L | 10 | 115 | 122 | + | 7 |
| Savannah Sugar | 6 | 60 | 139 | + | 79 |
| Sheffield Farms | 4.5 | 130 | 6500 | + | 370 |
| Singer Manufacturing | 20 | 188 | 380 | + | 192 |
| Superheater Co | 10 | 120 | 143 | + | 23 |
| White Rock 2nd Pfd | 12.58 | 85 | 180 | + | 95 |
| Woodward Iron | | 68 | 79 | + | 11 |

¹Also paid 25% stock dividend. ²Also distributed 100% stock div. in Ferlo Chemical Sales Co. ³On basis of present capitalization. ⁴N. Y. Stock Exchange price. ⁵Also paid 50% stock div. ⁶Price at which shares were purchased in merger with National Dairy Products. counter stocks deviated from the listed variety. Whereas the latter experienced some marked reactions in their upward course, unlisted stocks moved more uniformly to their ultimate goal. This

ts

is-

ly

on

oe

e-

he

or ly

nd

quality of relative stability, in fact, is characteristic of over-the-counter securities. The factor of speculative manipulation is largely eliminated by absence of margin trading so that this

broad market is responsive almost wholly to changes in economic conditions. Individual stocks tend to move directly in relation to changes in earning power, with marked freedom from ordinary speculative fluctuations.

In consequence, the broad upward sweep of industrial prosperity in 1925 was fully reflected in the steady gain of unlisted security values. Price advances, generally, were impressive and followed improvement in the fundamental position of the great majority of companies which are represented in the over-the-counter list.

The cement stocks, notably Alpha and Atlas, rose handsomely in appreciation of their third consecutive year of large earnings. Issues such as McCall, Bucyrus, Singer Manufacturing, Royal Baking Powder, American Cyanamid, Borden and New Jersey Zinc, maintained the record of improving market valuation which distinguished them the year before. Railway supply stocks, including American Arch and Superheater, were also in the vanguard of rising values, while some of the speculative favorites, like Eisenlohr and Technicolor, closed the year in a manner indicating expectations of further favorable developments in 1926.

Declines were limited to securities in a few companies whose earnings in 1925 proved to be disappointing, the Poole Engineering, Allied Packers, Geo. P. Ide and Celluloid stocks being among these.

Time Tested Investments

Bank Stocks Insurance Stocks

Analytical Comparison
of
Bank and Insurance Stocks
Sent on Request

Gilbert Eliott & Co.

Members New York Stock Exchange
26 Exchange Place Telephone
New York Bowling Green 1212

Bank Stocks in 1925

| , | Surplus and | Book | Earned | Price Dec. 31 | | |
|-------------------------------|----------------------|-------|--------------|---------------|------|--|
| NATIONAL BANKS Capita | Undivided Profits | Value | Per Share | Bid | Ask | |
| American Exchange-Pacific 7.5 | 12.5 | 267 | 29.41 | 472 | 477 | |
| Chase 20.0 | 27.2 | 322 | 38.83B | 570 | 575 | |
| Chatham Phenix 13.5 | 12.6 | 193 | 16.34 | 363 | 368 | |
| Chemical 4.5 | 18.0 | 501 | 46.81 | 710 | 720 | |
| City 50.0 | 65.0 | 230 | 25.07 | 593 | 600 | |
| Commerce 25.0 | 40.9 | 264 | 20.70 | 360 | 368 | |
| First 10.0 | 73.8 | 1098 | 167.81B | 2930 | 2975 | |
| Hanever 5.0 | 25.5 | 610 | 63.74 | 1105 | 1115 | |
| Mechanics & Metals 10.0 | 16.1 | 261 | 21.64 | 460 | 468 | |
| Park 10.0 | 23.8 | 338 | 25.00 | 515 | 520 | |
| Public 4.0 | 7.0 | 276 | 39.20 | 670 | 680 | |
| Beaboard 6.0 | 9.8 | 263 | 29.21 | 670 | 678 | |
| STATE BANKS | | | | | | |
| America 6.5 | 5.1 | 178 | 12.06 | 330 | 340 | |
| Corn Exchange 10.0 | 14.5 | 246 | 30.65 | 580 | 588 | |
| Manhattan Company 10.0 | 14.5 | 122A | 11.32 | 234 | 238 | |
| Btate 5.0 | 5.0 | 201 | 27.69 | 660 | 668 | |
| United States 4.0 | 2.7 | 167 | 14.03 | 290 | 296 | |
| TRUST COMPANIES | | | | | | |
| Bankers 40.0 | 31.0 | 313 | 42.06 | 600 | 608 | |
| Bank of N. Y. & Trust Co. 4.0 | 12.7 | 416 | 29.93 | 625 | 635 | |

| 31.0 | 313 | 42.06 | 600 | 605 |
|------|--|--|--|--|
| 12.7 | 416 | 29.93 | 625 | 635 |
| 4.3 | 388 | 58.83 | 885 | 895 |
| 28.1 | 325 | 50.21 | 890 | 915 |
| 3.8 | 195 | 32.63 | 340 | 350 |
| 20.4 | 168 | 16.86 | 295 | 300 |
| 18.8 | 288 | 28.62 | 562 | 567 |
| 21.9 | 188 | 22.07 | 372 | 375 |
| 13.5 | 177 | 20.40 | 345 | 350 |
| 13.0 | 230 | C | 475 | 485 |
| 19.9 | 299 | 33.35 | 545 | 555 |
| | 12.7 4.3 28.1 3.8 20.4 18.8 21.9 13.5 | 12.7 416 4.3 388 28.1 325 3.8 195 20.4 168 18.8 288 21.9 188 13.5 177 13.0 230 | 12.7 416 29.93 4.3 388 58.83 28.1 325 50.21 3.8 195 32.63 20.4 168 16.86 18.8 288 28.62 21.9 188 22.07 13.5 177 20.40 13.0 230 C | 12.7 416 29.93 625 4.3 388 58.83 885 28.1 325 50.21 890 3.8 195 32.63 340 20.4 168 16.86 295 18.8 288 28.62 562 21.9 188 22.07 372 13.5 177 20.40 345 13.0 230 C 475 |

B Includes dividend from securities co. C Cannot be determined because of mergers.

1040

96.35

1880

1950

16.4

18.8

Joint Stock Land Banks

| Bank | Bonds Outstanding | 1925 Capital Stook | | atio to Stock | Dec. 31 Price | Yield % |
|----------------------|----------------------|--------------------------|------|------------------|------------------|------------|
| Chicago | . 53.6 | 4.07 | 13.4 | to 1 | 150-170 | 5.88 |
| Dallas | . 22.7 | 9,8 | 9 | to 1 | 150-170 | 5.88 |
| Denver | . 9.3 | £0 | 9.3 | to 1 | 130-140 | 5.71 |
| Bankers of Milwaukee | . 15.7 | 100 | 13.1 | to 1 | 127-135 | 3.37≜ |
| Des Moines | . 15.0 | 7 185 | 13 | to 1 | 130-140 | 3.50A |
| Kansas City | 41.0 | 0,8 | 11 | to 1 | 150-165 | 6.06 |
| Lincoln | . 29.8 | 9.1 | 11 | to 1 | 140-155 | 5.81 |
| Virginian (B) | . 15.0 | 2.0 | 15 | to 1 | 81/4-9 | 5.55 |

A Yield based on quarterly payment January 1, '26. B Par \$5.

Title Guarantee & Trust..... 10.0

U. S. Trust 2.0



Away from the Beaten Track



Until the Sterlington Power Station of the Louisiana Power Co. was designed and built by Ford, Bacon & Davis, Inc., no similar project had been successfully carried out in the history of engineering. An electric power plant utilizing gas for fuel under boilers was constructed in the world's greatest gas field for the single purpose of marketing power.



Until the Remmel Dam of the Arkansas Light & Power Co. was designed and built by Ford, Bacon & Davis, Inc., there was no important hydro-electric power development in the entire State of Arkansas.

Until the Vicksburg River Crossing of the Louisiana Power Co. was designed and built by Ford, Bacon & Davis, Inc., there was no high power transmission line crossing the Missisippi south of St. Louis.

The effect upon the industrial growth of the three great Southern States, Mississippi, Louisiana and Arkansas, of pioneer development of this character is immeasurable, and the design and construction of such projects are typical of the national service to industry and utilities rendered by our engineering organization.

Ford, Bacon & Davis

Engineers

115 BROADWAY, NEW YORK

CHICAGO

PHILADELPHIA

SAN FRANCISCO

